



FINANCE DEPARTMENT

DATE: March 12, 2018

TO: WILMA QUAN-SCHECTER, City Manager

THROUGH: MICHAEL LIMA, Finance Director 
Finance Department

FROM: TODD KNITTEL, Purchasing Manager 
Purchasing Unit

SUBJECT: STAFF DETERMINATION TO BY PASS THE LOW BIDDER AS NON-RESPONSIVE
TO THE SPECIFICATIONS FOR REQUIREMENTS CONTRACT FOR THERMAL
IMAGING CAMERA
(BID FILE NO. 9438)

In accordance with resolution 2003-129, I am hereby notifying you that the apparent low bidder Mallory Safety & Supply, LLC has tentatively been determined to be a non-responsive bidder for the following reason:

- I. Page 5.1 specifies **NO SUBSTITUTIONS** are acceptable as The Fire Department is maintaining standardization of equipment. This paragraph supersedes the Approved Equals page iv.
- II. The requested items are 20 each of the following: Draeger UFC 9000 NFPA Camera #4059464, Draeger Lithon Battery UCF8/7/9000 UL approved #8323075 and Draeger Desktop Charger #8321247
- III. Mallory Safety & Supply, LLC. submitted FLIR manufacturer items and altered the bid proposal page.

In accordance with procedures, the bidder will be given the opportunity to appeal under Resolution 2003-129.

Staff has determined that the bid from Mallory Safety & Supply, LLC. should be rejected. Staff recommends award to the next lowest responsive and responsible bidder Draeger, Inc.

☒ Approve Bypass Recommendation
Of the Purchasing Manager

☐ Disapprove

CITY MANAGER



City Manager or Designee

3/30/18

Date