# MEMORANDUM OF UNDERSTANDING FOR MEASURE C NEW TECHNOLOGY FUNDED FRESNO CITY COLLEGE WEST SATELLITE CAMPUS ADVANCED PROPULSION SYSTEMS TRAINING CAMPUS PROJECT

This Agreement is made and entered into effective the 4<sup>th</sup> day of June 2019, by and between the CITY OF FRESNO, a California municipal corporation (City) and FRESNO CITY COLLEGE of the STATE CENTER COMMUNITY COLLEGE DISTRICT (College) to establish a framework for the College to proceed with its Measure C New Technology funded West Satellite Advanced Propulsion Systems Training Campus project.

# **RECITALS**

WHEREAS, the City submitted a Measure C New Technology grant application on behalf of the College for the West Satellite Campus Advanced Propulsion Systems Training Campus project (Project); and

WHEREAS, the funding for the Project was successfully awarded and a funding agreement was executed on December 12, 2018 between the City and the Fresno County Transportation Authority (FCTA) and is included as Exhibit A; and

WHEREAS, a true and correct copy of the Project application is attached as Exhibit B of this MOU; and

WHEREAS, the FCTA will reimburse the City and said reimbursements will be passed through to the College for eligible expenses up to the maximum award of \$1,195,500, matched by College in the amount of \$198,010 (as described in Exhibit A).

NOW, THEREFORE, in consideration of the above recitals, which recitals are contractual in nature, the mutual covenants herein contained and such other and further consideration as is hereby acknowledged, the parties agree as follows:

# 1. PARTICIPATING AGENCIES AND DESIGNATED CONTACT PERSONS

City Representative: Darlene Christiansen

Business Manager 2223 G Street Fresno, CA 93706 Tel: 559/621-1469

E-mail: darlene.christiansen@fresno.gov

College Representative: Dr. Becky Barabé

Dean of Applied Technology

1101 E University Ave, FC-T-100G

Fresno, CA 93741 Tel: 559/483-8514

E-mail: becky.barabe@fresnocitycollege.edu

# ROLES, CONTRIBUTIONS, AND RESPONSIBILITIES

# The City shall:

- a. Act as a "pass through" for the Measure C New Technology funding for the College's Project, including:
  - i Invoice and report submission to the FCTA on behalf of the College.
  - ii Receipt of reimbursement from the FCTA.
  - iii Payment (pass through) of reimbursement to the College.

## The College shall:

- Perform all work necessary to complete the Project as described in the Project application (Exhibit B), beginning as described in the Project schedule on January 1, 2019.
- b. Render invoices to the City for all work completed no more frequently than monthly.
- c. Comply with all requirements of the Measure C New Technology Reserve Fund grant agreement established between the City and the FCTA, attached as Exhibit A, including the following sections:
  - i. 1.9 Subsequent Transfer of Title. Notwithstanding any inconsistent statement(s) contained in the Application, Grantee intends that ownership of the previously described vehicles, demonstration stations, and tools to be supplied pursuant to this Agreement shall be vested with FCC. In the event FCC subsequently sells or for any reason transfers title and ownership of any of the above¬ mentioned vehicles, equipment, or tools described in Grantee's Application, then Grantee shall pay to the Authority, if requested by the Authority, either the proceeds of such sale or transfer, or an amount equal to the fair market value of the vehicles, equipment or tools at the time of sale or transfer, whichever is greater. Such obligation on the part of Grantee shall survive termination (or expiration of the term) of this Agreement, and shall continue until such time as Grantee transfers ownership or permanently removes said vehicles or equipment from service.
  - ii. 1.10 Separate Partnering Agency Agreement. Grantee shall include, in its separate agreement with FCC as referenced in Section 1.1 above [in the FCTA City of Fresno funding agreement], provisions substantially identical to those set forth in the preceding Sections 1.3 through 1.8, inclusive, requiring full compliance therewith by the other contracting entity, in order to ensure that Grantee may fulfill its obligations to the Authority hereunder. Grantee at its election also may include, in its separate agreement with FCC, a provision that would ensure that Grantee has a contractual right to full reimbursement from FCC for any subsequent liability of the Grantee to the Authority under the immediately preceding Section 1.9; provided, however, that the inclusion or absence of such provision in the separate agreement between Grantee and FCC shall have no effect whatsoever on Grantee's sole and direct contractual liability to Authority under the immediately preceding Section 1.9.

# 3. <u>EFFECTIVENESS</u>, DURATION, AND TERMINATION

This Agreement shall be effective upon its complete execution by the parties' authorized agents and shall remain in effect through 6/30/24 or completion of the Project, whichever

occurs first. Either party may at any time terminate this Agreement with cause upon written notice to the other party following the other party's failure to reasonably cure an event of non-performance hereunder following thirty days written notice thereof. Termination shall be effective as of the date specified in said notice of termination. If this Agreement is terminated prior to completion of the Project, City will reimburse College costs and expenses incurred pursuant to this Agreement through the date of termination. The City agrees to notify College as soon as practicable if the grant agreement between City and FTCA is terminated.

# 4. COMPLIANCE WITH GOVERNING LAW

Each party shall comply with all federal, state and local laws, rules and regulations in its pursuit hereof. No party in its performance of this Agreement shall employ discriminatory practices on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status.

# 5. CAPACITY OF THE PARTIES

Each party is acting in an independent capacity. Nothing in this Agreement and nothing in the course of dealings between the parties hereunder shall be deemed to create any fiduciary relationship, trust, partnership, joint venture, agency, or employment relationship, jointly and severally.

In addition and without limitation, each party shall be solely responsible for all matters relating to payment of its employees, including, but not limited to, compliance with applicable social security withholding, workers' compensation insurance, benefits and all other regulations governing such matters. Personnel supplied by City will not for any purpose be considered employees or agents of the College. The City assumes full responsibility for the actions of such personnel while they are performing services pursuant to this Agreement, and shall be solely responsible for their supervision, daily direction and control, payment of salary (including withholding of income taxes and social security), disability benefits and the like, as applicable. Conversely, personnel supplied by the College will not for any purpose be considered employees or agents of the City. The College assumes full responsibility for the actions of such personnel while they are performing services pursuant to this Agreement, and shall be solely responsible for their supervision, daily direction and control, payment of salary (including withholding of income taxes and social security), disability benefits and the like, as applicable.

The City and College agree and acknowledge that their relationship is strictly and solely that of an independent contractor to each other. The City's employees and/or agents are not entitled to any employee benefits or insurance, including without limitation any health care, worker's compensation, unemployment or disability benefits, to be provided by College. The College agrees and acknowledges that its employees and/or agents are not entitled to any employee benefits or insurance, including without limitation any health care, worker's compensation, unemployment or disability benefits, to be provided by the City.

The parties further agree and acknowledge that each party is solely responsible for determining the method and means by which it will fulfill its obligations hereunder. Each shall be solely responsible for payment of all sales, use, or other taxes assessed against or associated with the performance of each party's respective obligations or on the exercise of their rights under this Agreement, including without limitation income, payroll or employment-related taxes and payments.

## 6. INDEMNIFICATION AND INSURANCE

To the furthest extent allowed by law, COLLEGE shall indemnify, hold harmless and defend CITY and each of its officers, officials, employees, agents and volunteers from any and all loss, liability, fines, penalties, forfeitures, costs and damages (whether in contract, tort or strict liability, including but not limited to personal injury, death at any time and property damage), and from any and all claims, demands and actions in law or equity (including reasonable attorney's fees and litigation expenses) that arise out of, pertain to, or relate to the negligence, recklessness or willful misconduct of COLLEGE, its principals, officers, employees, agents or volunteers in the performance of this Agreement.

If COLLEGE should subcontract all or any portion of the services to be performed under this Agreement, COLLEGE shall require each subcontractor to indemnify, hold harmless and defend CITY and each of its officers, officials, employees, agents and volunteers in accordance with the terms of the preceding paragraph.

This section shall survive termination or expiration of this Agreement.

Throughout the life of this Agreement, the College shall pay for and maintain in full force and effect all policies of insurance required hereunder with an insurance company(ies) either (i) admitted by the California Insurance Commissioner to do business in the State of California and rated not less than "A- VI" in Best's Insurance Rating Guide, or (ii) authorized by City's Risk Manager. The required policies of insurance as stated in Exhibit C shall maintain limits of liability of not less than those amounts stated therein. However, the insurance limits available to the City, its officers, officials, employees, agents, and volunteers as additional insureds, shall be the greater of the minimum limits specified therein or the full limit of any insurance proceeds to the named insured.

The College shall be responsible for payment of any deductibles contained in any insurance policies required hereunder and the College shall also be responsible for payment of any self-insured retentions.

The above described policies of insurance shall be endorsed to provide an unrestricted thirty calendar day written notice in favor of the City of policy cancellation of coverage, except for the Workers' Compensation policy which shall provide a ten calendar day written notice of such cancellation of coverage. In the event any policies are due to expire during the term of this Agreement, the College shall provide a new certificate evidencing renewal of such policy not less than fifteen calendar days prior to the expiration date of the expiring policy(ies). Upon issuance by the insurer, broker, or agent of a notice of cancellation in coverage, the College shall file with the City a new certificate and all applicable endorsements for such policy(ies).

The General Liability and Automobile Liability insurance policies shall be written on an occurrence form and shall name City, its officers, officials, agents, employees and volunteers as an additional insured. Such policy(ies) of insurance shall be endorsed so the College's insurance shall be primary and no contribution shall be required of City. Any Workers' Compensation insurance policy shall contain a waiver of subrogation as to City, its officers, officials, agents, employees, and volunteers. College shall have furnished City with the certificate(s) and applicable endorsements for ALL required insurance prior to City's execution of this Agreement. College shall furnish City with copies of the actual policies upon the request of City's Risk Manager and this requirement shall survive termination or expiration of this Agreement.

The fact that insurance is obtained by the College shall not be deemed to release or diminish the liability of the College or its subcontractors, including, without limitation, liability under the indemnity provisions of this Agreement. The duty to indemnify City and its officials, officers, employees, agents and authorized volunteers shall apply to all claims and liability regardless of whether any insurance policies are applicable. The policy limits do not act as a limitation upon the amount of indemnification to be provided by the College. Approval or purchase of any insurance contracts or policies shall in no way relieve from liability nor limit the liability of the College.

If at any time during the life of the Agreement or any extension, the College fails to maintain the required insurance in full force and effect, all work under this Agreement shall be discontinued immediately until notice is received by City that the required insurance has been restored to full force and effect and that the premiums therefore have been paid for a period satisfactory to City. Any failure to maintain the required insurance shall be sufficient cause for City to terminate this Agreement.

If the College should subcontract all or any portion of the services to be performed under this Agreement, College shall require each subcontractor to provide insurance protection in favor of City and each of its officers, officials, employees, agents and volunteers in accordance with the terms of this section, except that any required certificates and applicable endorsements shall be on file with the College and City prior to the commencement of any services by the subcontractor.

# 7. ATTORNEY'S FEES

If a party is required to commence any proceeding or legal action to enforce or interpret any term, covenant or condition of this Agreement, the prevailing party in such proceeding or action shall be entitled to recover from the other party its/their reasonable attorney's fees and legal expenses.

# 8. PRECEDENCE OF DOCUMENTS

In the event of any conflict between the body of this Agreement and any exhibit/attachment hereto, the terms and conditions of the body of this Agreement shall control and take precedence over terms and conditions expressed within the exhibit/attachment. Furthermore, any terms or conditions contained within any

exhibit/attachment hereto which purport to modify the allocation of responsibility or liability between the parties, provided for within the body of this Agreement, shall be null and void.

# 9. NOTICES

Any notice required or intended to be given to a party under the terms of this Agreement shall be in writing and shall be deemed to be duly delivered the earlier of (a) actual receipt by personal delivery to the representative (as defined herein), as the case may be, or in lieu of such personal service, by way of Federal Express or other similar courier addressed to such party at the appropriate address set forth herein, (b) the date of receipt by facsimile to the City Representative or the FSSL Representative, or (c) three business days after the date of mailing (postage pre-paid return receipt requested). Either party may change its address for the purpose of this Paragraph by giving written notice of such change to the other.

#### 10. BINDING

Once this Agreement is signed by all the parties, it shall be binding upon, and shall inure to the benefit of, the parties, and each party's respective heirs, successors, assigns, transferees, agents, servants, employees and representatives.

# 11. ASSIGNMENT

There shall be no assignment by any party of its rights or obligations under this Agreement without the prior written approval of the other party. Any attempted assignment by a party, its successors or assigns, shall be null and void unless approved in writing by the other party.

#### 12. WAIVER

The waiver by any party of a breach by the other of any provision of this Agreement shall not constitute a continuing waiver or a waiver of any subsequent breach of either the same or a different provision of this Agreement.

No provisions of this Agreement may be waived unless in writing and approved by and signed by all parties to this Agreement. Waiver of any one provision herein shall not be deemed to be a waiver of any other provision herein.

No action or omission by either party shall constitute a breach of this Agreement unless the injured party first notifies the other party of the purported breach in writing setting forth the alleged breach or default and said party does not cure the same within a reasonable period of time. The payment of any fee or compensation or performance of any obligation hereunder by either party shall not constitute a waiver of any breach by the other party or of any of the rights and remedies which either party may have as a result of such breach. No waiver by either party of breach of the Agreement shall be implied from any failure by the other party to take action on account of such breach if such breach persists or is repeated. Waivers by either party of any covenant, term or condition contained herein shall not be construed as a waiver of any subsequent breach of the same covenant, term or condition.

# 13. GOVERNING LAW AND VENUE

This Agreement shall be governed by, and construed and enforced in accordance with, the laws of the State of California. Venue for purposes of the filing of any action regarding the enforcement or interpretation of this Agreement and any rights and duties hereunder shall be Fresno, California.

# 14. HEADINGS

The section headings in this Agreement are for convenience and reference only and shall not be construed or held in any way to explain, modify or add to the interpretation or meaning of the provisions of this Agreement.

# 15. SEVERABILITY

The provisions of this Agreement are severable. The invalidity or unenforceability of any one provision in this Agreement shall not affect the other provisions.

# 16. INTERPRETATION

The parties acknowledge that this Agreement in its final form is the result of the combined efforts of the parties and that, should any provision of this Agreement be found to be ambiguous in any way, such ambiguity shall not be resolved by construing this Agreement in favor or against any party, but rather by construing the terms in accordance with their generally accepted meaning.

# 17. ENTIRE AGREEMENT

It is mutually understood and agreed that the foregoing along with the attached Exhibits constitutes the entire Agreement between the parties. Any modifications or amendments to this Agreement must be in writing signed by an authorized agent of each party.

THE REST OF THIS PAGE IS INTENTIONALLY LEFT BLANK.
SIGNATURES APPEAR ON THE NEXT PAGE.

IN WITNESS THEREOF, the parties have caused their authorized agents to execute this Agreement:

| CITY OF FRESNO,<br>A California municipal corporation | FRESNO CITY COLLEGE, Of the State Center Community |
|---|--|
| By:   | College District                                   |
| Jim Schaad, Assistant City<br>Manager                 | By:  |
| APPROVED AS TO FORM:<br>DOUGLAS T. SLOAN              | Name: Cheryl<br>Sullivan                           |
| By: Amanda Freeman Date  Deputy City Attorney         | Title: VC of Finance & Administration              |
| ATTEST:<br>YVONNE SPENCE, CMC<br>City Clerk           |  |
| Ву:   |  |
| Deputy  |  |

Attachments: Exhibit A – Measure C New Technology Project Funding Agreement

Exhibit B – Project Application
Exhibit C – Insurance Requirements

# **EXHIBIT A**

# **Measure C New Technology Project Funding Agreement**

# MEASURE C AGREEMENT TO ESTABLISH PROGRAM ELIGIBILITY AND FUNDING REQUIREMENTS

Regional Public Transit Program: New Technology Reserve Sub Program

**Grantee: City of Fresno** 

**Project: Fresno City College West Satellite Training Campus** 

This Program Eligibility and Funding Agreement ("Agreement") is made and entered into on <u>VLC 12</u>, 2018 by and between the City of Fresno (hereinafter referenced as "Grantee") and the Fresno County Transportation Authority ("Authority").

# **RECITALS**

WHEREAS, passage of the Measure C Extension created within the Regional Public Transit Program a subprogram entitled "New Technology Reserve" (aka Advanced Transportation Technology), the purpose of which was to finance research, or to provide funding for implementation of projects intended to reduce traffic congestion, energy consumption and air emissions resulting from less vehicular traffic and less surface street congestion; and to improve mobility in more densely developed areas by providing convenient and direct transit service; and

WHEREAS, in accordance with the Measure C Extension Expenditure Plan ("Expenditure Plan") and most notably Appendix B thereto, further details regarding the funding and implementation of the New Technology Reserve ("NTR") subprogram are set forth in the Measure C Extension Strategic Implementation Plan ("SIP"); and

WHEREAS, the SIP identifies entities eligible for NTR funding to include Fresno COG, Fresno County, and the cities within Fresno County; and, eligible projects to include evaluation, planning, design, and construction of new transit technologies; and

WHEREAS, in April 2018, Fresno COG issued a Call for Projects to those eligible entities for Cycle II of NTR funding for advanced transit projects of regional significance in the area of research, development, demonstration, and deployment that would advance public transit and transportation to be funded through the NTR; and

WHEREAS, Grantee, acting in conjunction with Fresno City College (FCC), submitted a "Project Application" that requested reservation from eligible Measure C Extension funds of a grant in the amount of \$1,995,500 to create an advanced propulsion system training program on the new FCC West Satellite Campus (hereinafter the "Project"), with a matching fund commitment of \$198,010. Said application was evaluated by the New Technology Multidisciplinary Advisory Group ("MAG"), who recommended the approval of the full amount of grant funding requested; and

WHEREAS, funding made available through this Agreement shall be available solely for purchase of electric and hybrid vehicles for student training, demonstration stations, tools, and administrative costs for FCC, as identified in the Project Application; and

WHEREAS, the Project will "...provide the San Joaquin Valley (SJV) with a state-of-the-art regional training facility...dedicated to expanding the role of Alternative Fueled Vehicles/Hybrid Electric Vehicle/Battery Electric Vehicle technologies within the SJV"; and

WHEREAS, the Authority is authorized to approve funding for payment to Grantee in accordance with this Agreement, the SIP, and the Expenditure Plan, for funding of the Project; and

WHEREAS, on October 10, 2018, based primarily on the recommendations of the MAG, which were based upon the MAG's review of the applications and supporting documentation submitted by applicants for NTR funding (including the Grant Application for this Project, hereinafter referenced as "the Application," a copy of which is attached as Appendix 1 hereto), the Authority's Board approved the reservation of \$1,995,500 in NTR funding to be made available for implementation of the Project with the understanding that Grantee, through the FCC, would provide a minimum of \$198,010 in matching funds or services; and

WHEREAS, on October 10, 2018, the Authority's Board further directed Authority staff to draft this Agreement, for the purpose of establishing program implementation requirements and the terms and conditions governing the rights and obligations of the respective parties hereunder; and

WHEREAS, Authority and Grantee now desire to enter into this Agreement, which serves to establish requirements for Grantee's use of the funding provided hereunder, as well as delineating the respective rights and obligations of the parties

regarding use of Measure C funds as authorized for use by Grantee for the purposes specified hereunder, including but not limited to conditions and limitations on Grantee's right to receipt of payment hereunder.

NOW, THEREFORE, in consideration of the mutual promises and undertakings herein made and the mutual benefits to be derived there from, the parties hereto represent, covenant and agree as follows:

# **AGREEMENT**

# **ARTICLE I**

# **Covenants of Grantee**

Grantee hereby expressly agrees to abide by the terms and conditions of this Agreement, the applicable provisions of the SIP, and the Application, which acknowledgment and agreement is a condition for Grantee's receipt of Measure C funds available under the NTR subprogram; and Grantee further agrees to comply with the Expenditure Plan, and all adopted Policies and Procedures of the Authority as applicable, as well as any subsequent amendments, updates, or other applicable plans.

- 1.1 Project Scope, Schedule and Funding Program. The project scope, schedule, and funding details are included in the Application attached hereto as Appendix 1 to this Agreement. The City Council of the City of Fresno previously has approved, by appropriate Resolution, the participation by Grantee as "Partnering Agency" with FCC in applying for the grant funding for the Project. Grantee also shall enter into an appropriate agreement with FCC, to govern all expenditures of the pass-through funding authorized for distribution to Grantee hereunder, and the monitoring and reporting of same, in order to ensure that Grantee may fulfill its obligations to the Authority hereunder.
- 1.2 <u>Eligibility for Funding</u>. The Authority's Board has determined, in reliance upon the recommendation of the MAG which based its recommendation on its review of the Grant Application, that the Project meets one or more of the following eligibility requirements for NTR funding, as set forth in the Application and the SIP:
  - 1.2.1 Reduce traffic congestion and vehicle miles traveled

- 1.2.2 Reduce energy consumption and dependence on fossil fuels
- 1.2.3 Reduce air emissions and greenhouse gas emissions.
- 1.2.4 Improve access to safer, more convenient travel for Fresno County residents.
- **1.3** Compliance with California PUC Code 142257. Grantee agrees to the following:
  - 1.3.1 Grantee shall account for Project funds received pursuant to Public Utilities Code Section 142257. Grantee shall maintain current records in accordance with generally accepted accounting principles, and shall separately record expenditures for each type of eligible purpose. Grantee shall make such records available to the Authority for inspection or audit at any time.
- 1.4 <u>Compliance with Other Laws</u>. In performance of its obligations relating to implementation and administration of Project, Grantee shall at all times comply with all federal, state and local laws, ordinances and regulations currently in force as well as those that are subsequently enacted, promulgated or amended and thereby become applicable during the term of this Agreement.
- 1.5 <u>Measure C Funds Defined</u>. For purposes of this Agreement, Measure C funds are deemed to be available under the NTR, subject to the limitations and conditions specified in this Agreement, the SIP, and the Application. Provided, however, that unless another amount receives formal advance approval by means of a subsequent written amendment to this Agreement, the total cumulative amount of Measure C funds allocated under the NTR for the Project shall not exceed the maximum amount of \$1,995,500 specified in the initial paragraph of Article II herein below.
- Maintenance of Project Records. Grantee shall maintain complete and accurate records for the Project for which funding is made available hereunder. All such records shall be maintained on a generally-accepted accounting basis and be clearly identified and readily accessible. Grantee shall provide free access to the Authority at all times to such books and records. Grantee shall maintain all work data, documents, and proceedings relating to this Agreement for a period of five (5) years from the date of final audit from the Authority.

