# AGREEMENT CITY OF FRESNO, CALIFORNIA CONSULTANT SERVICES

THIS AGREEMENT is made and entered into effective the September 1, 2019, by and between the CITY OF FRESNO, a California municipal corporation (the City), and SAINT AGNES MEDICAL CENTER, a California Corporation (the Consultant).

#### **RECITALS**

WHEREAS, the City desires to obtain professional **HOMELESS FAMILY SERVICES** for the **HOMELESS EMERGENCY AID PROGRAM (HEAP)**, and

WHEREAS, the Consultant is engaged in the business of furnishing homeless family services and hereby represents that it desires to and is professionally and legally capable of performing the services called for by this Agreement; and

WHEREAS, the Consultant acknowledges that this Agreement is subject to the requirements of Fresno Municipal Code Section 4-107 and Administrative Order No. 6-19; and

WHEREAS, this Agreement will be administered for the City by its Office of the Mayor/City Manager (the Administrator) or its designee.

#### **AGREEMENT**

NOW, THEREFORE, in consideration of the foregoing and of the covenants, conditions, and premises hereinafter contained to be kept and performed by the respective parties, it is mutually agreed as follows:

- 1. <u>Scope of Services</u>. The Consultant shall perform to the satisfaction of the City the services described in **Exhibit A**, including all work incidental to, or necessary to perform, such services even though not specifically described in **Exhibit A**.
- 2. <u>Term of Agreement and Time for Performance</u>. This Agreement shall be effective from the date first set forth above (the Effective Date) and shall continue in full force and effect through **JUNE 30**, **2021**, subject to any earlier termination in accordance with this Agreement. The services of the Consultant as described in **Exhibit A** are to commence upon the Effective Date and shall be completed in a sequence assuring expeditious completion, but in any event, all such services shall be completed prior to expiration of this Agreement and in accordance with any performance schedule set forth in **Exhibit A**.

#### Compensation.

- (a) The Consultant's sole compensation for satisfactory performance of all services required or rendered pursuant to this Agreement shall be a total fee of **\$77,316.00**. Such fee includes all expenses incurred by the Consultant in performance of the services.
- (b) Detailed statements shall be rendered monthly for services performed in the preceding month and will be payable in the normal course of the City's business.

(c) The parties may modify this Agreement to increase or decrease the scope of services or provide for the rendition of services not required by this Agreement, which modification shall include an adjustment to the Consultant's compensation. Any change in the scope of services must be made by written amendment to the Agreement signed by an authorized representative for each party. The Consultant shall not be entitled to any additional compensation if services are performed prior to a signed written amendment.

## 4. Termination, Remedies and Force Majeure.

- (a) This Agreement shall terminate without any liability of the City to the Consultant upon the earlier of: (i) the Consultant's filing for protection under the federal bankruptcy laws, or any bankruptcy petition or petition for receiver commenced by a third party against the Consultant; (ii) seven calendar days prior written notice with or without cause by the City to the Consultant; (iii) the City's non-appropriation of funds sufficient to meet its obligations hereunder during any City fiscal year of this Agreement, or insufficient funding for the Project; or (iv) expiration of this Agreement.
- (b) Immediately upon any termination or expiration of this Agreement, The Consultant shall (i) immediately stop all work hereunder; (ii) immediately cause any and all of its subcontractors to cease work; and (iii) return to the City any and all unearned payments and all properties and materials in the possession of the Consultant that are owned by the City. Subject to the terms of this Agreement, the Consultant shall be paid compensation for services satisfactorily performed prior to the effective date of termination. The Consultant shall not be paid for any work or services performed or costs incurred which reasonably could have been avoided.
- (c) In the event of termination due to failure of the Consultant to satisfactorily perform in accordance with the terms of this Agreement, the City may withhold an amount that would otherwise be payable as an offset to, but not in excess of, the City's damages caused by such failure. In no event shall any payment by the City pursuant to this Agreement constitute a waiver by the City of any breach of this Agreement which may then exist on the part of the Consultant, nor shall such payment impair or prejudice any remedy available to the City with respect to the breach.
- (d) Upon any breach of this Agreement by the Consultant, the City may (i) exercise any right, remedy (in contract, law or equity), or privilege which may be available to it under applicable laws of the State of California or any other applicable law; (ii) proceed by appropriate court action to enforce the terms of the Agreement; and/or (iii) recover all direct, indirect, consequential, economic, and incidental damages for the breach of the Agreement. If it is determined that the City improperly terminated this Agreement for default, such termination shall be deemed a termination for convenience.
- (e) The Consultant shall provide the City with adequate written assurances of future performance, upon the Administrator's request, in the event the Consultant fails to comply with any terms or conditions of this Agreement.
- (f) The Consultant shall be liable for default unless nonperformance is caused by an occurrence beyond the reasonable control of the Consultant and without

its fault or negligence such as, acts of God or the public enemy, acts of the City in its contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, unusually severe weather, and delays of common carriers. The Consultant shall notify the Administrator in writing as soon as it is reasonably possible after the commencement of any excusable delay, setting forth the full particulars in connection therewith, and shall remedy such occurrence with all reasonable dispatch, and shall promptly give written notice to the Administrator of the cessation of such occurrence.

## 5. <u>Confidential Information and Ownership of Documents.</u>

- (a) Any reports, information, or other data prepared or assembled by the Consultant pursuant to this Agreement shall not be made available to any individual or organization by the Consultant without the prior written approval of the Administrator. During the term of this Agreement, and thereafter, the Consultant shall not, without the prior written consent of the City, disclose to anyone any Confidential Information. The term "Confidential Information" for the purposes of this Agreement shall include all proprietary and confidential information of the City, including but not limited to business plans, marketing plans, financial information, materials, compilations, documents, instruments, models, source or object codes, and other information disclosed or submitted, orally, in writing, or by any other medium or media. All Confidential Information shall be and remain confidential and proprietary in the City.
- (b) Any and all writings and documents prepared or provided by the Consultant pursuant to this Agreement are the property of the City at the time of preparation and shall be turned over to the City upon expiration or termination of the Agreement. The Consultant shall not permit the reproduction or use thereof by any other person except as otherwise expressly provided herein.
- (c) If the Consultant should subcontract all or any portion of the services to be performed under this Agreement, the Consultant shall cause each subcontractor to also comply with the requirements of this Section 5.
- (d) This Section 5 shall survive expiration or termination of this Agreement.
- 6. <u>Professional Skill</u>. It is further mutually understood and agreed by and between the parties hereto that inasmuch as the Consultant represents to the City that the Consultant and its subcontractors, if any, are skilled in the profession and shall perform in accordance with the standards of said profession necessary to perform the services agreed to be done by it under this Agreement, the City relies upon the skill of the Consultant and any subcontractors to do and perform such services in a skillful manner and the Consultant agrees to thus perform the services and require the same of any subcontractors. Therefore, any acceptance of such services by the City shall not operate as a release of the Consultant or any subcontractors from said professional standards.
- 7. <u>Indemnification</u>. To the furthest extent allowed by law, the Consultant shall indemnify, hold harmless, and defend the City and each of its officers, officials, employees, agents, and volunteers from any and all loss, liability, fines, penalties, forfeitures, costs and damages (whether in contract, tort or strict liability, including but

not limited to personal injury, death at any time and property damage), and from any and all claims, demands, and actions in law or equity (including reasonable attorney's fees and litigation expenses) that arise out of, pertain to, or relate to the negligence, recklessness, or willful misconduct of the Consultant, its principals, officers, employees, agents, or volunteers in the performance of this Agreement.

