

**REPORT FROM EVALUATION COMMITTEE  
REQUEST FOR PROPOSAL TANK 3 (T3) SURFACE WATER TREATMENT FACILITY  
CITECTSCADA/WONDERWARE HISTORIAN UPGRADE AND CONFIGURATION UPGRADE  
RFP 3658**

**COMMITTEE MEMBERS:**

CHRISTOPHER CARROLL, Water Systems Supervisor, DPU  
GLENN KNAPP, Professional Engineer, DPU  
GREG PAUL, Interim Chief of Water Operations (Contractor), DPU  
AARON LUONG, Procurement Specialist, Finance Department

**BACKGROUND:**

The goal of this Request for Proposal (RFP) was to solicit proposals to upgrade, integrate and configure the Citect Supervisory Control And Data Acquisition (SCADA) control and networking systems at the existing Tank 3 (T3) facility. Along with the installation of new control and networking hardware, this Project will allow for efficient operations, maintenance, and regulatory compliance by DPU Water Division staff.

One sealed bid proposal was received. Staff believes this is due to not only the complex nature of this Project, but also due to the required experience of the proposers and their staff. The City of Fresno has a unique combination of concurrent systems and staff believes that there are very few integrators nationwide who have the required expertise and certification to successfully accomplish such an integration.

Evaluation of Integrator's proposals were based on: ability; conformance to requirements, terms and conditions of RFP; financial stability; past performance and expertise; qualifications of key personnel; employee training and certification; and quality of scope of work proposed as well as cost.

**EVALUATION BY COMMITTEE:**

Partners in Control, Inc., dba Enterprise Automation:

Only one proposal was received for this RFP. This proposer conformed to all the RFP requirements, and provided all documentation as requested. The proposer has many past projects in the water industry, including experience with the City of Fresno Water Division. They have the ability to execute this Project with ample staff that is qualified and certified for this specific process. The references were checked and response was good. The proposal cost is \$457,554.00 for the original scope of work items, and \$164,515.00 for optional scope of work items provided by Enterprise Automation, for a total amount of \$622,069.00.

**RECOMMENDATION**

1. The Committee recommends award of a contract, including optional scope provided, to Partners in Control, Inc., dba Enterprise Automation. Their proposal meets all RFP requirements and offers a good value to the City.
2. Enterprise Automation has demonstrated the quality of their services to the Water Division on past and present projects. Their service will provide the best value for the City and its affected employees, in their ability and commitment to allow the City to continue to provide safe, clean drinking water, and meet stringent State water regulatory requirements.

Attachment: Summary of Information Submitted by Proposers