



File#: 12601719 Opening Date: 03/24/26

**Procurement Evaluation Form**

Procurement Title: Product Purchase Contract for Patrol Vehicle Hardware Installation

Procurement Type: Bid - Must be awarded to the lowest responsive and responsible bidder.

Advertisement Date: 3/9/2026

Opening Date: 3/24/2026

Bid/Proposal Expiration Date: 6/22/2026

Number of Building Exchanges Notified: 0

Number of prospective bidders/proposers: 4

Format of bids received: Electronic

	<u>Bidders/Proposers</u>	<u>Amount</u>
1	Cook's Communications Corp. 160 N Broadway Fresno, CA 93701	\$704,195.40
2	Stommel, Inc. dba Lehr Auto 631 N Market Blvd., Suite N Sacramento, CA 95834	\$770,680.50
3	AI Construction LLC 6379 N Babigian Ave Fresno, CA 93722	\$1,316,868.56 [Non-Responsive]

<b>Additional Information</b>	<b>Applicable</b>	<b>Not Applicable</b>	<b>Comments</b>
Project Labor Agreement (PLA)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A
Local Preference	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Local preference is applicable but did not affect the outcome of the award.
Non-Responsive Findings	<input checked="" type="checkbox"/>	<input type="checkbox"/>	AI Construction LLC is non-responsive due to missing documents.
Special Contract Terms (i.e., RC)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A
Min/Max Terms	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A
DBE Requirements	<input type="checkbox"/>	<input checked="" type="checkbox"/>	N/A



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### Department Recommendation

Background *(Explain the need for the procurement below.)*

A purchase contract for 30 marked patrol Dodge Durango Pursuit vehicles was approved on March 26, 2026. To complete the buildout of these vehicles, the patrol vehicle hardware and installation was competitively bid. This equipment includes radios, computers, internal barriers, prisoner partitions, and emergency lighting necessary to carry out law enforcement duties. To align with the fiscal and operational needs of the department, the patrol vehicle hardware will be ordered in FY2026 and financed in FY2027 through the Master Equipment Lease Purchase Agreement with the first payment estimated to be \$79,425 in FY2027. The Purchasing Division notified multiple vendors to gain interest, and one vendor located within the City of Fresno submitted a responsive bid.

Award a contract as follows:

Bidder/Proposer	Award Amount
Cook's Communication Corp.	\$704,195.40

The Budget Allocation for this expenditure is \$832,560 The contract price is 15.4% below. *(If the overage is greater than 10% provide an explanation below.)*

Reject all bids/proposals. *(If electing to reject all, provide an explanation below.)*

Anticipated Council Date: 5/21/2026



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### Fiscal Impact Statement

Indicate the **total fiscal impact** of the action requested, including operating and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs.

Is the contract funded in the current year budget and/or through reallocation of existing Department resources:

Yes  No

If no, how will this item be funded? *(Provide an explanation below.)*

Is the action funded by a grant received by the City?

Yes  No

If yes, provide the following:

Additional Information	Comments
Grant Name	
Grantor name, granting agency, or office name (if any)	
Fiscal year of the funding award	
Date grant agreement was approved by Council	

Fiscal Impact Table:

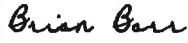
Type	Current Year Estimate	Annual Continuing Costs Thereafter	Number of Years
Operating	\$0	\$79,425	5
Capital	\$0	\$0	
<b>Total</b>	<b>\$0</b>	<b>\$79,425</b>	
Describe all 'soft-cost' expenses:			




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### Approvals


The signature below constitutes approval from the department head.

DocuSigned by:  <hr/> Department Head	4/21/2026 <hr/> Date
Director <hr/> Title	

The signatures below constitute approval of the department recommendation.

DocuSigned by:  <hr/> Purchasing Manager	4/21/2026 <hr/> Date
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DocuSigned by:  <hr/> General Services Department Director	4/21/2026 <hr/> Date
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 <hr/> City Manager	4/22/26 <hr/> Date
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