If the Consultant should subcontract all or any portion of the services to be performed under this Agreement, the Consultant shall require each subcontractor to indemnify, hold harmless, and defend the City and each of its officers, officials, employees, agents, and volunteers in accordance with the terms of the preceding paragraph.

This section shall survive termination or expiration of this Agreement.

## 8. <u>Insurance</u>.

- (a) Throughout the life of this Agreement, the Consultant shall pay for and maintain in full force and effect all insurance as required in **Exhibit B**, which is incorporated into and part of this Agreement, with an insurance company(ies) either (i) admitted by the California Insurance Commissioner to do business in the State of California and rated no less than "A-VII" in Best's Insurance Rating Guide, or (ii) as may be authorized in writing by the City's Risk Manager or designee at any time and in his/her sole discretion. The required policies of insurance as stated in **Exhibit B** shall maintain limits of liability of not less than those amounts stated therein. However, the insurance limits available to the City, its officers, officials, employees, agents, and volunteers as additional insureds, shall be the greater of the minimum limits specified therein or the full limit of any insurance proceeds to the named insured.
- (b) If at any time during the life of the Agreement or any extension, the Consultant or any of its subcontractors/sub-consultants fail to maintain any required insurance in full force and effect, all services and work under this Agreement shall be discontinued immediately, and all payments due or that become due to the Consultant shall be withheld until notice is received by the City that the required insurance has been restored to full force and effect and that the premiums therefore have been paid for a period satisfactory to the City. Any failure to maintain the required insurance shall be sufficient cause for the City to terminate this Agreement. No action taken by the City pursuant to this section shall in any way relieve the Consultant of its responsibilities under this Agreement. The phrase "fail to maintain any required insurance" shall include, without limitation, notification received by the City that an insurer has commenced proceedings, or has had proceedings commenced against it, indicating that the insurer is insolvent.
- (c) The fact that insurance is obtained by the Consultant shall not be deemed to release or diminish the liability of the Consultant, including, without limitation, liability under the indemnity provisions of this Agreement. The duty to indemnify the City shall apply to all claims and liability regardless of whether any insurance policies are applicable. The policy limits do not act as a limitation upon the amount of indemnification to be provided by the Consultant. Approval or purchase of any insurance contracts or policies shall in no way relieve from liability nor limit the liability of the Consultant, its principals, officers, agents, employees, persons under the

supervision of the Consultant, vendors, suppliers, invitees, consultants, sub-consultants, subcontractors, or anyone employed directly or indirectly by any of them.

(d) If the Consultant should subcontract all or any portion of the services to be performed under this Agreement, the Consultant shall require each subcontractor/sub-consultant to provide insurance protection, as an additional insured, to the City and each of its officers, officials, employees, agents, and volunteers in accordance with the terms of this section, except that any required certificates and applicable endorsements shall be on file with the Consultant and the City prior to the commencement of any services by the subcontractor. The Consultant and any subcontractor/sub-consultant shall establish additional insured status for the City, its officers, officials, employees, agents, and volunteers by using Insurance Service Office (ISO) Form CG 20 10 11 85 or both CG 20 10 10 01 and CG 20 37 10 01 or by an executed manuscript company endorsement providing additional insured status as broad as that contained in ISO Form CG 20 10 11 85.

## Conflict of Interest and Non-Solicitation.

- (a) Prior to the City's execution of this Agreement, the Consultant shall complete a City of Fresno conflict of interest disclosure statement in the form as set forth in **Exhibit C**. During the term of this Agreement, the Consultant shall have the obligation and duty to immediately notify the City in writing of any change to the information provided by the Consultant in such statement.
- (b) The Consultant shall comply, and require its subcontractors to comply, with all applicable (i) professional canons and requirements governing avoidance of impermissible client conflicts; and (ii) federal, state, and local conflict of interest laws and regulations including, without limitation, California Government Code Section 1090 et. seq., the California Political Reform Act (California Government Code Section 87100 et. seq.) and the regulations of the Fair Political Practices Commission concerning disclosure and disqualification (2 California Code of Regulations Section 18700 et. seq.). At any time, upon written request of the City, the Consultant shall provide a written opinion of its legal counsel and that of any subcontractor that, after a due diligent inquiry, the Consultant and the respective subcontractor(s) are in full compliance with all laws and regulations. The Consultant shall take, and require its subcontractors to take, reasonable steps to avoid any appearance of a conflict of interest. Upon discovery of any facts giving rise to the appearance of a conflict of interest, the Consultant shall immediately notify the City of these facts in writing.
- (c) In performing the work or services to be provided hereunder, the Consultant shall not employ or retain the services of any person while such person either is employed by the City or is a member of any City council, commission, board, committee, or similar City body. This requirement may be waived in writing by the City Manager, if no actual or potential conflict is involved.
- (d) The Consultant represents and warrants that it has not paid or agreed to pay any compensation, contingent or otherwise, direct or indirect, to solicit or procure this Agreement or any rights/benefits hereunder.

- (e) Neither the Consultant, nor any of the Consultant's subcontractors performing any services on this Project, shall bid for, assist anyone in the preparation of a bid for, or perform any services pursuant to, any other contract in connection with this Project unless fully disclosed to and approved by the City Manager, in advance and in writing. The Consultant and any of its subcontractors shall have no interest, direct or indirect, in any other contract with a third party in connection with this Project unless such interest is in accordance with all applicable law and fully disclosed to and approved by the City Manager, in advance and in writing. Notwithstanding any approval given by the City Manager under this provision, the Consultant shall remain responsible for complying with Section 9(b), above.
- (f) If the Consultant should subcontract all or any portion of the work to be performed or services to be provided under this Agreement, the Consultant shall include the provisions of this Section 9 in each subcontract and require its subcontractors to comply therewith.
- (g) This Section 9 shall survive expiration or termination of this Agreement.
- 10. <u>Recycling Program</u>. In the event the Consultant maintains an office or operates a facility(ies), or is required herein to maintain or operate same, within the incorporated limits of the City of Fresno, the Consultant at its sole cost and expense shall:
  - (i) Immediately establish and maintain a viable and ongoing recycling program, approved by the City's Solid Waste Management Division, for each office and facility. Literature describing the City recycling programs is available from the City's Solid Waste Management Division and by calling the City of Fresno Recycling Hotline at (559) 621-1111.
  - (ii) Immediately contact the City's Solid Waste Management Division at (559) 621-1452 and schedule a free waste audit, and cooperate with such Division in their conduct of the audit for each office and facility.
  - (iii) Cooperate with and demonstrate to the satisfaction of the City's Solid Waste Management Division, the establishment of the recycling program in paragraph (i) above and the ongoing maintenance thereof.