- **1.7 Invoices.** Grantee shall submit invoices to the Authority no more frequently than monthly for activities conducted over the prior unbilled month. These documents shall include the following specified information:
  - 1.7.1 <u>Monitoring Expenditures and Progress Payments</u>. Grantee will monitor expenditures and progress payments against the "not to exceed" limits specified both in Article II and Section 1.5 of this Agreement, and for substantial conformity with the projections set forth in the Budget/Schedule as set forth in the Application which is attached hereto as Appendix 1.
  - 1.7.2 <u>Project Progress</u>. If Project costs have not been invoiced for a sixmonth period, Grantee agrees to submit a written explanation of the absence of the Project's progress to the Authority, along with a target billing date and a target billing amount.
  - 1.7.3 <u>Direct and Indirect Costs</u>. Grantee may include in the Project invoice, direct and indirect costs of the Project. Indirect costs (as defined by OMB Circular A-87) will be considered an eligible expense.
  - 1.7.4 <u>Copies of Invoices</u>. Grantee shall provide the Authority with two (2) copies of appropriate source documentation to substantiate Project expenses or costs.
  - 1.7.5 Eligible Project Cost Request Deadline. Invoices for eligible Project costs incurred by Grantee shall be submitted to the Authority on the approved form. The appropriation request will specify the use of the funding and the manner in which other sources of funding for the Project were applied, in substantial conformity with the projections set forth in the Budget/Schedule as set forth in the Application which is attached hereto as Appendix 1. The Authority's Executive Director will review invoices for accuracy and sufficiency in terms of compliance with the foregoing requirements. Unsatisfactory or inadequate invoices will be returned to Grantee for correction and resubmission. Upon receipt of a proper invoice, eligible Measure C NTR funds (as applicable) shall be provided to the Grantee within 45 days.

- 1.7.6 <u>Use of Funds.</u> Grantee shall use Measure C NTR funds in accordance with this Agreement and in a manner consistent with all applicable provisions of the Expenditure Plan and SIP, and the Application.
- **1.8** Award of Project. Grantee shall administer the Project, including but not limited to its advertisement and award of all contracts relating to the Project, in accordance with all applicable legal requirements as provided above in Section 1.4 and in full conformity with the standards applied by Grantee in the administration of its own projects or activities.
- Subsequent Transfer of Title. Notwithstanding any inconsistent statement(s) contained in the Application, Grantee intends that ownership of the previously described vehicles, demonstration stations, and tools to be supplied pursuant to this Agreement shall be vested with FCC. In the event FCC subsequently sells or for any reason transfers title and ownership of any of the abovementioned vehicles, equipment, or tools described in Grantee's Application, then Grantee shall pay to the Authority, if requested by the Authority, either the proceeds of such sale or transfer, or an amount equal to the fair market value of the vehicles, equipment or tools at the time of sale or transfer, whichever is greater. Such obligation on the part of Grantee shall survive termination (or expiration of the term) of this Agreement, and shall continue until such time as Grantee transfers ownership or permanently removes said vehicles or equipment from service.
- Separate Partnering Agency Agreement. Grantee shall include, in its separate agreement with FCC as referenced in Section 1.1 above, provisions substantially identical to those set forth in the preceding Sections 1.3 through 1.8, inclusive, requiring full compliance therewith by the other contracting entity, in order to ensure that Grantee may fulfill its obligations to the Authority hereunder. Grantee at its election also may include, in its separate agreement with FCC, a provision that would ensure that Grantee has a contractual right to full reimbursement from FCC for any subsequent liability of the Grantee to the Authority under the immediately preceding Section 1.9; provided, however, that the inclusion or absence of such provision in the separate agreement between Grantee and FCC shall have no effect whatsoever on Grantee's sole and direct contractual liability to Authority under the immediately preceding Section 1.9.
- **1.11 Monitoring and Performance Evaluation.** Grantee shall submit periodic reports to Authority, on either a quarterly or semi-annual basis, as directed by the Authority's administration based on the nature and duration of that specific

project. Each such report will provide a status of activities completed or achieved during the immediately preceding period and also will include an evaluation of the Project's performance based on those metrics identified in the Performance Measures portion of the project application. Said reports are due to Authority within 30 days of the end of the reporting period.

# **ARTICLE II**

# Covenants of Authority

Authority agrees to provide to the Grantee Measure C Extension funds available under the NTR, up to the maximum amount of \$1,995,500 approved for the implementation of the Project, in accordance with the terms and conditions set forth herein, and in compliance with the Expenditure Plan and the SIP, the Application, and all adopted Policies and Procedures of the Authority as applicable, as well as any subsequent amendments, updates, or other applicable plans.

- **Eligible Project Cost Payments**. The Authority shall make payments to Grantee for actual incurred eligible Project costs in accordance with the provisions of this Agreement and consistent applicable provisions of with the SIP. To receive payments for eligible Project work completed, Grantee shall comply with the following procedures:
  - 2.1.1 <u>Ineligible Costs</u>. The Authority reserves the right to recover payment from Grantee if an invoice includes ineligible Project costs.
  - 2.1.2 <u>Payment Amount</u>. The amount of payments to Grantee for eligible Project costs shall be made pursuant to the SIP and this Agreement.
  - 2.1.3 <u>Suspension of Payment</u>. Payments for eligible Project costs shall be suspended without interest when a dispute arises as to whether or not a cost item(s) is eligible for payment.
    - 2.1.3.1 <u>Dispute Resolution</u>. All disputes shall be settled in accordance with the laws of the State of California. Once a dispute has occurred, the Authority and Grantee shall attempt to resolve the dispute informally in a mutually agreeable manner.

- **Right to Conduct Audit**. The Authority shall have the right to conduct an audit of all Grantee's records pertaining to the Project at any time following completion of the eligible Project work.
  - 2.2.1 <u>Notice of Audit</u>. The Authority must provide at least 30 days' advance notice to Grantee if an audit is to be conducted.

# **ARTICLE III**

# **Mutual Covenants**

The Authority is released from any liability to Grantee regarding the Authority's administration and issuance of the Measure C proceeds except for any breach of Authority's fiduciary duty as set forth in the Expenditure Plan and SIP.

- 3.1 <u>Effective Date and Term</u>. This Agreement shall become effective as of the date of its full execution by the parties and shall remain in full force and effect following its final approval by the Authority's Board, for a period of twelve (12) months following the date of Grantee's completion of eligible Project work, unless sooner terminated as provided in Section 3.2 or in Section 3.4 or unless the Agreement's term is extended by formal approval of a subsequent amendment hereto in accordance with Section 3.8.
- **3.2 Discharge**. This Agreement shall be subject to discharge as follows:
  - 3.2.1 <u>Termination by Mutual Consent</u>. This Agreement may be terminated at any time by mutual consent of Grantee and Authority. If this Agreement is mutually terminated by the parties, Grantee will no longer receive Measure C funds under the NTR for its proposed Project, unless a new agreement between Grantee and Authority relating to such Project is formed; and in the event of such mutual termination, those funds remaining from the originally reserved funding allocation of \$1,995,500 shall be returned by the Authority to the general NTR funding pool.
  - 3.2.2 <u>Discharge Upon Completion of Grantee's Program</u>. Except as to any rights or obligations which survive discharge as specified in Section 3.14, upon completion of Grantee's completion of eligible Project work, this Agreement shall be discharged, and the parties shall have no further obligation to each other.

- 3.2.3 <u>Termination by Authority</u>. The Authority reserves the right to terminate the Agreement at any time by giving written notice to Grantee of such termination and specifying the effective date thereof. If this Agreement is terminated by the Authority as provided herein, Grantee will be paid by the Authority for eligible Project costs incurred prior to termination of the Agreement, consistent with the requirements of the Program referenced herein and in the SIP and Application. In that event, all finished or unfinished documents and other materials shall, at the option of the Authority, become its property subject to the terms and conditions of Section 1.6.
- **3.3** <u>Indemnity</u>. It is mutually understood and agreed, relative to the reciprocal indemnification of Authority and Grantee:
  - 3.3.1 Grantee shall fully defend, indemnify and hold harmless Authority, and any officer or employee of Authority, against any and all damages, liabilities, claims and expenses, arising out of Grantee's errors, omissions, negligent acts or willful misconduct during the term of this Agreement. It is also fully understood and agreed that, pursuant to Government Code Section 895.4, Grantee shall fully defend, indemnify and hold the Authority harmless from any liability imposed for injury as defined by Government Code Section 810.8 occurring by reason of anything done or omitted to be done by Grantee under this Agreement or in connection with any work, authority, or jurisdiction delegated to Grantee under this Agreement.
  - 3.3.2 Authority shall fully defend, indemnify and hold harmless Grantee, and any officer or employee of Grantee, against any and all damages, liabilities, claims and expenses, arising out of Authority's errors, omissions, negligent acts or willful misconduct during the term of this Agreement. It is also fully understood and agreed that, pursuant to Government Code Section 895.4, Authority shall fully defend, indemnify and hold Grantee harmless from any liability imposed for injury as defined by Government Code Section 810.8 occurring by reason of anything done or omitted to be done by Authority under this Agreement or in connection with any work, authority, or jurisdiction delegated to Authority under this Agreement.

- Limitation. All obligations of the Authority under the terms of this Agreement are expressly subject to the Authority's continued authorization to collect and expend the sales tax proceeds provided by Measure C Extension funds. If for any reason the Authority's right to collect or expend such sales tax proceeds is terminated or suspended in whole or part, the Authority shall promptly notify the Grantee, and the parties shall consult on a course of action. If, after twenty-five (25) working days, a course of action is not agreed upon by the parties, this Agreement shall be deemed terminated by mutual or joint consent; provided, that any future obligation to fund from the date of the notice shall be expressly limited by and subject to: (i) the lawful ability of the Authority to expend sales tax proceeds for the purposes of the Agreement; and (ii) the availability, taking into consideration all the obligations of the Authority under all outstanding contracts, agreements to other obligations of the Authority, of funds for such purposes.
- 3.5 <u>Notices</u>. Except as may be otherwise required by law, any notice to be given shall be written and shall be either personally delivered, sent by facsimile transmission or by first class mail, postage prepaid and addressed as follows:

# **AUTHORITY:**

Mike Leonardo; Executive Director Fresno County Transportation Authority 2220 Tulare Street, Suite 2101 Fresno, CA 93721 Ph: (559) 600-3282 Fax: (559) 600-1499

## **RESPONSIBLE AGENCIES:**

Gregory Barfield, Interim Director City of Fresno Department of Transportation 2223 G Street Fresno, CA 93706 Ph: (559) 621-1520

3.5.1 Notice personally delivered is effective when delivered. Notice sent by facsimile transmission is deemed to be received upon successful transmission. Notice sent by first class mail shall be deemed received on the fifth day after the date of mailing. Either party may change the above address by giving written notice pursuant to this paragraph.

- **Additional Acts and Documents**. Each party agrees to do all such things and take all actions, and to make, execute and deliver such other documents and instruments, as shall be reasonably requested to carry out the provisions, intent and purpose of the Agreement.
- **Integration**. This Agreement represents the entire Agreement of the parties with respect to the subject matter hereof. No representations, warranties, inducements or oral agreements have been made by any of the parties except as expressly set forth herein, or in other contemporaneous written agreements.
- **Amendment**. This Agreement may not be changed, modified, or rescinded except in writing, signed by all parties hereto, and any attempt at oral modification of this Agreement shall be void and of no effect.
- 3.9 <u>Independent Agency</u>. Grantee renders services under this Agreement as an independent agency under the Agreement. None of the Grantee's agents or employees shall be agents or employees of the Authority and none of the Authority's agents or employees shall be agents or employees of the Grantee agency.
- **3.10** Assignment. The Agreement may not be assigned, transferred or pledged by any party without the express written consent of all parties hereto.
- **Binding on Successors**. This Agreement shall be binding upon each of the parties and their respective successor(s), assignee(s)or transferee(s). Provided however that this provision shall not be construed as an authorization to assign, transfer, or pledge this Agreement, other than as provided in Section 3.10 above.
- 3.12 <u>Severability</u>. Should any part of this Agreement be determined to be unenforceable, invalid, or beyond the authority of either party to enter into or carry out, such determination shall not affect the validity of the remainder of this Agreement, which shall continue in full force and effect; provided that, the remainder of this Agreement can, absent the excised portion, be reasonably interpreted to give effect to the intentions of the parties.
- **3.13** Counterparts. This Agreement may be executed in one or more counterparts and shall become effective when one or more counterparts have been signed

by all of the parties; each counterpart shall be deemed an original but all counterparts shall constitute a single document.

- **3.14 Survival**. The following provisions in this Agreement shall survive discharge:
  - 3.14.1 <u>Grantee</u>. As to the Grantee, the following sections shall survive discharge: Section 1.9 (Transfer of Title), Section 3.3 (Indemnity),
  - 3.14.2 <u>Authority</u>. As to Authority, the following section shall survive discharge: Section 2.2 (Right to Conduct Audit) and Section 3.3 (Indemnity).
- **3.15 Time**. Time is and shall be of the essence of this Agreement and each and all of its provisions in which performance is a factor.
- **Remedies Cumulative**. No remedy or election of remedies provided for in this Agreement shall be deemed exclusive, but shall be cumulative with all other remedies at law or in equity. Each remedy shall be construed to give the fullest effect allowed by law.
- 3.17 <u>Applicable Law</u>. This Agreement shall be governed by, and construed and enforced in accordance with the laws of the State of California. The parties agree that this contract is made in and shall be performed in Fresno County, California.
- **3.18** Captions. The captions in this Agreement are for convenience only and are not a part of this Agreement. The captions do not in any way limit or amplify the provisions of this Agreement and shall not affect the construction or interpretation of any of its provisions.
- **No Continuing Waiver**. The waiver by any party of any breach of any of the provisions of this Agreement shall not constitute a continuing waiver or a waiver of any subsequent breach of the same, or of any other provision of this Agreement.
- 3.20 <u>No Rights in Third Parties</u>. Nothing in this Agreement, express or implied, is intended to confer any rights or remedies under or by reason of this Agreement on any third party, nor is anything in this Agreement intended to relieve or discharge the obligation or liability of any third party to any party to this

- Agreement, nor shall any provision of this Agreement give any third party any right of subrogation or action over or against any party to this Agreement.
- **Attorney's Fees and Costs**. Authority and Grantee each will bear its own respective costs, including attorney's fees, in connection with any legal proceedings related to the interpretation or enforcement of this Agreement or any of the terms and conditions hereof.
- **3.23** Exhibits and Recitals. The Recitals and Exhibits to this Agreement are fully incorporated into and are integral parts of this Agreement.
- 3.24 <u>Signator's Warranty</u>. Each party warrants to each other that he or she is fully authorized and competent to enter into this Agreement in the capacity indicated by his or her signature and agrees to be bound by this Agreement as of the day and year first mentioned above upon the execution of this Agreement by each other party.
- **Force Majeure**. Any party shall be excused from performing its obligations under this Agreement during the time and to the extent that it is prevented from performing by an unforeseeable cause beyond its control, including but not limited to: any incidence of fire, flood; acts of God; commandeering of material, products, plants or facilities by federal, state or local government; national fuel shortage; or a material act or omission by any party; when satisfactory evidence of such cause is presented to that other party, and provided further such nonperformance is unforeseeable, beyond the control and is not due to the fault or negligence of the party not performing.

Signatures on next page

**IN WITNESS WHEREOF**, the undersigned parties have executed this Agreement on the day and year first written above.

# FRESNO COUNTY TRANSPORTATION AUTHORITY

|          |   |              | ATTEST                                     |
|----------|---|--------------|--|
| ву: Е    | Signature)  | Ву:          | Mi (Signature)                             |
| Name:    | Ernest "Buddy" Mendes<br>(Typed)                  | Name:        | Mike Leonardo<br>(Typed)                   |
| Title:   | Chairman of the Authority                         | Title:       | Executive Director                         |
| DANIEL ( | ED AS TO LEGAL FORM:<br>C. CEDERBORG,<br>COUNSEL; | APPF<br>FORI | ROVED AS TO ACCOUNTING<br>M                |
| Ву: //   | (Signature)                                       | Ву:          | Open Jack (Signature)                      |
| Name:    | Michael E. Rowe<br>(Typed)                        | Name:        | Oscar J. Garcia, CPA (Typed)               |
| Title:   | Principal Deputy County Counsel                   | Title:       | Auditor-Controller/Treasurer-Tax Collector |
| CITY OF  | FRESNO  |              |  |
| Ву:      | (Signature)                                       | Ву:          | ATTEST  Marco Marks (Signature)            |
| Name:    | Gregory Barfield<br>(Typed)                       | Name         | Marinez<br>(Typed)                         |
| Title:   | Interim Director                                  | Title:       | Deputy City Clerk,                         |
| APPROV   | ED AS TO FORM                                     |              | For Yvonne Spence, MMC<br>City Clerk       |
| BY:      | Mucusto France                                    | n            |  |
| 0        | JUN DE MINOR                                      |              |  |

# **EXHIBIT B**

# Fresno City College West Satellite Campus Advanced Propulsion Systems Training Campus Project Application

# NEW TECHNOLOGY RESERVE GRANT PROGRAM ADVANCED TRANSIT AND TRANSPORTATION PROJECTS

# Fiscal Year 2018-1019 Grant Application

| Project/Program Name/Desc<br>FCC West Satellite Campus A                 | •                                     | iystems Training Campus         |     |
|--|---------------------------------------|---------------------------------|-----|
| Lead Agency (Applicant) Lega<br>City of Fresno Department of             |                                       |                                 |     |
| <br>   | · · · · · · · · · · · · · · · · · · · |                                 |     |
| Physical Address (No P.O. Box  | x):                                   |                                 |     |
| 2223 G Street  |                                       |                                 |     |
| City: Coun   | ty:                                   | Zip:                            |     |
| Fresno Fresn   | 10                                    | 93706                           |     |
| Contact Person (Grant Manag  | ger):                                 |                                 |     |
| Darlene Christiansen   |                                       |                                 |     |
| Phone:   | Email:                                |                                 |     |
| (559) 621-1469   | darlene.ch                            | darlene.christiansen@fresno.gov |     |
| Name of Authorizing Represe<br>application is true and accura            |                                       | the information contained in th | nis |
| Printed Name: <u>Jim Schaad</u> Title: <u>Director of Transportation</u> |                                       |                                 |     |
| Email Address: jim.schaad@   | @fresp@.gov                           |                                 |     |
| Signature:   |                                       |                                 |     |
| /  |                                       |                                 |     |



**2035 Tulare Street, Suite 201**Fresno, CA 93721
(559) 233-4148

# APPLICANT CHECKLIST/TABLE OF CONTENTS

Applicants should use this checklist to ensure that all applicable parts of the application and attachments are completed and submitted.

| PART 1  | – PROGRAM OVERVIEW                                 | Page  |  |  |
|---|--|-------|--|--|
| ×   | BACKGROUND   | 1     |  |  |
| ×   | FUNDING DISTRIBUTIONS/TIMELINE                     | 2     |  |  |
| ×   | GOALS AND OBJECTIVES                               | 3     |  |  |
| PART 2  | PART 2 – APPLICANT ELIGIBILITY                     |       |  |  |
| ×   | PUBLIC AGENCY                                      | 4     |  |  |
| ×   | CIVIL RIGHTS/DBE                                   | 5     |  |  |
| PART 3  | – GRANT PROCEDURES                                 |       |  |  |
| ×   | SELECTION AND SUBMISSION PROCESS                   | 6     |  |  |
| ×   | TRANSMITTAL LETTER                                 | 7     |  |  |
| PART 4  | PROJECT/PROGRAM ELIGIBILITY                        |       |  |  |
| ×   | SUBJECTIVE EVALUATION                              | 8-15  |  |  |
| ×   | READINESS  | 16-22 |  |  |
| ×   | ENVIRONMENT  | 23-25 |  |  |
| ×   | PUBLIC BENEFIT                                     | 26-29 |  |  |
| ×   | INNOVATION   | 30-32 |  |  |
| ×   | REPLICATION & REGIONAL APPLICABILITY               | 33    |  |  |
| ×   | ENVIRONMENTAL JUSTICE BENEFITS                     | 34-36 |  |  |
| ×   | MATCH FUNDING COMMITMENTS                          | 37-38 |  |  |
| ×   | PROPOSED BUDGET FOR OPERATIONAL PROJECTS/PROGRAMS  | 39    |  |  |
| ×   | PERFORMANCE MEASURES                               | 40-41 |  |  |
| PART 5  | – APPENDICES                                       |       |  |  |
| ×   | A – Services Area Map                              | 42-43 |  |  |
| ×   | B – Project Schedule                               | 44-48 |  |  |
| ×   | C – Project Staff Resumes                          | 49-53 |  |  |
| ×   | D – Budget Narrative                               | 54-56 |  |  |
| ×   | E – City of Fresno Council Resolution (Unofficial) | 57-59 |  |  |
| ×   | F – Letters of Commitment & Support                | 60-65 |  |  |
| ☑ G – Partner Audited Financial Statement (Fresno City College) 66-150 Electronic Copy Only |  |       |  |  |
|   | ., ,   |       |  |  |

## **BACKGROUND**

The Fresno Council of Governments (Fresno COG) is seeking proposals from eligible public agencies for advanced transit projects that have the potential for broad benefits to Fresno County residents and will assist the region in meeting its air quality goals. Fresno COG is proposing to fund projects of regional significance in the areas of research, development, demonstration, and deployment that will advance public transit and transportation.

Fresno COG is a consensus builder, developing acceptable programs and solutions to issues that do not respect political boundaries. Fresno COG is a voluntary association of local governments, one of California's 38 regional planning agencies, and one of 500+ nationwide. In 1967 elected officials of Fresno County and its incorporated cities informally created the agency, formalizing Fresno COG in 1969 through a Joint Powers Agreement. Fresno COG undertakes comprehensive regional planning with an emphasis on transportation, provides citizens an opportunity to be involved in the planning process, and supplies technical services to its members.

Fresno County voters approved Measure C, a ½ cent transportation sales tax, in 1986 and again in 2006. Fresno COG prepared the Measure C Expenditure Plan, a guide to how \$1.2 billion in Measure C transportation dollars will be spent through the year 2027. It was prepared with our partners, the cities, the County, Caltrans and the Fresno County Transportation Authority (administrators of the tax) and other community stakeholder groups. In its first 20 years, Measure C delivered more than \$1 billion of improvements to state highways and county roadways, and has helped the building of additional lanes and freeway improvements throughout the County. As a result of the successful original measure, Fresno County voters chose to extend Measure C for an additional 20 years. The Measure C Extension (2007-2027) not only funds improvements of local roadways by repairing potholes and paving streets and sidewalks, but also funds ride-share incentive programs and environmental enhancement programs.

The Fresno County Transportation Authority (FCTA) is the entity created by legislation to administer the Measure C Program(s) and ensure the revenue is received and distributed appropriately. Fresno COG is responsible for the implementation of several Measure C programs including the Measure C New Technology Reserve Grant Program (New Technology Grant Program). For information on the Measure C sales tax visit www.measurec.com.

This Request for Proposals (RFP) is being issued to eligible public agencies within Fresno County including the Fresno COG, Fresno County Rural Transit Agency, Fresno County, and the cities in Fresno County who propose projects meeting the eligibility requirements of the Measure C New Technology Reserve Grant Program and demonstrate the need for advanced transit and transportation. Entities deemed ineligible to apply for New Technology Grant funds may apply as a partnering agency but <a href="must partner with an eligible">must partner with an eligible</a> applicant that will be responsible for implementing the project. <a href="Agencies wishing to partner with Fresno COG must submit an electronic copy of their proposal by June 21, 2018.">Dune 21, 2018.</a> The implementing agency assumes responsibility and accountability for the use and expenditure of program funds. The eligible public agency will need to sign a Cooperative Agreement with the FCTA.

