



**Schedule**  
Contract GS-00F-224CA

# General Services Administration Federal Supply Service

## Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is:  
<http://www.GSAAdvantage.gov>.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at:  
<http://www.gsa.gov/schedules-ordering>

Price list current as of Modification PS-0012 effective April 16, 2020, and PO-0010 effective August 1, 2020.

### **Schedule for Multiple Award Schedule**

**Federal Supply Group**  
Professional Services

**Class**  
-

**Contract Number**  
GS-00F-224CA

**Contract Period**  
August 1, 2015 - July 31, 2025

**Contractor**  
Deltha Corporation  
2401 Westbend Parkway, Suite 3100  
New Orleans, LA 70114-2467

**Business Size**  
Small, Disadvantaged Business

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**Contract Administration**  
Earl E. Washington



## Customer Information

- 1a. **Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:**

SIN	Recovery SIN	SIN Description	Pages
541211	541211RC	Auditing Services	5-13
541219	541219RC	Budget and Financial Management Services	5-13
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	5-13
OLM	OLMRC	Order Level Material	5-13

- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Below.**

- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**

See below.

Hourly rates proposed are provided on page 5. A description of all corresponding commercial job titles, experience, functional responsibility and education for the type of employees or subcontractors who will perform services is provided on pages 7-13.

2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery area):** Domestic only, 48 States, DC
5. **Point(s) of production:** Same as company address

- 6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted)
- 7. **Quantity discounts:** None Offered
- 8. **Prompt payment terms:** 0.5% 15, Net 30  
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Yes
- 10. **Foreign items:** None
- 11a. **Time of Delivery:** Specified on the Task Order
- 11b. **Expedited Delivery:** Contact Contractor  
Items available for expedited delivery are noted in this price list.
- 11c. **Overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements:** Contact Contractor
- 12. **F.O.B Point(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. **Payment address(es):** Same as company address
- 15. **Warranty provision:** Contractor's standard commercial warranty
- 16. **Export Packing Charges (if applicable):** N/A
- 17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. **Terms and conditions of installation (if applicable):** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
- 21. **List of service and distribution points (if applicable):** N/A
- 22. **List of participating dealers (if applicable):** N/A
- 23. **Preventive maintenance (if applicable):** N/A

- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:**  
[www.Section508.gov/](http://www.Section508.gov/)
- 25. Data Universal Numbering System (DUNS) number:** 023637254
- 26. Notification regarding registration in System for Award Management (SAM) database:** Registered
- 27. Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.
- Rates are provided on the following pages.

# Deltha Corporation's Hourly Rates

SINs	Labor Category	BASE	OPTION 1				
		YEAR 5 8/1/2019 - 7/31/2020	YEAR 6 8/1/2020 - 7/31/2021	YEAR 7 8/1/2021 - 7/31/2022	YEAR 8 8/1/2022 - 7/31/2023	YEAR 9 8/1/2023 - 7/31/2024	YEAR 10 8/1/2024 - 7/31/2025
541611 541219 541211	Executive Consultant	\$201.04	\$205.86	\$210.81	\$215.87	\$221.05	\$226.35
541611 541219 541211	Project Director	\$172.31	\$176.45	\$180.68	\$185.02	\$189.46	\$194.00
541611 541219 541211	Project Manager	\$117.34	\$120.16	\$123.04	\$125.99	\$129.02	\$132.11
541611 541219 541211	Sr. Consultant/Technical Expert	\$146.47	\$149.99	\$153.58	\$157.27	\$161.05	\$164.91
541611 541219 541211	Consultant	\$114.88	\$117.64	\$120.46	\$123.35	\$126.31	\$129.34
541611 541219 541211	Junior Consultant	\$89.04	\$91.18	\$93.37	\$95.61	\$97.90	\$100.25
541611 541219 541211	Senior Analyst	\$108.66	\$111.27	\$113.94	\$116.67	\$119.47	\$122.34
541611 541219 541211	Analyst 4	\$102.98	\$105.45	\$107.98	\$110.57	\$113.23	\$115.95
541611 541219 541211	Analyst 3	\$87.91	\$90.02	\$92.18	\$94.39	\$96.66	\$98.98
541611 541219 541211	Analyst 2	\$75.34	\$77.15	\$79.00	\$80.90	\$82.84	\$84.83
541611 541219 541211	Project Control Analyst	\$100.14	\$102.54	\$105.00	\$107.52	\$110.11	\$112.75
541611 541219 541211	Senior Information Specialist	\$96.86	\$99.18	\$101.57	\$104.00	\$106.50	\$109.05
541611 541219 541211	Information Specialist	\$76.79	\$78.63	\$80.52	\$82.45	\$84.43	\$86.46
541611 541219 541211	Mgmt./Audit Control Analyst	\$99.04	\$101.42	\$103.85	\$106.34	\$108.90	\$111.51