## 11. General Terms.

- (a) Except as otherwise provided by law, all notices expressly required of the City within the body of this Agreement, and not otherwise specifically provided for, shall be effective only if signed by the Administrator or designee.
- (b) Records of the Consultant's expenses pertaining to the Project shall be kept on a generally recognized accounting basis and shall be available to the City or its authorized representatives upon request during regular business hours throughout the life of this Agreement and for a period of three years after final payment or, if longer, for any period required by law. In addition, all books, documents, papers, and records of the Consultant pertaining to the Project shall be available for the purpose of making audits, examinations, excerpts, and transcriptions for the same period of time. If any litigation, claim, negotiations, audit, or other action is commenced before the expiration

of said time period, all records shall be retained and made available to the City until such action is resolved, or until the end of said time period whichever shall later occur. If the Consultant should subcontract all or any portion of the services to be performed under this Agreement, the Consultant shall cause each subcontractor to also comply with the requirements of this paragraph. This Section 11(b) shall survive expiration or termination of this Agreement.

- (c) Prior to execution of this Agreement by the City, the Consultant shall have provided evidence to the City that the Consultant is licensed to perform the services called for by this Agreement (or that no license is required). If the Consultant should subcontract all or any portion of the work or services to be performed under this Agreement, the Consultant shall require each subcontractor to provide evidence to the City that subcontractor is licensed to perform the services called for by this Agreement (or that no license is required) before beginning work.
- 12. <u>Nondiscrimination</u>. To the extent required by controlling federal, state, and local law, the Consultant shall not employ discriminatory practices in the provision of services, employment of personnel, or in any other respect on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation, ethnicity, status as a disabled veteran, or veteran of the Vietnam era. Subject to the foregoing and during the performance of this Agreement, the Consultant agrees as follows:
- (a) the Consultant will comply with all applicable laws and regulations providing that no person shall, on the grounds of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation, ethnicity, status as a disabled veteran, or veteran of the Vietnam era be excluded from participation in, be denied the benefits of, or be subject to discrimination under any program or activity made possible by or resulting from this Agreement.
- The Consultant will not discriminate against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation, ethnicity, status as a disabled veteran, or veteran of the Vietnam era. The Consultant shall ensure that applicants are employed, and the employees are treated during employment, without regard to their race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation, ethnicity, status as a disabled veteran, or veteran of the Vietnam era. Such requirement shall apply to the Consultant's employment practices including, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Consultant agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provision of this nondiscrimination clause.
- (c) The Consultant will, in all solicitations or advertisements for employees placed by or on behalf of the Consultant in pursuit hereof, state that all

qualified applicants will receive consideration for employment without regard to race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation, ethnicity, status as a disabled veteran, or veteran of the Vietnam era.

- (d) The Consultant will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice advising such labor union or workers' representatives of the Consultant's commitment under this section and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- (e) If the Consultant should subcontract all or any portion of the services to be performed under this Agreement, the Consultant shall cause each subcontractor to also comply with the requirements of this Section 12.

## 13. <u>Independent Contractor</u>.

- (a) In the furnishing of the services provided for herein, the Consultant is acting solely as an independent contractor. Neither the Consultant, nor any of its officers, agents, or employees shall be deemed an officer, agent, employee, joint venturer, partner, or associate of the City for any purpose. The City shall have no right to control or supervise or direct the manner or method by which the Consultant shall perform its work and functions. However, the City shall retain the right to administer this Agreement so as to verify that the Consultant is performing its obligations in accordance with the terms and conditions thereof.
- (b) This Agreement does not evidence a partnership or joint venture between the Consultant and the City. The Consultant shall have no authority to bind the City absent the City's express written consent. Except to the extent otherwise provided in this Agreement, the Consultant shall bear its own costs and expenses in pursuit thereof.
- Because of its status as an independent contractor, the Consultant and its officers, agents, and employees shall have absolutely no right to employment rights and benefits available to City employees. The Consultant shall be solely liable and responsible for all payroll and tax withholding and for providing to, or on behalf of, its employees all employee benefits including, without limitation, health, welfare, and In addition, together with its other obligations under this retirement benefits. Agreement, the Consultant shall be solely responsible, indemnify, defend and save the City harmless from all matters relating to employment and tax withholding for and payment of the Consultant's employees, including, without limitation, (i) compliance with Social Security and unemployment insurance withholding, payment of workers' compensation benefits, and all other laws and regulations governing matters of employee withholding, taxes and payment; and (ii) any claim of right or interest in the City's employment benefits, entitlements, programs and/or funds offered employees of the City whether arising by reason of any common law, de facto, leased, or coemployee rights or other theory. It is acknowledged that during the term of this Agreement, the Consultant may be providing services to others unrelated to the City or to this Agreement.

- 14. <u>Notices</u>. Any notice required or intended to be given to either party under the terms of this Agreement shall be in writing and shall be deemed to be duly given if delivered personally, transmitted by facsimile followed by telephone confirmation of receipt, or sent by United States registered or certified mail, with postage prepaid, return receipt requested, addressed to the party to which notice is to be given at the party's address set forth on the signature page of this Agreement or at such other address as the parties may from time to time designate by written notice. Notices served by United States mail in the manner above described shall be deemed sufficiently served or given at the time of the mailing thereof.
- 15. <u>Binding</u>. Subject to Section 16, below, once this Agreement is signed by all parties, it shall be binding upon, and shall inure to the benefit of, all parties, and each parties' respective heirs, successors, assigns, transferees, agents, servants, employees, and representatives.