# **FUNDING DISTRIBUTION/TIMELINE**

The Measure C New Technology Program makes \$6,400,000 available for the Fiscal Year 18/19 award cycle. An additional \$15,000,000 - \$18,000,000 can be made available over time through the next 8 years. Fresno COG will release an Application for New Technology Projects/Proposals on a biennial basis.

Fresno COG is committed to ensuring that grant funding from the RFP is equally distributed throughout the Fresno County Region to the extent feasible. From the most qualified proposals with the highest scores, Fresno COG will select projects for funding in a manner that is consistent with this commitment.

Fresno COG reserves the right to reject all proposals and make no awards under this announcement if the proposals submitted do not meet the goals of this RFP.

#### TIMELINE:

| ACTIVITY  | DATE                        |
|---|-----------------------------|
| Request for Proposals Released                  | April 16, 2018              |
| Last day to submit requests for clarification   | June 4, 2018                |
| NEW: Deadline for Electronic Proposal Submittal |                             |
| agencies wishing to partner with Fresno         | June 21, 2018               |
| Deadline for Proposal Submittal                 | July 23, 2018               |
| Scoring (Tentative)                             | July 25 - August 10, 2018   |
| Potential Interviews (Tentative)                | Week of August 20 - 24,2018 |
| Policy Board Approval (Tentative)               | September 27, 2018          |
| FCTA Board Approval (Tentative)                 | October 10, 2018            |
| Notice to Proceed - Subject to Contract Signing | January 2019                |

## **GOALS AND OBJECTIVES**

The goal of the New Technology Reserve Subprogram is the set-aside Measure "C" funding to finance new transit technologies that may be developed in the future. To further its Measure C New Technology Program goals, Fresno COG is focusing on technological advances in public systems, safety features, fuel efficiencies and alternatives, intelligent transportation system (ITS) applications, and information dissemination. These areas help to promote passenger safety and satisfaction, attract customers, improve capital and operating efficiencies, reduce environmental pollution, and ease dependence on fossil fuels.

Expenditures on funded projects must be directed into the Fresno County economy, and must have a strong potential to attract future financial investment in that economy. To the extent possible, the Measure C New Technology Program funds should be used to leverage additional funding from other sources to create more viable projects.

## Examples of eligible projects or project components include, but are not limited to:

- 1. The evaluation of viability and local benefits of new transit technologies.
- 2. Planning, design and construction of new transit technologies, including construction of track and ancillary improvements
- 3. Purchase of vehicles only if they are an integral part of a new-technology system, not replacement vehicles in an already existing system; hiring of staff to seek additional funding for new transit technologies after project is awarded
- 4. Environmental Review
- 5. Right-of-way acquisition
- 6. Other necessary projects, programs, systems, or services that enable new technology transit and transportation systems to provide the desired objectives.

## The 2016 cycle awarded the following types of projects:

- 1. Public transit buses retrofitted with Near-Zero Emission engines
- 2. Electric public transit buses
- 3. Electric school buses
- 4. Solar tree charging stations
- 5. Electric aircraft/commercial flight training service
- 6. University Transportation Institute

## APPLICANT ELIGIBILITY

# **Public Agency**

This application is open to selected eligible public agencies within Fresno County. These agencies include:

- Fresno Council of Governments
- Fresno County
- Incorporated cities within Fresno County
- Fresno County Rural Transit Agency

Entities deemed ineligible to apply for New Technology Grant funds may apply as a partnering agency but <u>must</u> partner with an <u>eligible</u> public agency that will be responsible for implementing the project. Eligible public agencies wishing to partner will need a resolution from their governing body. This resolution must be submitted as an attachment to this application. In addition, public agencies must attach an authorizing resolution, designating a person authorized to sign on behalf of the agency, as an Appendix to the application. Furthermore, if a school district is one of the partnering agencies, a resolution from the school district's board must be submitted as an attachment to this application.

# Please see "Appendix E" for applicable resolution documents (page 57).

Eligible Public Agencies must provide a representative's contact information.

| Legal Name of Applicant:  City of Fresno Department of Transportation |                          |  |
|---|--------------------------|--|
| Address:<br>2223 G Street   |                          |  |
| City, State, and Zip:<br>Fresno, CA 93706                             | Phone:<br>(559) 621-1469 | Email: darlene.christiansen@fresno.gov |

## Eligible Public Agency's Representative

| Name (print):<br>Jim Schaad     | Title (print):<br>Director of Transportation |
|---------------------------------|--|
| Signature:                      | Date: 7/19/18                                |
| Email:<br>jim.schaad@frespo.gov |  |

## **APPLICANT ELIGIBILITY**

# **Civil Rights**

Describe any lawsuits or complaints that have been received or acted on in the last year based on Title VI of the Civil Rights Act or other relevant civil rights requirements by the partnering agency and/or the eligible applicant. This list should include only those lawsuits or complaints that pertain to allegations of discrimination on the basis of race, color, and/or national origin that pertain to the department of the agency submitting this application, not necessarily the larger agency of which the applicant is a part.

There were no lawsuits or complaints received or acted on in the last year relating to Title VI or other relevant civil rights requirements.

Furthermore, provide a status of lawsuits or an explanation of how complaints were resolved including corrective actions taken.

Not Applicable

If  $\underline{NO}$  lawsuits or complaints were received or acted on – subrecipient must provide the following statement:

THERE WERE NO LAWSUITS OR COMPLAINTS RECEIVED OR ACTED ON IN THE LAST YEAR RELATING TO TITLE VI OR OTHER RELEVANT CIVIL RIGHTS REQUIREMENTS.

# Disadvantaged Business Enterprise

# Disadvantaged Business Enterprise (DBE) Requirements

All successful applicants must submit a completed *Disadvantaged Business Enterprise Race-Neutral Implementation Agreement* with their signed Standard Agreement contract.

## **GRANT APPLICATION PROCEDURES**

## **Project Selection Process**

All project applications will be evaluated in accordance with the scoring criteria on pages 8-23 to determine the extent to which the proposed project meets the overall program goals and objectives of the programs. Fresno COG will use volunteers from various multidisciplinary groups to recommend projects for funding through a competitive process and recommend funding levels.

Fifteen (15) bound hard-copies, one (1) reproducible copy and one electronic copy (on CD or flash drive) of the application must be submitted to Fresno COG before noon on July 23, 2018. All copies shall be securely bound, e.g. spiral or comb bound (no clips, clamps, ringed binders, or rubber bands) except for the one reproducible copy. All printing (including appendixes, but excluding maps) shall be limited to no more than 50 pages. All printing must be double-sided. If an application is single sided or over 50 double-sided pages, it will be rejected. The original application must be marked "ORIGINAL COPY". All documents contained in the original application package must have original signatures. The copies of the application may contain photocopies of the original package (so long as the maps, photographs and other detailed exhibits are in color and/or high resolution that clearly depicts all relevant information.)

Applications must be submitted to the following address:

Fresno Council of Governments 2035 Tulare Street, Suite 201 Fresno, CA 93721

To the attention of: Peggy Arnest

Inquiries and Updates: Requests for clarification regarding this application must be submitted in writing via email to Peggy Arnest at <a href="mailto:parnest@fresnocog.org">parnest@fresnocog.org</a>, and received by Fresno COG no later than 4:00 pm, Monday, June 4, 2018. Such information as is reasonably available and will facilitate preparation of responses hereto; requests for clarification and associated responses; and anyAddenda to this RFP will be posted at: <a href="http://www.fresnocog.org/Doing-Buisness-With-Fresno-COG">http://www.fresnocog.org/Doing-Buisness-With-Fresno-COG</a> and will not otherwise be distributed.

The information in this application is public record. Therefore, applicants should not include information regarded as confidential.

# **GRANT APPLICATION PROCEDURES**

# **Transmittal Letter**

| A. Applicant Information:  |   |   |   |  |
|--|---|---|---|--|
| Legal Name:  | City of Fresno Department of Transportation |   |   |  |
| Address:   | 2223 G Street                               |   |   |  |
| City/State/Zip:  | Fresno, CA 93706                            |   |   |  |
| Contact Person:<br>Darlene Christiansen  |   |   |   |  |
| E-mail:  | darlene.c                                   | hristiansen@fresno.gov  |   |  |
| Phone:   | (559)621-                                   | 1469  | Fax: (559) 488-1065   |  |
| B. Project   | Туре  |   |   |  |
| Capital Only Operating O   | nly   |   | nd Operating ease specify Project   |  |
| C. Project In  | formation                                   |   |   |  |
| Project Title:   |   |   |   |  |
| FCC West S   | atellite C                                  |   | n Systems Training Campus   |  |
| (Location/Boundaries, located at Church and Walnut, serv<br>Nature of Project, Scope) advanced transportation automoti |   | located at Church and Walnut, se<br>advanced transportation automot | ranced Propulsion Systems Training Campus will be serving the Central Valley as atraining facility for notive, fleet, and Alternative Fueled Vehicles HEV)/Battery Electric Vehicles (BEV) maintenance. |  |
| D. Funding Request:  |   |   | FFY 2018/2019   |  |
| New Technology Funds Request:  |   | Request:  | \$1,995,500   |  |
| Total Matching Funds: (DOT federal, state, local, private, etc.)   |   | al, private, etc.)  | \$198,010   |  |
| Total Cost of Project:   |   |   | \$2,193,510   |  |
| E. Authorized Signature:   |   |   |   |  |
| Name (print):  |   |   | Jim Schaad  |  |
| Title (print):   |   | . 0   | Director of Transportation  |  |
| Signature:   |   |   | Date 7/19/18  |  |

# PROJECT/PROGRAM ELIGIBILITY - Subjective Evaluation (0 – 15 points)

#### APPLICATION INSTRUCTIONS:

NARRATIVE RESPONSES SHOULD BE CLEAR, COMPLETE, AND CONCISE. INSERT ADDITIONAL SPACE WHERE NEEDED TO COMPLETE QUESTIONS (e.g., application for page 8, continuing pages should be numbered 8a, 8b, 8c...etc.). ALL ADDITIONAL DOCUMENTATION SHOULD BE INCLUDED IN A DISTINCTLY LABELED SECOND PART OF YOUR APPLICATION LABELED AS THE "APPENDIX." THE NARRATIVE SHOULD INDICATE SPECIFIC DOCUMENTATION AND INCLUDE A REFERENCE TO WHERE IT CAN BE FOUND IN YOUR APPENDIX. USE MULTIPLE TABS IN THE APPENDICES, IF NEEDED, TO IDENTIFY CORRESPONDING DOCUMENTATION.

1. Provide a brief executive summary of your project/program – <u>no more than 100</u> words. Include a description, objective, information on the organization and the partnering agency (if any). Provide a summary of the funding request, total project/program cost, and important timelines. There is a question asking for a detailed description of the project/program in the Readiness section on page 11.

Over the next five years, Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus will partner with the City of Fresno to serve the San Joaquin Valley (SJV) with a state-of-the-art regional training facility. FCC's training will be dedicated to expanding the role of Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) technologies within the SJV. The partnership will:

- Provide neutral site for industry partners, public agencies, and municipalities to collaborate on technology demonstrations;
- Develop vehicle technology workforce training;
- Provide central location for local and regional planning, development, and deployment of alternative fuels and fueling infrastructure.

Funding Request: \$1,995,500; Match Funds: \$198,010; Total Cost of \$2,193,510.

**2.** <u>Briefly</u> describe the geographic area that will be served by the project/program. Attach an 8½ x 11 map of the service area.

The San Joaquin Valley (SJV) is comprised of eight counties: San Joaquin, Stanislaus, Merced, Madera, Fresno, Kings, Tulare, and Kern. The Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus will be located at Church and Walnut in West Fresno, providing residents with workforce training and educational pathways leading to high-demand, high-quality jobs. The campus will offer technical certificates and degree programs leading to traditional and "green economy" employment outcomes as well as improve the overall environmental health of the region. In particular, the campus will house the Automotive Technology program that is a certified NATEF (National Automotive Technician Education

Foundation) Educational Training Facility with a wide variety of participating industry partners in traditional as well as alternative fuel vehicles.

The West Satellite Advanced Propulsion Systems Training Campus which will receive equipment via this project funding will have a park-like setting with large areas of urban greening and permeable paving to further support groundwater recharge. Landscape areas will include drought resistant plants and two-hundred fifty plus trees. Pedestrian pathways (approximately 1 mile) and bicycle pathways (approximately 1 mile) constructed with permeable paving will lace through the campus providing walking routes to and through the site connecting to the surrounding neighborhood and mass transit making it possible for residents to walk to home, school, and work. This 'green campus' design will provide a site for project facilities which will have the infrastructure to support high-quality advanced transportation training with cutting-edge technology and industry informed program curriculum in an ecological institutional environment.

While this region trails other California counties in alternative fuel infrastructure development and vehicle deployment, the San Joaquin Valley Clean Cities Coalition reports that they have, "steadily increased the number of alternative fuel vehicles...with annual gains averaging over 15%". Regional plans to increase the use of alternative fuels warrant a continued and ongoing training program and curriculum development supported by local educational agencies in partnership with advanced transportation industry partners. This perspective is enhanced by consideration of the ongoing need to address adverse health and air quality issues in the SJV, where one-in-six children have asthma (the highest levels in the state of California per the California Health Interview Survey).

## Please see "Appendix A" for service area map (page 42).

**3.** Briefly list and describe all agencies with which your eligible public agency will partner with on this project/program. (If your public agency is not partnering, then please skip to the next page.)

## Please see "Appendix F" for partnership letters of commitment and support (page 60).

This information should include, but not be limited to the following:

General business history

The City of Fresno's primary project partner is Fresno City College (FCC), California's first community college, on this project. The college is a fully accredited comprehensive learning community, offering innovative instructional programs in anticipation of, and responsive to, the lifelong learning needs of the San Joaquin Valley's (SJV) diverse population. The college has developed a wide variety of supportive services to assist students and community residents, which have also helped to ensure the success of multiple successful educational and workforce collaborations with public agencies and industry partners.

In today's constantly changing world of advanced transportation, there is a continual need for highly trained and qualified maintenance workers who are capable of diagnosing and repairing a variety of modern, computerized systems that are part of the latest car and truck models on the market. Driving this change in industry from traditional mechanical to more electrical vehicles within automobiles and medium-heavy truck vehicles are technology advancements and environmental emissions targets. This shift has left many Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) users — including regional transportation agencies — short of qualified technicians to work on their updated fleets. See questions #1, in the Public Benefits section, below for additional details.

By leveraging the effects of the California Community College's Strong Workforce initiative and the City of Fresno's Transformative Climate Communities (TCC) Project #35: West Fresno Satellite Campus, FCC guarantees a state-of-the-art facility in West Fresno with up-to-date programming and equipment to train advanced transportation Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) maintenance workers. Fresno City College has a long history of strong collaboration with both local and regional automotive community members; these partners work together to ensure that the College's curriculum is on the leading edge of technology. The Fresno COG's commitment to this proposal will ensure successful career opportunities in the automotive field for residents in one of the lowest socioeconomic segments of Fresno County.

As a leading educational institution in the region for the past 100 years, FCC has a long history of reliable and consistent business practices for both its internal administrative and accounting structures, and its external partnerships. Moreover, we are dedicated to working collaboratively with our community to enhance the economic and social development of the region.

 General experience with the development and implementation of transportation projects/programs

The City of Fresno/FAX has more than 50 years' experience providing public transit service, including the acquisition and maintenance of a fleet of over 150 vehicles The City of Fresno also specifies and maintains a municipal fleet of over 2,000 vehicles, with a significant number of alternatively fueled. The City has been awarded numerous competitive grants to implement significant system technology elements, including new vehicle and fuel technologies. Most recently FAX implemented a new Bus Rapid Transit service. FAX received a combined total of \$61M in federal, state, and local grants to build this system and provide the first three years of service. Service began in February 2018 and is already improving ridership levels for the system. A partnership between the City of Fresno and the Fresno City College's Automotive Technology program is a natural outgrowth of existing workforce training collaborations related to the region's economic and greenhouse gas emissions needs, most recently expressed in the successful Transformative Climate Communities (TCC) project.

The Fresno City College's Automotive Technology program is a certified NATEF (National Automotive Technician Education Foundation) Educational Training Facility. Fresno City College has public-private partnerships with the following corporations: General Motors - GM ASEP (General Motors Automotive Service Educational Program) Training Center, ACDelco PSC (Professional Service Center)/Key Fleet Training Center, MoparCAP (Career Automotive Program)/FCA (Fiat Chrysler Automobile) Training Center, National Alternative Fuels Training Consortium (NAFTC) National Training Center, Hunter Engineering Company Training Center, Matco Tools Training Center, Snap-On Tools/National Coalition of Certification Centers (NC3) Training Center, Bosch Diagnostics Training Center, the Bureau of Automotive Repair (BAR)/Department of Consumer Affairs (DCA) Training Center, and Proterra. These existing partners and FCC's experience with related projects and programs will be leveraged in support of the West Satellite Advanced Propulsion Systems Training Campus.

Industry partner, Proterra, will provide expert guidance and input in new curriculum to be developed to support battery-electric heavy equipment vehicle maintenance. These insights are based on real-world experience in designing, building, testing and developing maintenance programs for electric vehicles. Specific areas of input would include safety measures, preventive maintenance, troubleshooting electrical systems, and vehicle charger operation and basic maintenance.

• Specific experience with projects similar to the proposed project/program

The Fresno City College Automotive Technology program has a long history of providing maintenance tech training to a diverse group of regional partners. The FCC Automotive Technology program is an ACDelco Training Center for Instructor Led Training (ILT) which is provided to Professional Service Center/Key Fleet customers on a quarterly basis. Additionally, General Motors Service Technician seminars are conducted on a biannually schedule to ensure compliance with Field Service Engineers (FSE) for General Motors vehicle platform updates. The FCC Automotive Technology division has also provided Electric Drive Vehicle First Responder Safety Training for the NAFTC.

In addition to these regular direct-training projects, the division has successfully completed development of Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) curriculum with funding support from the Advanced Transportation Technology and Energy Initiative (ATTEi) and the Department of Energy (DOE). This curriculum development – and partner support from Proterra – will be leveraged to ensure the rapid development and approval of the proposed additional areas of Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) medium-heavy truck and fleet maintenance and repair; electrical charging station installation, maintenance, and repair; and infrastructure and energy storage.

Ability to deliver projects/programs in a timely manner. Provide examples.

The Fresno City College Automotive Technology program is dedicated to working collaboratively with local and regional advanced transportation industry partners to enhance the economic and social development of the region. The college's existing alternative fuels program has trained instructors and is actively working with new car dealerships throughout the San Joaquin Valley region to provide industry level technical training and graduates employable in the industry. In addition, FCC's programs partner with Pacific Gas and Electric Company and other corporations who employ vehicle fleets throughout this region, many of which use alternative fuels. The college also works closely with the farming community, which is helping to drive the demand for bio-fuels regionally and at the campus. Prior and current college bond construction utilizing district organizational resources, development of project facilities in West Fresno based on successful Transformative Climate Communities funding, and recent remodels of related Applied Technologies facilities at the main college campus all demonstrate FCC's ability to deliver on projects in a timely manner.

As a gold-star member of the California Community College's Strong Workforce initiative, Fresno City College has received statewide recognition for the excellence of twenty-seven of its Career Technical Education (CTE) programs. To earn a gold star, a program must demonstrate earnings gains, increases in the regional wage of trainees, and the ability to secure participants jobs in fields related to their training. Similarly, Fresno City College has successfully competed for and completed projects in CTE areas related to alternative fuel vehicle training via the California Energy Commission, leading to a continuing Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) maintenance worker program. Through projects such as these Fresno City College has developed and offers credit and noncredit courses, and also provides customized workshops and trainings to meet industry demands with curriculum that is on the leading edge of technology.

- **4.** Briefly describe the following aspects of your project/program, if applicable:
  - Consistency with the most current adopted Regional Transportation Plan & Sustainable Community Strategy (RTP/SCS). Cite applicable verbiage from the 2014 RTP/SCS and the Chapter and Page numbers where found.

The Fresno COG 2014 Regional Transportation Plan & Sustainable Community Strategy (RTP/SCS) seeks to guide the Fresno region toward a more sustainable future by integrating land use, housing, and transportation planning to create communities that are more compact, walkable, and transit-oriented. Sustainability is defined as simultaneously meeting current economic, environmental, and community needs while ensuring that the ability of future generations to meet their needs is not jeopardized. A prosperous economy, a healthy environment, and social equity are described as the "Three Es" of sustainability" (2014 SCS - Chapter 4 of the RTP, Page 4-2).

The proposed City of Fresno Transportation/Fresno City College project will focus on preparing maintenance workers to support the types of transit systems envisioned in the 2014 RTP/SCS. These systems utilize Alternative Fueled Vehicles (AFV)/Hybrid Electric Vehicles (HEV)/Battery Electric Vehicle (BEV) for transit-oriented development (2014 SCS Chapter 4 of the RTP, Page 4-11, performance indicator). By leveraging the Fresno City College West Satellite Campus bond funds and City of Fresno Transformative Climate Community investments, the project seeks to ensure trained Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) maintenance workers; these individuals will then play a key role in keeping both City of Fresno and regional alternative vehicle transit system functioning at a level that maintains a reliable fleet and thus reliable transit service. This in turn will support 2014 RTP/SCS objectives: "Maintain and improve existing facilities as the basic system which will address existing and future travel demands." (2014 SCS Chapter 4 of the RTP, Page 6-8, objective), and "Development of a regional transportation network which is environmentally sensitive and helps reduce greenhouse gas emissions wherever possible." (2014 SCS Chapter 4 of the RTP, Page 6-9, objective).

The planned Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus itself is consistent with the 2014 RTP/SCS, as it is designed one mile of pedestrian and one mile of bicycle paths will, "increase connections between bicycling and pedestrian facilities and other modes of transportation." (2014 SCS Chapter 6 of the RTP, Page 6-15, objective) and support the City of Fresno's efforts to "develop an integrated multimodal transportation network that supports and enhances the region's economy and serves the needs of a growing and diverse population for transportation access to jobs, housing, recreation, commercial, and community services as well as goods movement." (2014 SCS Chapter 6 of the RTP, Page 6-7, objective). Furthermore, the intentional green design of the site will help to, "incorporate concern for environmental justice into transportation decisions." (2014 SCS Chapter 6 of the RTP, Page 6-8, objective), and "integrate land use planning, transportation planning, and air quality planning to make the most efficient use of public resources and to create a more healthy and livable environment." (2014 SCS Chapter 6 of the RTP, Page 6-11, objective).

In addition, the FCC project with assist public agencies and municipalities as they come into alignment with the California Air Resources Board's (CARB) Scoping Plan (https://www.arb.ca.gov/cc/scopingplan/scopingplan.htm) that promotes innovation, drives a generation of new jobs, and continues to reduce smog and air toxins. With a 2030 greenhouse gas emission reduction target of 40% below the levels found in 1990, critical infrastructure updates will be required to ensure compliance. Public agencies in the region are looking to their transit systems for solution; changes such as transition to zero-emission vehicles, deploying zero-emission trucks, and shifting to a cleaner system of handling their fleets will be required to meet CARB goals. These changes will open up a whole new level of need for training of Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) maintenance workers.

These efforts will also assist the City of Fresno and allied government transportation agencies in the region to comply as fully as possible with the 1990 Federal Clean Air Act Amendments

(CAAA). The Act has significantly strengthened the linkages between transportation and air quality regulations which have mandated fleet replacement to include alternative fuel vehicles (2014 SCS Chapter 5 of the RTP, Pages 5-26 & 5-27).

