



Proposal Evaluation Aftermarket Vehicle Parts and Supplies RFP #032521

| Possible Points | | Automotive Parts Services Group (The Group) | Auto-Wares Inc. | Beecher Emission Solution Technologies, LLC | Capital Filtrations Inc | Diesel Laptops, LLC | ELLIOTT AUTO SUPPLY CO INC | General Motors ACDelco | Genuine Parts Company dba NAPA Auto Parts | IEH Auto Parts LLC |
|---|--------------|---|-----------------|---|-------------------------|---------------------|----------------------------|------------------------|---|--------------------|
| Conformance to RFP Requirements | 50 | 39 | 33 | 38 | 37 | 33 | 40 | 40 | 44 | 44 |
| Pricing | 400 | 323 | 281 | 291 | 311 | 261 | 326 | 311 | 335 | 330 |
| Financial Viability and Marketplace Success | 75 | 58 | 53 | 51 | 51 | 55 | 58 | 61 | 68 | 65 |
| Ability to Sell and Deliver Service | 100 | 77 | 64 | 68 | 59 | 69 | 79 | 83 | 90 | 83 |
| Marketing Plan | 50 | 34 | 31 | 36 | 34 | 33 | 39 | 38 | 46 | 44 |
| Value Added Attributes | 75 | 55 | 51 | 53 | 56 | 44 | 56 | 50 | 64 | 64 |
| Warranty | 50 | 42 | 39 | 40 | 39 | 36 | 42 | 42 | 41 | 43 |
| Depth and Breadth of Offered Equipment, Products, or Services | 200 | 181 | 165 | 131 | 139 | 105 | 173 | 163 | 184 | 175 |
| Total Points | 1,000 | 809 | 717 | 708 | 726 | 636 | 813 | 788 | 872 | 848 |
| Rank Order | | 7 | 15 | 16 | 14 | 17 | 6 | 9 | 1 | 2 |

| Possible Points | | Imperial Supplies Holdings Inc | Interstate Batteries, INC. | Jasper Engine Exchange | New York Bus Sales, LLC | O'Reilly Auto Enterprises LLC | Paccar Parts (PACCAR, Inc.) | Wastebuilt Environmental Solutions LLC | Whelen Engineering Company Inc. |
|---|--------------|--------------------------------|----------------------------|------------------------|-------------------------|-------------------------------|-----------------------------|--|---------------------------------|
| Conformance to RFP Requirements | 50 | 40 | 36 | 42 | 43 | 40 | 39 | 35 | 37 |
| Pricing | 400 | 334 | 334 | 336 | 326 | 333 | 286 | 312 | 321 |
| Financial Viability and Marketplace Success | 75 | 64 | 56 | 64 | 57 | 59 | 64 | 57 | 60 |
| Ability to Sell and Deliver Service | 100 | 83 | 79 | 82 | 74 | 83 | 83 | 79 | 78 |
| Marketing Plan | 50 | 42 | 34 | 43 | 40 | 40 | 35 | 40 | 33 |
| Value Added Attributes | 75 | 64 | 60 | 59 | 60 | 60 | 66 | 39 | 57 |
| Warranty | 50 | 41 | 40 | 41 | 41 | 43 | 39 | 37 | 38 |
| Depth and Breadth of Offered Equipment, Products, or Services | 200 | 163 | 134 | 169 | 154 | 175 | 168 | 155 | 141 |
| Total Points | 1,000 | 831 | 773 | 836 | 795 | 833 | 780 | 754 | 765 |
| Rank Order | | 5 | 11 | 3 | 8 | 4 | 10 | 13 | 12 |

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