## 16. Assignment.

- (a) This Agreement is personal to the Consultant and there shall be no assignment by the Consultant of its rights or obligations under this Agreement without the prior written approval of the City Manager or designee. Any attempted assignment by the Consultant, its successors or assigns, shall be null and void unless approved in writing by the City Manager or designee.
- (b) The Consultant hereby agrees not to assign the payment of any monies due the Consultant from the City under the terms of this Agreement to any other individual(s), corporation(s), or entity(ies). The City retains the right to pay any and all monies due the Consultant directly to the Consultant.
- 17. Compliance With Law. In providing the services required under this Agreement, the Consultant shall at all times comply with all applicable laws of the United States, including but not limited to, the Americans with Disabilities Act (42 U.S.C. § 12101 et seq.), the State of California and the City, and with all applicable regulations promulgated by federal, state, regional, or local administrative and regulatory agencies, now in force and as they may be enacted, issued, or amended during the term of this Agreement.
- 18. <u>Waiver</u>. The waiver by either party of a breach by the other of any provision of this Agreement shall not constitute a continuing waiver or a waiver of any subsequent breach of either the same or a different provision of this Agreement. No provisions of this Agreement may be waived unless in writing and signed by all parties to this Agreement. Waiver of any one provision herein shall not be deemed to be a waiver of any other provision herein.
- 19. Governing Law and Venue. This Agreement shall be governed by, and construed and enforced in accordance with, the laws of the State of California, excluding, however, any conflict of laws rule which would apply the law of another jurisdiction. Venue for purposes of the filing of any action regarding the enforcement or interpretation of this Agreement and any rights and duties hereunder shall be Fresno County, California.

- 20. <u>Headings</u>. The section headings in this Agreement are for convenience and reference only and shall not be construed or held in any way to explain, modify or add to the interpretation or meaning of the provisions of this Agreement.
- 21. <u>Severability</u>. The provisions of this Agreement are severable. The invalidity or unenforceability of any one provision in this Agreement shall not affect the other provisions.
- 22. <u>Interpretation</u>. The parties acknowledge that this Agreement in its final form is the result of the combined efforts of the parties and that, should any provision of this Agreement be found to be ambiguous in any way, such ambiguity shall not be resolved by construing this Agreement in favor of or against either party, but rather by construing the terms in accordance with their generally accepted meaning.
- 23. <u>Attorney's Fees</u>. If either party is required to commence any proceeding or legal action to enforce or interpret any term, covenant or condition of this Agreement, the prevailing party in such proceeding or action shall be entitled to recover from the other party its reasonable attorney's fees and legal expenses.
- 24. <u>Exhibits</u>. Each exhibit and attachment referenced in this Agreement is, by the reference, incorporated into and made a part of this Agreement.
- 25. <u>Precedence of Documents</u>. In the event of any conflict between the body of this Agreement and any exhibit or attachment hereto, the terms and conditions of the body of this Agreement shall control and take precedence over the terms and conditions expressed within the exhibit or attachment. Furthermore, any terms or conditions contained within any exhibit or attachment hereto which purport to modify the allocation of risk between the parties, provided for within the body of this Agreement, shall be null and void.
- 26. <u>Cumulative Remedies</u>. No remedy or election hereunder shall be deemed exclusive but shall, wherever possible, be cumulative with all other remedies at law or in equity.
- 27. <u>No Third Party Beneficiaries</u>. The rights, interests, duties, and obligations defined within this Agreement are intended for the specific parties hereto as identified in the preamble of this Agreement. Notwithstanding anything stated to the contrary in this Agreement, it is not intended that any rights or interests in this Agreement benefit or flow to the interest of any third parties.
- 28. <u>Extent of Agreement</u>. Each party acknowledges that they have read and fully understand the contents of this Agreement. This Agreement represents the entire and integrated agreement between the parties with respect to the subject matter hereof and supersedes all prior negotiations, representations or agreements, either written or oral. This Agreement may be modified only by written instrument duly authorized and executed by both the City and the Consultant.

[SIGNATURES FOLLOW ON NEXT PAGE]

IN WITNESS WHEREOF, the parties have executed this Agreement at Fresno, California, on the day and year first above written.

CITY OF FRESNO, A California municipal corporation	SAINT AGNES MEDICAL CENTER, A California non-profit corporation
By:	Name: Navey Hours Swarth  Title: President And OED (If corporation or LLC, Board Chair, Pres. or Vice Pres.)  By:
APPROVED AS TO FORM: DOUGLAS T. SLOAN City Attorney  By: Brandon M. Collet Senior Deputy City Attorney	Title:  (If corporation or LLC, CFO, Treasurer, Secretary or Assistant Secretary)  REVIEWED BY:
Addresses: CITY: City of Fresno Attention: Wilma Quan-Schecter City Manager 2600 Fresno St. Fresno, CA 93721-3600 Phone: (559) 621-7900 FAX: (559) 621-7990	CONSULTANT: SAINT AGNES MEDICAL CENTER Attention: Ivonne Der Torosian VP, Community Health and Well-being 1111 E. Spruce, MS 77 Fresno, CA 93720 Phone: (559) 450-5222 FAX:
Attachments:  1. Exhibit A - Scope of Services 2. Exhibit B - Insurance Requirements 3. Exhibit C - Conflict of Interest Disclosure	Form

#### **EXHIBIT A**

## **SCOPE OF SERVICES**

Consultant Service Agreement between City of Fresno (the City)

And SAINT AGNES MEDIAL CENTER (the Consultant) for HOMELESS FAMILY

SERVICES for the HOMELESS EMERGENCY AID PROGRAM (HEAP)

## **Program Description**

The number of unsheltered homeless in Fresno has increased and according to the 2019 Community Health Needs Assessment, compared to the State, the Central Valley's poverty rate is nearly 9% higher on average and unemployment rate is nearly 3% higher on average. These statistics are most evident when patients access Saint Agnes Medical Center's (SAMC) emergency department (ED). The number of homeless patients has surged as well as the number of socio-economic vulnerable patients. To support these patients, Social Workers often refer them to the Saint Agnes Health Hub (the "Hub") where Community Health Workers can case manage them.

Since 2017, Community Health Workers (CHWs) who staff the Health Hub have worked with nearly 1,000 at-risk individuals to connect them directly with health and social services. The Homeless Family Services grant request for \$77,316 will give SAMC the opportunity to establish a housing-first model while CHWs continue to case manage and allow for long-term housing stability, improving health and quality of life.

Many of the patients currently accessing the ED suffer with mental health (MH) or substance use disorders (SUD). The psychological and economic effects of these disorders not only impact the client, but also their families, increasing the risk of becoming homeless due to the inability to carry out essential aspects of daily life. This grant will allow us to expand case management services to assist clients and their families in accessing services in the community. These may include, but are not limited to:

- medication-assisted treatment (MAT),
- recovery support services,
- outpatient counseling and family therapy, etc.
- obtaining sustainable self-housing, and
- employment, and thereby reducing the length of time of being homeless.

CHWs serve as patient navigators that are culturally competent and have extensive knowledge of community resources. This grant will allow SAMC to increase the current capacity of CHW staff to directly link patients to resources with continued long-term care navigation (case management).

