

**EVALUATION OF BID  
PROPOSALS**

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FOR: REQUIREMENTS CONTRACT TO REHAB WELLS AT RWRF

Bid File No. 9630  
Bid Opening: 12/14/2021

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**BIDDERS**

**TOTAL NET BID AMOUNT**

1. Zim Industries, Inc.  
4532 E. Jefferson Ave.  
Fresno, CA 93725

\$493,080.00

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Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, January 10, 2022 5:00 P.M.

The Engineer's Estimate/Budget Allocation for this expenditure is **\$ 429,840**. The contract price is **14.7% above** the Engineer's Estimate/Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

The overage is greater than 10% of the Engineer's Estimate, likely due to increases in materials because of supply chain interruptions brought on by the Covid-19 pandemic.

The single bid received was from the local contractor who has won similar bids in 5 of the 6 past projects. On the project for which Zim Industries was not the lowest bidder, the City of Fresno ultimately terminated the contractor for unsatisfactory work. As Zim Industries has consistently been the lowest bidder with satisfactory work, other bidders are likely discouraged from bidding.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The City has 21 reclamation wells located at the Fresno-Clovis Regional Wastewater Reclamation Facility (RWRF). The reclamation wells pump percolated secondary effluent to discharge points to control groundwater mounding underneath the RWRF percolation pumps, as required by the State Water Resources Control Board. The reclamation well network will also provide backup source supply to the recycled water system in the near future, thereby ensuring system reliability. Industry standards set by the American Water Works Association recommends rehabilitating each well at 10-year intervals to optimize the life of the steel casings, to keep the water bearing formations in the aquifer clear of blockages, and to remove buildup of mineral deposits on the casing perforations. To achieve the recommended rehabilitation intervals, the City would need to rehabilitate two to three reclamation wells every year.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

☒ Award a contract in the amount of **\$ 493,080**  
to **Zim Industries, Inc.**  
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval



Title Assistant Director

Date January 6, 2022

☒ Approve Dept. Recommendation

☐ Approve Finance/Purchasing Recommendation

☐ Disapprove

☐ Disapprove

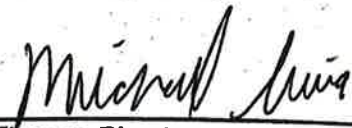
☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER

 01/10/2022  
Purchasing Manager Date

 1/10/22  
City Manager or Designee Date

 1/10/22  
Finance Director Date

### **FISCAL IMPACT STATEMENT**

**PROGRAM: REQUIREMENTS CONTRACT TO REHAB WELLS AT RWRP**

**PROJECT ID: TC00179   PC BU: DPU   FUND: 40501   ORG: 414501**  
**ADDRESS: 5607 W Jensen Ave, Fresno, CA 93706**

<b>RECOMMENDATION</b>	<b>TOTAL OR CURRENT</b>	<b>ANNUALIZED COST</b>
<b>Direct Costs</b>	<b>\$ 493,080</b>	<b>\$ 493,080</b>
<b>Indirect Costs*</b>	<b>\$ 81,600</b>	<b>\$ 81,600</b>
<b>Total Costs</b>	<b>\$ 574,680</b>	<b>\$ 574,680</b>
<b>Additional Revenue or Savings Generated</b>	<b>-</b>	<b>-</b>
<b>Net City Cost</b>	<b>\$ 574,680</b>	<b>\$ 574,680</b>
<b>Amount Budgeted (If none budgeted, identify source)</b>	<b>\$ 575,600</b>	<b>\$ 575,600</b>

#### **\*Indirect Costs**

<b>Project Management &amp; Engineering</b>	<b>\$ 3,400</b>
<b>Construction Management -- Internal</b>	<b>\$ 18,200</b>
<b>Consultant -- Hydrogeological Support Services</b>	<b>\$ 60,000</b>
<b>Indirect Costs</b>	<b>\$ 81,600</b>