

**EVALUATION OF BID**  
**PROPOSALS**

Page 1

FOR: NEW PRODUCTION WELL AT PUMP STATIONS 051A, 060A, 156, 210A, 241-2

Bid File No. 3539  
Bid Opening: 4/4/17

---

<b><u>BIDDERS</u></b>	<b><u>TOTAL NET BID AMOUNT</u></b>
1. Zim Industries, Inc. 4545 E. Lincoln Ave. Fresno, CA 93725	\$2,941,754.00 (P)
2. Hydro Resources West, Inc. 800 E Ash Ave. Shafter, CA 93263	\$2,996,855.00 (u)
3. Well Industries, Inc. 3282 Hwy 32 Chico, CA 95973	\$2,998,145.00 (u)
4. Layne Christensen Co. 1717 W Park Ave. Redlands, CA 92373	\$3,035,770.28 (u)
5. Nor-Cal Pump & Well Drilling, Inc. 1325 Barry Road Yuba City, CA 95993	\$3,590,615.00 (u)
6. Jensen Drilling Company 1775 Henderson Ave. Eugene, OR 97403	\$4,282,261.00 (u)
7. Weber Water Resources CA, LLC 2073 Railroad Street Corona, CA 92880	\$4,380,000.00 (u)

---

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, May 1, 2017 by 5:00 P.M.

The Engineer's Estimate for this expenditure is \$2,900,000. The contract price is 1.5% above the Engineer's Estimate. If the overage is greater than 10% or only one bid was received, give explanation:

**EVALUATION OF BID  
PROPOSALS**

Page 2

FOR: NEW PRODUCTION WELL AT PUMP STATIONS 051A, 060A, 156, 210A, 241-2

Bid File No. 3539  
Bid Opening: 4/4/17

---

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The proposed wells at Pump Stations (PS) 051A, 060A, 210A, and 241-2 are necessary to offset water production losses resulting from both the recent and future destruction of multiple outdated wells within the area of these well site locations.

PS 156 is located within a City of Fresno Urban Growth Area. The proposed well at this location will serve to supply increased demands following recent development in this area.

The properties for the proposed well sites were recently purchased, with the exception of 241-2, which will be drilled at existing PS 241.

Following completion of the proposed water production wells, site improvements will be required to tie these new wells to the water supply network and bring the pump station to an operational state. These site improvements will comply with the requirements of the associated Conditional Use Permits and will be completed under separate contracts.

**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

- ☒ Award a contract in the amount of \$2,941,754 to Zim Industries, Inc. as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:


**EVALUATION OF BID**  
**PROPOSALS**

Page 3

FOR: NEW PRODUCTION WELL AT PUMP STATIONS 051A, 060A, 156, 210A, 241-2

Bid File No. 3539  
Bid Opening: 4/4/17

Department Head Approval

  
Title Director of Public Utilities  
Date 4-27-17


☒ Approve Dept. Recommendation    ☒ Approve Finance/Purchasing Recommendation  
☐ Disapprove    ☐ Disapprove  
☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER

 5-4-17  
Purchasing Manager    Date

 5/5/17  
City Manager or Designee    Date

 5/4/17  
Finance Director    Date

## FISCAL IMPACT STATEMENT

PROGRAM: NEW PRODUCTION WELL AT  
PUMP STATIONS 051A, 060A, 156, 210A, 241-2

ADDRESS: VARIOUS LOCATIONS  
PROJECT ID: WC00016 PC BU: DPU  
FUND: 40101/40122 ORG: 411501

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost*	\$ 2,941,754	\$ 2,941,754
Indirect Cost**	\$ 762,700	\$ 762,700
TOTAL COST	\$ 3,704,454	\$ 3,704,454
Additional Revenue or Savings Generated	\$ 0	\$ 0
Net City Cost	\$ 3,704,454	\$ 3,704,454
Amount Budgeted (If none budgeted, identify source)	\$ 3,704,500	\$ 3,704,500

	<u>*Direct Cost:</u>	<u>**Indirect Cost:</u>
<u>Water Enterprise Fund (40101):</u>		
P051A	\$ 767,036	\$ 185,700
P060A	\$ 384,636	\$ 92,300
P210A	\$ 624,668	\$ 159,000
P241-2	\$ 590,758	\$ 98,800
Subtotal:	\$ 2,367,098	\$ 535,800
<u>UGM 201S Supply Area Fund (40122):</u>		
P156	\$ 574,656	\$ 226,900
Total:	\$ 2,941,754	\$ 762,700