Homeless women and children are especially vulnerable, thus providing a safe and supportive environment for women is critical. Saint Agnes will continue to support its Holy Cross Center for Women (HCCW) and expand its programming to allow individuals and their families to receive services. This may include:

income support,

- assistance with employment opportunities,
- life skills training, and
- a venue for social engagement, all of which are indicative of
- obtaining sustainable self-housing and
- employment, and thereby reducing the length of time of being homeless.

The Hub currently uses Care Coordination Systems to record patient demographics, medical and social needs and to track pathways and community connections made for each client. This grant will support SAMC's strategy to become a more integrated partner with the community-wide homeless initiative through the development of formal data sharing agreements and incorporation of the Homeless Management Information System (HMIS) into our processes. SAMC intends to continue to work with other homeless service providers and expand its partnerships with the City of Fresno's Homeless Outreach Personal Empowerment Team, Fresno Police Department's Homeless Task Force, and others to effectively engage the most vulnerable and at-risk homeless individuals to prevent the harmful effects of homelessness.

Effective homelessness prevention requires an increased level of coordination between government agencies, systems and institutions, and cooperation at the community level. It also requires a range of prevention interventions that should take place simultaneously. The proposal objectives were adapted using evidence-based approaches of the Housing First model that focuses on moving people experiencing or at-risk for homelessness into housing and providing additional support and services needed to stabilize their situation. Our target populations will be homeless or near-homeless individuals and their families experiencing social needs challenges, and/or substance and/or mental use disorders identified by Social Workers or Nurses at point of entry in the ED. The project will also target women who are 18 years and older with families, who are receiving services through the HCCW and/or treated in the ED.

### **Data Performance and Outcome Measures**

	tcome 1: Using a housing-first model of care, reduce or prevent the number of experience homelessness by addressing Social Influencers of Health (SIOH)
Objective 1	By June 2021, integrate a social needs assessment tool into the ED, primary care and residency programs to facilitate linkages to resources, including housing, food, reliable transportation, health providers, etc.
Objective 2	By December 2020, 25 near-homeless women with children from HCCW will receive comprehensive case management service to prevent homelessness including access to rental assistance, subsidies, economic and job opportunities, life skills training, social support, etc.
Objective 3	By December 2020, 25 near-homeless patients admitted to the SAMC ED, and their families, will receive comprehensive case management service to prevent homelessness including access to rental assistance, subsidies, economic and job opportunities, life skills training, social support, etc.

Objective 4	By December 2020, 25 homeless or near-homeless patients with MH dx and/or SUD, and their families will receive comprehensive case management and linkages to appropriate community resources (MAT, recovery support services, outpatient counseling, family therapy, etc.)
Program Out	tcome 2: Expand program offerings at Hub and HCCW
Objective 1	By December 2019, expand the capacity of SAMC Health Hub homeless services by adding 1 CHW position to provide comprehensive case management to families experiencing or at the verge of homelessness.
Objective 2	By January 30, 2021, HCCW will create or expand 1 cultural and linguistically relevant service/program that assists families in securing housing, employment, life skills training, income support, etc. in order to reduce or prevent homelessness.
Program Out	come 3: Improve data sharing capabilities
Objective 1	By March 30, 2020 establish baseline data information at Hub and HCCW for ongoing data analysis.
Objective 2	By December 2019, establish FMCoC Coordinated Entry System Partner Agreement.
Objective 3	By December 2019, integrate HMIS into standard work processes at the Hub and HCCW.

Please note: Metrics may be modified, mutually and jointly, as needed, based on further data analysis.

## Implementation Timeline

Projected pre-implementation phase to be completed by end of December; however, should pre-implementation activities happen sooner, we are prepared and able to start providing services to participants at an earlier date.

Pre-implementation Phase ( 4 months)	Timeline
Adapt a Social Needs Assessment (SNA) form to identify individuals on the verge of	Months 1-4
homelessness.	
Hire 1 and/or assign 1 FTE equivalent to conduct long-term homeless care navigation	Months 1-4
(90 – 180 days).	
Train HCCW staff and CHW to use the SNA form to identify individuals in the ED or	Months 1-4
HCCW in need of assistance to prevent homelessness.	
Train HCCW staff and CHW in motivational interviewing techniques to provide long-	Months 1-4
term navigation services.	
Conduct a focus group with HCCW homeless families to identify priority needs for	Months 1-4
services and program.	
Develop referral policies and data sharing agreements with social and homeless and	Months 1-4
social service providers (MAT, triage centers, Rescue Mission, MAP Points, etc.).	
Establish baseline data	Months 1-6
Implementation (17 months)	
Proactive referrals of homeless to appropriate community and health resources	Months 5-22
Utilize the HMIS to coordinate case management of individuals and their families to	Months 5-22
resources.	
Launch new HCCW program/service.	Months 14-22

Case management of homeless families who accept Hub service interventions.	Months 6-22
Post-Implementation (20-22 months)	
Participate in meetings with City of Fresno to provide updates and progress made in project.	Months 1-22
Final report of women HCCW services and assess their time of experience homelessness.	Months 20-22
Final report on number of homeless being connected to new triage centers.	
Identify and create 1-2 success stories of homeless individual in recovery and with stable housing, as a result of receiving SAMC case management services.	Months 20-22

## **Documentation and Reporting**

SAMC will provide a monthly financial report indicating current monthly and cumulative expenditures, projected expenditures and the status of all reimbursement requests. The monthly financial report will reflect all Homeless Family services administered by SAMC.

SAMC will also provide a monthly community-clinical linkage report for each homeless service administered. These reports, at a minimum, will include a unique patient identifier, services rendered, current housing status, and start/end dates of services. The report will also include any pending activities.

## **Housing First Strategy, Collaborative Effort**

The proposal objectives were adapted using evidenced-based approaches of the Housing First model that focuses on moving people experiencing or at-risk for homelessness into housing and providing additional support and services needed to stabilize their situation.

SAMC is currently a part of numerous community partnerships including the Fresno/Madera Continuum of Care, Fresno First Steps Home, the Fresno County Housing Authority, Rescue Mission's Respite Care Program, Community Conversations and the Fresno County 5150 Task Force. Overall, the agency is dedicated and capable of assisting families most in need and working with community partners to assist community members in improving their overall well-being.

#### **Vendor Qualifications and Experience**

SAMC is a Catholic healthcare ministry, not-for-profit hospital with a 463-bed capacity, located in the city of Fresno, CA. SAMC serves the communities of Fresno, Madera, Kings, and Tulare counties. SAMC's 2,533 staff and 902 active volunteers work diligently to serve the needs of 1.1 million patrons in its service area.

