

## LISTING OF PROPOSERS

Page 1

FOR: REQUEST FOR PROPOSALS FOR RC FOR THE REMOVAL PROCESSING AND  
BENEFICIAL REUSE OR OTHER ENVIRONMENTALLY FRIENDLY ALTERNATIVE  
DISPOSAL OF BIOSOLIDS

RFP No. 9468

RFP Opening: October 16, 2018

---

### PROPOSERS

(In alphabetical order)

### TOTAL PROPOSAL AMOUNT

- |   |  |
|---|--|
| 1. Holloway Environmental Solutions, LLC<br>2019 Westwind Drive Suite B<br>Bakersfield CA 93301 | 25,000 – 50,000 \$31.86 per ton<br>50,001 – 75,000 \$30.11 per ton<br>75,001 – 100,000 \$29.61 per ton |
| 2. New Earth USA<br>7108 State Road 38<br>Caledonia WI 53108                                    | 25,000 – 50,000 \$35.95 per ton<br>50,001 – 75,000 \$35.20 per ton<br>75,001 – 100,000 \$34.69 per ton |
| 3. Synagro-WWT, Inc.<br>2653 Santiago Road<br>Taft CA 93268                                     | 25,000 – 50,000 \$38.00 per ton<br>50,001 – 75,000 \$33.85 per ton<br>75,001 – 100,000 \$38.75 per ton |
- 

Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

### DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$10,115,000  
to Synagro Technologies, Inc  
in accordance with the Selection Committee recommendation.

☒ Award a contract in the amount of \$6,372,000  
to Holloway Environmental, LLC  
in accordance with the Selection Committee recommendation.

☐ Reject all proposals. Reason:

**LISTING OF PROPOSERS**

Page 2

FOR: REQUEST FOR PROPOSALS FOR RC FOR THE REMOVAL PROCESSING AND BENEFICIAL REUSE OR OTHER ENVIRONMENTALLY FRIENDLY ALTERNATIVE DISPOSAL OF BIOSOLIDS

RFP No. 9468

RFP Opening: October 16, 2018

Remarks:

The Evaluation Committee agreed that it would be prudent to choose at least two vendors to ensure that there would be no interruption in service. Synagro Technologies, Inc. was chosen as the primary service provider based on their previous experience with the City as well as being a cost effective industry leader in all aspects of Biosolids removal and reuse. Holloway Environmental Solutions, LLC was chosen as the secondary provider based on over two decades of land reclamation experience and their innovative approach to open pit mine reclamation resulting in agricultural use.

Department Head Approval

Michael Capil

Title Director of Public Utilities

Date 1/11/19

☒ Approve Dept. Recommendation ☒ Approve  
Recommendation

Finance/Purchasing

☐ Disapprove

☐ Disapprove

☐ See Attachment

FINANCE DEPARTMENT

Michael Capil 01/11/2019  
Purchasing Manager Date

Michael Capil 01/11/19  
Finance Director Date

CITY MANAGER

[Signature] 1/14/19  
City Manager or Designee Date