



## **Keep IT Simple**

Keeping IT simple since 1988!

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**KIS - Keep IT Simple**  
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Quote #	13318 v2
Date	2025/05/01
Expires	2025/05/30
Sales Contact	Matt Eickmann

**Prepared for** City of Fresno  
Raul Arellano  
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**ACCEPT QUOTE**

## 05-01-2025 Alletra 245T 2 Shelf

### Fees

Category	Item	Qty	Price	Total
Service	<b>HPE Installation Service - Virtual Rack</b> HPE Installation Service - Service - Installation	1	\$0.00	\$0.00 <sup>†</sup>
Service	<b>HPE AL STG MP B10100 Base Configuration</b>	1	\$0.00	\$0.00 <sup>†</sup>
Software Licensing	<b>HPE GreenLake For Block Storage MP OS - Subscription License-To-Use - 1 TB Capacity - 5 Year</b> HPE GreenLake For Block Storage MP OS - Subscription License-To-Use - 1 TB Capacity - 5 Year	1	\$0.00	\$0.00 <sup>†</sup>
Books & Manuals	<b>HPE Configurator Defined Build Instructions Printed Manual</b> HPE Configurator Defined Build Instructions Printed Manual - Book	1	\$0.00	\$0.00
Rack Equipment	<b>HPE Alletra Storage MP 2U Chassis</b> HPE Alletra Storage MP 2U Chassis - For Storage Array - 2U Rack Height - Rack-mountable	1	\$3,250.53	\$3,250.53
SCSI/RAID Controllers	<b>HPE Storage Controller Card</b> HPE Storage Controller Card - Fibre Channel - Rack Mount <ul style="list-style-type: none"><li>Storage Controller Card is the single answer to all your desired storage needs</li><li>Small-scale server NAS offer shared storage and networking capabilities between a group of computers</li><li>The Fibre Channel interface provides smooth data transfer and outstanding performance</li><li>Rack-mount keeps storage controller card evenly spaced without creating any airflow obstructions</li></ul>	2	\$15,985.57	\$31,971.14
Host Bus Adapters	<b>HPE Alletra STG MP 100GbE 2p OCP HBA</b> HPE Network Host Bus Adapter Network Host Bus Adapter - 100 Gbit/s	2	\$1,093.77	\$2,187.54