The hospital is renowned for its state-of-the-art Medical Center campus, top-ranked expertise physicians, staff and mission to serve the most vulnerable in the Central Valley. To further serve the community and improve access to primary and specialty care, Saint Agnes has grown to offer several new Saint Agnes Care sites including two urgent care clinics and has established an accredited internal medicine residency program to attract and cultivate new physicians. SAMC is also one of the only hospitals

in Fresno County to achieve international recognition as a Baby-Friendly designated birth facility.

SAMC's core values reflect the goals of the project in making homelessness rare, brief, and non-recurring by providing community linkage to homeless patients using full-time Community Health Workers (CHWs). Within our emergency and clinic services, SAMC has extensive experience working with the target populations. SAMC's ED maintains emergency care services on a 24 hour, seven days per week basis. An average of 238 patients per day received per day received services from the ED. Between January 1 and June 30, 2019, the number of homeless encounters in ED and inpatient clinics exceeded 600 (662). During this period, there were 491 homeless male encounters and 170 homeless female encounters. Of these homeless patients, 98 repeatedly use hospital ED services (69 male and 29 female).

In 1984, the Sisters of the Holy Cross established the Holy Cross Center for Women (HCCW) to address the needs of the community and is currently Fresno's only local day shelter for women and children. HCCW helps disadvantaged and underserved women with basic needs while also offering a variety of services including supportive counseling and social service referrals, educational and motivational programs. The HCCW and the Holy Cross Clinic are two of the organization's most important outreach programs that reach a large number of clients.

SAMC's Administration, Board of Trustees and Community Benefits Committee are committed to the strategic process of identifying, planning, implementing and evaluating community health programs. Community health programs are targeted to directly address prioritized community needs as outlined in the SAMC's Community Health Needs Assessment (CHNA) report.

#### **Budget Detail, Personnel Detail**

Total program costs is \$243,193, of which SAMC is requesting \$77,316, of funding for the 22-month project period for direct operating expenses and operating costs (project activities, partial funding for new CHW position and necessary training for CHW staff to expand SAMC homeless family services).

#### Personnel:

The total cost of personnel for the 22-month period is \$98,440, of which we are asking for \$44,000.00. Direct personnel expenses include one CHW position at 50% FTE, one Coordinator at 15% FTE. In-kind funds to support one Vice President who will oversee the project activities and in-kind staff at the HCCW staff is \$30,000.

Vice President, Community Health and Well-Being (VP): The VP oversees and directly supervises Coordinator and Community Health Workers to ensure quality and timely assistance to families that seek resources from the Health Hub. The VP has more than 14 years of experience working in Community Health and Well-being. She is a trained Community Health Worker under the Trinity Health System.

Coordinator, Community Health and Well-Being: The Coordinator works on numerous health initiatives with partners in the community related to improving Social Influencers of Health (SIOH). The Coordinator has volunteered in the 2019 Point-in-Time Homeless Count and has worked extensively with marginalized communities in the City of Fresno during her previous employment as a Community Health Worker under the Building Healthy Communities initiative. The Coordinator will be in charge of the evaluation of the pilot project including tracking data measures to prepare monthly and final reports. Under the direction of VP, the Coordinator will look for continued opportunities that increase the well-being of homeless individuals in the SAMC service area.

Community Health Worker (CHW): The CHW's role is to assist individuals and their families navigate the health care system such as enrolling in health insurance and providing community-clinical linkages to appropriate services. The CHWs receive training enabling them to be a trusted source of community information and are therefore effective in linking patients to various support services. Each CHW has a working knowledge of community resources and are trained under the Trinity Health System.

**Benefits:** Fringe benefits are claimed as the approximate percentage of total salaries equaling 17%. The total cost of personnel fringe benefits is \$16,734.80 of which we are asking for \$7,480.00.

**Travel:** Travel is estimated at \$1,710 and will be used for direct outreach to homeless patients and resources. Travel costs include the cost of mileage by personnel to complete project activities and to supplement other means of transportation (taxi, Lyft, bus tokens) for homeless individuals to support services. **Training/Conference:** Training/conferences for staff, trainers and CHWs will be \$5,500 of which we are asking for \$2,000. Training topics include but are not limited to: Utilization of the Coordinated Entry System (CES), motivational interviewing techniques, and case management skills. Staff will attend conferences addressing the challenges of healthcare delivery to persons experiencing homelessness with a commitment to client-centered care.

**Equipment/IT:** Equipment expenses such as phone stipends, laptops and homeless service tracking platforms (CES, CCS) will be at \$8,341.67 of which SAMC will cover all expenses.

**Resources:** Estimated costs related to rent assistance, transportation, transitional housing, and document assistance will total \$36,360.00, of which the organization is requesting, \$18,180.00.

#### Office expenses and equipment:

Routine expendable office supplies (binders, pens, markers) consumed during the project will be at \$2,500 which will be covered as in-kind to this program. SAMC staff will use existing computers and office equipment at no cost to the funder.

Documents and materials such as development of a success story and written reports will be through our in-house Communications Department at no cost to the funder. The balance of funding from SAMC in-king funds will be available to cover the additional cost of office expenses.

**Indirect cost (Administration):** The indirect cost of administration which includes office rent, utilities and general office expenses will be \$3,946 not exceeding the 5% limit of the grant proposal.

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	O <sub>i</sub>	ganizatio	on:			100 10 10 10	Paral and
					Propose	d 22-Month Progra	im Budget
Vo	te: All expenses and support inform	nation provi	ided below cover	the	work conduc	led by the program ba	tween September 1,2019 - June 30, 2021
	Program Expenses						
#	Line Item	Gr	rant Request Amount		In-Kind	Expense Type*	Justification (Describe how the line item was calculated and what it will support. Also, if there are multiple expenses that make up a single line item, break those expenses out in the justification.)
77	Personnel	\$	44,000.00	\$	98,440.00	Salanes and Wages	
2	Benefits	\$	7,480.00	5	16,734.80	Fringe Benefits	Benefits are calculated at 17% of salaries
-	Travel	s	1,710.00	T-Jane. No.		Travel/Mieege	Travel is estimated at \$1710 and will be used for direct outreach to homeless patients and resources
4	Training/Conference	\$	2,000.00	3	3,500.00		Registration, travel costs for training and related conference expenses estimated \$2,500 for this program as it relates to homeless outreach and services
5	Equipment/IT	8		\$	8,341.67	IT Equipment/Data	Cost for Care Coordination System for Pathway Tracking, phone stipsnos, leptop
6		5		\$	2,500.00		Estimated costs office supplies include paper, ink, pens, notepads, file folders, business cards and miscellaneous items needed to support daily work and meetings with decision makers.
7	Resources	s	18,180 00	\$		Manual of the terror	Estimated costs related to rent assistance, transportation, transitional housing, document assistance
R	Indirect cost (Administration)	5	3.946.00	-		Other	5% indirect administrative costs
	otal Program Costs:			\$		243,193.42	
339KT	otal h-kind		A	\$		165.876.47	
-	otal Grant Request	and the second	W-10000-0-11	8		77,316,00	