SINs	Labor Category	BASE	OPTION 1				
		YEAR 5 8/1/2019 - 7/31/2020	YEAR 6 8/1/2020 - 7/31/2021	YEAR 7 8/1/2021 - 7/31/2022	YEAR 8 8/1/2022 - 7/31/2023	YEAR 9 8/1/2023 - 7/31/2024	YEAR 10 8/1/2024 - 7/31/2025
541611 541219 541211	Lead Budget/Finance Analyst	\$94.68	\$96.95	\$99.28	\$101.66	\$104.10	\$106.60
541611 541219 541211	Budget/Finance Analyst	\$83.84	\$85.85	\$87.91	\$90.02	\$92.18	\$94.40
541611 541219 541211	Accountant	\$69.79	\$71.46	\$73.18	\$74.94	\$76.73	\$78.58
541611 541219 541211	Administrative Assistant **	\$60.30	\$54.00	\$55.30	\$56.62	\$57.98	\$59.37
541611 541219 541211	Research Assistant **	\$46.36	\$47.47	\$48.61	\$49.78	\$50.97	\$52.20

#### Service Contract Labor Standards/Service Contract Act (SCLS/SCA) Matrix

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination Number
Administrative Assistant	01020 – Administrative Assistant	2015-5189
Research Assistant	30361 – Paralegal / Legal Assistant I	2015-5189

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

# Labor Descriptions

This section provides a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees that will perform services.

## Executive Consultant

Acts as principal lead on analytical, consulting, or assessment processes in support of technical, business, management, financial and administrative program objectives. Experienced in leading large, complex project teams in a wide array of professional service areas. Ultimately responsible for all phases of performance including contract management, contract cost control, project management, and coordination of resource needs. Designs approaches and methodologies for delivery of quality project services. Has ultimate accountability for the technical accuracy, timeliness and quality of deliverables. Responsible for monitoring and overseeing work of project management staff, and providing technical and contractual support and direction. Coordinates corporate resources needs. Primary oversight function for contract negotiation, implementation, and renewal. Interfaces with all other positions to assure quality services are delivered in accordance with contract terms. Proficient in providing expert technical assistance, decision support, and leadership in executing complex tasks. Typically a company officer or senior manager; can also include highly skilled and experienced technical experts.

**Minimum Education & Experience:** BA/BS; 12 years of experience

## Project Director

Responsible for managing major program functions on a project. Designs approaches and methodologies. Formulates strategic plans. Responsible for planning all phases of performance, including contract management, contract cost control, project management, coordination of resource needs, and coordination with corporate management. Has direct accountability for the technical accuracy, timeliness and quality of deliverables. Allocates staff and resources to projects. Holds primary responsibility for planning, managing, and overseeing work efforts of project team staff, determining and monitoring project schedules and budgets, and ensuring compliance with all contract and project requirements and quality standards. Responsible for soundness of approach, quality of products and adherence to time



and budget constraints. Conducts interface with clients at senior management level to ensure ongoing communication and satisfaction. Coordinates and directs simultaneous multidisciplinary tasks. Demonstrates skills in the scope of work encompassed by the project, provides technical guidance in performing work to other supervisory and/or management staff, and provides quality review of work products. Possibly a company officer or senior manager; can also include highly skilled and experienced technical experts.