 Describe how this project/program will be integrated into the member agency's circulation element of its general plan or their Complete Streets Policy.

The City of Fresno's General Plan envisions Complete Streets that are designed and operated to enable safe, attractive, and comfortable access and travel for all users such as pedestrians, bicyclists, motorists and public transit users of all ages and abilities. Among their advantages, Complete Streets are intended to encourage health through walking and biking, create a sense of place, improve social interaction, and generally improve adjacent property values. When people have more transportation options, there are fewer traffic jams and the overall capacity of the transportation network increases. Additionally, increased transit ridership, walking, and biking can reduce air pollution, energy consumption, and greenhouse gas emissions, while improving the overall travel experience for road users.

As part of the Transformative Climate Communities (TCC) grant-funded package, the Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus will enjoy the benefits of that project's planned MLK Activity Center Street Improvements (total budget amount of \$11,600,000). The MLK Activity Center Street Improvements reflect intended City of Fresno funding of certain infrastructure improvements that serve as match dollars for the TCC package that more effectively catalyze the innovative community and climate transformation in addition to the \$70 million provided from the grant award.

The TCC project will install active transportation infrastructure including trails, sidewalks, and bike lanes as well as underground power lines, and to make water utility and roadway improvements at Church, Walnut, Jensen, and Martin Luther King Boulevard. These improvements will support multi-modal travel and transformational activation of the neighborhood. The West Satellite Advanced Propulsion Systems Training Campus has incorporated many of these same features into its funded project design for the TCC program.

It is expected that a number of housing developments and retailers in the projects services area will follow the Fresno City College's West Satellite Advanced Propulsion Systems Training Campus's lead, bringing an even greater need for routes that support alternative modes of travel, including the proposed trails, bike lanes, and sidewalks as well as electric vehicle and share-ride programs will provide connectivity for students and future residents.

As discussed in greater detail in section #6 of Public Benefits, below, increased frequencies/service via FAX and alternative transit integration and connectivity utilizing the West Campus as a hub are goals or related project (i.e., the Transformative Climate Communities regional effort). As part of those efforts, the City of Fresno has proposed along Church, just east of Walnut; an additional Class I trail is proposed on the north side of Jensen,

east of Knight. Plans also include Class II bike paths and sidewalks to be installed on Martin Luther King Boulevard (Fig Avenue), just south of Church. Finally, sidewalks are proposed on the east and west sides of Walnut south of Church, in addition to Class II bike paths.

# PROJECT/PROGRAM ELIGIBILITY - Readiness (0 – 10 points)

**1.** Provide a detailed description of the project/program.

Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus will be located at Church and Walnut in West Fresno, providing residents with workforce training and educational pathways leading to high-demand, high-quality jobs. The campus will offer technical certificates and degree programs leading to traditional and "green economy" employment outcomes as well as improve the overall environmental health of the region.

During the course of the project, Fresno City College will provide certification training as follows. These numbers to do not include industry-partner incumbent worker training and upskilling:

**Year 1** – 3 courses x 12 students = 36 students

**Year 2** – 3 courses x 15 students = 45 students

**Year 3** – 3 courses x 18 students = 54 students

**Year 4** – 3 courses x 21 students = 63 students

**Year 5** – 3 courses x 24 students = 72 students

270 students total

Over the next five years, Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus will partner with the City of Fresno to serve the San Joaquin Valley (SJV) with a state-of-the-art regional training facility. FCC will provide training dedicated to expanding the role of Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) technologies within the SJV:

- Providing a neutral site for industry partners, public agencies, and municipalities to collaborate on technology demonstrations;
- Developing vehicle technology workforce training;
- Providing a central location for local and regional planning, development, and deployment of alternative fuels and fueling infrastructure.

# **Project Activities:**

- Identify opportunities to develop and demonstrate advanced transportation vehicle training certifications. Enhance marketing strategies to promote Alternative Fuel Vehicle Training Certificates and Educational Partnerships with vehicle Original Equipment Manufacturers (OEM's - GM, MoparCAP, Honda, BMW, Proterra, etc.) that will provide factory recognized certification, increasing the number of College awarded certificates and industry-recognized certifications by 5% per year;
- Promote Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) technologies by hosting an annual "What's New in AFV/HEV/BEV Summit" in collaboration with industry partners for public

- agencies, municipalities, and community residents, including product demonstrations, preventative maintenance strategies, and/or technical training;
- Offer existing Automotive Technology courses for College credit at the Campus: Introduction to Hybrid Electric Vehicles (HEVs), Service and Maintenance of HEVs, Diagnosis and Repair of HEVs, Introduction to Alternative Fuel Vehicles (AFVs), Service and Maintenance of AFVs, and Diagnosis and Repair of AFVs;
- Expand Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery
  Electric Vehicle (BEV) curriculum and industry partnerships in medium-heavy
  truck and fleet maintenance and repair and/or electrical charging station
  installation, maintenance, and repair as well as infrastructure and energy
  storage; and
- Coordinate with Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/ Battery Electric Vehicle (BEV) vendors, such as Proterra, to plan, develop, and offer training packages, demonstration videos, and/or on-the-job training (OJT) courses to supplement maintenance worker training in the field.
- 2. Describe the project/program work plan. This section of the application documents the current delivery phase of a project/program and the applicant's proposed schedule for implementation. For each of the project milestones or significant stage in development, applicants must list the dates that previous milestones were completed or the dates applicants anticipate completing current and/or future milestones.

<u>ACTIVITY #1</u>: Identify opportunities to develop and demonstrate advanced transportation vehicle training certifications. Enhance marketing strategies to promote Alternative Fuel Vehicle Training Certificates and Educational Partnerships with vehicle Original Equipment Manufacturers (OEM's - GM, MoparCAP/FCA, Honda, BMW, Proterra, etc.) that will provide factory recognized certification, increasing the number of college awarded certificates and industry-recognized certifications by 5% per year.

**PROJECT MILESTONE 1.1**: Train FCC Advanced Transportation faculty in Original Equipment Manufacturers factory recognized certification and then establish regional education training status at the Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus.

### TIMELINE:

- 1.1.1 Year 1 Upgrade partnerships with GM and MoparCAP/FCA with EV (1/1/19-12/31/19)
- 1.1.2 Year 2 Execute partnership with Proterra (1/1/20-12/31/20)
- 1.1.3 Year 3 Execute partnership with BMW (1/1/21-12/31/21)
- 1.1.4 Year 4 Establish and execute partnership with Honda (1/1/22-12/31/22)

**PROJECT MILESTONE 1.2**: Enhance marketing strategies to promote Alternative Fuel Vehicle Training Certificates through existing College Automotive, Electrical, and Maintenance programs as well as Dual Enrollment programs at feeder high schools.

# TIMELINE:

- 1.2.1 Year 1 (1/1/19-12/31/19) increasing the number of College awarded certificates by 5% and industry-recognized certifications by 5% (over prior year)
- 1.2.2 Year 2 (1/1/20-12/31/20) increasing the number of College awarded certificates by 5% and industry-recognized certifications by 5% (over prior year)
- 1.2.3 Year 3 (1/1/21-12/31/21) increasing the number of College awarded certificates by 5% and industry-recognized certifications by 5% (over prior year)
- 1.2.4 Year 4 (1/1/22-12/31/22) increasing the number of College awarded certificates by 5% and industry-recognized certifications by 5% (over prior year)
- 1.2.5 Year 5 (1/1/23-12/31/23) increasing the number of College awarded certificates by 5% and industry-recognized certifications by 5% (over prior year)

**PROJECT MILESTONE 1.3**: Host OEM/factory meetings.

### TIMELINE:

1.3.1 Annually (January – March) GM Annual Meeting
1.3.2 Annually (April - June) General Advisory Annual Meeting
1.3.3 Annually (July - September) EV Vendor Annual Meeting
1.3.4 Annually (October - December) MoparCAP/FCA Annual Meeting

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<u>ACTIVITY #2:</u> Promote Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) technologies.

**PROJECT MILESTONE 2.1:** Purchase AFV/HEV/BEV equipment and vehicles. <u>Please refer to Appendix D (page 54) for a schedule of purchases.</u>

# **TIMELINE:**

(All Associated Milestones) - Year 1 (2/1/19-12/31/19) Purchase of Proterra bus; two (2) EV trucks/vans; GM, MoparCAP/FSA, Toyota, and Honda EV vehicles; demo stations and diagnostic tools

**PROJECT MILESTONE 2.2**: Host an annual "What's New in AFV/HEV/BEV Summit" in collaboration with industry partners for public agencies, municipalities, and community residents, including product demonstrations, preventative maintenance strategies, and/or technical training.

## **TIMELINE:**

- 2.2.1 Year 1 (1/1/19-12/31/19) Regional Summit with a minimum of 50 attendees.
  2.2.2 Year 2 (1/1/20-12/31/20) Regional Summit with a minimum of 100 attendees.
  2.2.3 Year 3 (1/1/21-12/31/21) Regional Summit with a minimum of 150 attendees.
  2.2.4 Year 4 (1/1/22-12/31/22) Regional Summit with a minimum of 200 attendees.
  2.2.5 Year 5 (1/1/23-12/31/23) Regional Summit with a minimum of 250
- attendees.

<u>ACTIVITY #3:</u> Offer existing Automotive Technology courses for College credit at the Campus and expand Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) curriculum and industry partnerships in medium-heavy truck

maintenance, and repair as well as infrastructure and energy storage;

and fleet maintenance and repair and/or electrical charging station installation,

**PROJECT MILESTONE 3.1:** Schedule the following Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) courses, including Introduction to Hybrid Electric Vehicles (HEVs), Service and Maintenance of HEVs, Diagnosis and Repair of HEVs, Introduction to Alternative Fuel Vehicles (AFVs), Service and Maintenance of AFVs, and Diagnosis and Repair of AFVs.

### **TIMELINE:**

- 3.1.1 Year 1 (1/1/19-12/31/19) Offer in Fall term Introduction to Hybrid Electric Vehicles (HEVs) and Introduction to Alternative Fuel Vehicles (AFVs).
- 3.1.2 Year 2 (1/1/20-12/31/20) Offer in Spring term Service and Maintenance of HEVs and Service and Maintenance of AFVs. Offer in Summer term Diagnosis and Repair of HEVs and Diagnosis and Repair of AFVs. Offer in Fall term Introduction to Hybrid Electric Vehicles (HEVs) and Introduction to Alternative Fuel Vehicles (AFVs).
- 3.1.3 Year 3 (1/1/21-12/31/21) Same as Year 2.
- 3.1.4 Year 4 (1/1/22-12/31/22) Same as Year 2.
- 3.1.5 Year 5(1/1/23-12/31/23) Same as Year 2.

**PROJECT MILESTONE 3.2:** Develop, acquire approvals, and then schedule courses in the following Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) medium-heavy truck and fleet maintenance and repair; electrical charging station installation, maintenance, and repair; and infrastructure and energy storage.

### TIMELINE:

- 3.2.1 Year 1 (1/1/19-12/31/19) Develop in Spring/Summer 2019 Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair course(s) and/or certificate(s), and submit through the FCC Curriculum Committee in Fall 2019.
- 3.2.2 Year 2 (1/1/20-12/31/20) Develop in Spring/Summer 2020 electrical charging station installation, maintenance, and repair course(s) and/or certificate(s), and submit through the FCC Curriculum Committee in Fall 2020. In Fall term start offering Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair course(s).
- 3.2.3 Year 3 (1/1/21-12/31/21) Develop in Spring/Summer 2021 infrastructure and energy storage course(s) and/or certificate(s), and submit through the FCC Curriculum Committee in Fall 2021. In Fall term start offering electrical charging station installation, maintenance, and repair course(s). Continue offering Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair.
- 3.2.4 Year 4 (1/1/22-12/31/22) In Fall term start offering infrastructure and energy storage course(s). Continue offering Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair; and electrical charging station installation, maintenance, and repair.
- 3.2.5 Year 5 (1/1/23-12/31/23) Continue offering Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair; electrical charging station installation, maintenance, and repair; and infrastructure and energy storage courses.

<u>ACTIVITY #4:</u> Coordinate with Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/ Battery Electric Vehicle (BEV) vendors, such as Proterra, to plan, develop, and offer training.

**PROJECT MILESTONE 4.1:** Plan and develop vendor training packages and demonstration videos.

### TIMELINE:

- 4.1.1 Year 1 (1/1/19-12/31/19) Plan in Spring/Summer 2019 for Proterra factory training supports such as training package, demonstration videos, and/or courses/training in-person or online. Start development of training materials.
- 4.1.2 Year 3 (1/1/21-12/31/21) Refine Proterra training for local, regional, statewide, and/or nationwide use.

**PROJECT MILESTONE 4.2:** Offer on-the-job training (OJT) courses to supplement maintenance worker training in the field.

### TIMELINE:

- 4.2.1 Year 2 (1/1/20-12/31/20) Pilot local Proterra training for the City of Fresno and/or Fresno County Rural Transit.
- 4.2.2 Years 3, 4, and 5 (1/1/21-12/31/23) Continue with Proterra training locally, regionally, statewide, and/or nationwide.
- 2. Applicants must demonstrate the ability (staff and resources) of the agency to complete the project/program on time and within budget. Attach a project/program schedule.

Please see "Appendix B" (page 44) for applicable project/program schedule and "Appendix D" (page 54) for the related Budget Narrative statement.

In partnership with the City of Fresno, Fresno City College has demonstrated its ability to complete similar projects on time and within budget.

### PROJECT MANAGEMENT AND FACULTY SUPPORT

Fresno City College has established reasonable timelines and will integrate ongoing evaluation of the work plan activities in order to ensure timely completion of the described tasks. Lead Faculty, Marty Kamimoto, is supported by division staff and administration in the processing of required purchases, arrangement of professional activities, and completion of described curricular and certificate/degree updates to program courses:

- Equipment & Related Materials Given established partnerships with local dealerships and suppliers, bids and specs will be available in a timely manner. Standard purchasing policy/practice ensures accurate and well documented transactions and ongoing tracking of materials and equipment in the college inventory.
- Curriculum Modification/Development Lead Faculty, Marty Kamimoto, has over 20 years of experience in curriculum review, development, and modification. His background will ensure that internal policies are followed and all necessary approvals and documentation of changes are recorded.
- **Professional Development** Mr. Kamimoto will direct the provision of training on both internal systems (educational delivery software, Canvas) and external systems (OEM Training: GM, MoparCAP/FCA, BMW, Honda, and Proterra) for faculty and public agencies

as well as municipalities involved in the project. As a long time faculty lead, he is familiar with the required processes to ensure that associated timelines and budgets are followed per funder requirements.

# **SENIOR MANAGEMENT**

Dr. Becky Barabe, Ed.D., as division dean, will provide College approvals for this grant by providing faculty lead coordination and CTE counselor support in order to thoroughly implement the project, build the West Fresno Satellite Campus, purchase equipment, secure partnership participation and donations by organizing advisory meetings and industry collaboration activities, institutionalize new courses, and host annual summits. In addition, Dr. Barabe has over 15 years of grant management as well as program development and construction oversight experience.

# Please see "Appendix C" for project staff resumes (page 49).

Don Lopez, M.S., Vice President of Instruction will link the project to senior College management; provide budget oversight; and support institutional links.

Christine Miktarian, Vice Chancellor of District Operations and Information Systems, will lead construction and installation of equipment at the Fresno City College's West Satellite Advanced Propulsion Systems Training Campus; a facility largely financed by the recent bond passed by local voters. Joining VC Miktarian in this effort are George Cumming, Director of Facilities Planning and Construction, and Brian Speece, Assistant to the Chancellor for Capital Projects. All construction is overseen by a citizens Bond Oversight Committee, with monthly reports provided to the State Center Community College District Board of Trustees.

Please see "Appendix B" (page 44) for applicable project/program schedule for details regarding responsibilities of related staff for project phases and milestones.

# PROJECT/PROGRAM ELIGIBILITY - Environment (0 – 5 points)

1. Describe if and how the project/program will reduce greenhouse gas emissions.

This project supports the state's aggressive goals for greenhouse gas emissions. With enactment of the California Global Warming Solutions Act of 2006, (AB 32; Stats. 2006, chapter 488) the Air Resources Board (ARB) was tasked with developing and maintaining an inventory of greenhouse gas (GHG) emissions. Analysis performed by the ARB determined that the transportation sector generates the largest proportion (41%) of the state's GHG emissions. The state has made significant progress and is on track to meet the AB 32 target of reducing GHG emissions to 1990 levels by 2020 but continued progress is required beyond 2020 to meet the following goals:

- Federal health-based ambient air quality standards (key milestones in 2023 and 2031)
- 40% reduction in GHGs by 2030
- 80% reduction in GHGs by 2050
- Up to 50% petroleum use reduction by 2030

The ARB continues to focus on transit agencies and municipalities as leaders in emission reduction efforts with their <u>Advanced Clean Transit Initiative</u>, which would result in transit fleets phasing in Zero or Near-Zero emission technology over the next two decades. Zero emission battery electric and fuel cell electric buses, hybrid buses, and clean combustion engines that operate on renewable fuels may all play a role. A number of transit agencies in California are currently utilizing zero emission buses and San Joaquin Valley agencies are now beginning to incorporate zero emission buses into their fleets. Nearly all U.S. transit bus manufacturers have now entered the zero-emission bus market with zero-emission bus models that have a total cost of ownership that is comparable to conventional buses.

It is expected that similar requirements will lead to the increased use of other applications (vocational and heavy duty trucks) in the near future. Historically the ARB has initiated emissions mandates in the transit and refuse truck fleets and then propagated the regulations into the rest of the public agency inventories and finally into private industry.

In order to comply with new state mandates, municipalities and transit agencies, such as City of Fresno/FAX, FCRTA, City of Visalia, and City of Clovis, have sought or are seeking to acquire low-to zero-emission vehicles for their fleets (e.g., Proterra buses). Additionally, nearly all major auto manufacturers are offering HEV and BEV models for retail purchase. These new platforms require new technician skill sets. Fresno City College will assist with training incoming employees as well as retraining incumbent workers in order to operate, maintain, and repair AFV/HEV/BEV technologies. In doing so, the community locally as well as regionally will improve its air quality, bringing ozone and particulate matter within range of the state and federal requirements; thus reducing greenhouse gas emissions with reduced diesel gas vehicles on the road.

Based on test data collected by the Altoona Bus research and Testing Center, a diesel bus produces approximately 0.95 grams of NOx, 0.002 of PM, and 2,000 grams of Greenhouse gas emissions per mile travelled. A typical CNG bus has measurable improvement in NOx (0.30 grams per mile) and emits negligible levels of PM (reference: MJ Bradley and Associates report). The latest Cummins CNG engine offering (ISLG NZ) lowers NOx emissions by tenfold (approximately 0.03 grams per mile), however greenhouse gas emissions remain comparable to that of diesel counterparts (reference: CARB executive orders A-201-605, A-021-658-1 and A-21-680). Advanced technology battery electric bus platforms emit zero tailpipe emissions and therefore have a significant advantage over either Diesel or CNG counterparts in CO2 tailpipe emissions with a reduction of 2,000 grams for each bus mile driven.

Annual greenhouse gas reductions for four Fresno/Tulare county partnering agencies were estimated by using the following formula:

tons CO2 Reduced = Annual BEB miles x 2,000 
$$\frac{grams}{mile}$$
 x 1.1023e - 6  $\frac{tons}{gram}$ 

The following are electric bus purchases/anticipated purchases in Fresno/Tulare Counties:

- Fresno County Rural Transit has purchased eleven (11) EV buses as of 2018 which travel an average of 15,000 miles each annually, for a combined total annual mileage of approximately 165,000 miles when all buses are in service;
- The City of Visalia has purchased three (3) EV buses as of 2018 and travel an average of 39,500 miles each annually, for a combined total annual mileage of approximately 118,500 miles total; and
- The City of Fresno/FAX expects to order nine 40-foot battery electric buses over the next three years. Once all vehicles are in service, the combined total annual mileage is anticipated at 446,400.

Based on these purchases **the annual GHG reductions from existing transit partners is expected to be 1,609.15 tons annually from three regional transit agencies alone**. Additional GHG reductions will likely be realized through increased use of transit/reduction of trips in single occupancy vehicles, adoption of zero-emission vehicles for light duty fleet applications, and use of zero-emissions vehicles for personal transportation.

**2.** Describe if and how the project/program will improve the environment in other ways.

The San Joaquin Valley does not currently meet the National Ambient Air Quality Standards (NAAQS) for both ozone and particulate matter of ten (10) microns or less in diameter (PM10), and is therefore required to implement strategies to reduce the emissions that lead to these problems. These include reactive organic gases (ROG) and nitrogen oxides (NOx), which are precursors to ozone. NOx is also important in the formation of secondary PM10 production.

Internal combustion engines are a significant source for these emissions, and reducing their use provides an opportunity to pursue substantial reductions. As stated in the previous section, while new technology internal combustion engines significantly reduce criteria pollutants, zero emission buses emit no criteria pollutants.

An often overlooked advantage of BEV technology is noise emissions. Heavy-duty internal combustion engines have high noise levels, whereas their BEV counterparts are significantly quieter. The use of zero emission levels reduces noise pollution, particularly in areas such as neighborhoods, schools and retail centers, making their presence more acceptable.

Lastly, PHEV and BEV personal vehicles are often charged using home photovoltaic systems. This combination reduces "well-to-wheel" emissions significantly, since the electricity produced for fuel is renewable and creates no emissions.

# PROJECT/PROGRAM ELIGIBILITY - Public Benefit (0 – 15 points)

**1.** Describe how the project/program will impact and provide a direct public benefit to Fresno County residents that are both transit and non-transit users.

In addition to providing cleaner energy connected transportation systems, both at the Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus site and via the alternative fuel vehicle fleets for which the program participants will work, this project provides the potential for direct economic benefits to Fresno County residents.

According to the U.S. Bureau of Labor Statistics Employment of automotive service technicians and mechanics is projected to grow 6 percent from 2016 to 2026 and job opportunities for qualified jobseekers should be very good. California is the largest employer in this sector with over 65,000 employed. The U.S. Bureau of Labor Statistics also reported that employment of diesel service technicians and mechanics is projected to grow by 12 percent from 2014 to 2024, faster than the average for all occupations. The agency also said 67,000 technicians will be needed to replace retired workers, and 75,000 new mechanics must be added to meet additional demand by 2022. The City of Fresno and other California agencies have struggled to fill vacancies in these areas due to these factors. Auto industry publications indicate similar shortages of qualified technicians.

According to the California Employment Development Department (EDD), projections of employment (2012-2022) for Fresno County indicate that there are an anticipated 63 job openings annually for Automotive Service Technicians and Mechanics. While not all of these positions will be for Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV), as the local and regional demands increase for these technologies the need for training and upskilling of the current workforce will also increase. Over the past five years, Fresno City College's (FCC) Automotive Technology program has graduated between 7-15 Associate of Science degrees or 14-16 certificated technicians on an annual basis; all who would be qualified for any of these 63 job openings. A goal of the Fresno COG project would be to have 5-10 of these graduates also enjoy the advantage of being prepared to service the growing AFV/HEV/BEV market.