#### **EXHIBIT B**

#### **INSURANCE REQUIREMENTS**

Consultant Service Agreement between City of Fresno (the City)
And TURNING POINT OF CENTRAL CALIFORNIA, INC. (the Consultant) for
TRIAGE CENTER SERVICES for the HOMELESS EMERGENCY AID PROGRAM
(HEAP)

## MINIMUM SCOPE OF INSURANCE

Coverage shall be at least as broad as:

- 1. The most current version of Insurance Services Office (ISO) Commercial General Liability Coverage Form CG 00 01, providing liability coverage arising out of your business operations. The Commercial General Liability policy shall be written on an occurrence form and shall provide coverage for "bodily injury," "property damage" and "personal and advertising injury" with coverage for premises and operations (including the use of owned and non- owned equipment), products and completed operations, and contractual liability (including, without limitation, indemnity obligations under the Agreement) with limits of liability not less than those set forth under "Minimum Limits of Insurance."
- 2. The most current version of ISO \*Commercial Auto Coverage Form CA 00 01, providing liability coverage arising out of the ownership, maintenance or use of automobiles in the course of your business operations. The Automobile Policy shall be written on an occurrence form and shall provide coverage for all owned, hired, and non-owned automobiles or other licensed vehicles (Code 1- Any Auto). If personal automobile coverage is used, the CITY, its officers, officials, employees, agents, and volunteers are to be listed as additional insureds.
- 3. Workers' Compensation insurance as required by the State of California and Employer's Liability Insurance.
- 4. Social Services Liability or a Professional Liability (Abuse & Molestation) that insures against liability arising out of the bodily injury, personal injury, and third-party property damage occurring because of the wrongful or negligent acts attributable to the institution. This coverage should protect against a wide range of potential claims, including but not limited to athletics, alcohol, assault, verbal and/or physical abuse, campus crime, sexual molestation, and other sexual misconducts.

## MINIMUM LIMITS OF INSURANCE

PROFESSIONAL SERVICES, or any party the PROFESSIONAL SERVICES subcontracts with, shall maintain limits of liability of not less than those set forth below. However, insurance limits available to CITY, its officers, officials, employees, agents, and volunteers as additional insureds, shall be the greater of the minimum limits specified herein or the full limit of any insurance proceeds available to the named insured:

## 1. COMMERCIAL GENERAL LIABILITY:

- (i) \$1,000,000 per occurrence for bodily injury and property damage:
- (ii) \$1,000,000 per occurrence for personal and advertising injury;
- (iii) \$2,000,000 aggregate for products and completed operations; and,
- (iv) \$2,000,000 general aggregate applying separately to the work performed under the Agreement.

## 2. COMMERCIAL AUTOMOBILE LIABILITY:

\$1,000,000 per accident for bodily injury and property damage.

3. **WORKERS' COMPENSATION INSURANCE** as required by the State of California with statutory limits.

## 4. **EMPLOYER'S LIABILITY:**

- (i) \$1,000,000 each accident for bodily injury;
- (ii) \$1,000,000 disease each employee; and,
- (iii) \$1,000,000 disease policy limit.

## 5. Professional Liability (Abuse & Molestation):

- (i) \$1,000,000 per claim/occurrence; and,
- (ii) \$2,000,000 policy aggregate.

#### UMBRELLA OR EXCESS INSURANCE

In the event PROFESSIONAL SERVICES purchases an Umbrella or Excess insurance policy(ies) to meet the "Minimum Limits of Insurance," this insurance policy(ies) shall "follow form" and afford no less coverage than the primary insurance policy(ies). In addition, such Umbrella or Excess insurance policy(ies) shall also apply on a primary and non-contributory basis for the benefit of the CITY, its officers, officials, employees, agents, and volunteers.

## **DEDUCTIBLES AND SELF-INSURED RETENTIONS**

PROFESSIONAL SERVICES shall be responsible for payment of any deductibles contained in any insurance policy(ies) required herein and PROFESSIONAL SERVICES

shall also be responsible for payment of any self-insured retentions. Any deductibles or self-insured retentions must be declared to on the Certificate of Insurance, and approved by, the CITY'S Risk Manager or designee. At the option of the CITY'S Risk Manager or designee, either:

- (i) The insurer shall reduce or eliminate such deductibles or self-insured retentions as respects CITY, its officers, officials, employees, agents, and volunteers; or
- (ii) PROFESSIONAL SERVICES shall provide a financial guarantee, satisfactory to CITY'S Risk Manager or designee, guaranteeing payment of losses and related investigations, claim administration and defense expenses. At no time shall CITY be responsible for the payment of any deductibles or self-insured retentions.

## OTHER INSURANCE PROVISIONS/ENDORSEMENTS

<u>The General Liability and Automobile Liability insurance policies</u> are to contain, or be endorsed to contain, the following provisions:

- 1. CITY, its officers, officials, employees, agents, and volunteers are to be covered as additional insureds. PROFESSIONAL SERVICES shall establish additional insured status for the City and for all ongoing and completed operations by use of ISO Form CG 20 10 11 85 or both CG 20 10 10 01 and CG 20 37 10 01 or by an executed manuscript insurance company endorsement providing additional insured status as broad as that contained in ISO Form CG 20 10 11 85.
- 2. The coverage shall contain no special limitations on the scope of protection afforded to CITY, its officers, officials, employees, agents, and volunteers. Any available insurance proceeds in excess of the specified minimum limits and coverage shall be available to the Additional Insured.
- 3. For any claims relating to this Agreement, PROFESSIONAL SERVICES' insurance coverage shall be primary insurance with respect to the CITY, its officers, officials, employees, agents, and volunteers. Any insurance or self- insurance maintained by the CITY, its officers, officials, employees, agents, and volunteers shall be excess of PROFESSIONAL SERVICES' insurance and shall not contribute with it. PROFESSIONAL SERVICES shall establish primary and non-contributory status by using ISO Form CG 20 01 04 13 or by an executed manuscript insurance company

- endorsement that provides primary and non-contributory status as broad as that contained in ISO Form CG 20 01 04 13.
- 4. Should any of these policies provide that the defense costs are paid within the Limits of Liability, thereby reducing the available limits by defense costs, then the requirement for the Limits of Liability of these polices will be twice the above stated limits.

<u>The Workers' Compensation insurance policy</u> is to contain, or be endorsed to contain, the following provision: PROFESSIONAL SERVICES and its insurer shall waive any right of subrogation against CITY, its officers, officials, employees, agents, and volunteers.

