

**REPORT FROM EVALUATION COMMITTEE  
REQUEST FOR PROPOSAL FOR  
Regional Wastewater Reclamation Facility Janitorial Service - RFP NO. 9375**

**Committee Members:**

- Jack French- Department of Public Utilities, Wastewater Management Division, Maintenance Supervisor
- David Furtado- Department of Public Utilities, Wastewater Management Division, Maintenance Supervisor
- Arnold Napoles- Transportation Department/Administration, Equipment Supervisor
- Larry Thompson- Transportation Department/Administration, Equipment Supervisor

**Background**

The goal of this Request for Proposal (RFP) was to solicit proposals for a Regional Wastewater Reclamation Facility Janitorial Contract.

Proposals were submitted by five vendors according to the Request For Proposal 11-1-16. The proposals were based on per area cleaned and total cost as per the technical specifications.

<u>Vendor</u>	<u>Projected Annual Cost</u>
Commercial Cleaning Systems	\$64,629.72
Janitorial Inc.	\$93,703.44
Vanguard Cleaning Systems	\$137,412.00
Environment Control	\$162,312.00
Rainbow Brite Industrial Services, LLC.	\$484,057.20

**Committee Notes**

All committee members agreed that all vendors listed above may be able to perform the duties as required in the technical specs. All five have experience with multiple buildings, organizations and varying situations in many cities and locals within the general San Joaquin Valley area.

All committee members agree that based on proposals, Commercial Cleaning Systems will provide the best value based on price and services.

### **Commercial Cleaning Systems (CCS)**

CCS was the best value for dollar at \$64,629.72. The committee has reviewed their proposal and concluded that this vendor should be the provider of services. They have not had a termination of services in the last 3 years.

Two references were contacted and had only good things to say about the service of this company.

### **Janitorial Inc.**

Janitorial Inc. came in second with a price of \$93,703.44. There is some experience with this vendor as they hold the contract for janitorial services for the City of Fresno. They have had several termination of services, although some were not related to services provided.

Two references were contacted. Both companies had good things to say about the service. Although, one of the consumers had some concerns of high employee turnaround which effects the ability to maintain services.

### **Vanguard Cleaning Systems**

#### **Environment Control**

#### **Rainbow Brite Industrial Services, LLC.**

All three of these companies have broad experience in the janitorial industry. The committee has decided due to the cost of their proposals that they did not qualify for best value for the City. The closest bid was more than twice as much for the same services provided by the low bidder. Vanguard Cleaning Systems, \$137,412.00. Environment Control, \$162,312.00. Rainbow Brite Industrial Services, LLC., \$484,057.20.

### **RECOMMENDATION:**

The committee recommends that Commercial Cleaning Systems provide the Janitorial Services for the Regional Wastewater Reclamation Facility. The decision was based on references and the dollar value to perform the duties as per the technical specifications.