The EDD is confident in the need for training of this type, as evidenced by their recent partnerships with the California Community College Chancellor's Office and the California Energy Commission to fund prior training programs in alternative fuel vehicle related areas.

**2.** Explain the public need for the project/program. If applicable, attach a feasibility study for the project/program as an appendix. If one is not available, provide justification to how the public need was determined.

Fresno City College has sought extensive public comment on the development of a high intensity use satellite campus site in the West Fresno region to provide community residents with access to workforce training and educational opportunities leading to high-demand,

high-quality jobs. This included not only participation in all of the community conversation events connected to the recent Transformative Climate Communities (TCC) process, but also a series of community meetings hosted by the college at both its main campus site and throughout the community. It was clear in all of these communications that the West Satellite Advanced Propulsion Systems Training Campus was not only needed, but desired by local residents.

The public need for the West Satellite Advanced Propulsion Systems Training Campus was further stressed through the recent Southwest Specific Plan, produced the City of Fresno in 2017. That document specifically called for a new community college within the plans target area (the MLK Activity Center); the institution was intended as a 'magnet core', anchoring many of the other community services and updated programs/projects. This planning document was developed with extensive community input, and approved by the City Council.

Additionally, FAX recently conducted public outreach regarding the City of Fresno's planned transit system restructure. An area of this project which inspired public involvement and input in this process focused on future service to Clovis Community College. This additional public response to planning processes is a strong indicator of Fresno residents' desire for educational opportunities, specifically at our community colleges, and for public transit service for their transportation needs. Once the new FCC West Satellite Advanced Propulsion Systems Training Campus is built, continued advocacy from the community and City of Fresno ensure a continuity of updated public transit service. Since high-frequency service (i.e., buses arrive at stops every 15 minutes) is already planned for the new campus location, the anticipated need will be met. With the campuses planned EV maintenance and charging facilities, it will be a prime candidate to act as a hub for update FAX EV bus systems and services.

**3.** Describe how the project/program will improve economic vitality of Fresno County.

Fresno City College (FCC) serves a highly diverse and economically challenged community. Although situated in one of the world's most productive agriculture areas, Fresno County continues to be one of thenation's most impoverished regions. As of May 2018, residents of Fresno County continue to suffer with an unemployment rate of 6.9 percent, compared to 4.2 percent for the state overall (Source: U.S. Bureau of Labor Statistics, May 2018).

As a community college, FCC has traditionally served the largest number of disadvantaged postsecondary students in its service area. By helping to establish and support an Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) training center in the region, the college will assist in not only reducing ongoing severeair quality issues such as those described earlier in this narrative, at the same time it will provide direct training leading to high-wage job opportunities for students and local residents as Automotive Services Technicians and Mechanics (averaging \$18.57/hour in earnings). As a result of both new trainee enrollments and upskilling of existing maintenance technicians to service regional alternative vehicle fleets, the City of Fresno and Fresno City College can help ensure the health of both its community and the local economy.

**4.** Describe the safety/security features of the project/program.

The City of Fresno is dedicated to the safe maintenance and operation of its alternative fuel vehicle fleets. These vehicles pose unique safety challenges associated with their specific technologies. CNG and LNG vehicles require safety training related to flammable gaseous fuels, high pressures and extremely low temperatures. HEV's and BEV's require specific training on the hazards of high voltage/high electrical current systems. As a partner, Fresno City College (FCC), supports this commitment through is dedication to provide safety training related to Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) courses within the advanced transportation program at the West Fresno Satellite Campus. As part of each course and training session, students and participants will review vehicle and equipment safety protocols for maintenance, repair, fueling, collision repairs, and disposal of such vehicles and their systems.

In addition, the transit industry takes safety very seriously. With heavy vehicles carrying large passenger loads, safety failures can be catastrophic. EV bus manufacturers such as Proterra rigorously test their buses and provide EV maintenance training regarding high voltage/high current energized systems. Proterra provides recommended lock-out/tag-out procedures for EV, system de-energization verification, PPE and safety equipment training input, and suggested hands-on activities for the curriculum. Proterra also provides input on how to safely maintain, operate, and disable chargers regardless of the charger manufacturer. Industry input such as this will be integrated into the curriculum.

Other emerging technologies that will require technician training are electronic safety systems such as blind-spot assistance, collision avoidance, highway lane assist, adaptive cruise control, and other driver-assist technologies. These systems are becoming ubiquitous in the auto market, and are often standard items on HEVs/BEVs. These technologies are now moving into the trucking and transit industries.

**5.** How will the project/program improve accessibility for disabled Fresno County residents?

The transit industry provides access and mobility to everyone, including persons with disabilities. Because of this, EV bus vendors, such as project partner Proterra, provide transit buses that include ADA compliant ramps, ADA seating with stop requests at the appropriate height for wheel chairs, and kneeling capability. Newer technologies such as passive wheelchair restraints are being deployed throughout the industry. Through the use of these systems the City of Fresno will ensure that Fresno residents with disabilities have more reliable transportation options through the increase deployment of EV buses providing public transit ridership and similar modal connections to walking, biking, and/or wheelchair access points. Thus, disabled residents will have access to improved travel experiences as well as lower greenhouse gas emissions for residents in high pollutant areas such as West Fresno. All of these systems require ongoing inspection, maintenance and repair to ensure their proper operation and safety for our disabled community.

**6.** Describe how the project/program will improve connectivity and enhance current transportation operations.

Overall, the City of Fresno has sought to improve connectivity and enhance transportation operations through a variety of programs and projects. One aspect of this has been providing improved bus transportation service through increased frequency of bus availability on its routes. This process requires the addition of more buses to the City's fleet, with potential bus options limited by the need to align with the 40% greenhouse gas reduction described in the CARB's Scoping Plan (which includes mandates for purchasing/phasing-in zero emission buses). These needs are leading to more electric buses on road, and more electric buses mean an increased need for electric bus maintenance support and more mechanics who can work on these specialized vehicles.

Another mechanism to improve connectivity and transportation systems lead to a number of projects related to the City of Fresno's recent application for Transformative Climate Communities (TCC) funding. This includes "Transform Fresno" TCC Project #19: Smart Mobility Network. This project will provide low- or no-cost electric vehicle (EV) car-sharing hourly-services throughout the project area (5-square-miles of Fresno encompassing portions of Southwest Fresno, Downtown, and Chinatown); a volunteer driver program providing EV rides to underserved residents; electric vanpools for accessing employment centers and jobs; and an electric bike-share program for checking out bikes. Local organizations will own the forty-two electric vehicles and chargers over the long-term in order to keep assets in the community. A mobility hub customer services center will provide a physical location for engaging with the program. Again, trained AFV/HEV/BEV maintenance mechanics will be required in order to keep project vehicles in good service.

Finally, as part of both the TCC service area, a TCC project member (Project #35: FCC West Fresno Campus), and a direct trainer of alternative fuel vehicle technicians, the Fresno City College's (FCC) West Satellite Advanced Propulsion Systems Training Campus will both benefit and support the connectivity of current transportation options in this region such as the project described above. Existing EV and alternative vehicle technician certifications provided by the college supports all such fleet programs, and will continue to seek to act as a regional driver for maintenance training and support.

# PROJECT/PROGRAM ELIGIBILITY - Innovation (0 – 25 points)

 Identify and clearly describe the advanced technology(ies) utilized in the project/program and how the project/program utilizes advanced technology(ies) beyond the level of existing technology(ies) currently used in transit and transportation systems in widespread applications.

The advanced technologies that this project will support are primarily associated with HEV, PHEV, and BEV technologies. These emerging technologies are being embraced by the auto industry with nearly every major manufacturer providing offerings in their model lineups. Where 3 years ago the typical range for BEVs was less than 100 miles, ranges for new offerings of BEVs have increased to 200 miles per charge (e.g., Chevrolet Bolt). Ranges of 300 miles between charge are expected to be commonplace in the next 3-5 years. Plug-in Electric Hybrids (PHEVs) have been developed that are suitable for longer range applications, providing all-electric range for short commutes and hybrid capability for longer trips. This increased range and wide array of offerings is causing the public to embrace the technologies. Additionally, incentives provided by the federal government, the state, and the local air district support the implementation.

As mentioned earlier, in addition to cutting-edge battery and energy management systems, these new vehicle platforms often require new technologies/systems such as regenerative braking, collision avoidance, active passenger safety features, electrical driven accessories, drive-by-wire, and adaptive cruise control. Many of these systems are computer-controlled and software-driven, requiring technicians to be much better versed in electronic diagnostics and the use of computers. Technicians will require ongoing training to work on these new systems as the technology evolves.

Similarly, the heavy industry is moving toward zero-emission technology. EV bus vendors such as project partner, Proterra, are critical to deployment of innovative solutions for public transit and fleet management for public agencies and municipalities. Bus manufacturers have embraced this technology and two manufacturers (Proterra and BYD) have located manufacturing facilities in the state of California. Proterra is the current market leader in the Battery Electric Bus (BEB) market with the largest number of battery-electric transit bus deployments in the state. Proterra's innovation has allowed zero-emission technology to reach applications that were previously not possible. Proterra offers the largest capacity batteries in the industry. This technology along with advanced electric powertrain and lightweight composite structures provide ranges between charges that are suitable for operation in transit operations such as the City of Fresno, where daily mileage can exceed 250 miles. With these advances in technology, the City is now investing in electric buses as well as charging infrastructure to support them. The City's investment in 9 electric buses and charging infrastructure will exceed \$10 million dollars. Both FCRTA and City of Visalia are making similar investments. Fresno COG has awarded funding to FCRTA for deployment of Proterra electric buses through this program.

Project partner, Fresno City College (FCC), is uniquely positioned to support industry partners such as Proterra as well as public transit agencies and municipalities throughout the San Joaquin Valley region who are seeking to deploy Alternative Fueled Vehicles (AFVs)/Hybrid Electric Vehicles (HEVs)/Battery Electric Vehicles (BEVs). As a primary training provider of courses within Automotive Technology programs, as well as through customized training opportunities for incumbent workers, FCC will work with Proterra (and other vendors in the future) to plan, develop, and implement vendor-specific training for service areas that need training modules and factory certification options through face-to-face and/or online training options.

2. Describe if and how this project incorporates energy storage.

Battery-electric vehicle technology supports energy storage in a variety of ways.

First, electric vehicle battery modules can be repurposed for stationary storage after their useful life in a vehicle is completed. Both BYD and Proterra have recognized this opportunity and are looking into the feasibility. Batteries whose performance has degraded below an acceptable level for mobile use can be utilized in stationary applications where energy density is less of a concern. The City of Fresno and other agencies are interested in this technology because it may reduce expected high demand charges from the utility provider which are based on peak power consumption. Stationary storage would be charged at a low charge rate over longer periods and then would allow for rapid transfer of energy to the vehicle, thereby reducing demand on the grid and demand charges. All Proterra-developed chargers and batteries have been designed with stationary storage in mind.

Secondly, photovoltaic cells do not produce output at night and oftentimes the amount of energy harvested from the sun is not optimized. Home energy storage systems are now available that maximize PV energy harvest for utilization during nighttime hours.

Lastly, while electric vehicles consume electricity, they can also export power to the grid as mobile energy storage units. An increase in electric vehicle adoption may mean more flexibility for the grid to respond to supply and demand. Automakers and energy suppliers are already looking to capitalize on the large amounts of energy storage available to offer a "vehicle-to-grid" service to buyers. The owner of the vehicle will have a special charger and the energy utility will manage the vehicle's battery. There would be an exchange of electricity from the vehicle battery to the grid during peak times when costs are highest, potentially providing a monetary return to the owner. The vehicle battery would be charged during off-peak times when costs are lowest. This option may be especially useful in agencies that have adopted electric buses for public transportation. Electric buses could provide electricity to the grid when not in use, decreasing costs for the city and customers.

As part of project development, Fresno City College will be exploring options and adding coursework to the Electrical, Automotive, and Maintenance programs regarding EV charging stations and energy storage solutions in Years 3-5 of this project.

**3.** If applicable, describe how a research project(s)/program(s) will further the goal of developing and deploying new and innovative ideas, practices, and approaches.

# Not Applicable

**4.** Explain how the project/program will provide more efficient and effective delivery of public transportation services through the use of the new technology or technological capacity improvements.

Project lead, City of Fresno, seeks to ensure the reliability of its transportation networks and is dependent in large part on the reliability of its vehicles. DOT regulations require a bus to be operated for a minimum of 12 years before replacement and also limits the number of spare buses agencies can keep on hand. In addition to low emissions, HEVs, PHEVs and BEVs offer potentially lower ongoing maintenance costs than internal combustion counterparts. Electrical powertrains are simpler and have fewer moving parts, which reduces likelihood of failure and decreases repair times. The newest battery offerings allow for greater ranges reducing downtime for charging and allowing charging at non-peak hours, which is critical for a fixed route system like Fresno's that covers a large number of miles each day. Along with other regional entities, the City of Fresno understands that new EV buses will help to ensure the long-term viability of its public transit systems.

Project partner, Proterra, was specifically selected for this program as their buses perform more reliably than typical transit diesel buses. Like all buses, these EV buses require preventive maintenance to maintain their peak performance and expected life. Unlike atypical diesel transit bus, the preventive maintenance needed for a Proterra electric bus is less time-consuming and requires few replacement parts. The combination of lower costmaintenance and greater energy efficiency leads to lower operating costs for a transit system, allowing for more rapid expansion of transit and efficient use of funds.

Project partner, Fresno City College, will work alongside industry leaders such as Proterra as coordinate project curriculum and program development with local public agencies and municipalities to provide future and current maintenance workers with the background tokeep Alternative Fueled Vehicles (AFVs)/Hybrid Electric Vehicles (HEVs)/Battery Electric Vehicles (BEVs) running efficiently.

# PROJECT/PROGRAM ELIGIBILITY - Replication & Regional Applicability (0 – 10 points)

**1.** Explain how the project/program has the potential for replication and/or growth in other areas of the Fresno County region.

Fresno City College's Automotive Technology program will develop, acquire approvals for, and then implement a schedule of courses in Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) medium-heavy truck and fleet maintenance and repair; electrical charging station installation, maintenance, and repair; and infrastructure and energy storage. In the design process, FCC will work with industry leaders to ensure that the courses are cutting-edge and aligned with future growth within the industry.

These courses will be developed with the plan of replication and/or growth throughout the region, state, or nation via both the California community college network and potential industry partner train-the-trainer options. Through this process, courses as well as factory training packages and demonstration videos will have the versatility to be delivered in-person or online.

# PROJECT/PROGRAM ELIGIBILITY - Environmental Justice Benefits (0 – 10 points)

**1.** Describe if and how the project/program will provide <a href="health-benefits">health benefits</a> to disadvantaged communities.

Fresno City College has engaged in intentional health-benefit design of the project's West Satellite Advanced Propulsion Systems Training Campus. The college has been actively involved in the Transformative Climate Communities (TCC) collaborative to promote healthy and green construction in the area, as well as hosting FCC-lead community meetings in partnership with nonprofit groups such as Barrios Unidos, Street Saints, and New Americans, over the last year in order to ensure community engagement and input regarding campus design and Career Technical Education (CTE) programming. The resulting project will help to reduce greenhouse gas emissions, promote public health, and provide educational opportunities which statistically lead to healthier lives.

According to the Fresno COG's 2014 Regional Transportation Plan and Sustainable Communities Strategy in the Environmental Justice Plan, Page 3-2, the Plan's target is to provide fair treatment and meaningful involvement of all people regardless of race, color, national origin, or income with respect to the development, implementation, and enforcement of environmental laws, regulations, and policies; meaning that no group of people should bear a disproportionate share of the negative environmental consequences resulting from industrial, governmental and commercial operations or policies.

This vision fits well with FCC's West Satellite Advanced Propulsion Systems Training Campus; as a community college the institution is committed to inclusion of all service area residents being able to access a high-quality educational experience; and in pursuit of this mission, offering meaningful involvement through opportunities to participate in decisions about activities that may affect their environment and/or health; public contribution that can provide input and concerns into the institution's decision making process; and engage with decision makers to seek out and facilitate the involvement of those potentially affected. This is the process that Fresno City College has utilized as part of West Satellite Advanced Propulsion Systems Training Campus development.

Additionally, Fresno City College (FCC) will directly support project lead, the City of Fresno, and other public agencies and municipalities in their pursuit of deploying EV buses such as Proterra products. In doing so, greenhouse gas emissions from diesel vehicles will convert no criteria pollutant emissions with the usage of EV products. Diesel vehicles produce pollutants such as carbon monoxide, particulates, lead, and sulfur dioxide that contribute heavily to poor air quality and can cause severe health issues even in small quantities. Although criteria pollutant emissions from diesel buses have improved in the last few decades, they still emit trace amounts of the materials. Other technologies like CNG and hybrid transit vehicles also emit small amounts of criteria pollutants. The greatest health benefit to residents within a community is the conversion to EVs, providing the greatest

offset for this type of pollution. With trained Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) maintenance technicians, disadvantaged communities such as West Fresno will see the largest health benefits as well as accessibility to a wide variety of transit modal options.

**2.** Describe if and how the project/program will provide <u>economic and/or improved public services</u> to disadvantaged communities.

Project partners from the City of Fresno and Fresno City College recognize the commitment and partnership expectations of residents in the project area. These funds will help establish the West Satellite Advanced Propulsion Systems Training Campus and ensure the fulfillment of that commitment. The campus is designed to provide a direct, meaningful, and assured benefit to the local community. The training facilities will be located in one of the most economically disadvantaged areas of the region' the City of Fresno as a whole represents some of the most significantly economically disadvantaged areas in the state. See the SB 535 Disadvantaged Communities map at CalEnviroScreen 3.0 for a snapshot of the project area, demonstrating its representation as the highest scoring region for environmental pollution, poverty, unemployment, and housing burden

(http://oehha.maps.arcgis.com/apps/View/index.html?appid=c3e4e4e1d115468390cf61d9db8 3efc4).

Campus construction and training/program strategies are designed to provide environmental and economic benefits through both facilities development methods and programming. Increased education and training opportunities will lead to improved outcomes for residents, as a college education has been demonstrated to increase lifetime earnings.

"Over a 40-year career, those who didn't earn a high school diploma or GED are expected to bring in less than \$1 million, which translates into slightly more than \$24,000 a year." Comparatively, individuals who earn an associate's degree are expected to earn \$1,727,000, roughly \$43,175 annually, and those with a bachelor's degree can expect to earn \$2,268,000 in their career or \$56,700 a year. (The College Payoff: Education, Occupations, Lifetime Earnings. Georgetown University, Center on Education and the Workforce – based on 2007-2009 US Census, American Community Survey).

"More education leads to higher earnings that can provide access to healthy food, safer homes, and better health care." While increased access to medical care is one aspect of higher earnings, other physical and mental wellness choices are also influenced education. College educated community members live longer, suffer less illness, have fewer medical bills, and experience greater psychological ease. Even a few additional years of education can make these differences in health outcomes. (Education: It Matters More to Health than Ever Before. Virginia Commonwealth University, Center on Society and Health – based on 2007-2009 US Census, American Community Survey).

Specific to this project, Fresno City College's (FCC) Automotive Technology program provides training leading to high-wage job opportunities for students and local residents as Automotive Services Technicians and Mechanics (averaging \$18.57/hour in earnings). In addition, according to O\*Net Online, SOC 49-3031 for Bus and Truck Mechanics and Diesel Engine Specialists, this occupation is on the rise with median earnings in California of \$25.81/hour (2017).

For more information on environmental justice areas in Fresno County, see the Fresno COG environmental justice plan found at <a href="http://www.fresnocog.org/environmental-justice">http://www.fresnocog.org/environmental-justice</a>.

# PROJECT/PROGRAM MATCH FUNDING COMMITMENTS (0 – 10 points)

 Discuss the project/program funding strategy, clearly indicating total cost, authorization amounts and dates for all funding sources committed or anticipated to fully fund the project. Include a contingency plan if anticipated funding does not materialize.

Please see electronic "Appendix D" for Budget Narrative description (page 54).

Attach an electronic copy of a current audited financial statement of all agencies with which your eligible public agency will partner as an appendix to the electronic copy of your agency's application. Do NOT submit a hard copy of the audited financial statement. Additionally, do NOT submit a copy of a Fresno COG member agency's audited financial statement.

Please see electronic "Appendix G" for applicable resolution documents (page 66).

| PROPOSED FUNDING   |                  |             |          |          |          |          |        |              |                |
|--|------------------|-------------|----------|----------|----------|----------|--------|--------------|----------------|
| Fund No. 1: Measure C New Technology Program Reserve Grant |                  |             |          |          |          |          |        | Program Code |                |
|  | Proposed Funding |             |          |          |          |          |        |              |                |
| Component  | Prior            | 18/19       | 19/20    | 20/21    | 21/22    | 22/23    | 23/24+ | Total        | Funding Agency |
| E&P<br>(PA&ED)   | \$0              | \$0         | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          |                |
| PS&E   | \$0              | \$0         | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          |                |
| R/W SUP  | \$0              | \$0         | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          |                |
| CON SUP  | \$0              | \$0         | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          |                |
| R/W  | \$0              | \$0         | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          |                |
| CON  | \$0              | \$1,200,000 | \$45,000 | \$60,000 | \$75,000 | \$90,000 | \$0    | \$1,470,000  | FCOG / FCTA    |
| TOTAL  | \$0              | \$1,200,000 | \$45,000 | \$60,000 | \$75,000 | \$90,000 | \$0    | \$1,470,000  |                |

| Fund No. 2:      | : Match Funding |          |          |          |          |          |        | Program Code |                    |
|------------------|-----------------|----------|----------|----------|----------|----------|--------|--------------|--------------------|
| Proposed Funding |                 |          |          |          |          |          |        |              |                    |
| Component        | Prior           | 18/19    | 19/20    | 20/21    | 21/22    | 22/23    | 23/24+ | Total        | Funding Agency     |
| E&P<br>(PA&ED)   | \$0             | \$0      | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          |                    |
| PS&E             | \$0             | \$0      | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          |                    |
| R/W SUP          | \$0             | \$0      | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          |                    |
| CON SUP          | \$0             | \$0      | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          | FCC staff cost for |
| R/W              | \$0             | \$0      | \$0      | \$0      | \$0      | \$0      | \$0    | \$0          | curriculum         |
| CON              | \$0             | \$36,842 | \$38,149 | \$39,513 | \$40,662 | \$42,844 | \$0    | \$198,010    | development work   |
| TOTAL            | \$0             | \$36,842 | \$38,149 | \$39,513 | \$40,662 | \$42,844 | \$0    | \$198,010    |                    |

| I certify that the information contained in the Proposed Funding table above is accurate  |
|---|
| to the best of my knowledge and that I am authorized to submit the project/program        |
| proposal for scoring and possible programming. The agency is required to identify         |
| matching funds, if any, and deliver the project as proposed within the scope and schedule |
| specified in the application should the project be awarded funding.                       |

| Signed:       | Clerk      |  |
|---------------|------------|--|
| Printed Name: | Jim Schaad |  |
| Date:         | 1/19/18    |  |

# PROPOSED BUDGET FOR OPERATIONAL PROJECTS/PROGRAMS

# **PROJECT ANNUAL BUDGET:**

| Estimated Income:   |            |
|---|------------|
| a. Passenger Revenue  | \$0        |
| b. Other Revenues   | \$0        |
| c. Total grants*, donations, subsidy from other agency funds  | \$0        |
| TOTAL INCOME  | \$0        |
| *Not including this grant request.  |            |
| Estimated Expenses:   |            |
| a. Wages, Salaries and Benefits (non-maintenance personnel)   | \$0        |
| b. Maintenance & Repair (include maintenance salaries)  | \$0        |
| c. Fuels  | \$0        |
| d. Casualty & Liability Insurance   | \$0        |
| e. Administrative & General Expense   | \$76,750   |
| f. Other Expenses (e.g., materials & supplies, taxes)   | \$ 172,500 |
| g. Contract Services (specify) <u>Membership Subscriptions/</u> <u>Conferences/Meeting Hosting/Summit</u> | \$ 276,250 |
| TOTAL EXPENSES  | \$525,500  |

### PERFORMANCE MEASURES

**1.** List performance measures your agency will use to track the effectiveness of this project.

## **ACTIVITY #1:**

- # of Original Equipment Manufacturers (OEM)/factory partnerships
- # of Automotive Technology degrees and certificates (5% increase annually)

# **ACTIVITY #2:**

- Completion of equipment and training materials purchases for update curriculum
- # of attendees at the "What's New in AFV/HEV/BEV Summit"

# **ACTIVITY #3:**

- # of Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) courses schedules
- # of Automotive Technology students enrolled in AFV/HEV courses
- # of new AFV/HEV/BEV-related courses/certificates developed
- # of new AFV/HEV/BEV-related courses/certificates approved
- # of new AFV/HEV/BEV-related courses/certificates scheduled
- # of Automotive Technology students enrolled in new AFV/HEV/BEV-related courses

# **ACTIVITY #4:**

- # of faculty who attended a factory conference/professional development event
- # of factory training packages developed
- # of factory demonstration video developed
- # of factory train-the-trainer events offered
- # of factory trainings offered
- # of incumbent workers participating in AFV/HEV/BEV trainings
- # of incumbent workers participating in new AFV/HEV/BEV-related trainings
  - **2.** Describe how your agency will monitor, evaluate, and report on the service your agency proposes to provide.

