

**EVALUATION OF BID  
PROPOSALS**

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FOR: FURNISH AND INSTALL ITS FIBER OPTIC CABLE AT THE NORTHEAST  
SURFACE WATER TREATMENT FACILITY

Bid File No. 3643  
Bid Opening:  
4/30/19

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**BIDDERS**

**TOTAL NET BID AMOUNT**

1. Kertel Communications Inc.  
DBA Sebastian  
7600 N Palm Ave  
Fresno, CA 93711

BASE BID - \$188,242.00  
ADD ALT 1 - \$71,530.00 *MP*  
TOTAL BASE + ADD ALTS - \$259,772.00

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Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, May 27, 2019 5:00 P.M.

The Engineer's Estimate for this expenditure is \$248,700. The contract price is 4% above the Engineer's Estimate. If the overage is greater than 10% or only one bid was received, give explanation:

One local Contractor explained that they have an abundance of work and chose not to bid. A Contractor located out of the area stated they would be unable to perform the work within the Engineer's estimated value and chose not to bid.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

This Project will extend existing fiber optic facilities in the northeast area to serve the Northeast Surface Water Treatment Facility (NESWTF). This, along with the installation of small new equipment at the NESWTF will allow for efficient operations and maintenance by DPU Water Division staff. This Project will provide significant improvement to the NESWTF's existing networking systems. Currently, the NESWTF operates on an outdated and unreliable T 1 telephone communications cable and DPU Water Division staff experience networking (email, critical regulatory reporting, etc.) downtime and slow speeds. This also affects the application of critical security patches to networking hardware; many updates take several days or fail. The intelligent transportation system (ITS) fiber optic facilities to be installed within the scope of work for this Project will also connect existing ITS fiber optic facilities in the northeast area, which can be used to synchronize traffic signals along City streets and are a major transporter of information to emergency responders.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

☒ Award a contract in the amount of \$ 259,772  
to Kertel Communications, Inc., dba Sebastian  
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval

 \_\_\_\_\_

Title Public Utilities Manager

Date 05/13/2019

☒ Approve Dept. Recommendation ☒ Approve Finance/Purchasing Recommendation


☐ Disapprove

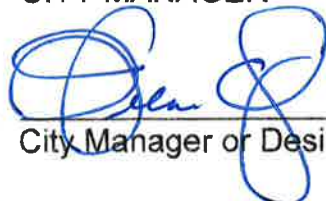
☐ Disapprove


☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER

 05/13/2019  
Purchasing Manager Date

 5/14/19  
City Manager or Designee Date

 5/13/19  
Finance Director Date

## FISCAL IMPACT STATEMENT

PROGRAM: FURNISH AND INSTALL ITS FIBER OPTIC FACILITIES AT THE  
NORTHEAST SURFACE WATER TREATMENT FACILITY

ADDRESS: 10120 N CHESTNUT AVENUE  
PROJECT ID: WC00021      PC BU: DPU  
FUND: 40168      ORG: 411501

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	\$ <u>259,772</u>	\$ _____
Indirect Cost*	\$ <u>44,000</u>	\$ _____
TOTAL COST	\$ <u>303,772</u>	\$ _____
Additional Revenue or Savings Generated	\$ _____ 0	\$ _____
Net City Cost	\$ <u>303,772</u>	\$ _____
Amount Budgeted (If none budgeted, identify source)	\$ <u>303,800</u>	\$ _____
 *Indirect Cost:		
Project Management & Engineering	\$ 19,800	
Construction Management	\$ 24,200	
Construction (Internal)	\$ 0	
Equipment	\$ 0	
*Total	\$ 44,000	