

TASER International

Protect Truth

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax:



TASER

Quotation

Quote: Q-24219-4

Date: 3/24/2015 2:32 PM

Quote Expiration: 3/31/2015

Contract Start Date*: 5/1/2015

Contract Term: 5 years

Jerry Dyer
(559) 621-7000
5594985168
jerry.dyer@fresno.gov

Bill To:
Fresno Police Dept. - CA
2323 Mariposa Street
Fresno, CA 93721
US

Ship To:
Jerry Dyer
Fresno Police Dept. - CA
2323 Mariposa Street
Fresno, CA 93721
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Chad Kapler	480-341-9539	ckapler@taser.com	Fedex - Ground	Net 90

*Note this will vary based on the shipment date of the product.

Year 1 -- Due Net 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
50	70026	EVIDENCE.COM DOCK, AXON SIX BAY	USD 1,495.00	USD 74,750.00	USD 0.00	USD 74,750.00
300	85130	OFFICER SAFETY PLAN YEAR 1 PAYMENT	USD 1,188.00	USD 356,400.00	USD 159,999.00	USD 196,401.00
6,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
300	73030	CAMERA SYSTEM, AXON FLEX	USD 599.00	USD 179,700.00	USD 13,537.40	USD 166,162.60
9	73030	CAMERA SYSTEM, AXON FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
50	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 35.00	USD 1,750.00	USD 0.00	USD 1,750.00
300	73009	COLLAR/VERSATILE/CAP MOUNT, FLEX	USD 29.95	USD 8,985.00	USD 0.00	USD 8,985.00
100	85130	OFFICER SAFETY PLAN YEAR 1 PAYMENT	USD 1,188.00	USD 118,800.00	USD 92,834.00	USD 25,966.00
2,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
7	87101	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 180.00	USD 1,260.00	USD 0.00	USD 1,260.00
35	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	89101	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
15	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
3	88101	STANDARD EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 300.00	USD 900.00	USD 0.00	USD 900.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
10	73021	MULTI-MOUNTING OPTION KIT, FLEX	USD 199.95	USD 1,999.50	USD 0.00	USD 1,999.50
Year 1 -- Due Net 30 Total:						USD 745,012.50
Year 1 -- Due Net 30 Net Price:						USD 478,642.10

Year 2 due April 2016

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
300	85131	OFFICER SAFETY PLAN YEAR 2 PAYMENT	USD 1,188.00	USD 356,400.00	USD 0.00	USD 356,400.00
6,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
100	85131	OFFICER SAFETY PLAN YEAR 2 PAYMENT	USD 1,188.00	USD 118,800.00	USD 0.00	USD 118,800.00
2,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
7	87201	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 180.00	USD 1,260.00	USD 0.00	USD 1,260.00
35	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	88201	STANDARD EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 300.00	USD 900.00	USD 0.00	USD 900.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	89201	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
15	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 2 due April 2016 Total:						USD 477,828.00
Year 2 due April 2016 Net Price:						USD 477,828.00

Year 3 due April 2017

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
300	85132	OFFICER SAFETY PLAN YEAR 3 PAYMENT	USD 1,188.00	USD 356,400.00	USD 0.00	USD 356,400.00
6,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
100	85132	OFFICER SAFETY PLAN YEAR 3 PAYMENT	USD 1,188.00	USD 118,800.00	USD 0.00	USD 118,800.00
2,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
7	87301	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 180.00	USD 1,260.00	USD 0.00	USD 1,260.00
35	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	88301	STANDARD EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 300.00	USD 900.00	USD 0.00	USD 900.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	89301	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
15	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 3 due April 2017 Total:						USD 477,828.00
Year 3 due April 2017 Net Price:						USD 477,828.00

Year 4 due April 2018

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
300	85133	OFFICER SAFETY PLAN YEAR 4 PAYMENT	USD 1,188.00	USD 356,400.00	USD 0.00	USD 356,400.00
6,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
100	85133	OFFICER SAFETY PLAN YEAR 4 PAYMENT	USD 1,188.00	USD 118,800.00	USD 0.00	USD 118,800.00
2,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
7	87401	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 180.00	USD 1,260.00	USD 0.00	USD 1,260.00
35	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	88401	STANDARD EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 300.00	USD 900.00	USD 0.00	USD 900.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	89401	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
15	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 4 due April 2018 Total:						USD 477,828.00
Year 4 due April 2018 Net Price:						USD 477,828.00

