

**EVALUATION OF BID
PROPOSALS**

FOR: PRODUCT REQUIREMENTS CONTRACT FOR BULK SODIUM HYPOCHLORITE

Bid File No. 12401016
Bid Opening: 12/19/2023

BIDDERS

TOTAL NET BID AMOUNT

1. Thatcher Company of California, Inc. P.O. Box 27407 Salt Lake City, UT 84127	\$5,503,746.60
2. Univar Solutions USA Inc. 4465 E Florence Ave Fresno, CA 93725	\$5,746,884.00

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, January 22, 2024 5:00 P.M.

The current contract pricing is N/A % above/below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The Department of Public Utilities, Water Division, routinely uses Sodium Hypochlorite for water treatment at the Surface Water Treatment Facilities (Facilities) and all well sites. The City is required by federal and state drinking water regulations to maintain a chlorine residual in the distribution system greater than 0.2 mg/L at all times. Sodium hypochlorite is dosed at the discharge of the facilities as well as all the well sites throughout the City of Fresno. Newer corrosion strategies have called for an increased dosage from 1.0 milligram/liter(mg/l) to 1.5 mg/l. which, when combined with increased water deliveries and price increases have resulted in expenditures beyond the current contract amount. Due to unexpected price increases amid market fluctuations, more aggressive corrosion strategies, and greater than predicted water delivery seasons, the original total contract amount has been depleted ahead of schedule.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ _____
to _____
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason: Bidders took exception to the insurance requirements and pricing language. Therefore, the contract cannot be awarded to either bidder.

Department Head Approval



Brock D. Buche, PE PLS
Director of Public Utilities

Date 3/5/2024

Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER



Purchasing Manager 03/07/2024
Date



City Manager or Designee 3/12/24
Date

DocuSigned by:


General Services Director 3/11/2024
Date