Category	Item	Qty	Price	Total
Host Bus Adapters	<b>HPE Alletra Storage MP 32Gb 4-port Fibre Channel OCP LPm37004 Host Bus Adapter</b> HPE Alletra Storage MP 32Gb 4-port Fibre Channel OCP LPm37004 Host Bus Adapter - 4 x Total Fibre Channel Port(s) <ul style="list-style-type: none"> <li>Fiber channel host bus adapter - Provides excessive data integrity by guaranteeing overlapping protection domains on both; the control and data paths</li> <li>Fibre Channel 4-port(s) - Perfect solution for enterprise and mixed-OS environments</li> </ul>	2	\$2,110.18	<b>\$4,220.36</b>
Modules	<b>HPE 32Gb SFP28 Short Wave 1-pack LP Pull Tab Optical Transceiver</b> HPE 32Gb SFP28 Short Wave 1-pack LP Pull Tab Optical Transceiver - For Data Networking, Optical Network - 1 x 32GBase-SW Network - Optical Fiber32 Gigabit Ethernet - 32GBase-SW - 1	4	\$351.46	<b>\$1,405.84</b>
Power Supplies	<b>HPE Alletra Storage MP C14 1600W AC Power Supply</b> HPE Alletra Storage MP C14 1600W AC Power Supply - 1600 W	2	\$545.60	<b>\$1,091.20</b>
Hard Drives/Solid State Drives	<b>HPE 15.36 TB Solid State Drive - Internal - PCI Express NVMe</b> HPE 15.36 TB Solid State Drive - Internal - PCI Express NVMe - Storage System Device Supported	8	\$7,912.70	<b>\$63,301.60</b>
Power Cords	<b>HPE Standard Power Cord</b> HPE Standard Power Cord - 12 V - Black - 4.59 ft Cord Length - IEC 60320 C13 / IEC 60320 C14 - 1 <ul style="list-style-type: none"> <li>IEC 60320 C13 first end connector type for maximum connection productivity and efficiency</li> <li>IEC 60320 C14 second end connector type for a secure, worry-free operation</li> <li>12 V cord ensures a steady and constant electric supply to the device</li> </ul>	1	\$19.75	<b>\$19.75</b>
Power Cords	<b>HPE Standard Power Cord</b> HPE Standard Power Cord - 250 V AC - Gray - 4.59 ft Cord Length - IEC 60320 C13 / IEC 60320 C14 <ul style="list-style-type: none"> <li>IEC 60320 C13 first end connector type for reliable data transfer and enhanced connectivity and optimal performance</li> <li>IEC 60320 C14 second end connector type for a secure, worry-free operation</li> <li>Safely power your device with 250 V AC cord</li> </ul>	1	\$6.37	<b>\$6.37</b>
Rack Equipment	<b>HPE Alletra STG MP 10001 NVMe CTO Shelf</b>	1	\$3,222.71	<b>\$3,222.71</b>
Power Supplies	<b>HPE Alletra Storage MP C14 1600W AC Power Supply</b> HPE Alletra Storage MP C14 1600W AC Power Supply - 1600 W	2	\$545.60	<b>\$1,091.20</b>
Rack Equipment	<b>HPE Alletra STG MP 10010 Shelf Node</b>	2	\$5,395.26	<b>\$10,790.52</b>
Host Bus Adapters	<b>HPE Alletra STG MP 100GbE 2p OCP HBA</b> HPE Network Host Bus Adapter Network Host Bus Adapter - 100 Gbit/s	2	\$1,093.77	<b>\$2,187.54</b>
Hard Drives/Solid State Drives	<b>HPE 15.36 TB Solid State Drive - Internal - PCI Express NVMe</b> HPE 15.36 TB Solid State Drive - Internal - PCI Express NVMe - Storage System Device Supported	8	\$7,912.70	<b>\$63,301.60</b>

Category	Item	Qty	Price	Total
Power Cords	<b>HPE Standard Power Cord</b> HPE Standard Power Cord - 12 V - Black - 4.59 ft Cord Length - IEC 60320 C13 / IEC 60320 C14 - 1 <ul style="list-style-type: none"> <li>• IEC 60320 C13 first end connector type for maximum connection productivity and efficiency</li> <li>• IEC 60320 C14 second end connector type for a secure, worry-free operation</li> <li>• 12 V cord ensures a steady and constant electric supply to the device</li> </ul>	1	\$19.75	<b>\$19.75</b>
Power Cords	<b>HPE Standard Power Cord</b> HPE Standard Power Cord - 250 V AC - Gray - 4.59 ft Cord Length - IEC 60320 C13 / IEC 60320 C14 <ul style="list-style-type: none"> <li>• IEC 60320 C13 first end connector type for reliable data transfer and enhanced connectivity and optimal performance</li> <li>• IEC 60320 C14 second end connector type for a secure, worry-free operation</li> <li>• Safely power your device with 250 V AC cord</li> </ul>	1	\$6.37	<b>\$6.37</b>
Miscellaneous Kits	<b>HPE Alletra Storage MP CDM Bluetooth Connect Kit</b>	1	\$36.34	<b>\$36.34</b>
Connector Cables	<b>HPE 100G QSFP28 to QSFP28 1m Direct Attach Copper Cable For HPE</b> HPE 100G QSFP28 to QSFP28 1m Direct Attach Copper Cable For HPE - 3.28 ft QSFP28 Network Cable for Network Device - 100 Gbit/s	2	\$174.53	<b>\$349.06</b>
Software Licensing	<b>HPE Storage Data Encryption - License To Use (LTU)</b> HPE Storage Data Encryption - License To Use (LTU)	1	\$0.00	<b>\$0.00†</b>
Software Licensing	<b>HPE GreenLake For Block Storage MP OS + Support - Subscription License - Capacity 1TB - 5 Year</b>	246	\$229.47	<b>\$56,449.62†</b>
Service	<b>HPE GreenLake for Block Storage SVC</b>	1	\$0.00	<b>\$0.00†</b>
Technical Support	<b>HPE 5Y Tech Care Essential SVC</b>	1	\$0.00	<b>\$0.00†</b>
Technical Support	<b>HPE Alletra Stg MP Base Config Support</b> HPE Service/Support - Extended Service - Service - Technical <ul style="list-style-type: none"> <li>• Provides reliable support to resolve all your technical issues</li> <li>• Features configuration service for dependable efficiency with peace of mind</li> </ul>	1	\$0.00	<b>\$0.00†</b>
Services	<b>HPE Alletra Storage MP 2U Chassis Support - 5 Years</b> HPE Service/Support - Service - Technical	1	\$491.33	<b>\$491.33†</b>
Services	<b>HPE Alletra StgMP 16C Switchles Node Support - 5 Years</b> HPE Service/Support - Service - Technical	2	\$1,559.07	<b>\$3,118.14†</b>
Services	<b>HPE AL StgMP 15.36TB NVMe FIPS SSD Support - 5 Years</b> HPE Pointnext Tech Care Essential Service - Extended Service - 5 Year - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor	16	\$1,206.02	<b>\$19,296.32†</b>
Technical Support	<b>HPE Alletra STG MP Block Shelf Node Support - 5 Years</b>	2	\$822.23	<b>\$1,644.46†</b>
Technical Support	<b>HPE Alletra STG MP NVMe CTO Shelf Support - 5 Years</b>	1	\$491.33	<b>\$491.33†</b>

