EVALUATION OF BID PROPOSALS

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FOR: REQUIREMENTS CONTRACT FOR FERRIC CHLORIDE FOR THE WASTEWATER MANAGEMENT DIVISION

Bid File No. 9335 Bid Opening:9/15/15

BIDDERS

TOTAL NET BID AMOUNT

 Kemira Water Solutions, Inc. 4321 W. 6th St. Lawrence, KS 66049

\$1,233,765.00

Pencco, Inc.P.O. Box 600San Felipe, TX 77473

\$1,260,821.25

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, October 12, 2015, 5:00 P.M.

The current contract pricing is <u>8</u>% below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

<u>BACKGROUND OF PROJECT</u> (To be completed by Evaluating Department/Division. Explain need for project/equipment):

Ferric chloride is used in wastewater treatment applications, including phosphorus removal, sludge conditioning, Struvite control, as well as preventing odor and corrosion by controlling hydrogen sulfide formation.

$\frac{\text{EVALUATION OF BID}}{\text{PROPOSALS}}$

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DEPART	TMENT CONCLUSIONS AND RECOMMENDATION:
[X	Award a contract in the amount of \$1,233,765.00 to Kemira Water Solutions, Inc.
	as the lowest responsive and responsible bidder.
	as the lewest responsive and responsible bluder.
	Remarks:
	[] Reject all bids. Reason:

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Department Head Approval
Congepied
Title Director, Department of Public Utilities
Date 10/28/2015
Approve Dept. Recommendation [V] Approve Finance/Purchasing Recommendation
[] Disapprove [] Disapprove
[] See Attachment
FINANCE DEPARTMENT CITY MANAGER
An ll 10/2/15
Purchasing Manager Date City Manager or Designee Date
Mudal ping 10/29/15
Finance Director Date

FISCAL IMPACT STATEMENT

PROGRAM:

RECOMMENDATION	TOTAL OR CURRENT	ANNUALIZED COST
Direct Cost	<u>\$ 1,233,765</u>	\$ 970,258
Indirect Cost	-0-	-0-
TOTAL COST	<u>\$ 1,233,765</u>	\$ 970,258
Additional Revenue or Savings Generated	0-	
Net City Cost	\$ 464,258	\$ 970,258
Amount Budgeted (If none budgeted, identify source)	\$ 664,800	

The cost exceeding the annual budgeted dollar amount will be offset by the previous year's Purchase Order carryover of \$141,533, and the estimated \$177,000 savings in reduced polymer usage.