

**EVALUATION OF BID
PROPOSALS**

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FOR: GRANULAR ACTIVATED CARBON FOR WATER TREATMENT

Bid File No. 9404

Bid Opening: 8/29/17

BIDDERS

TOTAL NET BID AMOUNT

- | | |
|--|---------------------------------------|
| 1. Calgon Carbon Corporation
3000 GSK Drive
Moon Township, PA 15108 | \$975,065.64 |
| 2. Jacobi Carbons, Inc.
432 McCormic Blvd.
Columbus, OH 43213 | \$1,073,305.51 |
| 3. Carbon Activated Corporation
2250 S. Central Ave.
Compton, CA 90220 | \$739,871,609.98
(Non-responsive)* |

*NOTE: Bidder non-responsive due to not bidding all line items as required by specifications.

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, September 25, by 5:00 P.M.

The current contract pricing is 15.7 % above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:
Current bid included three additional options that were not included in the previous contract.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

Contract is for delivery, installation, removal and destruction or regeneration of granular activated carbon (GAC) used to remove pesticides and organic chemicals such as DBCP, EDB, PCE and TCE from drinking water. There is a high likelihood that 1,2,3-TCP will be added to the list if the new regulation goes into effect as anticipated. GAC Treatment is necessary in order for affected wells to remain in compliance with drinking water standards.

The intention of these specifications are to cover multiple possibilities that the City may encounter in the course of GAC treatment operations and not all bid sections or line items are expected to be used within a one year term. However, it is necessary to secure pricing before the needs arise. At this time, estimated annual budgets will most likely always remain less than the net bid amounts. This is subject to change when and if a new

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regulation for 1,2,3-TCP goes into effect, possibly as early as January 2018. Based on current usage rates, Staff estimates expenditures for FY-2018 will be \$571,371.00. The Water Division will encumber \$571,371.00 for the remainder of Fiscal Year 2018. Funding for this amount is included within the FY2018 Water Enterprise Fund operating budget.

In addition, these specifications included two options for delivery; Option A-Bulk Tank and Option B-Super Sack. Each bid item with a GAC delivery component required pricing for each option which were factored into the net bid price. Only one option will be used, mostly Option A. The inclusion of the optional delivery method artificially inflates the overall bid price by \$243,000.00.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ 571,371.00
to Calgon Carbon Corporation
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

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Department Head Approval


Thomas Esqueda
Title Director, Dept. of Public Utilities
Date 10/23/2017

☒ Approve Dept. Recommendation ☒ Approve Finance/Purchasing Recommendation
☐ Disapprove ☐ Disapprove
☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER


Todd 10-30-17
Purchasing Manager Date


[Signature] 11/3/17
City Manager or Designee Date


Michael 10/30/17
Finance Director Date

FISCAL IMPACT STATEMENT

PROGRAM: GRANULAR ACTIVATED CARBON. Bid File No. 9404

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>571,371.00</u>	<u>571,371.00</u>
Indirect Cost	<u>0</u>	<u>0</u>
TOTAL COST	<u>571,371.00</u>	<u>571,371.00</u>
Additional Revenue or Savings Generated	<u>0</u>	<u>0</u>
Net City Cost	<u>571,371.00</u>	<u>571,371.00</u>
Amount Budgeted (If none budgeted, identify source)	<u>571,371.00</u>	<u>571,371.00</u>

The Water Division will encumber \$571,371.00 for the remainder of Fiscal Year 2018. Funding for this amount is included within the FY2018 Water Enterprise Fund operating budget.