Category	Item	Qty	Price	Total
Technical Support	HPE Alletra STG MP 100GbE 2p OCPHBA Support - 5 Years	4	\$166.53	\$666.12 <sup>†</sup>
Services	HPE Alletra STG MP 4p FC OCP HBA Support - 5 Years HPE Service/Support - Service - Technical	2	\$321.60	\$643.20 <sup>†</sup>
Services	HPE Technical Installation Startup SVC HPE Care Pack - Service - Installation and Startup	1	\$0.00	\$0.00 <sup>†</sup>
Service	HPE AlletraSTG MP B10000 DrvEncl Fld SVC	1	\$879.97	\$879.97 <sup>†</sup>
Service	HPE GreenLake Blk Strg OS Srtup SVC	1	\$2,821.56	\$2,821.56 <sup>†</sup>
Service	HPE Alletra STG MPB10000 2NFld Srtup SVC	1	\$1,945.12	\$1,945.12 <sup>†</sup>

<sup>†</sup> Non-taxable item

Please contact us if you have any questions.

**Comments**

CMAS #: 3-18-70-2443Q

One-Time Subtotal	\$276,906.59
Estimated Freight	\$285.00
Sales Tax (8.35%)	\$15,736.36
<b>Total</b>	<b>\$292,927.95 USD</b>

**ACCEPT QUOTE**

**Cost Breakdown**

Category	Fees
Service	\$5,646.65
Software Licensing	\$56,449.62
Books & Manuals	—
Rack Equipment	\$17,263.76
SCSI/RAID Controllers	\$31,971.14
Host Bus Adapters	\$8,595.44
Modules	\$1,405.84
Power Supplies	\$2,182.40
Hard Drives/Solid State Drives	\$126,603.20
Power Cords	\$52.24
Miscellaneous Kits	\$36.34
Connector Cables	\$349.06
Technical Support	\$2,801.91
Services	\$23,548.99
Estimated Freight	\$285.00
Sales Tax	\$15,736.36
<b>Total</b>	<b>\$292,927.95 USD</b>

**Terms and Conditions**

A convenience fee of two point nine percent (2.9%) will be applied to credit card purchases.

Unless otherwise stated on the invoice, payment terms are thirty (30) days net from date of invoice. If Buyer fails to pay in accordance with these terms, KIS, at its option, may charge Buyer, and Buyer shall pay KIS (in addition to the price), a delinquent administrative service charge on the unpaid amount at the rate of one and a half percent (1.5%) per month (or such lower rate as may be the maximum allowable by law) from any such date until the date of payment. Should the Buyer become delinquent in the payment of any sum due to KIS, KIS shall not be obligated to continue performance under any agreement with Buyer. In the event of default, collection costs and attorney fees may apply.

## Contact



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