

**EVALUATION OF BID  
PROPOSALS**

Page 1

FOR: Product Requirements Contract for Bulk Aluminum Sulfate

Bid File No. 12400533  
Bid Opening: 12/05/2023**BIDDERS****TOTAL NET BID AMOUNT**

- |   |                                   |
|---|-----------------------------------|
| 1. Chemtrade Chemicals US, LLC<br>90 East Halsey Road<br>Parsippany, NJ 07054         | \$4,597,832.25                    |
| 2. Thatcher Company of California, Inc.<br>P.O. Box 27407<br>Salt Lake City, UT 84127 | \$5,644,493.25<br>*Non-Responsive |

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\*Bidder took exceptions in their bid submission.

Each bidder has agreed to allow the City ninety (90) days from the date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, January 15, 2024, 5:00 P.M.

The current contract pricing is 5% over the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation: N/A

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment): Aluminum Sulfate is used as a coagulating agent at the three Surface Water Treatment Facilities as the first step in the purification of raw water to meet the State of California drinking water requirements. When added to water, it causes suspended impurities to clump together into larger particles. These clumps of impurities will then settle to the bottom of the basin and the remaining water is then sent through the filters for further treatment.

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Bid File No. 12400533  
Bid Opening: 12/05/2023**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

☒ Award a contract in the amount of \$4,597,832.25  
to Chemtrade Chemicals US, LLC  
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval



Brock D. Buche, PE PLS

Director of Public Utilities

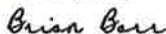
Date 3/15/2024☒ Approve Dept. Recommendation☐ Disapprove☐ See Attachment☒ Approve GSD/Purchasing Recommendation☐ Disapprove

GENERAL SERVICES DEPARTMENT

CITY MANAGER

  
Purchasing Manager04/01/2024  
Date  
City Manager or Designee4/2/24  
Date

DocuSigned by:

4/1/2024

General Services Director

Date

**FISCAL IMPACT STATEMENT****PROGRAM:**

<b><u>RECOMMENDATION</u></b>	<b><u>TOTAL OR CURRENT</u></b>	<b><u>ANNUALIZED COST</u></b>
Direct Cost	<u>\$1,532,610.75</u>	<u>\$1,532,610.75</u>
Indirect Cost	<u>0</u>	<u>0</u>
<b>TOTAL COST</b>	<b><u>\$1,532,610.75</u></b>	<b><u>\$1,532,610.75</u></b>
Additional Revenue or Savings Generated	<u>                    </u>	<u>                    </u>
<b>Net City Cost</b>	<b><u>\$1,532,610.75</u></b>	<b><u>\$1,532,610.75</u></b>
<b>Amount Budgeted (If none budgeted, identify source)</b>	<b><u>\$1,550,000.00</u></b>	<b><u>\$1,550,000.00</u></b>