

**EVALUATION OF BID  
PROPOSALS**

FOR: REQUIREMENTS CONTRACT FOR TRAFFIC PAINT

Bid File No. 12301341  
Bid Opening: 02/28/2023

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<b><u>BIDDERS</u></b>	<b><u>TOTAL NET BID AMOUNT</u></b>
1. International Coatings Company, Inc. 13929 166 <sup>th</sup> St. Cerritos, CA 90703	\$186,121.46
2. Ennis-Flint, Inc. 4161 Piedmont Pkwy., Suite 370 Greensboro, NC 27410	\$205,357.92
3. Statewide Traffic Safety and Signs, Inc. dba Statewide Safety Systems 3049 South Golden State Frontage Rd. Fresno, CA 93725	\$245,170.05

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Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, April 10, 2023 5:00 P.M.

The current contract pricing is 69 % above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

The increase is due to an industrywide increase in raw materials associated with the production of paint over the last 6 years. The previous contract was executed on August 21, 2017. After reviewing all bids and analyzing pricing in the market as well as the annual increases of the current contract, staff is confident the City received three competitively priced bids.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The Department of Public Works Street Maintenance Division uses traffic paint to paint and stripe streets, crosswalks, bike lanes, and curbing throughout the City of Fresno. This can include new paving projects or the restoration of old markings as part of the City's street maintenance program. These materials are used by City paint crews throughout the year. The execution of a requirements contract establishes a firm price, secured through competitive bidding, for a specified time and allows the City to make material purchases as needed.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

Award a contract in the amount of \$ \$186,121.46  
to International Coatings Company, Inc.  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval

  
\_\_\_\_\_

Title Assistant Director \_\_\_\_\_

Date 04-20-23 \_\_\_\_\_

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Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER

  
\_\_\_\_\_ 04/20/2023  
Purchasing Manager Date

  
\_\_\_\_\_ 4/23/23  
City Manager or Designee Date

  
\_\_\_\_\_ Apr 20, 2023  
Brian Barr (Apr 20, 2023 15:49 PDT)  
General Services Director Date