

EVALUATION OF BID
PROPOSALS

Page 1

FOR: Requirements Contract for Ortho Poly Phosphate

Bid File No. 9479
Bid Opening: 10/23/18

BIDDERS	TOTAL NET BID AMOUNT
1. Brenntag Pacific, Inc. 10747 Patterson Place Santa Fe Springs, CA 90670	\$312,930.00 ^{nm}
2. Thatcher Company of California, Inc. 8625 Unsworth Avenue Sacramento, CA 95828	\$337,440.00 (non-responsive)*
3. Carus Corporation 315 Fifth Street P.O. Box 599 Peru, IL 61354	\$353,970.00 ^{nm}

*NOTE: Second bidder is non-responsive due to taking exception to the indemnification language in the terms and conditions.

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, November 19, 2018 by 5:00 P.M.

The current contract pricing is 0 % above/below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment): Ortho/Polyphosphate is added to the water system to perform three broad functions: inhibit corrosion of water mains/plumbing (iron, steel, galvanized, asbestos/cement, lead, copper), sequester nuisance metals in the water supply (iron, manganese, calcium, magnesium), and improve the quality of water in the distribution system by removing scale deposits & tuberculation, discourage microbial film formation/regrowth, and stabilizing free chlorine disinfectant residuals.

This additive reacts with dissolved materials in the water to form a very thin metal-phosphate coating or it reacts with metals on a pipe surface to form a microscopic film on the inner surface of the pipe that is exposed to the treated water, thereby, improving water quality. Polyphosphate type chemicals react with soluble metals (iron, manganese, calcium, magnesium, etc.) by sequestering (bind-up) the metals to maintain their solubility in water. The

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phosphate sequestering process minimizes the risk of discoloration, staining, scaling, taste/odor and other water quality complaints.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$312,930 to Brenntag Pacific Inc. of Santa Fe Springs, California, as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:
Department Head Approval



Bud Tickel
Assistant Director

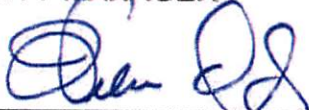
Date 11-9-18

☒ Approve Dept. Recommendation ☒ Approve Finance/Purchasing Recommendation
☐ Disapprove ☐ Disapprove
☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER


Purchasing Manager 11/15/2018
Date


City Manager of Designee 11/15/18
Date


Finance Director 11/15/18
Date

FISCAL IMPACT STATEMENT

PROGRAM: Requirements Contract for Ortho Poly Phosphate for Surface Water
Treatment Facilities-BF 9479

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT*</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$182,543</u>	<u>\$312,930</u>
Indirect Cost	<u>-0-</u>	<u>-0-</u>
 TOTAL COST	 <u>\$182,543</u>	 <u>\$312,930</u>
Additional Revenue or Savings Generated	<u>-0-</u>	<u>-0-</u>
 Net City Cost	 <u>\$182,543</u>	 <u>\$312,930</u>
 Amount Budgeted (If none budgeted, identify source)	 <u>\$181,708</u>	 <u>\$311,500</u>

Note:

*Assumes seven months of usage (December 2018-June 2019) for balance of
FY 2019.