

EVALUATION OF BID
PROPOSALS

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FOR: REQUIREMENTS CONTRACT THERMAL IMAGING CAMERAS

Bid File No. 9438

Bid Opening:

2/20/18

BIDDERS	TOTAL NET BID AMOUNT
1. Mallory Safety & Supply, LLC. 1040 Industrial Way Allentown, Pa 18195	\$138,589.15 Non-responsive
2. Draeger, Inc. 3135 Quarry Road Telford, PA 18969	\$193,048.50
3. All Safe Industries, Inc. 11360 Bluegrass Parkway Louisville, KY 40299	\$207,614.98
4. B&H International LLC. 4600 Ashe RD Suite 311 Bakersfield, CA 93313	\$416,444.29

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday March 26, 2018 5:00 P.M.

The current contract pricing is N/A above/below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation: There was no prior existing contract.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

Homeland Security grant funded project to acquire 20 Thermal Imaging Cameras for use in fire suppression emergencies. This ensures state of the art cameras on every apparatus.

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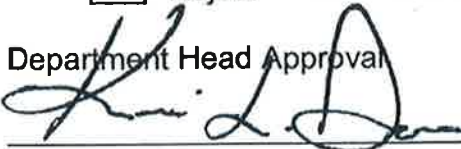
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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ 193,048.50
to DRAEGER, INC.
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval


Title FIRE CHIEF

Date 3-27-18

☒ Approve Dept. Recommendation ☒ Approve Finance/Purchasing Recommendation
☐ Disapprove ☐ Disapprove
☐ See Attachment

FINANCE DEPARTMENT


Purchasing Manager 3-28-18
Date


Finance Director 3/29/18
Date

CITY MANAGER


City Manager or Designee 3/29/18
Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>193,048.50</u>	<u> </u>
Indirect Cost	<u> </u>	<u> </u>
TOTAL COST	<u>193,048.50</u>	<u> </u>
Additional Revenue or Savings Generated	<u>173,744.50</u>	<u> </u>
Net City Cost	<u>19,304</u>	<u> </u>
Amount Budgeted (If none budgeted, identify source)	<u>193,048.50</u>	<u> </u>