

**REPORT FROM EVALUATION COMMITTEE
REQUEST FOR PROPOSAL FOR UNIFORMS WITH LAUNDRY SERVICE AND LINEN AND DUST
CONTROL SERVICES
BID FILE 9407**

COMMITTEE MEMBERS:

ALEX NAZAROFF, Finance
MIKE BROWN, Finance
STEPHANIE MOOSE, DPU
LOUANN JONES, County of Fresno

BACKGROUND:

The goal of this Request for Proposal (RFP) was to solicit proposals for the Uniforms and Linen and Dust Control Services for the City of Fresno employees and locations.

This RFP combined the linen and dust control services with the uniform and laundry services in order to enact both cost savings and efficiencies. Three proposals were received and open on May 29th, 2018. After review of the submitted proposals and discussion among the committee members, Aramark was chosen as the best value for the City of Fresno.

Evaluation of the Uniform and Linen and Dust proposals were based on; cost; ability including staff dedicated to the services to be provided, local infrastructure and facilities, and organization structure; past performance and experience; conformance to the terms and conditions of the RFP; reporting and invoicing requirements; and overall impression of the submitted proposal.

EVALUATION BY COMMITTEE:

Aramark Uniform & Career Apparel:

This proposer conformed to all the RFP requirements, and provided all documentation as requested. The proposer has many past projects in the service industry, including experience with the City of Fresno, whom they are currently working with to supply linen and dust control services. They have the ability to execute this project with ample staff that are qualified and for this process. The references were checked and the responses were good. The proposal cost is \$176,576.40.

Cintas Corporation:

This proposer conformed to all the RFP requirements, and provided all documentation as requested. The proposer has many past projects in the service industry, including experience with the City of Fresno, whom they are currently working with to supply uniforms. Current satisfaction with this vendor has plummeted due to many difficulties in ensure quality control and appropriate replacements of garments. Confidence is low concerning future customer satisfaction. They have the ability to execute this project with ample staff that are qualified and for this process based on the information submitted in their proposal. The references were checked and the responses were adequate. The proposal cost is \$318,980.27.

Prudential:

This proposer conformed to all the RFP requirements, and provided all documentation as requested except a summary of service report. The proposer has not had any experience serving the City of Fresno but years of experience in the industry are adequate. The ability to execute this contract couldn't be judged due to a very brief proposal which was provided. Not much information was given and evaluation was based on submitted materials. The references were checked and the responses were adequate. The proposal cost is \$360,223.27.

RECOMMENDATION

1. The Committee recommends award of a contract to Aramark Uniform & Career Apparel. Their proposal meets all the RFP requirements and offers the best value to the City.
2. Aramark has demonstrated their services to the City of Fresno on past and present services. Their service will provide the best value for the City and its affected employees, in their ability and commitment to provide the City with uniforms and linen and dust control services.

See attached

Summary of Information Submitted by Proposers