



## A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

<b>Quote No.</b>	<b>1027112957859.1</b>	Sales Rep	Shelby Dorn
<b>Total</b>	<b>\$186,157.13</b>	Email	Shelby.Dorn@Dell.com
Customer #	107622525	<b>Billing To</b>	ACCOUNTS PAYABLE
Quoted On	Sep. 24, 2024		CITY OF FRESNO
Expires by	Nov. 10, 2024		INFO SRVCS DEPT
Contract Code	C000001017520		2600 FRESNO ST RM 1059
Customer Agreement #	3-22-06-1045		FRESNO, CA 93721-3620

### Message from your Sales Rep

Please use the Order button to securely place the order with your preferred payment method online. You may contact your Dell sales team if you have any questions. Thank you for shopping with Dell.

Regards,  
Shelby Dorn

### Shipping Group

Shipping To	Shipping Method
ARMEN MEGERDICHIAN CITY OF FRESNO 2600 FRESNO ST FRESNO, CA 93721-3620 (559) 621-7154	2nd Day-Charge Ground

Product	Unit Price	Quantity	Subtotal
VLA ETLA ADOBE ACROBAT PRO ENTERPRISE TERM LICENSE PER USER 1Y	\$80.40	1645	\$132,258.00
VLA ETLA ADOBE CREATIVE CLOUD PRO TERM LICENSE ALL APS PRO PER USER 12 MONTHS	\$854.27	35	\$29,899.45
VLA ETLA ADOBE CREATIVE CLOUD SINGLE APP PRO ENT TERM LIC PER USER 12 MNTHS	\$391.96	6	\$2,351.76
VLA ETLA ADOBE CAPTIVATE ENTERPRISE TERM LICENSE PER USER 1 YEAR	\$422.11	3	\$1,266.33

VLA ETLA ADOBE ACROBAT PRO ENTERPRISE TERM LICENSE PER USER 1Y	\$80.40	160	\$12,864.00
VLA ETLA ADOBE CREATIVE CLOUD SINGLE APP PRO ENT TERM LIC PER USER 12 MNTHS	\$391.96	17	\$6,663.32
VLA ETLA ADOBE CREATIVE CLOUD PRO TERM LICENSE ALL APS PRO PER USER 12 MONTHS	\$854.27	1	\$854.27
<b>Subtotal:</b>			<b>\$186,157.13</b>
<b>Shipping:</b>			<b>\$0.00</b>
<b>Estimated Tax:</b>			<b>\$0.00</b>
<b>Total:</b>			<b>\$186,157.13</b>

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## Shipping Group Details

### Shipping To

ARMEN MEGERDICHIAN  
CITY OF FRESNO  
2600 FRESNO ST  
FRESNO, CA 93721-3620  
(559) 621-7154

### Shipping Method

2nd Day-Charge Ground

	Unit Price	Quantity	Subtotal
<b>VLA ETLA ADOBE ACROBAT PRO ENTERPRISE TERM LICENSE PER USER 1Y</b>	\$80.40	1645	\$132,258.00

Contract # C000001017520  
Customer Agreement # 3-22-06-1045

Description	SKU	Unit Price	Quantity	Subtotal
VLA ETLA ADOBE ACROBAT PRO ENTERPRISE TERM LICENSE PER USER 1Y	AD122697	-	1645	-

	Unit Price	Quantity	Subtotal
<b>VLA ETLA ADOBE CREATIVE CLOUD PRO TERM LICENSE ALL APS PRO PER USER 12 MONTHS</b>	\$854.27	35	\$29,899.45

Contract # C000001017520  
Customer Agreement # 3-22-06-1045

Description	SKU	Unit Price	Quantity	Subtotal
VLA ETLA ADOBE CREATIVE CLOUD PRO TERM LICENSE ALL APS PRO PER USER 12 MONTHS	AD122694	-	35	-

	Unit Price	Quantity	Subtotal
<b>VLA ETLA ADOBE CREATIVE CLOUD SINGLE APP PRO ENT TERM LIC PER USER 12 MNTHS</b>	\$391.96	6	\$2,351.76

Contract # C000001017520  
Customer Agreement # 3-22-06-1045

Description	SKU	Unit Price	Quantity	Subtotal
VLA ETLA ADOBE CREATIVE CLOUD SINGLE APP PRO ENT TERM LIC PER USER 12 MNTHS	AD122700	-	6	-

	Unit Price	Quantity	Subtotal
<b>VLA ETLA ADOBE CAPTIVATE ENTERPRISE TERM LICENSE PER USER 1 YEAR</b>	\$422.11	3	\$1,266.33

Contract # C000001017520  
Customer Agreement # 3-22-06-1045

Description	SKU	Unit Price	Quantity	Subtotal
VLA ETLA ADOBE CAPTIVATE ENTERPRISE TERM LICENSE PER USER 1 YEAR	AD122701	-	3	-

	Unit Price	Quantity	Subtotal
<b>VLA ETLA ADOBE ACROBAT PRO ENTERPRISE TERM LICENSE PER USER 1Y</b>	\$80.40	160	\$12,864.00

Contract # C000001017520  
Customer Agreement # 3-22-06-1045

Description	SKU	Unit Price	Quantity	Subtotal
VLA ETLA ADOBE ACROBAT PRO ENTERPRISE TERM LICENSE PER USER 1Y	AD122697	-	160	-

	Unit Price	Quantity	Subtotal
<b>VLA ETLA ADOBE CREATIVE CLOUD SINGLE APP PRO ENT TERM LIC PER USER 12 MNTHS</b>	\$391.96	17	\$6,663.32

Contract # C000001017520  
Customer Agreement # 3-22-06-1045

Description	SKU	Unit Price	Quantity	Subtotal
VLA ETLA ADOBE CREATIVE CLOUD SINGLE APP PRO ENT TERM LIC PER USER 12 MNTHS	AD122700	-	17	-

Description	SKU	Unit Price	Quantity	Subtotal
<b>VLA ETLA ADOBE CREATIVE CLOUD PRO TERM LICENSE ALL APS PRO PER USER 12 MONTHS</b>		<b>\$854.27</b>	<b>1</b>	<b>\$854.27</b>
Contract # C000001017520				
Customer Agreement # 3-22-06-1045				

Description	SKU	Unit Price	Quantity	Subtotal
VLA ETLA ADOBE CREATIVE CLOUD PRO TERM LICENSE ALL APS PRO PER USER 12 MONTHS	AD122694	-	1	-

<b>Subtotal:</b>	<b>\$186,157.13</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<b>Total:</b>	<b>\$186,157.13</b>

# Important Notes

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## Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm).

**Offer-Specific, Third Party and Program Specific Terms:** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringspecificterms](http://www.dell.com/offeringspecificterms) ("Offer Specific Terms").

**In case of Resale only:** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

**^DELL BUSINESS CREDIT (DBC):** Offered to business customers by WebBank, who determines qualifications for and terms of credit. Taxes, shipping and other charges are extra and vary. The Total Minimum Payment Due is the greater of either \$20 or 3% of the New Balance shown on the statement rounded up to the next dollar, plus all past due amounts. Dell and the Dell logo are trademarks of Dell Inc.