

EVALUATION OF BID
PROPOSALS

FOR: REQUIREMENTS CONTRACT FOR SOLAR REAL TIME DIGITAL
DISPLAYS

Bid File No. 9663
Bid Opening: August 9, 2022

BIDDERS

TOTAL NET BIDAMOUNT

1. Way Sine LLC
98-025 Hekaha St
Aiea, Hawaii 96701

\$223,461.88

Each bidder has agreed to allow the City Ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, September 12, 2022, 5:00 PM

The current contract pricing is 11% below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

Staff conducted a single bid analysis by contacting prospective bidders to determine if the language of the solicitation restricted prospective bidders from participating. The responses were multifaceted, but generally revolved around Buy America requirements, specific product requirements, belief that the contract had already been awarded, and shifts in internal business practices. The results of the analysis determined that language of the solicitation did not restrict competition.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

FAX owns and operates 1,481 bus stops outfitted with varying degrees of amenities. Majority of these locations have limited access to electrical power or communication cables required to power and operate modern amenities such as digital displays. Solar powered digital displays equipped with cellular provides a means to easily deploy and install display signs at any location.

The solar real-time digital displays provide an effective means for FAX to inform its ridership of route information, arrival times, departure times, city announcements, and emergency announcements. This is accomplished through cellular transmission of real-time feeds from Google's Application Program Interface.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 233,461.88
to WaySine LLC as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

EVALUATION OF BID PROPOSALS

FOR: PRODUCT REQUIREMENTS CONTRACT FOR: SOLAR REAL TIME DIGITAL DISPLAYS

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Department Head Approval

DocuSigned by:
Gregory Barfield
A0E50A2521814C7

Title Interim Director & Assistant City Manager

Date 11/1/2022

Approve Dept. Recommendation

Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER

unspiral 11/02/2022
Purchasing Manager Date

[Signature] 11/2/22
City Manager or Designee Date

[Signature] 11/2/22
General Services Director Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$223,461.88</u>	<u>\$115,870</u>
Indirect Cost	<u> </u>	<u> </u>
TOTAL COST	<u>\$223,461.88</u>	<u>\$115,870</u>
Additional Revenue or Savings Generated	<u> </u>	<u> </u>
Net City Cost	<u>\$223,461.88</u>	<u>\$115,870</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$395,163</u>	<u>LCTOP Grant</u>