**Minimum Education & Experience:** BA/BS; 8 years of experience

### **Project Manager**

Responsible for managing assigned functions on a project or contract. Supports designing approaches and methodologies; formulating strategic plans; planning assigned phases of performance, including contract management, contract cost control, project management, coordination of resource needs, and coordination with corporate management. Has accountability for the technical accuracy, timeliness and quality of assigned deliverables. Assists in allocating staff and resources to projects. Supports planning, managing, and overseeing work efforts of project team staff, determining and monitoring project schedules and budgets, and ensuring compliance with all contract and project requirements and quality standards. Executes processes to ensure soundness of our approach, implements quality control plan, and ensures adherence to time and budget constraints. Interfaces with clients at various levels, as needed, to ensure ongoing communication and satisfaction. Coordinates and directs simultaneous multidisciplinary tasks. Demonstrates skills in the scope of work encompassed by the project, provides technical guidance in performing work to other lead and/or supervisory staff, and provides quality review of work products.

**Minimum Education & Experience:** BA/BS; 7 years of experience

### **Senior Consultant/ Technical Expert**

Responsible for managing key program elements and possibly supervising junior staff members. Designs approaches and methodologies and manages routine to complex projects. Provides interface with client representatives. Manages multiple tasks



simultaneously. Responsible for executing approach, ensuring quality of products and adherence to time and budget constraints. Normally reports to Project Director or Executive Consultant. Position also includes technical expertise in given professional service tasks.

**Minimum Education & Experience:** BA/BS; 6 years of experience

### **Consultant**

Serves on a project team and contributes to or is responsible for deliverables. Executes approach developed by project team leaders. Assists in developing draft methodology and procedural documents, assessments, summaries, evaluations and results reporting. Conducts research, gathers and analyzes relevant information, produces concise, accurate and timely reports based on analysis. Implements management tools as necessary to achieve objectives.

**Minimum Education & Experience :** BA/BS; 3 years of experience

### **Junior Consultant**

Serves on a project team and contributes to deliverables. Executes approach developed by project team leaders. Under the supervision of project leaders, assists in developing draft methodology and procedural documents, assessments, summaries, evaluations and results reporting. Assists in conducting research, gathering and analyzing relevant information, producing concise, accurate and timely reports based on analysis. Implements management tools as necessary to achieve objectives.

**Minimum Education & Experience:** BA/BS; 1 year of experience

### **Senior Analyst**

Serves on a project team and contributes to or is responsible for deliverables. Executes approach developed by project team leaders. Assists in developing draft methodology and procedural documents, assessments, summaries, evaluations and results reporting. Conducts research, gathers and analyzes relevant information, produces concise, accurate and timely reports based on analysis. Implements management tools as necessary to achieve objectives.

**Minimum Education & Experience:** BA/BS; 6 years of experience

### **Analyst 4**

Serves on project team and contributes to deliverables. Provides program implementation and policy support to subject Programs. Also includes staff that brings key program functional expertise in project management, performance and compliance monitoring, finance, and other disciplines to support such programs.

**Minimum Education & Experience:** BA/BS; 5 years of experience

### **Analyst 3**

Serves on project team and contributes to deliverables. Provides program implementation and policy support to subject Programs. Also includes staff that brings key program functional expertise in project management, performance and compliance monitoring, finance, and other disciplines to support such programs.

**Minimum Education & Experience:** BA/BS; 4 years of experience

### **Analyst 2**

Serves on project team and contributes to deliverables. Provides program implementation and policy support to subject Programs. Also includes staff that brings key program functional expertise in project management, performance and compliance monitoring, finance, and other disciplines to support such programs.

**Minimum Education & Experience:** BA/BS; 2 years of experience

### **Project Control Analyst**

Serves on project team and contributes to deliverables. Provides program implementation and policy support at the project level as well as peer level oversight. Also includes staff that brings key program functional expertise in schedule management, project management, performance and compliance monitoring, and other disciplines to support such programs.

**Minimum Education & Experience:** BA/BS; 5 years of experience

### **Senior Information Specialist**

Serves on project team and contributes to deliverables. Provides senior level analysis, interpretation and classification of data. Also

includes staff that brings key program functional expertise in project management, performance and compliance monitoring, financial management and information systems, and related databases.