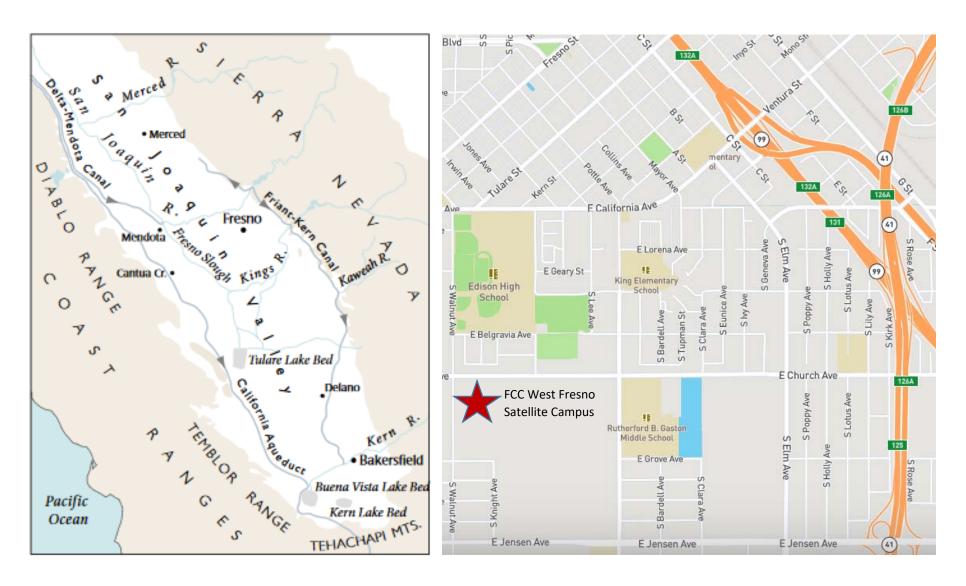
Fresno City College's Lead Faculty for the project, Marty Kamimoto, and Senior Manager, Dr. Becky Barabe, will monitor work plan activities and evaluate progress to date on a monthly basis.

• Equipment & Related Materials - Given established partnerships with local dealerships and suppliers, bids and specs will be available in a timely manner. Standardized and approved purchasing policy/practice at State Center

- Community College District ensure accurate and well documented transactions and ongoing tracking of materials and equipment in the college inventory.
- Curriculum Modification/Development Lead Faculty, Marty Kamimoto, has over 20 years of experience in curriculum review, development, and modification. His background will ensure that internal and state mandated policies are followed and all necessary approvals and documentation of changes are recorded.
- Professional Development Mr. Kamimoto will direct the provision of training on both internal systems (educational delivery software, Canvas) and external systems (OEM Training: GM, Mopar CAP/FCA, BMW, Honda, and Proterra) for faculty and public agencies as well as municipalities involved in the project. As a long time faculty lead, he is familiar with the required processes to ensure that associated timelines are followed.

Status reports including milestone progress and performance measurements will be provided to lead partner, the City of Fresno, on a monthly basis. These will be accompanied by documentation and reimbursable invoices. Additional reporting based on requests by the City of Fresno or Fresno COG can be arranged as needed.

# Appendix A: Service Area Map



# Appendix B: Project Schedule

| Activities   | Milestones  | Responsible Party         | Timeline         |  |  |  |  |  |
|--|---|---------------------------|------------------|--|--|--|--|--|
| <b>ACTIVITY #1:</b> Identify opportunities to devel  | op and demonstrate advanced transportation vel        | nicle training certificat | ions. Enhance    |  |  |  |  |  |
| marketing strategies to promote Alternative Fuel Vehicle Training Certificates and Educational Partnerships with vehicle Original  |   |                           |                  |  |  |  |  |  |
| Equipment Manufacturers (OEM's - GM, MoparCAP/FCA, Honda, BMW, Proterra, etc.) that will provide factory recognized certification, |   |                           |                  |  |  |  |  |  |
| increasing the number of College awarded certificates and industry-recognized certifications by 5% per year.                       |   |                           |                  |  |  |  |  |  |
| Train FCC Advanced Transportation faculty  | 1.1.1 Upgrade partnerships with GM and                | Lead Instructor           | 1/1/19-12/31/19  |  |  |  |  |  |
| in Original Equipment Manufacturers  | MoparCAP/FCA with EV                                  |                           |                  |  |  |  |  |  |
| (OEM) factory recognized certification and   | 1.1.2 Execute partnership with Proterra               | Dean of Instruction       | 1/1/20-12/31/20  |  |  |  |  |  |
| then establish regional education training   | 1.1.3 Execute partnership with BMW                    |                           | 1/1/21-12/31/21  |  |  |  |  |  |
| status at the Fresno City College's (FCC)  | 1.1.4 Establish and execute partnership with          | Dean of Instruction       | 1/1/22-12/31/22  |  |  |  |  |  |
| West Satellite Advanced Propulsion   | Honda   | Lead Instructor           |                  |  |  |  |  |  |
| Systems Training Campus.   |   |                           |                  |  |  |  |  |  |
| Enhance marketing strategies to promote  | 1.2.1 Increase the number of College awarded          | CTE Counselor             | May-July 2019    |  |  |  |  |  |
| Alternative Fuel Vehicle Training  | certificates by 5% and industry-                      |                           |                  |  |  |  |  |  |
| Certificates through existing College  | recognized certifications by 5%.                      |                           |                  |  |  |  |  |  |
| Automotive, Electrical, and Maintenance  | 1.2.2 Same as 1.2.1                                   | CTE Counselor             | May-July 2020    |  |  |  |  |  |
| programs as well as Dual Enrollment  | 1.2.3 Same as 1.2.1                                   | CTE Counselor             | May-July 2021    |  |  |  |  |  |
| programs at feeder high schools.   | 1.2.4 Same as 1.2.1                                   | CTE Counselor             | May-July 2022    |  |  |  |  |  |
|  | 1.2.5 Same as 1.2.1                                   | CTE Counselor             | May-July 2023    |  |  |  |  |  |
| Host OEM/factory meetings  | 1.3.1 GM Annual Meeting                               | Lead Instructor           | January-March    |  |  |  |  |  |
|  | 1.3.2 General Advisory Annual Meeting                 | Lead Instructor           | April-June       |  |  |  |  |  |
|  | 1.3.3 EV Vendor Annual Meeting                        | Lead Instructor           | July-September   |  |  |  |  |  |
|  | 1.3.4 MoparCAP/FCA Annual Meeting                     | Lead Instructor           | October-December |  |  |  |  |  |
| ACTIVITY #2: Promote Alternative Fueled Ve   | chicle (AFV)/Hybrid Electric Vehicle (HEV) technology | ogies.                    |                  |  |  |  |  |  |
| Purchase AFV/HEV equipment and   | 2.1.1 Proterra Bus                                    | Lead Instructor &         | 2/1/19-12/31/19  |  |  |  |  |  |
| vehicles.  | 2.1.2 Two (2) EV Trucks/Vans                          | District Purchasing       |                  |  |  |  |  |  |
|  | 2.1.3 GM EVs: Volt, Bolt                              | Department                |                  |  |  |  |  |  |
|  | 2.1.4 MoparCAP/FCA EVS: Pacifica, Fiat                |                           |                  |  |  |  |  |  |
|  | 2.1.5 Toyota: Prius Hybrid                            |                           |                  |  |  |  |  |  |
|  | 2.1.6 Honda: Accord Hybrid                            |                           |                  |  |  |  |  |  |
|  | 2.1.7 Demo Stations & Diagnostic Tools                |                           |                  |  |  |  |  |  |

| Host an annual "What's New in AFV/HEV Summit" in collaboration with industry | 2.2.1 Regional Summit with a minimum of 50 attendees.  | Lead Instructor        | Summer 2019      |
|--|--|------------------------|------------------|
| partners for public agencies, municipalities, and community residents,       | 2.2.2 Regional Summit with a minimum of 100 attendees. | Lead Instructor        | Summer 2020      |
| including product demonstrations, preventative maintenance strategies,       | 2.2.3 Regional Summit with a minimum of 150 attendees. | Lead Instructor        | Summer 2021      |
| and/or technical training.   | 2.2.4 Regional Summit with a minimum of 200 attendees. | Lead Instructor        | Summer 2022      |
|  | 2.2.5 Regional Summit with a minimum of 250 attendees. | Lead Instructor        | Summer 2023      |
| <b>ACTIVITY #3:</b> Offer existing Automotive Tecl                           | nnology courses for College credit at the Campus       | and expand Alternative | e Fueled Vehicle |
|  | ım and industry partnerships in medium-heavy tru       | •                      |                  |
|  | tenance, and repair as well as infrastructure and e    |                        |                  |
| Schedule the following Alternative Fueled                                    | 3.1.1 Offer in Fall term Introduction to Hybrid        | Dean of Instruction    | Fall 2019        |
| Vehicle (AFV)/Hybrid Electric Vehicle (HEV)                                  | Electric Vehicles (HEVs) and Introduction              |                        |                  |
| courses, including Introduction to Hybrid                                    | to Alternative Fuel Vehicles (AFVs).                   |                        |                  |
| Electric Vehicles (HEVs), Service and  | 3.1.2 Offer in Spring term Service and                 | Dean of Instruction    | Spring 2020      |
| Maintenance of HEVs, Diagnosis and   | Maintenance of HEVs and Service and                    |                        | Summer 2020      |
| Repair of HEVs, Introduction to Alternative                                  | Maintenance of AFVs. Offer in Summer                   |                        | Fall 2020        |
| Fuel Vehicles (AFVs), Service and  | term Diagnosis and Repair of HEVs and                  |                        |                  |
| Maintenance of AFVs, and Diagnosis and                                       | Diagnosis and Repair of AFVs. Offer in                 |                        |                  |
| Repair of AFVs.  | Fall term Introduction to Hybrid Electric              |                        |                  |
| •  | Vehicles (HEVs) and Introduction to                    |                        |                  |
|  | Alternative Fuel Vehicles (AFVs).                      |                        |                  |
|  | 3.1.3 Same as Year 2.                                  | Dean of Instruction    | Spring 2021      |
|  |  |                        | Summer 2021      |
|  |  |                        | Fall 2021        |
|  | 3.1.4 Same as Year 2.                                  | Dean of Instruction    | Spring 2022      |
|  |  |                        | Summer 2022      |
|  |  |                        | Fall 2022        |
|  | 3.1.5 Same as Year 2.                                  | Dean of Instruction    | Spring 2023      |
|  |  |                        | Summer 2023      |
|  |  |                        | Fall 2023        |

| Develop, acquire approvals, and then schedule courses in the following Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair; | 3.2.1 Develop Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair course(s) and/or certificate(s).  | Lead Instructor                  | Spring/Summer 2019           |
|--|--|----------------------------------|------------------------------|
| electrical charging station installation, maintenance, and repair; and infrastructure and energy storage.  | Submit through the FCC Curriculum Committee.  3.2.2 Develop electrical charging station installation, maintenance, and repair course(s) and/or certificate(s).  Submit through the FCC Curriculum  | Lead Instructor  Lead Instructor | Fall 2019 Spring/Summer 2020 |
|  | Committee. Start offering Alternative Fueled Vehicle   | Lead Instructor                  | Fall 2020                    |
|  | (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair course(s).   | Dean of Instruction              | Fall 2020                    |
|  | 3.2.3 Develop infrastructure and energy storage course(s) and/or certificate(s) Submit through the FCC Curriculum  | Lead Instructor                  | Spring/Summer 2021           |
|  | Committee. Start offering electrical charging station  | Lead Instructor                  | Fall 2021                    |
|  | installation, maintenance, and repair course(s). Continue offering Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair.   | Dean of Instruction              | Fall 2021                    |
|  | 3.2.4 Start offering infrastructure and energy storage course(s). Continue offering Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair; and electrical charging station installation, maintenance, and repair. | Dean of Instruction              | Fall 2022-Spring 2023        |

|   | 3.2.5 Continue offering Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV) medium-heavy truck and fleet maintenance and repair; electrical charging station installation, maintenance, and repair; and infrastructure and energy storage courses. | Dean of Instruction                               | Fall 2023-Spring 2024                        |
|---|---|---|--|
| <b>ACTIVITY #4:</b> Coordinate with Alternative Fu and offer training.                          | ueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)v  | rendors, such as Protei                           | rra, to plan, develop,                       |
| Plan and develop vendor training packages and demonstration videos.                             | 4.1.1 Plan for Proterra factory training supports such as training package, demonstration videos, and/or courses/training in-person or online. Start development of training materials. 4.1.2 Refine Proterra training for local,                             | Lead Instructor  Lead Instructor  Lead Instructor | Spring/Summer 2019 Fall 2019 1/1/21-12/31/21 |
|   | regional, statewide, and/or nationwide use.   |   |  |
| Offer on-the-job training (OJT) courses to supplement maintenance worker training in the field. | 4.2.1 Pilot local Proterra training for the City of Fresno and/or Fresno County Rural Transit.  | Lead Instructor                                   | 1/1/20-12/31/20                              |
|   | 4.2.2 Continue with Proterra training locally, regionally, statewide, and/or nationwide.  | Lead Instructor                                   | 1/1/21-12/31/23                              |

### Appendix C: Project Staff Resumes

### MARTIN S. KAMIMOTO

Automotive Technology - Lead Instructor/Coordinator

Email: martin.kamimoto@fresnocitycollege.edu

### PROFESSIONAL BIOGRAPHY

**Objective:** To develop a successful career in automotive training and consulting.

### **Professional History:**

Fresno City College (May, 1996 – Present)

Full - Time Instructor/Coordinator for: the GM ASEP (General Motors Automotive Service Educational Program), GM STC (General Motors Service Technical College) Hands-On GM Dealer Funded Training Program, FCC ATTP (Fresno City College Automotive Technician Training Program), and BAR (Bureau of Automotive Repair) Clean Air Car Programs.

Lion Automotive, Inc. (December 1995 – May 1996)

Service manager in charge of service and shop operations. Provided training and mentoring to service technicians and personnel.

Budget Automotive Service (June, 1987 – November, 1995)

Service manager, shop foreman and automotive technician in charge of service and shop operations. Performed all service operations on various car lines. Specializing in engine performance, electrical, emissions, and computerized engine control systems.

Automotive Diagnostics – Division of SPX Corporation (January, 1994 – May 1996)

Part-time technical trainer in computerized engine controls, engine performance, and emission diagnosis and repair. I also provided training for Automotive Diagnostic customers on diagnostic equipment.

### **Education:**

- California State University, Fresno (May 2002): Master of Science (M.S.) in Industrial Technology with emphasis in Transportation Systems Management
- California State University, Fresno (May 2000): Bachelor of Science (B.S.) in Industrial Technology with emphasis in Transportation Systems Management (Dean's List)
- General Motors Training Center Burbank, CA (May 1996 present) GM ASEP certified instructor
- General Motors Training Center Burbank, CA (May 1996 present) GM World Class certified technician
- American Honda Motor Company, Inc. French Camp, CA (June 2001 present) Honda PACT certified instructor
- FCA Ontario, CA (January 2017 present) Mopar CAP instructor
- Fresno City College (1984-1987): Automotive Technology A.S. Degree (With Honors)

### **Licenses and Certifications:**

- ASE Master Technician, (L1) Advanced Engine Performance Technician (National Institute for Automotive Service Excellence)
- BAR (Bureau of Automotive Repair) Advanced Certified Instructor (CI)
- BAR (Bureau of Automotive Repair) Advanced Certified Smog Technician (EA)
- GM ASEP (General Motors Automotive Service Educational Program) Certified Instructor.
- GM World Class Certified Technician
- Honda PACT (Professional Automotive Career Technician) Certified Instructor
- Mopar CAP/FCA Certified Instructor
- GM/American Honda/Mopar CAP/FCA BEV, HEV, AFV Certified Technician/Instructor

### References Available Upon Request

### **BIOGRAPHICAL SKETCH**

Martin S. Kamimoto
Fresno City College
1101 E. University Ave
Fresno CA, 93741
559.442.8200 Ext. 8730
martin.kamimoto@fresnocitycollege.edu

Marty Kamimoto is the GM ASEP and California BAR (Bureau of Automotive Repair) Clean Air Car Program Instructor/Coordinator at Fresno City College. He has been in the automotive industry since 1984, as an automotive technician, shop foreman, and service manager. He has performed all service operations on various car lines. Specializing in engine performance, electrical, emissions, and computerized engine control systems. Marty has been in the educational field since 1996. Marty received his Bachelor of Science and Master of Science in Industrial Technology with emphasis in Transportation Systems Management from California State University, Fresno.

He is an ASE Master Automotive Technician (A1-A8), and ASE (L1) Advanced Engine

Performance Technician. Marty completed his GM World Class Technician Certification in

September 2004. He serves as the Chair person for the IAGMASEP (International Association of
General Motors Automotive Service Educational Program) Curriculum Committee. He is also a

Certified American Honda PACT (Professional Automotive Career Technician) instructor, Mopar

CAP (Career Automotive Program)/FCA (Fiat Chrysler Automobiles) instructor, BAR Licensed

Smog Check Technician, and BAR Certified Instructor. He has also attended General Motors,

American Honda, Mopar/FCA, and other OEM (Original Equipment Manufacturer's) Technical

Training on BEV (Battery Electric Vehicle), HEV (Hybrid Electric Vehicle), and AFV (Alternative Fueled Vehicle).

### Dr. Becky Barabé

### PROFESSIONAL EXPERIENCE

### Administrative Experience

- Experience in enrollment management including resource allocation, scheduling, loading accounting, and class or workshop productivity.
- Experience teaching, recruiting, coordinating, supporting, and staffing credit and noncredit classes as well as not-for-credit workshops and trainings.
- Experience working collaboratively to plan, organize, develop, and evaluate the programs, activities, and curriculum of assigned programs, and services that meet district and/or industry standards.
- Experience promoting, communicating, developing, facilitating, collaborating, and participating in partnerships
  with businesses and industry as well as agencies and non-profit organizations in order to maintain current in
  the instructional area's programs and the ability to meet student and community needs.
- Develop educational partnerships to integrate, expand, and enhance services.
- Experience in managing financial resources effectively and consistently with institutional policies.
- Track and monitor budgetary spending for grant-funded and general budget projects.
- Create systems and procedures for program operations of multiple grants (over \$50 million) and programs.
- Design and implement project and event goals, objectives, and outcomes as directed by cities, school districts, institutions of higher education, and non-profit organizations staff and Boards of Directors.

### Partnership Development

- Strengths in ability to network and develop partnerships to solve problems and create change.
- Excellent oral and verbal communication skills.
- Coordinate with stakeholders in the community to assess the community needs, design training or project plans, and develop an implementation strategy.

### Budget and Fiscal Management

- Fiscal management and supervision over thirteen (13) years (annual budgets of up to \$2 million).
- Approve expenditures for all programs, projects, or activities in a variety of institutions.
- No audit findings in any grant funded projects that I have managed.

### Grant Experience

- Sixteen (16) years of grant writing experience with over \$30 million dollars in grant funding acquired for rural cities and the Central Valley region.
- One (1) year as a national grant writing workshop presenter and ten (10) years as a local grant writing trainer and coach.
- Development and implementation technical assistance for programs with local, state, and federal funding agencies.
- Generate progress reports and program evaluations regarding strengths and areas of opportunity for improvement within the program.

### Contracts Management

- Directed and managed Business, Industry, Community Services, the Central Valley Workplace Learning Resource Center (WpLRC), and Contract Education training contracts for Merced College for various businesses, agencies, and schools.
- Coordinate Workforce Investment Board American Recovery and Reinvestment Act (ARRA) Direct Training for job skills training and job placement.
- Develop and maintain funding contracts from the California and U.S. Department of Education for educational programs.
- Coordinate U.S. Department of Agriculture and Housing & Urban Development contracts for community studies and development opportunities.
- Develop and implement MOUs with multiple contract partners.

### **WORK EXPERIENCE**

### 1/17 – Present Dean of Instruction, Fresno City College

Oversight for the following programs in the Applied Technology Division: Architecture; Automotive Collision Repair/Automotive Collision Repair Technology; Automotive Technology/Engine Repair/Engine Performance; Computer Aided Drafting and Design (CADD), Computer Aided Manufacturing (CAM), Construction, Electrical Systems Technology, Emergency Medical Technician, Fire Academy, Graphics Communications, Industrial Maintenance/Maintenance Mechanic/Manufacturing Mechanic, Photography, Police Academy, Warehouse Distribution, and Welding/Metal Fabrication. Provide leadership in working with faculty to develop student learning outcomes as they relate to courses and programs; promote the assessment of student learning outcomes in order to determine the effectiveness of student learning; work with faculty and administration to ensure resources and staff development are provided to promote student success, professional development, and institutional advancement; facilitate the development of new programs to reflect the changing needs in local, regional, and state economies; provide sustained leadership in curriculum improvement through regular program review, evaluation, revision, and attention to relevance; develop and recommend schedule of classes which optimize course availability and use of resources; schedule teaching assignments; monitor enrollment and make adjustments according to enrollment trends and fiscal realities; establish and maintain relationships with local schools, educational agencies, and the community which promote and benefit the programs within the division; hiring and evaluation of faculty and classified staff; develop budget recommendations and administer budgets; provide quidance and leadership for department chairs, coordinators and faculty; prepare annual goals, participate in planning activities, and facilitate completion of goals; serve as a liaison between division faculty and administration; participate in regional occupational education activities and other regional or statewide activities; prepare grant plans, facilitate grant applications, and prepare reports; participating member of president's cabinet, dean's council, and other college and/or district committees as assigned.

