

EXHIBIT A

PASSENGER BOARDING BRIDGE HMI CONTROLLER UPGRADE KITS COMPARISON

	JBT AeroTech	Vendor 2	Vendor 3	Vendor 4
Compatible with PBB Management System*	Y	N	N	N
Operational controls same as existing	Y	N	N	N
Compatible with PBB SCADA System	Y	N	N	N

*All PBB management systems are proprietary.

Vendors

- 1) JBT AeroTech – USA (\$368,950.24)
Dan Larson
1805 West 2550 South
Ogden, UT 84401
801-940-1815
Received attached revised quote from Dan Larson on 3-1-2016.

- 2) Ameribridge – USA
Kenneth Sprague
5425 Poindexter Drive
Indianapolis, Indiana 46253
317-826-2000 Ext: 111
10-28-15, 9:01 AM: Called and left message. Did not return call.

- 3) ThyssenKrupp Airport Systems – USA (\$596,160)
Perry Jasin
3201 North Sylvania Ave. Suite 117
Fort Worth, TX 76111
817-210-5036
Phone Call with Perry Jasin, 10-28-15, 9:25 AM: Boarding bridge management controller and management systems are manufacturer specific and proprietary. Changing manufacturers to update the HMI controllers and software requires hardware replacement for the entire boarding bridge management system. It is not cost effective to work on a

EXHIBIT A (continued...)

boarding bridge produced by another manufacturer. Verbal quote by ThyssenKrupp to replace entire management system on six PBB's = \$596,160 (does not include finish work and touchups)

- 4) JetBridge America – USA
2838 South East Loop 820
Fort Worth, Texas 76140
817-293-8030
10-28-15, 9:54 AM: Called and left message. Did not return call.