**Minimum Education & Experience:** BA/BS; 4 years of experience

### **Information Specialist**

Serves on project team and contributes to deliverables. Provides analysis, interpretation and classification of data. Also includes staff that brings key program functional expertise in project management, performance and compliance monitoring, financial management and information systems, and related databases.

**Minimum Education & Experience:** BA/BS; 3 years of experience

### **Management/Audit Control Analyst**

Serves on project team and contributes to deliverables. Provides program implementation and policy support to subject Programs as assigned. Also includes staff that brings key program functional expertise in audit and audit support services, financial and business solutions, project management, performance and compliance monitoring, and other disciplines to support such programs.

**Minimum Education & Experience:** BA/BS; 4 years of experience

### **Lead Budget/ Finance Analyst**

Serves on project team and contributes to deliverables. Provides program implementation and policy support to subject Programs. Also includes staff that brings key program functional expertise in financial and business solutions, budgeting and finance, project management, performance and compliance monitoring, and other disciplines to support such programs.

**Minimum Education & Experience:** BA/BS; 6 years of experience

### **Budget/ Finance Analyst**

Serves on project team and contributes to deliverables. Provides program implementation and policy support to subject Programs as assigned. Also includes staff that brings key program functional expertise in financial and business solutions, budgeting and finance,

\*\* SCA Applicable

project management, performance and compliance monitoring, and other disciplines to support such programs.

**Minimum Education & Experience:** BA/BS; 4 years of experience

### **Accountant**

Serves on project team and contributes to deliverables. Provides program implementation and accounting policy support to subject Programs. Also includes staff that brings key program functional expertise in accounting, audit follow up and resolution, financial and business solutions, project management, performance and compliance monitoring and other disciplines to support such programs.

**Minimum Education & Experience:** BA/BS; 3 years of experience

### **Administrative Assistant \*\***

Provides administrative and clerical support to program management and staff. Plans and executes projects under guidance of management. Assists in preparing and delivering services to the customer. Serves as a point of contact, assists with managing administrative tasks, budgets and task priorities.

**Minimum Education & Experience:** HS Diploma; 2 years of experience

### **Research Assistant \*\***

Provides assistance with research, writing, computer applications, and studies. Assists in performing analyses and preparing summaries, reports, deliverables, and briefings. Performs tasks under supervision of management and staff.

**Minimum Education & Experience:** HS Diploma; 1 year of experience

### Education/Experience Substitutions

Labor Category Minimum Requirements (Matches PPT)			Substitutions				
Labor Category	Min EDU	Min EXP	PhD	Masters	Bachelors	Associate	High School
Executive Consultant	Bachelors	12	6	9		15	18
Project Director	Bachelors	8	2	5		11	14
Project Manager	Bachelors	7	N/A	4		10	13
Sr. Consultant/Technical Expert	Bachelors	6	N/A	3		9	12
Consultant	Bachelors	3	N/A	N/A		6	9
Junior Consultant	Bachelors	1	N/A	N/A		4	5
Senior Analyst	Bachelors	6	N/A	3		9	12
Analyst 4	Bachelors	5	N/A	2		8	11
Analyst 3	Bachelors	4	N/A	1		7	10
Analyst 2	Bachelors	2	N/A	N/A		5	7
Project Control Analyst	Bachelors	5	N/A	2		8	11
Senior Information Specialist	Bachelors	4	N/A	1		7	10
Information Specialist	Bachelors	3	N/A	N/A		6	9
Mgmt./Audit Control Analyst	Bachelors	4	N/A	1		7	10
Lead Budget/Finance Analyst	Bachelors	6	N/A	3		9	12
Budget/Finance Analyst	Bachelors	4	N/A	1		7	10
Accountant	Bachelors	3	N/A	N/A		6	9
Administrative Assistant	HS Diploma	2	N/A	N/A	N/A	1	
Research Assistant	HS Diploma	1	N/A	N/A	N/A	N/A	

## Providing mission-focused solutions for over 25 years.

Deltha Corporation, a small disadvantaged business, is a professional services firm headquartered in New Orleans, LA. We provide mission-focused solutions to public and private sector customers primarily in the areas of defense, aerospace, energy, and state & local government.



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