<u>If the Professional Liability (Abuse & Molestation) insurance policy</u> is written on a claims- made form:

- The retroactive date must be shown, and must be before the effective date of the Agreement or the commencement of work by PROFESSIONAL SERVICES.
- 2. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the Agreement work or termination of the Agreement, whichever occurs first, or, in the alternative, the policy shall be endorsed to provide not less than a five (5) year discovery period.
- 3. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to the effective date of the Agreement or the commencement of work by PROFESSIONAL SERVICES, PROFESSIONAL SERVICES must purchase "extended reporting" coverage for a minimum of five (5) years completion of the Agreement work or termination of the Agreement, whichever occurs first.
- 4. A copy of the claims reporting requirements must be submitted to CITY for review.
- 5. These requirements shall survive expiration or termination of the Agreement.

All policies of insurance required herein shall be endorsed to provide that the coverage shall not be cancelled, non-renewed, reduced in coverage or in limits except after thirty (30) calendar days written notice by certified mail, return receipt requested, has been given to CITY. PROFESSIONAL SERVICES is also responsible for providing written notice to the CITY under the same terms and conditions. Upon issuance by the insurer, broker, or agent of a notice of cancellation, non-renewal, or reduction in coverage or in limits, PROFESSIONAL SERVICES shall furnish CITY with a new certificate and

applicable endorsements for such policy(ies). In the event any policy is due to expire during the work to be performed for CITY, PROFESSIONAL SERVICES shall provide a new certificate, and applicable endorsements, evidencing renewal of such policy not less than fifteen (15) calendar days prior to the expiration date of the expiring policy.

Should any of the required policies provide that the defense costs are paid within the Limits of Liability, thereby reducing the available limits by any defense costs, then the requirement for the Limits of Liability of these polices will be twice the above stated limits.

The fact that insurance is obtained by PROFESSIONAL SERVICES shall not be deemed to release or diminish the liability of PROFESSIONAL SERVICES, including, without limitation, liability under the indemnity provisions of this Agreement. The policy limits do not act as a limitation upon the amount of indemnification to be provided by PROFESSIONAL SERVICES. Approval or purchase of any insurance contracts or policies shall in no way relieve from liability nor limit the liability of PROFESSIONAL SERVICES, its principals, officers, agents, employees, persons under the supervision of PROFESSIONAL SERVICES, vendors, suppliers, invitees, consultants, subconsultants, subconsultants, or anyone employed directly or indirectly by any of them.

## **VERIFICATION OF COVERAGE**

PROFESSIONAL SERVICES shall furnish CITY with all certificate(s) and applicable endorsements effecting coverage required hereunder. All certificates and applicable endorsements are to be received and approved by the CITY'S Risk Manager or designee prior to CITY'S execution of the Agreement and before work commences. All non-ISO endorsements amending policy coverage shall be executed by a licensed and authorized agent or broker. Upon request of CITY, PROFESSIONAL SERVICES shall immediately furnish City with a complete copy of any insurance policy required under this Agreement, including all endorsements, with said copy certified by the underwriter to be a true and correct copy of the original policy. This requirement shall survive expiration or termination of this Agreement.

SUBCONTRACTORS - -If PROFESSIONAL SERVICES subcontracts any or all of the services to be performed under this Agreement, PROFESSIONAL SERVICES shall require, at the discretion of the CITY Risk Manager or designee, subcontractor(s) to enter into a separate Side Agreement with the City to provide required indemnification and insurance protection. Any required Side Agreement(s) and associated insurance documents for the subcontractor must be reviewed and preapproved by CITY Risk Manager or designee. If no Side Agreement is required, PROFESSIONAL SERVICES will be solely responsible for ensuring that its subcontractors maintain insurance coverage at levels no less than those required by applicable law and is customary in the relevant industry.

To the furthest extent allowed by law, PROFESSIONAL SERVICE shall indemnify, hold harmless and defend CITY and each of its officers, officials, employees, agents, and

volunteers from any and all loss, liability, fines, penalties, forfeitures, costs, and damages (whether in contract, tort or strict liability, including but not limited to personal injury, death at any time and property damage) incurred by CITY, PROFESSIONAL SERVICE or any other person, and from any and all claims, demands and actions in law or equity (including attorney's fees and litigation expenses), arising or alleged to have arisen directly or indirectly out of performance of this Agreement. PROFESSIONAL SERVICE'S obligations under the preceding sentence shall apply regardless of whether CITY or any of its officers, officials, employees, agents, or volunteers are negligent, but shall not apply to any loss, liability, fines, penalties, forfeitures, costs or damages caused solely by the gross negligence, or caused by the willful misconduct, of CITY or any of its officers, officials, employees, agents, or volunteers.

If PROFESSIONAL SERVICE should subcontract all or any portion of the work to be performed under this Agreement, PROFESSIONAL SERVICE shall require each subcontractor to indemnify, hold harmless and defend CITY and each of its officers, officials, employees, agents, and volunteers in accordance with the terms of the preceding paragraph.

This section shall survive termination or expiration of this Agreement.

## **EXHIBIT C**

## **DISCLOSURE OF CONFLICT OF INTEREST**

## HOMELESS FAMILY SERVICES for the HOMELESS EMERGENCY AID PROGRAM (HEAP)

		YES*	NO				
1	Are you currently in litigation with the City of Fresno or any of its agents?		X				
2	Do you represent any firm, organization or person who is in litigation with the City of Fresno?		Ø				
3	Do you currently represent or perform work for any clients who do business with the City of Fresno?		×				
4	Are you or any of your principals, managers, or professionals, owners or investors in a business which does business with the City of Fresno, or in a business which is in litigation with the City of Fresno?						
5	Are you or any of your principals, managers, or professionals, related by blood or marriage to any City of Fresno employee who has any significant role in the subject matter of this service?						
6	Do you or any of your subcontractors have, or expect to have, any interest, direct or indirect, in any other contract in connection with this Project?						
* If t	the answer to any question is yes, please explain in full below.						
Expla	anation:	lingsus	M.				
	Nancy Hollingswort (name)	h					
0	Saint Agnes Medica (company)	I Center	_				
		/e					
∃ Add	ditional page(s) attached.  Fresno, CA 93720 (city state zip)						



## Signature Authorization

I, Nancy Hollingsworth, certify that I am the secretary of the corporation/limited liability company named herein; that Nancy Hollingsworth who signed this Agreement on behalf of the corporation/limited liability company, was then President and CEO of said corporation/limited liability company; that said Agreement is within the scope of its organizational powers and was duly signed for and on behalf of said corporation/limited liability company by authority of its governing body, as evidenced by the attached true and correct copy of the HEAP Consultant Services agreement which has not been modified and is in full force and effect.

Ву:	nanny Hollingswith
Name:	Nancy Hollingsworth
Title <sup>.</sup>	President and CEO,
	Saint Agnes Medical Center
Doto:	8-15-10
Date: _	8-15-19