9/10 – 12/16 Business, Industry, and Community Services Director and WpLRC Director, Merced College Develop and distribute schedule of classes, hire and assign instructors to classes, and coordinate facility assignments for classes. Develop and implement innovative, effective, responsive, and affordable training solutions for traditional, soft skills, and vocational training programs through credit, noncredit, and not-for-credit modes. Provide the business community with workforce needs that help attract and retain employees through providing assessment, curriculum development, and customized training. Maintain oversight and control of department and program budgets, program reviews, and evaluations. Review, develop, and analyze new programs and department goals. Align campus and community resources and expertise to facilitate these partnerships. Create planning, development, and implementation plans to provide workforce development training for students and incumbent workers.

### 2/00 – Present Grant Writing & Management Consultant, Barabé Enterprise

Services provided for City of San Joaquin, Economic Development Corporation serving Fresno County, Fresno County Office of Education's Safe and Healthy Kids Department, Fresno Works for Better Health Collaborative, Golden Plains Unified School District, Caruthers Unified School District, Youth Centers of America, University of California, Merced's Center for Educational Partnerships, Coalinga-Huron Recreational Park District, Coalinga Enterprise Community, Huron Enterprise Community, Westside Housing & Economic Network, Tule River Economic Development Corporation, and West Hills Community College District to write grants, coordinate and implement grant funded projects, and complete annual performance and financial reporting requirements. Train, mentor, and coach individuals interested in pursing federal, state, local, and foundation grant funding.

### **EDUCATION**

Concordia University, Portland Educational Leadership, Doctorate – Higher Education, August 2017

Fresno Pacific University, Fresno Administrative Leadership, Master of Arts – Organizational Development, May 2002

University of California, Berkeley Comparative Literature, Bachelor of Arts – Spanish and English, July 1999

### Appendix D: Budget Narrative

The following is Measure C New Technology Program Reserve Grant proposed funding request:

### Other Expenses

Instructional hand tools, demo stations, equipment to support 6 AFV/HEV/BEV courses in Year 1 at \$30,000 per year, as well as an increase in three courses per year in Years 2, 3, 4, and 5 for an addition \$15,000 per three courses (Year 2 at \$45,000, Year 3 at \$60,000, Year 4 at \$75,000, and Year 5 at \$90,000).

### **Capital Outlay**

In Year 1, purchases of a Proterra Bus and/or two electric vehicles (truck or van) at \$810,000, two General Motors EV vehicles (Volt and Bolt) at \$102,810, two MoparCAP/FCA EV vehicles (Pacifica and Fiat) at \$95,682, a Toyota Prius Hybrid at \$37,494, and a Honda Accord Hybrid at \$38,796 will occur in order to provide equipment that is accessible to students for training in AFV/HEV/BEV courses. In addition, cut away and demo stations at \$60,000 as well as diagnostic tools at \$25,218 will be purchased for the lab portion of these AFV/HEV/BEV courses.

| PROPOSED FUNDING   |     |             |          |          |          |          |         |             |             |
|--|-----|-------------|----------|----------|----------|----------|---------|-------------|-------------|
| Fund No. 1: Measure C New Technology Program Reserve Grant Program |     |             |          |          |          |          | Program |             |             |
| CON  | \$0 | \$1,200,000 | \$45,000 | \$60,000 | \$75,000 | \$90,000 | \$0     | \$1,470,000 | FCOG / FCTA |
| TOTAL  | \$0 | \$1,200,000 | \$45,000 | \$60,000 | \$75,000 | \$90,000 | \$0     | \$1,470,000 |             |

The following is Operational Program funding request:

### **Administrative & General Expense**

Fresno City College's in-direct rate for the district is 4% at \$76,750 for this grant to provide administrative support and facility usage.

### **Other Expenses**

Instructional supplies will be provided in order to offer 6 AFV/HEV/BEV courses in Year 1 at \$6,000, as well as an increase in 3 courses per year in Years 2, 3, 4, and 5 for an addition \$3,000 per 3 courses (Year 2 at \$9,000, Year 3 at \$12,000, Year 4 at \$15,000, and Year 5 at \$18,000). In addition, office supplies to support the program will be provided at \$2,500 per year and factory vendor train-the-trainer workshops (2 per year) will be provided to train community college faculty members regarding industry standards and trends in new equipment and cutting-edge technologies at \$10,000 per workshop (\$20,000 per year).

### **Contract Services**

Membership subscriptions to AFV/HEV/BEV trade and industry associations will be purchased as well as professional development opportunities for faculty members will be attended in order to obtain AFV/HEV/BEV industry information and resources regarding current training needs and trends. In addition, FCC will host four industry meetings (General Motors, MoparCAP/FCA, AFV/HEV/BEV vendors, and General Automotive advisory) per year in order to inform curriculum development and/or modification as well as host a "What's New in AFV/HEV/BEV" Summit once a year for local and regional partners.

| e. Administrative & General Expense                   | \$76,750   |
|---|------------|
| f. Other Expenses (e.g., materials & supplies, taxes) | \$ 172,500 |
| g. Contract Services (specify)                        | \$ 276,250 |
| TOTAL EXPENSES  | \$525,500  |

### The following is Match funding contributions from FCC:

### **Salaries**

Fresno City College will contribute 20% in-kind match of the Automotive Technology's lead faculty member's salary, Marty Kamimoto, as part of the project at \$152,041 over five years.

### **Benefits**

Fresno City College will contribute 20% in-kind match of the Automotive Technology's lead faculty member's benefits, Marty Kamimoto, as part of the project at \$45,969 over five years.

| Fund  | Program Code   |                    |  |  |  |  |
|-------|--|--------------------|--|--|--|--|
|       | Proposed Funding   |                    |  |  |  |  |
| CON   | \$0 \$36,842 \$38,149 \$39,513 \$40,662 \$42,844 \$0 \$198,010 | FCC staff cost for |  |  |  |  |
| TOTAL | \$0 \$36,842 \$38,149 \$39,513 \$40,662 \$42,844 \$0 \$198,010 | curriculum         |  |  |  |  |

# Appendix E: City of Fresno Council Resolution Unofficial

Per communication with Fresno COG, this document is provided as a placeholder.

The official resolution is scheduled to be approved at the regular City Council meeting on:

Thursday, July 26<sup>th</sup> 2018

| RESOLUTION NO. |  |
|----------------|--|
|----------------|--|

A RESOLUTION OF THE COUNCIL OF THE CITY OF FRESNO, CALIFORNIA, AUTHORIZING THE SUBMISSION OF APPLICATIONS FOR THE FRESNO COUNCIL OF GOVERNMENTS (COG) 2018/19 MEASURE C NEW TECHNOLOGY RESERVE GRANT PROGRAM FOR ADVANCED TRANSIT PROJECTS AND AUTHORIZING THE EXECUTION OF ALL APPLICATION RELATED DOCUMENTS BY THE DIRECTOR OF TRANSPORTATION AND THE DIRECTOR OF PUBLIC WORKS OR DESIGNEES

WHEREAS, the City of Fresno is an eligible applicant of Measure C New Technology Reserve Grant funds; and

WHEREAS, the Fresno Council of Governments has issued a call for eligible applicants to submit proposal for projects to be funded in fiscal year 2018/19, for an estimated available funding of \$6,400,000.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Fresno as follows:

- The foregoing recitals are true and correct and incorporated herein.
- Council authorizes submission of grant applications for FY2018/19
   Measure C New Technology funds for three applications:
  - Department of Transportation Microtransit Pilot Project
  - b. Public Works Department Dynamic Downtown: Adaptive Signal
     Control Technology in Downtown Fresno
  - c. City of Fresno in Partnership with Fresno City College West

    Satellite Campus Advanced Propulsions Systems Training Center

.1 of 3

Date Adopted: Date Approved: Effective Date:

City Attorney Approval:

12

58

Resolution No.

| Works or designee to execute all application related documents.                                    |                                      |  |  |  |  |  |
|--|--------------------------------------|--|--|--|--|--|
| * * * * * *  | * * * * * *                          |  |  |  |  |  |
| STATE OF CALIFORNIA ) COUNTY OF FRESNO ) ss. CITY OF FRESNO )                                      |                                      |  |  |  |  |  |
| I, YVONNE SPENCE, City Clerk of the City resolution was adopted by the Council of the City on the, | of Fresno, at a regular meeting held |  |  |  |  |  |
| AYES :<br>NOES :<br>ABSENT :<br>ABSTAIN :  |                                      |  |  |  |  |  |
|  | VONNE SPENCE, MMC<br>City Clerk      |  |  |  |  |  |
| E  | Ву:                                  |  |  |  |  |  |
| APPROVED AS TO FORM:<br>DOUGLAS T. SLOAN<br>City Attorney  | Deputy                               |  |  |  |  |  |
| By: Amanda Freeman Date Senior Deputy City Attorney  |                                      |  |  |  |  |  |

Council authorizes the Director of Transportation, the Director of Public

3.

## Appendix F: Letters of Commitment & Support

Applied Technology Division

July 19, 2018

Ms. Peggy Arnest Senior Regional Planner Fresno Council of Governments 2035 Tulare Street, Suite 201 Fresno, CA 93721

Re: New Technology Reserve Grant - Partnership Commitment

Dear Ms. Arnest:

Fresno City College is pleased to provide this letter of commitment in partnership for the City of Fresno Department of Transportation application to the New Technology Reserve Grant. As the primary educational partner and electric vehicle maintenance mechanic training site location at the **West Satellite Campus Advanced Propulsion**Systems Training Campus, the college commits to provide instructional opportunities dedicated to expanding the role of Alternative Fueled Vehicle (AFV)/Hybrid Electric Vehicle (HEV)/Battery Electric Vehicle (BEV) technologies within the San Joaquin Valley, to the benefit of all regional transit agencies:

- Providing a neutral site for industry partners, public agencies, and municipalities to collaborate on technology demonstrations;
- Developing vehicle technology workforce training;
- Providing a central location for local and regional planning, development, and deployment of alternative fuels and fueling infrastructure.

### Project goals include:

- Identify opportunities to develop and demonstrate advanced transportation vehicle training certifications.
   Enhance marketing strategies to promote AFV/HEV/BEV Training Certificates and Educational Partnerships with vehicle Original Equipment Manufacturers that will provide factory recognized certification, increasing the number of College awarded certificates and industry-recognized certifications by 5% per year;
- Promote AFV/HEV/BEV technologies by hosting an annual "What's New in AFV/HEV/BEV Summit" in collaboration with industry partners for public agencies, municipalities, and community residents, including product demonstrations, preventative maintenance strategies, and/or technical training;
- Offer existing Automotive Technology courses for College credit at the Campus: Introduction to Hybrid Electric Vehicles (HEVs), Service & Maintenance of HEVs, Diagnosis & Repair of HEVs, Introduction to Alternative Fuel Vehicles (AFVs), Service & Maintenance of AFVs, and Diagnosis & Repair of AFVs;
- Expand AFV/HEV/BEV curriculum and industry partnerships in medium-heavy truck and fleet maintenance and repair and/or electrical charging station installation, maintenance, and repair as well as infrastructure and energy storage; and
- Coordinate with AFV/HEV/BEV vendors, such as Proterra, to plan, develop, and offer training packages, demonstration videos, and/or on-the-job training (OJT) courses to supplement maintenance worker training in the field.

We greatly appreciate your careful consideration of the City of Fresno and Fresno City College partnership effort to provide support for this vital transportation fleet resource. If awarded, the college will enter into an MOU with the City which will be approved by our local Board of Trustees. We know that graduates will assist the region in achieving required state and federal emission guidelines, while seeking personal economic stability and growth.

Sincerely

Dr. Becky Barabé

Dean of Instruction, Applied Technology



July 19, 2018

Fresno Council of Governments c/o Peggy Arnest 2035 Tulare Street, Suite 201 Fresno, CA 93721

Dear Ms. Arnest:

Proterra, Inc. is pleased to support the grant application for the New Technology Reserve Grant submitted by the City of Fresno to fund and grow Alternative Fueled Vehicles (AFV)/Hybrid Electric Vehicles (HEV)/Battery Electric Vehicles (BEV) maintenance training at the Fresno City College West Satellite Campus Advanced Propulsion Systems Training Campus.

As a partner in the pursuit of cleaner transportation solutions, we recognize the need for strong maintenance and service support training as a backbone for current and future regional transportation services.

Please feel free to contact me at the information indicated below if you have further questions relating to our support of this application.

Sincerely.

Mike Finnern

Senior Director - Customer Service

mfinnern@proterra.com

720-891-1221

### City of Visalia

425 E. Oak Ave., Ste. 301, Visalia, CA 93291

NISALIA.
Faunded 1852

### Transit Division

Tel: (559) 713-4100 Fax; (559) 713-4815

July 18, 2018

Fresno Council of Governments c/o Peggy Arnest 2035 Tulare Street, Suite 201 Fresno, CA 93721

### Dear Ms. Arnest:

Visalia Transit is pleased to support the grant application for the New Technology Reserve Grant submitted by the City of Fresno to fund and grow Alternative Fueled Vehicles (AFV)/Hybrid Electric Vehicles (HEV)/Battery Electric Vehicles (BEV) maintenance training at the Fresno City College West Satellite Campus Advanced Propulsion Systems Training Campus.

As a partner in the pursuit of cleaner transportation solutions, we recognize the need for strong maintenance and service support training as a backbone for current and future regional transportation services.

Visalia Transit has recently taken delivery of their first three Battery electric Buses which will be placed into revenue service in October 2018. As the transportation industry moves to adopt the use of these vehicles, the need will increase for qualified maintenance staff throughout the region. We fully support the efforts of Fresno City College to provide training for the service and repair of Alternative Fueled Vehicles (AFV)/Hybrid Electric Vehicle (HEV) and Battery Electric Vehicle (BEV) systems.

Please feel free to contact me for any further information or to discuss our support of this application.

Sincerely,

Melody Murch Interim Transit Manager

559-713-4591

Melody.murch@visalia.city



2035 Tulare Street, Suite 201

Fresno, CA 93721 Phone: (559) 233-6789

Fax: (559) 233-9645 www.ruraltransit.org

July 18, 2018

Fresno Council of Governments c/o Peggy Arnest 2035 Tulare Street, Suite 201 Fresno, CA 93721

Dear Ms. Arnest:

Fresno County Rural Transit Agency (FCRTA) is pleased to support the grant application for the New Technology Reserve Grant submitted by the City of Fresno to fund and grow Alternative Fueled Vehicles (AFV)/Hybrid Electric Vehicles (HEV)/Battery Electric Vehicles (BEV) maintenance training at the Fresno City College West Satellite Campus Advanced Propulsion Systems Training Campus.

As a partner in the pursuit of cleaner transportation solutions, we recognize the need for strong maintenance and service support training as a backbone for current and future regional transportation services.

FCRTA is committed to alternative fuel and electric vehicle technology and continues to add this technology to the fleet. BEV technology is a challenge for transit agencies and training for mechanics is one of those challenges. Trained and certified maintenance mechanics with knowledge of Alternative Fueled Vehicles (AFV)/Hybrid Electric Vehicles (HEV)/Battery Electric Vehicles (BEV) systems supports FCRTA's maintenance training needs and commitment to an alternative fuel fleet.

Please feel free to contact me at the information indicated below if you have further questions relating to our support of this application.

Sincerely,

Moses Stites General Manager

Moso Stet

mstites@fresnocog.org

559-233-6789 x244

### **Appendix G:**

### Fresno City College 2015-16 Audited Financial Statement

### STATE CENTER COMMUNITY COLLEGE DISTRICT Fresno, California

### FINANCIAL STATEMENTS

June 30, 2016

### STATE CENTER COMMUNITY COLLEGE DISTRICT

### FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION For the Year Ended June 30, 2016

### CONTENTS

| IN | IDEPENDENT AUDITOR'S REPORT  | , 1  |
|----|--|------|
| M  | ANAGEMENT'S DISCUSSION AND ANALYSIS  | 3    |
| В  | ASIC FINANCIAL STATEMENTS:   |      |
|    | STATEMENT OF NET POSITION  | . 14 |
|    | STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET POSITION   | . 15 |
|    | STATEMENT OF CASH FLOWS  | . 16 |
|    | STATEMENT OF FIDUCIARY NET POSITION  | . 18 |
|    | STATEMENT OF CHANGE IN FIDUCIARY NET POSITION  | . 19 |
|    | NOTES TO FINANCIAL STATEMENTS  | 20   |
| RI | EQUIRED SUPPLEMENTARY INFORMATION:   |      |
|    | SCHEDULE OF OTHER POSTEMPLOYMENT BENEFITS (OPEB) FUNDING PROGRESS AND SCHEDULE OF EMPLOYER CONTRIBUTIONS | 46   |
|    | SCHEDULE OF THE DISTRICT'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY                              | 47   |
|    | SCHEDULE OF THE DISTRICT'S CONTRIBUTION  | 49   |
|    | NOTE TO REQUIRED SUPPLEMENTARY INFORMATION   | 51   |
| Sl | JPPLEMENTARY INFORMATION:  |      |
|    | ORGANIZATION   | 52   |
|    | SCHEDULE OF EXPENDITURE OF FEDERAL AWARDS  | 53   |
|    | SCHEDULE OF STATE FINANCIAL AWARDS   | 57   |
|    | SCHEDULE OF WORKLOAD MEASURES FOR STATE GENERAL APPORTIONMENT  | 59   |
|    | RECONCILIATION OF ANNUAL FINANCIAL AND BUDGET REPORT (CCFS-311) WITH AUDITED FINANCIAL STATEMENTS        | 60   |
|    | RECONCILIATION OF GOVERNMENTAL FUNDS TO THE STATEMENT OF NET POSITION                                    | 61   |
|    | RECONCILIATION OF ECS 84362 (50 PERCENT LAW) CALCULATION   | 62   |
|    | PROPOSITION 30 EDUCATION PROTECTION ACCOUNT (EPA) EXPENDITURE REPORT                                     | 64   |
|    | NOTES TO SUPPLEMENTARY INFORMATION   | 65   |

### STATE CENTER COMMUNITY COLLEGE DISTRICT

### FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION For the Year Ended June 30, 2016

### CONTENTS (Continued)

| IN | IDEPENDENT AUDITOR'S REPORT ON STATE COMPLIANCE REQUIREMENTS  | 67 |
|----|---|----|
| IN | IDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS | 69 |
| IN | IDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR<br>FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE  | 71 |
| FI | NDINGS AND RECOMMENDATIONS:   |    |
|    | SCHEDULE OF AUDIT FINDINGS AND QUESTIONED COSTS   | 73 |
|    | STATUS OF PRIOR YEAR FINDINGS AND RECOMMENDATIONS   | 77 |



### INDEPENDENT AUDITORS' REPORT

Board of Trustees State Center Community College District Fresno, California

### Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities and the fiduciary activities of State Center Community College District, as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise State Center Community College District's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the fiduciary activities of State Center Community College District, as of June 30, 2016, and the respective changes in its financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

(Continued)

### Other Matters

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the *Management's Discussion and Analysis* on pages 3 to 13 and Schedule of Other Postemployment Benefits (OPEB) Funding Progress and Schedule of Employer Contributions, the Schedule of the District's Proportionate Share of the Net Pension Liability, and the Schedule of the District's Contributions on pages 46 to 50 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise State Center Community College Districtt's basic financial statements. The accompanying schedule of expenditure of federal awards as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Award* and other supplementary information listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The schedule of expenditure of federal awards and other supplementary information as listed in the table of contents is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The schedule of expenditure of federal awards and other supplementary information as listed in the table of contents have been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditure of federal awards and other supplementary information as listed in the table of contents are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 19, 2016 on our consideration of State Center Community College District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering State Center Community College District's internal control over financial reporting and compliance.

Crowe Horwath LLP

Sacramento, California December 19, 2016

### STATE CENTER COMMUNITY COLLEGE DISTRICT

Management's Discussion and Analysis For the Fiscal Year Ending June 30, 2016

The following discussion and analysis provides an overview of the financial position and activities of the State Center Community College District (the District) for the year ended June 30, 2016. This discussion has been prepared by management and should be read in conjunction with the financial statements, including the notes thereto, which follow this section.

### **HISTORY**

State Center Community College District was formed in 1964 when it assumed control of Fresno City College and Reedley College. The District serves approximately one million people and 18 unified and high school districts in more than 5,743 square miles of urban and rural territory, including most of Fresno and Madera counties and portions of Kings and Tulare counties. The District is governed by a seven-member board of trustees who represent seven trustee areas. Fresno City College, established in 1910, enrolls in excess of 34,000 students annually and offers more than 100 associate of arts and science degree programs and 60 certificate of achievement programs in vocational/occupational areas. Reedley College, established in 1926, is located in Reedley (approximately 25 miles southeast of Fresno) and enrolls approximately 10,600 students in a variety of courses and degree programs in occupational education and the arts and sciences. Clovis Community College was established in 1992 as a center and became the system's newest college (#113) in July 2015, and enrolls nearly 9,800 students. Clovis provides comprehensive educational opportunities for basic skills development, associate degrees, certificates for workforce development, and transfer degrees. The District operates two educational centers with a combined enrollment of approximately 5,700 students annually. The Madera and Oakhurst centers offer programs in general education for transfer and two-year degrees. In addition, the District offers occupational and technical training at its Career and Technology Center and the Training Institute.

### **ACCOUNTING STANDARDS**

As required by the Governmental Accounting Standards Board (GASB) Statement No. 34, "Basic Financial Statements and Management Discussion and Analysis for State and Local Governments," and GASB Statement No. 35, "Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities," the annual report consists of three basic financial statements that provide information on the District's activities as a whole: the Statement of Net Position; the Statement of Revenues, Expenses, and Change in Net Position; and the Statement of Cash Flows. These statements are prepared using the Business Type Activity (BTA) model, which is in compliance with the California Community College Chancellor's Office recommendation to report in a manner consistent and comparable with other California community college districts.

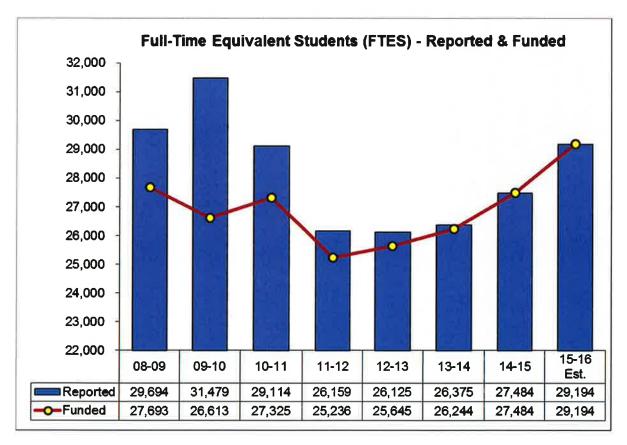
### FINANCIAL HIGHLIGHTS

The District's unrestricted funding comes primarily from three sources: state apportionment, property taxes, and enrollment fees. The largest component of the three is state apportionment, which is based on the calculation of Full-Time Equivalent Students (FTES). During fiscal year 2015-16, the community college system received growth funding of approximately \$154 million or a 3% increase in funded FTES over the previous year. Based on the CCFS-320 RECALC report, the District reported 29,194 resident FTES for the 2015-16 fiscal year and anticipates being fully funded for all reported FTES, representing nearly \$8.3 million in growth funding. In addition to growth funding, the community college system received approximately \$58 million (a 1.02% increase) for a cost of living adjustment (COLA) for 2015-16, which amounts to a little more than \$1.4 million for the District.