Year 5 due April 2019

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
300	85134	OFFICER SAFETY PLAN YEAR 5 PAYMENT	USD 1,188.00	USD 356,400.00	USD 0.00	USD 356,400.00
6,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
100	85134	OFFICER SAFETY PLAN YEAR 5 PAYMENT	USD 1,188.00	USD 118,800.00	USD 0.00	USD 118,800.00
2,000	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
7	87501	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 180.00	USD 1,260.00	USD 0.00	USD 1,260.00
35	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	88501	STANDARD EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 300.00	USD 900.00	USD 0.00	USD 900.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	89501	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
15	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 5 due April 2019 Total:						USD 477,828.00
Year 5 due April 2019 Net Price:						USD 477,828.00

Subtotal USD 2,389,954.10

Estimated Shipping & Handling Cost	USD 634.12
Estimated Tax	USD 195,493.01
Grand Total	USD 2,586,081.23

Complimentary Evidence.com Tier Upgrade Through 9/30/2015

This quote contains a purchase of either the Basic or Standard Evidence.com license. You will temporarily receive the features available with the Professional license for the Basic and Standard licenses purchased until September 30, 2015. This is a free upgrade to your account so you can enjoy all the benefits of our most feature rich license tier. In October 2015 you will be prompted to select which users you would like to assign to each tier. This will have no impact on uploaded data.

Officer Safety Plan Includes:

- Evidence.com Pro License
- Upgrades to your purchased AXON cameras and Docks at years 2.5 and 5 under TAP
- Extended warranties on AXON cameras and Docks for the duration of the Plan
- Unlimited Storage for your AXON devices and data from the Evidence Mobile App
- One TASER CEW of your choice with a 4 year extended warranty (5 years total of warranty coverage)
- One CEW holster and battery pack of your choice
- 20 GB of included storage for other digital media

Additional terms apply. Please refer to the Evidence.com Master Service Agreement for a full list of terms and conditions for the Officer Safety Plan.

The existing contract for 100 Basic licenses, storage, and extended warranties ends on 8/31/2017, so there are 28 remaining months as of 5/1/2015. The licenses, storage, and warranties were prorated, and a credit of \$92,834.12 has been applied to the first Officer Safety Plan (OSP) payment for the 100 units. Upon execution of this quote, the 100 existing cameras will be converted to the OSP, and a new 5 year contract will commence for all 400 units effective 5/1/2015, ending on 4/30/2020. The 5/1/2015 start date is estimated, and subject to change depending on the City's needs. A revised credit will be provided if the start date of 5/1/2015 is modified.

Sworn to Safety discount of \$160,000 (\$400 per unit for 400 units) discounted on the first Officer Safety Plan payment, reflected in the line of 300 units.

This quote also contains the renewal of existing 7 Basic, 3 Standard, and 1 Professional license from existing contracts ending on 9/1/2014 and 10/14/2014.

TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers or, in the alternative, TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers for Sales with Financing if your purchase involves financing with TASER. If your purchase includes the TASER Assurance Plan (TAP), then you are also agreeing to TASER's current Sales Terms and Conditions for the AXON Flex™ and AXON Body™ Cameras TASER Assurance Plan (U.S. Only) and/or Sales Terms and Conditions for the X2/X26P and TASER CAM HD Recorder TASER Assurance Plan (U.S. Only), as applicable to your product purchase. All of the sales terms and conditions, as well as, the TAP terms and conditions are posted at <http://www.taser.com/sales-terms-and-conditions>. If your purchase includes AXON hardware and/or EVIDENCE.com services you are also agreeing to the terms in the EVIDENCE.com Master Service Agreement posted at <http://www.taser.com/serviceagreement14>. If your purchase includes Professional Services, you are also agreeing to the terms in the Professional Service Agreement posted at http://www.taser.com/images/support/downloads/downloads/evidence_materials/Professional_Services_Agreement.pdf. If your purchase includes Integration Services, you are also agreeing to the terms in the SOW posted at <http://www.taser.com/integrationstatementofwork14>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____

Date: _____

Name (Print): _____

Title: _____

PO# (if needed): _____

Please sign and email to Chad Kapler at ckapler@taser.com or fax to

THANK YOU FOR YOUR BUSINESS!

'Protect Life' and © are trademarks of TASER International, Inc., and TASER® is a registered trademark of TASER International, Inc., registered in the U.S.
© 2013 TASER International, Inc. All rights reserved.