

FIRST AMENDMENT TO AGREEMENT

THIS FIRST AMENDMENT TO AGREEMENT (Amendment) made and entered into as of this 5th day of February, 2018, is entered into between the CITY OF FRESNO, a California municipal corporation (hereinafter referred to as the CITY), and THE GUALCO GROUP, INC., a California S corporation (hereinafter referred to as CONSULTANT).

RECITALS

WHEREAS, the CITY and CONSULTANT entered into an agreement dated August 18, 2016, for CONSULTANT to provide professional government relations, lobbying and consulting services related to water for representation before legislative, administrative and regulatory agencies in the State of California (Agreement); and

WHEREAS, the CITY and CONSULTANT now desire to modify the Agreement by extending the timeline for performance and increasing CONSULTANT's compensation accordingly, as set forth below.

AMENDMENT

NOW, THEREFORE, in consideration of the above recitals, which recitals are contractual in nature, the mutual promises herein, and for good and valuable consideration hereby acknowledged, the parties hereby agree that the aforesaid Agreement is amended as follows:

1. The Term of Agreement and Time for Performance is extended through June 30, 2019.

2. CONSULTANT's sole compensation for satisfactory performance of all services required or rendered pursuant to the Agreement shall be a total fee not to exceed \$170,000, at a monthly rate of \$5,000. Such fee shall include all expenses incurred by CONSULTANT in performance of the services.

3. This Amendment shall become part of and subject to the terms and conditions of the Agreement, which except as modified herein, remains unchanged and in full force and effect.

4. Should any term or condition expressly set forth in this Amendment conflict with the terms and conditions of the Agreement, the terms and conditions expressly set forth in this Amendment will prevail.

5. By signing below, the undersigned certify that they have read and understand, and agree to be legally bound by, this Amendment.

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IN WITNESS WHEREOF, the parties have executed this Amendment, at Fresno, California, the day and year first above written.

CITY OF FRESNO,
a California municipal corporation

By: _____
Thomas Esqueda
Director
Department of Public Utilities

APPROVED AS TO FORM:
DOUGLAS T. SLOAN
City Attorney

By: Amanda Freeman 2.13.18
Amanda Freeman, Deputy

ATTEST:
YVONNE SPENCE, CMC
City Clerk

By: _____
Deputy

Addresses:

CITY:
City of Fresno
Attention: Thomas Esqueda, Director
Department of Public Utilities
2600 Fresno Street, Room 4019
Fresno, CA 93721
Phone: (559) 621-8635
FAX: (559) 498-1304

THE GUALCO GROUP, INC.,
a California S corporation

By: _____
Name: Jackson R. Gualco
Title: President
(if corporation or LLC, Board
Chair, Pres. or Vice Pres.)

By: _____
Name: Jackson R. Gualco
Title: Secretary
(if corporation or LLC, CFO,
Treasurer, Secretary or Assistant
Secretary)

Any Applicable Professional License:
Number: _____
Name: _____
Date of Issuance: _____

CONSULTANT:
THE GUALCO GROUP, INC.
Attention: Jackson R. Gualco,
President
500 Capitol Mall, Suite 2600
Sacramento, CA 95814
Phone: (916) 441-1392
FAX: (916) 508-445-8425