



Proposal Evaluation
Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories, and Supplies RFP #093021

| Possible Points | | Aebi Schmidt North America dba M-B Companies, Inc. | Aries Industries, Inc. | Bonnell Industries Inc | Bucher Municipal North America | Curbtender, Inc. | Cyclone Technology LLC | DuCo, LLC (Schwarze Industries, Inc.) | Elgin Sweeper Co. (Division of Federal Signal Corp.) |
|---|--------------|--|------------------------|------------------------|--------------------------------|------------------|------------------------|---------------------------------------|--|
| Conformance to RFP Requirements | 50 | 43 | - | 43 | 43 | 42 | 39 | 44 | 41 |
| Pricing | 400 | 333 | - | 323 | 330 | 336 | 279 | 331 | 330 |
| Financial Viability and Marketplace Success | 75 | 63 | - | 62 | 64 | 60 | 62 | 66 | 61 |
| Ability to Sell and Deliver Service | 100 | 76 | - | 78 | 81 | 82 | 71 | 87 | 82 |
| Marketing Plan | 50 | 42 | - | 43 | 38 | 43 | 36 | 43 | 39 |
| Value Added Attributes | 75 | 67 | - | 62 | 65 | 59 | 53 | 66 | 61 |
| Warranty | 50 | 41 | - | 40 | 44 | 45 | 41 | 42 | 42 |
| Depth and Breadth of Offered Equipment, Products, or Services | 200 | 156 | - | 139 | 161 | 157 | 146 | 175 | 167 |
| Total Points | 1,000 | 821 | 0 | 790 | 826 | 824 | 727 | 854 | 823 |
| Rank Order | | 8 | 22 | 10.5 | 4 | 5 | 16.5 | 2 | 6.5 |

| Possible Points | | Exprolink Inc. | FAYAT Environmental Solutions Americas (RAVO Holding BV) | Global Environmental Products, Inc | Gradall Industries, Inc. | Holms, Inc. | Hughes Ventures, Inc. | Nescon LLC | Nifisk, Inc. |
|---|--------------|----------------|--|------------------------------------|--------------------------|-------------|-----------------------|-------------|--------------|
| Conformance to RFP Requirements | 50 | 45 | 43 | 39 | 41 | 35 | 35 | 39 | 39 |
| Pricing | 400 | 350 | 331 | 334 | 315 | 240 | 259 | 300 | 301 |
| Financial Viability and Marketplace Success | 75 | 66 | 65 | 63 | 64 | 51 | 49 | 52 | 57 |
| Ability to Sell and Deliver Service | 100 | 87 | 82 | 84 | 85 | 65 | 56 | 68 | 65 |
| Marketing Plan | 50 | 45 | 42 | 39 | 37 | 28 | 32 | 36 | 34 |
| Value Added Attributes | 75 | 62 | 67 | 63 | 59 | 47 | 50 | 61 | 58 |
| Warranty | 50 | 42 | 44 | 41 | 42 | 42 | 38 | 40 | 42 |
| Depth and Breadth of Offered Equipment, Products, or Services | 200 | 164 | 149 | 168 | 147 | 126 | 129 | 131 | 126 |
| Total Points | 1,000 | 861 | 823 | 831 | 790 | 634 | 648 | 727 | 722 |
| Rank Order | | 1 | 6.5 | 3 | 10.5 | 21 | 20 | 16.5 | 18 |

| Possible Points | | ODRA, LLC (Challenger Manufactureing, Ltd.) | ROOTS MULTICLEAN INC. VICTORY SWEEPERS DIVISION | Stapp Manufacturing Company Inc | Triverus LLC | Trombia Technologies | TYMCO, Inc. |
|---|--------------|---|---|---------------------------------|--------------|----------------------|-------------|
| Conformance to RFP Requirements | 50 | 43 | 39 | 35 | 41 | 40 | 38 |
| Pricing | 400 | 320 | 321 | 323 | 254 | 312 | 297 |
| Financial Viability and Marketplace Success | 75 | 64 | 55 | 58 | 54 | 58 | 55 |
| Ability to Sell and Deliver Service | 100 | 83 | 61 | 75 | 60 | 69 | 70 |
| Marketing Plan | 50 | 41 | 35 | 38 | 36 | 41 | 34 |
| Value Added Attributes | 75 | 59 | 56 | 49 | 62 | 62 | 63 |
| Warranty | 50 | 44 | 38 | 38 | 40 | 41 | 40 |
| Depth and Breadth of Offered Equipment, Products, or Services | 200 | 139 | 161 | 113 | 126 | 138 | 161 |
| Total Points | 1,000 | 793 | 766 | 729 | 673 | 761 | 758 |
| Rank Order | | 9 | 12 | 15 | 19 | 13 | 14 |

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