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A RESOLUTION OF THE COUNCIL OF THE CITY OF FRESNO, CALIFORNIA, APPROVING AN EXCEPTION TO FORMAL BIDDING REQUIREMENTS AND AUTHORIZING A SOLE SOURCE CONTRACT FOR PARKING AND REVENUE CONTROL SYSTEM EQUIPMENT

WHEREAS, the City of Fresno requires Parking and Revenue Control System (PARCS) lane entrance and exit equipment to be installed at Fresno Yosemite International Airport's (FAT) new Airport Long Term parking lot, Economy parking lot, and relocated Employee parking lots (Expansion lots), as part of FAT's Parking Lot Expansion project; and

WHEREAS, following a procurement process, the City installed SkiDATA brand PARCS at parking lots at FAT in 2016, purchased from Sentry Control Systems, LLC. (Sentry); and

WHEREAS, PARCS management software and hardware is propriety, and the same PARCS equipment must be installed system-wide to provide parking customers with the ability to pay using the same methods at the different parking lots of FAT; and

WHEREAS, the current PARCS system would require replacement if a different PARCS system were utilized for the Expansion lots, resulting in unnecessary and costly re-investment; and

WHEREAS, Sentry is the sole distributor of SkiDATA PARCS equipment in the United States, and the only entity able to provide, install and integrate the PARCS equipment compatible with the with the City's existing PARCS system; and

WHEREAS, staff has determined Sentry meets all of Airports' requirements for

1 of 3

Date Adopted: Date Approved: Effective Date:

City Attorney Approval:



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installing and integrating PARCS in the Expansion lots; and

WHEREAS, Sentry provided a quote to Airports on March 19, 2019 to provide, install, and maintain the required PARCS equipment for \$293,819; and

WHEREAS, City Charter Section 1208 requires advertised competitive bidding for equipment involving the expenditure of City monies in excess of \$100,000, unless Council determines the goods to be supplied can only be provided by one source and the purchase is authorized by resolution of Council containing a declaration of the facts constituting the sole source; and

WHEREAS, the City Manager has approved the proposed sole source purchase of PARCS equipment from Sentry, and the Airports Department now seeks Council approval of such purchase.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Fresno as follows:

- 1. The recitals above are incorporated as though set forth in these findings.
- Based on the information above, it is appropriate for the City to dispense
 with competitive bidding requirement in this instance and to authorize the
 Airport to purchase the PARCS equipment from Sentry under the solesource exception.
- 5. It is proper to dispense with the competitive bidding requirement and execute a contract with Sentry Control Systems, LLC., to purchase and install SkiDATA PARCS equipment in the Airport Expansion parking lots.
- 6. The Director of Aviation or designee is hereby authorized to purchase the PARCS equipment and associated services as set forth in the bid from

| equipment in the United Sta | tes. |
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| STATE OF CALIFORNIA) COUNTY OF FRESNO) ss. CITY OF FRESNO) | |
| I, YVONNE SPENCE, City Clerk or resolution was adopted by the Council of on the day of | of the City of Fresno, certify that the foregoing the City of Fresno, at a regular meeting held, 2019. |
| AYES : NOES : ABSENT : ABSTAIN : | |
| | YVONNE SPENCE, CMC MMC City Clerk |
| APPROVED AS TO FORM: DOUGLAS T. SLOAN City Attorney | By: Deputy |
| By: Amanda B. Freeman Date Senior Deputy City Attorney | |

Sentry Control Systems, LLC., as the sole provider of SkiDATA PARCS