

**EVALUATION OF BID  
PROPOSALS**

FOR: FORD VEHICLES

Bid File No. 3639  
Bid Opening: 2/5/19

---

<b><u>BIDDERS</u></b>	<b><u>TOTAL NET BID AMOUNT</u></b>
1. SWANSON FAHRNEY FORD 3105 HIGHLAND AVE. SELMA CA 93662	\$1,153,263.70
2. KELLER FORD 1073 W. CADILLAC LN. HANDFORD CA 93230	\$1,183,677.02

---

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, FEBRUARY 25<sup>TH</sup>, 2019 BY 5:00 P.M.

The Budget Allocation for this expenditure is \$ 1,160,032 . The contract price is .05% below the Budget Allocation.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

This group of 41 vehicles will be needed to complete multiple replacement and addition projects across several divisions throughout the city. The Municipal Fleet Division has combined all our light equipment needs for the fiscal year into one project in an effort to save time and resources by only moving through the procurement process once. By creating one high volume product purchase contract we have also yielded the best opportunity to experience volume discount pricing.

**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

**EVALUATION OF BID**  
**PROPOSALS**

Page 2

FOR: FORD VEHICLES

Bid File No. 3639  
Bid Opening: 2/5/19

---

Award a contract in the amount of \$ 1,153,263.70  
to SWANSON FAHRNEY FORD  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

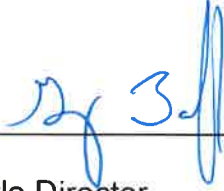
EVALUATION OF BID  
PROPOSALS

FOR: FORD VEHICLES

Bid File No. 3639  
Bid Opening: 2/5/19

---

Department Head Approval



\_\_\_\_\_  
Title Director

Date 2/19/19

---

- Approve Dept. Recommendation       Approve Finance/Purchasing Recommendation  
 Disapprove       Disapprove  
 See Attachment

FINANCE DEPARTMENT

CITY MANAGER

\_\_\_\_\_  
Purchasing Manager

Date

\_\_\_\_\_  
City Manager or Designee

Date

\_\_\_\_\_  
Finance Director

Date

**FISCAL IMPACT STATEMENT**

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>1,153,263.70</u>	_____
Indirect Cost	_____	_____
TOTAL COST	<u>1,153,263.70</u>	_____
Additional Revenue or Savings Generated	_____	_____
Net City Cost	<u>1,153,263.70</u>	_____
Amount Budgeted (If none budgeted, identify source)	<u>1,160,032</u>	_____