# PROPOSALS

FOR: Product Purchase Contract for Fresno Fire MSA-G1 Self Contained Breathing Apparatus (SCBA)

Bid File No. 12302062 Bid Opening: 4/25/2023

#### **BIDDERS**

#### **TOTAL NET BID AMOUNT**

Bauer Compressors, Inc.
 267 E. Airway Blvd.
 Livermore, California 94551

\$4,410,060.71

\$4,451,580.70

L.N. Curtis & sons
 185 Lennon Lane Suite 110
 Walnut Creek, California 94598

Each bidder has agreed to allow the City written number (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, May 12, 2023, 5:00 P.M.

<u>BACKGROUND OF PROJECT</u> (To be completed by Evaluating Department/Division. Explain need for project/equipment):

SCBAs are devices used in the fire service which enable firefighters to enter atmospheric conditions which are immediately dangerous to life and health. The National Fire Protection Association standard for SCBA's recommends replacement after fifteen years. The department's SCBAs and air bottles will reach this time frame in calendar year 2023.

With the aging and heavily used equipment, the department is seeing failures, which in turn, could cause injury to firefighters. The newer SCBA models are not interchangeable with our current model.

The purchase of the MSA G1 SCBA would put us in line with our neighboring fire departments (Clovis and Fresno County) who have already migrated to the new SCBA model. Having the same equipment as our neighbors increases fireground interoperability and supports operational area policy of rescuing downed firefighters.

### **DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

[X] Award a contract in the amount of \$ 4,410,060.71	
toBauer Compressors, Inc.	
as the lowest responsive and responsible bidder.	

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Remarks:		
[] Reject all bids. Reason:		
Department Head Approval		
BUCK		
Title Interim Fire Chief		
Date		
[X] Approve Dept. Recommendation	Approve GSD/Purchasing Recommendation	
Disapprove	] Disapprove	
See Attachment		
GENERAL SERVICES DEPARTMENT	CITY MANAGER	
Purchasing Manager Date	City Manager or Designee Date	
May 8, 2023 Brian Barr (May 8, 2023 12:52 PDT)		
General Services Director Date		

## **FISCAL IMPACT STATEMENT**

#### PROGRAM:

RECOMMENDATION	TOTAL OR CURRENT	ANNUALIZED COST
Direct Cost	\$4,410,060.71	\$712,275 (lease)
Indirect Cost		
TOTAL COST	<b>\$4,410,060.71</b>	\$712,275
Additional Revenue or Savings Generated		
Net City Cost	<u>\$4,410,060.71</u>	\$712,275
Amount Budgeted (If none budgeted, identify source)	\$356,138 (FY 24) ½ year lease pymt	\$712,275 (FY 25-FY 34) full year lease pymt