EVALUATION OF BID PROPOSALS

FOR: REQUIREMENTS CONTRACT REBID OF BULK CALCIUM HYDROXIDE

Bid File No. 9493
Bid Opening: 4/02/2019

| BIDDERS | TOTAL NET BID AMOUNT |
|---|---|
| 1. Lhoist North America<br>2900 W Horizon Ridge Pkwy<br>Henderson, NV 89052 | $1,457,014.65 – net bid MP<br>$72,850.73 – local preference adjustment<br>$1,529,865.39 – net bid + adjustment |
| 2. Univar USA Inc.<br>4465 E Florence Ave<br>Fresno, CA 93725 (Branch Office) | *$1,503,713.83 (local preference applied) MP |

**Note:** *Section 4-108 of the Fresno Municipal Code (FMC) state the City shall extend a 5% local preference in City Procurement, local preference applied.

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, April 22, 2019 5:00 P.M.

The current contract pricing is 30.4% below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

Current pricing is $2.10/gallon, bid amount is $1.61/gallon.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

Bulk calcium hydroxide is used in the post-treatment process for corrosion control in the distribution system. The Division injects sodium hydroxide as part of the treatment of raw surface water at the water treatment facilities. It is considered to be an effective enhancement chemical for City of Fresno's water supply by conditioning raw water and enhancing the chemical reaction with the primary coagulant, to facilitate effective cleansing of the water. It also adjusts the pH of the treated water entering the water distribution system and ultimately the end-users' facilities (homes and businesses, etc.), thereby controlling the corrosive quality of the treated water on water mains, pipes and other appurtenances.

The Northeast Surface Water Treatment Plant as well as the Southeast Surface Water Treatment Plant adds calcium hydroxide after the treatment and disinfection of drinking water.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

[ X ] Award a contract in the amount of $1503713.83
to Univar USA, Inc.
as the lowest responsive and responsible bidder.

Remarks:

[ ] Reject all bids. Reason:

Department Head Approval

Title Assistant Director D.P.U.

Date 4.30.19

[✓] Approve Dept. Recommendation [✓] Approve Finance/Purchasing Recommendation

[ ] Disapprove [ ] Disapprove

[ ] See Attachment

FINANCE DEPARTMENT

Purchasing Manager 05/01/2019 Date

Finance Director 5/2/19 Date

CITY MANAGER

City Manager or Designee 5/3/19 Date

## FISCAL IMPACT STATEMENT

PROGRAM: REQUIREMENTS CONTRACT REBID OF BULK CALCIUM HYDROXIDE

| RECOMMENDATION | TOTAL OR CURRENT | ANNUALIZED COST |
|---|---|---|
| Direct Cost | $279,300* | $1,503,700* |
| Indirect Cost | $0 | $0 |
| TOTAL COST | $279,300 | $1,503,700 |
| Additional Revenue or Savings Generated | $0 | $0 |
| Net City Cost | $279,300 | $1,503,700 |
| Amount Budgeted (If none budgeted, identify source) | $145,900 | $1,165,500 |

* Assumes running the NESWTF and SESWTF at maximum capacity. If this does occur, additional appropriations will be provided to cover any budget shortfalls.