

**REPORT FROM SELECTION COMMITTEE FOR
INFOR ENTERPRISE ASSET MANAGEMENT (EAM) IMPLEMENTATION SERVICES
BID FILE NO. 3608**

Introduction:

The City of Fresno solicited professional consulting services to implement Infor EAM software seat licenses within the Department of Public Utilities (DPU) and Department of Public Works (DPW). The scope of work includes, but is not limited to, migrating data from Infor Hansen and converting that data into EAM, integrating EAM to other City of Fresno software platforms such as FresGo, Geographic Information System (GIS), PeopleSoft, and DPU Supervisory Control and Data Acquisition (SCADA) system; training and knowledge transfer; and technical support on a "Time and Materials" basis as needed after the project has completed.

The price proposal section of the RFP consisted of, in part:

- Project Initiation
- Infor EAM, Version 11.3 Initiation and Implementation
- Inventory Management System (DPU)
- Migrate and Configure Sewer Operations (DPU)
- Migrate and Configure Environmental Services (DPU)
- Implement New Water Division Distribution Operations (DPU)
- Migrate and Configure Streets and Landscape Maintenance (DPW)
- System Implementation Plan
- Manage System Implement Services
- System Support Services

Proposals were evaluated on qualitative analysis and on the comparative evaluation criteria presented below:

- Previous experience with EAM implementations
- Key personnel experience specifically associated with utility systems and the availability of each to this project.
- Project Approach, System Operability, Functionality and Schedule in compliance with system requirements, potential benefits associated with respondent's unique knowledge and experience with Computerized Maintenance Management Systems specifically EAM products and utility work. Provide a project schedule.
- Financial Responsibility
- Cost

Committee Members:

Brian Spindor, Assistant Director, Department of Public Utilities
Aaron Aguirre, Public Works Manager, Public Works Department
Art Alvarez, Wastewater Manager, Department of Public Utilities
John Turnipseed, Project Manager, Department of Public Utilities
John Souza, Sr. Water Sys Tele and DC Spec, Department of Public Utilities
Henry Sugahara, Sr. Water Sys Tele and DC Spec, Department of Public Utilities
Michael Tanaka, Sr. Water Sys Tele and DC Spec, Department of Public Utilities
Brion Webster, Sr. Water Sys Tele and DC Spec, Department of Public Utilities

Wade Kammer, Programmer/Analyst IV, Department of Public Utilities
Greg Braswell, IT Project Director, San Francisco Public Works
Laura Rapp, Senior Procurement Specialist, Facilitator, Finance Dept./Purchasing Unit

Recommendation:

The Committee recommends award of a contract to Infor Public Sector, Inc.

Evaluation by Committee:

INFOR PUBLIC SECTOR, INC.

In the Committee's opinion, Infor Public Sector, Inc. as the software owner and developer of both EAM and Hansen, and being the lowest responsive bid, led to the Committee's unanimous conclusion that Infor Public Sector, Inc. will provide the best value in meeting the interest of the City and the objectives of the project.

WEST MONROE PARTNERS

In the Committee's opinion, West Monroe Partners provided a strong proposal, but as a third party vendor, did not have the same level of experience and expertise as the owner and developer of the software.

STRATUM CONSULTING PARTNERS, INC.

In the Committee's opinion, Stratum Consulting Partners, Inc.'s proposal was deemed too expensive. Their proposal was over \$600,000 more than the lowest bid provided by the software developer and their estimated project completion was a year longer than the other two proposals.

Conclusion:

The proposal submitted by Infor Public Sector, Inc. has demonstrated that as the owner and developer of EAM and Hansen, as well as being the lowest responsive bid, will provide the expected level of quality and service and the best value to the City of Fresno. The Committee unanimously recommends award of the contract to Infor Public Sector, Inc.