

**EVALUATION OF BID  
PROPOSALS**

Page 1

FOR: 2018 Ford F-150 Regular Cab Pick Up

Bid File No. 3621  
Bid Opening: 7/17/2018

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<b><u>BIDDERS</u></b>	<b><u>BID AMOUNT</u></b>
FUTURE FORD OF CLOVIS (nonresponsive) 920 W SHAW AVE CLOVIS CA 93612	\$557,631.27
SWANSON FAHRNEY FORD* (local preference) 3105 HIGHLAND AVE. SELMA CA 93662	\$564,975.00
KELLER FORD** 1073 W CADILLAC LN. HANDFORD CA 93230	\$571,762.80

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Each bidder has agreed to allow the City twenty one (21) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit as soon as possible.

The Engineers Estimate/Budget Allocation for this expenditure is \$ 600,138.99 . The contract price is 5.86% below the Engineer's Estimate/Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

\*Low bidder after the applications of local preference

\*\* Original bid amount was \$544,536.00. However a 5% local preference amount was applied in the amount of \$27,226.80 to the bid for evaluation purposes.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

DARM requests twenty seven Ford F-150 trucks, representing twenty-five replacements for units past their useful life and two additional trucks to meet the needs of growing staff. The units will be utilized by DARM to travel safely and reliably throughout the City of Fresno enforcing the municipal code. Original budgeted amount was based on estimated model year 2019 trucks, by moving quickly and requesting end of model year 2018 trucks we have saved 5.86% or \$35,163.99 in general fund dollars.

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**BIDDERS**

**BID AMOUNT**

FUTURE FORD OF CLOVIS (nonresponsive)  
920 W SHAW AVE  
CLOVIS CA 93612

\$557,631.27 *W/A*

SWANSON FAHRNEY FORD\* (local preference)  
3105 HIGHLAND AVE.  
SELMA CA 93662

\$564,975.00 *✓*

KELLER FORD  
1073 W CADILLAC LN.  
HANDFORD CA 93230

\$544,536.00 *✓*

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

☒ Award a contract in the amount of \$ 564,975.00  
to SWANSON FAHRNEY FORD  
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval

  
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Title Director of Transportation

Date 07/18/2018

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☒ Approve Dept. Recommendation

☐ Approve Finance/Purchasing Recommendation

☐ Disapprove

☐ Disapprove

☐ See Attachment

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FINANCE DEPARTMENT

CITY MANAGER

 7-19-18  
Purchasing Manager Date

 7/19/18  
City Manager or Designee Date

 7/19/18  
Finance Director Date

## FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$564,975.00</u>	<u>                    </u>
Indirect Cost	<u>                    </u>	<u>                    </u>
TOTAL COST	<u>\$564,975.00</u>	<u>                    </u>
Additional Revenue or Savings Generated	<u>                    </u>	<u>                    </u>
Net City Cost	<u>\$564,975.00</u>	<u>                    </u>
Amount Budgeted (If none budgeted, identify source)	<u>\$600,138.99</u>	<u>                    </u>

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