Fiscal year 2015-16 was a banner year for the California Community College system. Not only did the system provide the on-going resources noted above in the form of growth funding and COLA, but the system office was able to provide a significant one-time allocation of \$632 million for mandated costs/claims. State Center's share of this amount was approximately \$15.5 million. Additionally, the Chancellor's Office provided an

allocation of \$62 million to increase the hiring of full-time faculty (\$1.6 million - State Center), and a base funding increase of \$287 million to address increased operational costs and pension costs, which provided \$7.2 million for our district.

The following graph demonstrates the historical pattern and differences between reported and funded FTES for the District:



On June 7, 2016, State Center Community College District successfully passed a local general obligation bond for \$485 million (Measure C). The bond funds will be used to acquired, upgrade, and/or repair the various facilities and equipment throughout the District. Major projects proposed for Fresno City College include math/science facility, improved parking, police and fire academies, and a West Fresno campus. Reedley College projects focus on a life science/math facility, an agriculture facility, and a center for fine and performing arts. The Clovis Community College proposed project would be geared toward career technology facilities. Madera Center looks to complete the Academic Village I and expand the center for advanced manufacturing. Oakhurst Center project proposal seeks to locate a new site with permanent facilities.

Fiscal year 2015-16 also brought about the recognition of the California Community College System's 113<sup>th</sup> college. State Center Community College District is currently known for having the oldest and newest colleges in the system, Fresno City College being the first (#1) and Clovis Community College being the last (#113).

### Statement of Net Position

The Statement of Net Position presents the assets, liabilities, and net position of the District as of the end of the fiscal year using the accrual basis of accounting, which is comparable to the basis of accounting used by most private sector institutions. Net position—the difference between assets and deferred outflow of resources, less liabilities and deferred inflow of resources—is one way to measure the financial health of the District. This statement allows readers to determine the resources available to continue the operations of the District.

The net position consists of three major categories:

- Net investment in capital assets The District's equity in property, plant, and equipment;
- 2) Restricted for expendable purposes Resources restricted by use constraints placed by outside parties through agreements, laws, regulations of creditors or other governments, or imposed by law through constitutional provisions or enabling legislation; and
- 3) Unrestricted Resources the District can use for any lawful purpose. Although unrestricted, the District's governing board may place internal restrictions on these resources, but it retains the power to change, remove, or modify these restrictions.

### Highlights of the major changes include:

- Cash (including restricted cash) increased nearly \$22.2 million, of which \$9 million is dedicated to capital projects, state funded capital project match, and scheduled maintenance needs. Additionally, \$7.5 million is being held in a county treasury trust fund to address the future STRS/PERS pension rate increases.
- Short-term receivables increased \$5.8 million primarily related to a \$3.3 million increase in student tuition/enrollment fees receivable, and \$1.2 million is for state apportionment.
- The increase in capital assets of just over \$9 million is offset by the increase in the accumulated depreciation expense of approximately \$9 million.
- Deferred Outflows increased by \$4.3 million as a result of the calculated values attributable to GASB 68 reporting requirements, see audit report footnotes 9 & 10.
- Accounts payable and current liabilities increased by \$4.2 million related to increased year-end vendor activity.
- Unearned revenues increased by \$4.1 million, \$2.2 million related to state grant funds carrying over to the next fiscal year and \$1.8 million in deferred tuition and enrollment fees. It is expected that during fiscal year 2016-17, these amount will become recognized revenues.
- Long-term liabilities increased and deferred inflows of resources decreased respectively, by \$20
  million as a result of the calculated values attributable to GASB 68 reporting requirements, see audit
  report footnotes 9 & 10.
- Lastly, the District's overall net financial position increased \$23.5 million as of the fiscal year end, primarily as a result of the significant one-time state revenues being allocated toward 2016-17 scheduled maintenance projects, capital projects (including state match projects), and the significant future STRS/PERS pension rate increases scheduled through fiscal year 2020-21.

### **Statement of Net Position (Continued)**

Condensed financial information is as follows:

|  |                | As of Ju<br>(in thou |    |           |          |
|--|----------------|----------------------|----|-----------|----------|
| ASSETS:  |                | 2016                 |    | 2015      | % Change |
| CURRENT ASSETS                                     |                |                      |    |           | J        |
| Cash, Investments, and Short-Term Receivables      | \$             | 93,831               | \$ | 74,467    | 26.0%    |
| Inventory and Prepaid Expenses                     |                | 3,034                |    | 2,559     | 18.6%    |
| TOTAL CURRENT ASSETS                               | \$             | 96,865               | \$ | 77,026    | 25.8%    |
| NON-CURRENT ASSETS                                 |                |                      |    |           |          |
| Restricted Cash                                    | \$             | 33,417               | \$ | 24,730    | 35.1%    |
| Net Plan Assets - OPEB                             |                | 59                   |    | . 7       | 742.9%   |
| Capital Assets, Net of Depreciation                |                | 290,054              |    | 289,408   | 0.2%     |
| TOTAL NON-CURRENT ASSETS                           | \$             | 323,530              | \$ | 314,145   | 3.0%     |
| TOTAL ASSETS                                       | \$             | 420,395              | \$ | 391,171   | 7.5%     |
| DEFERRED OUTFLOWS OF RESOURCES:                    | -              |                      |    |           |          |
| Deferred Outflows of Resources - Pension           | \$             | 14,514               | \$ | 10,233    | 41.8%    |
| Deferred Loss from Refunding of Debt               | •              | 5,467                | •  | 6,753     | -19.0%   |
| _  | \$             | 19,981               | \$ | 16,986    | 17.6%    |
| TOTAL ASSETS & DEFERRED OUTFLOWS                   | \$             | 440,376              | \$ | 408,157   | 7.9%     |
|  | <u> </u>       | 110,010              |    | 400,107   | 7.070    |
| LIABILITIES:                                       |                |                      |    |           |          |
| CURRENT LIABILITIES                                |                |                      |    |           |          |
| Accounts Payable and Accrued Liabilities           | \$             | 24,112               | \$ | 19,505    | 23.6%    |
| Unearned Revenue                                   |                | 20,502               |    | 16,436    | 24.7%    |
| Amount Held in Trust on Behalf of Others           |                | 574                  |    | 565       | 1.6%     |
| Compensated Absences Payable                       |                | 3,350                |    | 3,386     | -1.1%    |
| Long Term Liabilities                              | - <del>-</del> | 3,575                | _  | 3,971     | -10.0%   |
| TOTAL CURRENT LIABILITIES                          | \$             | 52,113               | \$ | 43,863    | 18.8%    |
| NON-CURRENT LIABILITIES                            |                |                      |    |           |          |
| Long-Term Liabilities                              | ,_ <b>\$</b>   | 251,763              | \$ | 231,573   | 8.7%     |
| TOTAL LIABILITIES                                  | \$             | 303,876              | \$ | 275,436   | 10.3%    |
| DEFERRED INFLOWS OF RESOURCES:                     |                |                      |    |           |          |
| Deferred Inflows of Resources - Pension            | \$             | 14,807               | \$ | 34,545    | -57.1%   |
|  | \$             | 14,807               | \$ | 34,545    | -57.1%   |
| NET POSITION:                                      |                |                      |    |           |          |
| Net Investment in Capital Assets                   | \$             | 189,121              | \$ | 185,933   | 1.7%     |
| Restricted for Expendable Purposes                 |                | 50,338               |    | 30,736    | 63.8%    |
| Unrestricted                                       |                | (117,766)            |    | (118,493) | -0.6%    |
| TOTAL NET POSITION                                 |                | 121,693              | \$ | 98,176    | 24.0%    |
| TOTAL LIABILITIES, DEFERRED INFLOWS & NET POSITION | \$             | 440,376              | \$ | 408,157   | 7.9%     |

### Statement of Revenues, Expenses, and Change in Net Position

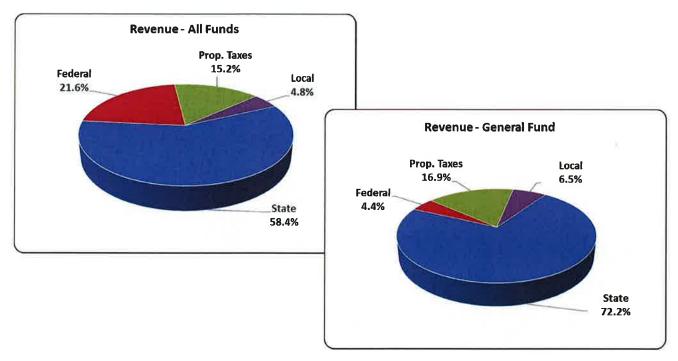
The Statement of Revenues, Expenses, and Change in Net Position presents the operating results of the District. The purpose of this statement is to present the operating and non-operating revenues earned (whether received or not) by the District, the operating and non-operating expenses incurred (whether paid or not) by the District, and any other revenues, expenses, gains and/or losses earned or incurred by the District. Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the District. Operating expenses are those expenses paid to acquire goods and services for our students and stakeholders, and to carry out the mission of the District. State general apportionment funds, while budgeted for operations, are considered non-operating revenues according to generally accepted accounting principles.

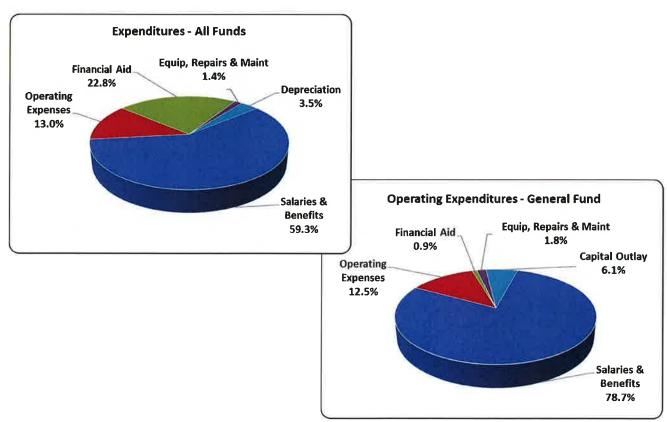
Condensed financial information is as follows:

|  | F  | or the years E | nded  | June 30th |          |
|--|----|----------------|-------|-----------|----------|
|  |    | (in thou       | isand | ds)       |          |
|  |    | 2016           |       | 2015      | % Change |
| OPERATING REVENUES                               |    |                |       |           |          |
| Tuition & Fees                                   | \$ | 12,345         | \$    | 11,541    | 7.0%     |
| Grants & Contracts, Non-Capital                  |    | 57,414         |       | 40,958    | 40.2%    |
| Auxillary Enterprises & Other Operating Revenues |    | 5,203          |       | 5,094     | 2.1%     |
| TOTAL OPERATING REVENUES                         | \$ | 74,962         | \$    | 57,593    | 30.2%    |
| OPERATING EXPENDITURES                           |    |                |       |           |          |
| Salaries and Benefits                            | \$ | 171,242        | \$    | 158,696   | 7.9%     |
| Supplies, Maintenance & Other Operating Expenses |    | 41,608         |       | 28,979    | 43.6%    |
| Financial Aid                                    |    | 65,920         |       | 63,348    | 4.1%     |
| Depreciation                                     |    | 9,958          |       | 9,295     | 7.1%     |
| TOTAL OPERATING EXPENDITURES                     | \$ | 288,728        | \$    | 260,318   | 10.9%    |
| OPERATING (LOSS)                                 | \$ | (213,766)      | \$    | (202,725) | 5.4%     |
| NON-OPERATING REVENUES (EXPENSES)                |    |                |       |           |          |
| State Apportionment                              | \$ | 112,849        | \$    | 97,813    | 15.4%    |
| Property Taxes                                   |    | 47,196         |       | 43,509    | 8.5%     |
| State Revenues                                   |    | 26,524         |       | 10,405    | 154.9%   |
| Pell Grant                                       |    | 53,430         |       | 53,740    | -0.6%    |
| Net Interest Income / (Expense)                  |    | (4,322)        |       | (4,572)   | -5.5%    |
| Other Non-Operating Revenue                      |    | 25             |       | (14)      | -278.6%  |
| TOTAL NON-OPERATING REVENUES (EXPENSES)          | \$ | 235,702        | \$    | 200,881   | 17.3%    |
| (LOSS) / INCOME BEFORE OTHER REV AND EXP         | \$ | 21,936         | \$    | (1,844)   | -1289.6% |
| CAPITAL REVENUE                                  |    |                |       |           |          |
| Federal, State and Local Capital Income          | \$ | 1,580          | \$    | 1,337     | 18.2%    |
| (DECREASE) / INCREASE IN NET POSITION            | \$ | 23,516         | \$    | (507)     | -4738.3% |
| NET POSITION, BEGINNING                          | \$ | 98,177         | \$    | 246,864   | -60.2%   |
| Cummulative effect of GASB 68 Implementation     |    | 343            |       | (148,180) | -100.0%  |
| NET POSITION, ENDING                             | \$ | 121,693        | \$    | 98,177    | 24.0%    |
|  |    |                |       |           |          |

### Statement of Revenues, Expenses, and Change in Net Position (Continued)

The District relies heavily on state apportionment, property taxes, federal grants, and state categorical programs to meet the needs of its students. It is important to understand the sources and uses of these funds. The following graphs depict the District's major revenue sources and expenditures for all funds and for the general fund (unrestricted and restricted) stand-alone.





### Statement of Revenues, Expenses, and Change in Net Position (Continued)

Highlights of the major changes include:

- Grant program activity increased over \$16.4 million from the prior year. Significant increases in funding include:
  - SSSP/Student Equity \$6.3 million
  - o EOP&S \$1.0 million
  - Adult Education Consortium \$4.1 million
  - CTE Enhancements \$3.3 million
  - Full-Time Student Incentive Grant \$1.5 million
- Salary and benefits expenditures increased by \$12.5 million due to the effects of a 2% off-schedule bonus payment, cost of living adjustment (COLA) increase of 1.02%, step and column increases, and significant increases in faculty and classified staff to support enrollment growth and student service programs and grants.
- Supplies, maintenance, and other operating expenditures increased by \$12.6 million. The most significant cost increase is for contracted services, increasing \$7.2 million over the prior year. This increase is directly related to the Adult Education Consortium funding, in which our District is the fiscal agent for all regional partners, passing through nearly \$4.3 million. The District is also the fiscal agent for the CTE Enhancement grant in which \$2.7 million was passed through to our partners. Other expenditure increases were noted in utilities, repairs and maintenance, and travel and conference.
- Financial aid expenditures increased \$2.6 million, due to additional financial aid resources and approximately \$1.7 million for the new full-time student incentive grant program.
- State apportionment and property taxes increased approximately \$18.7 million as a result of a significant infusion of growth, full-time faculty, and base funding, along with a state COLA augmentation. Of this amount, \$15 million is attributable to apportionment revenue, while property taxes grew by \$3.7 million due to improving assessed valuations.
- Additionally, non-operating state revenues increased by \$16.1 million primarily due to the one-time state mandated claim revenue windfall.
- Lastly, the Statement of Revenues, Expenses and Change in Net Position saw an overall increase
  in net position of approximately \$23.5 million as a result of the significant inflow of on-going and onetime revenues from the state. Much of this increase was allocated toward 2016-17 scheduled
  maintenance projects, capital projects (including state match projects), and funding the future
  STRS/PERS pension rate increases scheduled through fiscal year 2020-21.

### Statement of Cash Flows

The statement of cash flows provides additional information about the District's financial results by reporting its major sources and uses of cash. This information assists readers in assessing the District's ability to generate revenue, meet its obligations as they come due, and evaluate its need for external financing. The statement is divided into four parts:

- 1) operating cash flows, which illustrate the net cash used by the operating activities of the institution;
- 2) cash flows from non-capital financing activities, which illustrate the sources and uses of those funds;
- cash flows from capital and related financing activities, which reflect the cash used for the acquisition and construction of capital and related items; and
- 4) cash flows from investing activities, which reflects the cash received and spent for short-term investments and any interest paid or received on those investments.

Condensed financial information is as follows:

|                                  | For the years Ended June 30th (in thousands) |            |           |  |  |
|----------------------------------|--|------------|-----------|--|--|
|                                  |  | 2016       | 2015      |  |  |
| Cash provided by (used in)       |  |            |           |  |  |
| Operating activities             | \$   | (200,410)  | (184,667) |  |  |
| Non-capital financing activities |  | 238,137    | 230,550   |  |  |
| Capital financing activities     |  | (16,237)   | (16,370)  |  |  |
| Investing activities             |  | 739        | 613       |  |  |
| Net increase/(decrease) in cash  | \$   | 22,229     | 30,126    |  |  |
| Cash, Beginning of Year          | \$   | 86,771     | 56,645    |  |  |
| Cash, End of Year                | \$   | 109,000 \$ | 86,771    |  |  |

### **Economic and Financial Factors Affecting the Future of the District**

### California Economy

The State's economy has been on the upswing over the past two years, providing community college districts with a significant increase of revenues for fiscal year 2015-16. The increase in revenues was comprised of very needed on-going resources, along with a healthy infusion of one-time funding. It is anticipated 2016-17 revenues will be good, but not at the same levels seen in 2015-16, while funding beyond 2016-17 is uncertain. California has had a tendency for boom and bust economies and it is only a matter of time before the next recession. Districts need to be conscious of these historical trends.

### Proposition 30/55

California's general fund revenues continue to be bolstered by the passage of Proposition 30, from the November 2012 general election, generating additional revenues for the State through temporary increases in the sales tax and personal income tax. Proposition 30's sales tax increase will expire at calendar year-end 2016 and the personal income tax hikes expire December 31, 2018. In November 2016, the voters passed Proposition 55, a proposition that will extend the personal income tax hikes on some of California's wealthiest residents for an additional 12 years beyond the Proposition 30 sunset date. This revenue source will help the State continue to provide the needed resources for education and healthcare. However, we must still continue to pay attention to the economic health of the State and be on guard for future economic declines.

### Health Benefits / Affordable Care Act (ACA)

Employee health benefit cost increases continue to be a major concern for the District. The District is a member of the Fresno Area Self-Insurance Benefits Organization (FASBO), a self-insured Joint Powers Authority (JPA) with two local K-12 partners for health-related benefits of medical, dental, and vision. FASBO premiums have remained relatively stable for the past several years with managed changes to plan benefits (co-pays and deductibles) in an effort to maintain premiums near the negotiated district maximum contribution. The District also offers an HMO medical plan through Kaiser Permanente; however, the HMO plans have experienced more significant rate increases over the past few years. Effective for October 2016, State Center employees have the option of choosing from four different health care plans from one of the two medical providers. Some plans require employees to pay a portion of their health care premium, ranging from \$0 to \$616 per month depending on the plan selected.

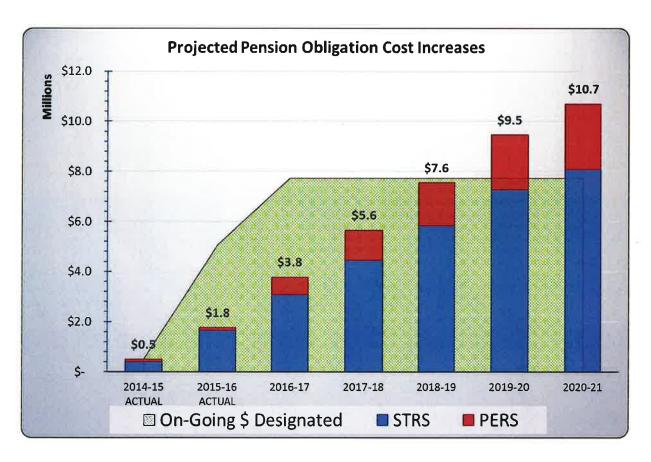
In addition, the Affordable Care Act (ACA) continues to unveil itself, and the full financial impact is still to be determined; however, it is most likely that health benefit related costs will increase. While the ACA attempts to provide the citizenry with affordable health insurance, which appears to be proving out to be a difficult task, it also places many new and seemingly ever-changing regulations and commitments on employers. Most recently, with the changes in the political environment as a result of the November 2016 election; we will need to wait and see what, if any, changes develop within the national health care policies and plans.

### Pension Liability

One of the most significant financial concerns facing the California educational system is the unfunded liability of the two major pension systems: California Public Employees' Retirement System (CalPERS) and California State Teachers' Retirement System (CalSTRS). The CalPERS system has been adjusting their employer contribution rates over the years and has approved a seven-year rate increase plan to address the programs unfunded liabilities. For 2016-17, the employer contribution rate rises to 13.888%. The CalSTRS system cannot unilaterally increase employer or employee contribution rates as any rate change requires legislative action. In June 2014, the Governor signed Assembly Bill 1469 which authorizes the contribution rate increases for employers, employees, and the State for fiscal years 2014-15 to 2020-21. The CalSTRS employer contribution rate for 2016-17 increases to 12.58%. The table following shows the historical and proposed future employer contribution rate for the two pension plans:

|         | Employer Con | -       |          |
|---------|--------------|---------|----------|
|         | CalSTRS      | CalPERS |          |
| 2013-14 | 8.250%       | 11.442% | Actual   |
| 2014-15 | 8.880%       | 11.771% | Actual   |
| 2015-16 | 10.730%      | 11.847% | Actual   |
| 2016-17 | 12.580%      | 13.888% | Actual   |
| 2017-18 | 14.430%      | 15.500% | Proposed |
| 2018-19 | 16.280%      | 17.100% | Proposed |
| 2019-20 | 18.130%      | 18.600% | Proposed |
| 2020-21 | 19.100%      | 19.800% | Proposed |

These rate increases represent a substantial impact on future budgets for the District, with no guaranteed proposal from the State as to how or even if they will provide additional funding to support these increases. Fortunately, the 2016-17 state budget did provide some additional discretionary base funding to address operational cost increases. The State Chancellor's Office strongly encourages districts to consider designating some of these resources for the future pension cost increases. At the September 2016 board meeting, district administration recommended and the Board approved the continued funding/setting aside \$3.0 million of on-going resources established in fiscal year 2015-16 and increased the amount by an additional \$0.75 million to address the District's anticipated future pension costs increases. The following table reflects the District's anticipated pension cost increases over the next several years, along with the level of on-going funding committed toward funding these future pension cost increases:



### Summary

With the historically unreliable nature of the State's revenue, community colleges will continue to face challenges and the uncertainty of how our educational system will be funded each year, which significantly impacts the District's ability to establish any type of consistent budget plan for the future. However, our district will continue to reflect on its mission, critically consider the level of services provided, and assess what services are required to adequately address the needs of an increasingly diverse population of students seeking educational opportunities. The Board of Trustees and district administration have managed through the difficult times in the past and, as always, prudent fiscal management practices will remain in place to ensure we strategically manage our financial resources to meet the needs of the District.

### STATE CENTER COMMUNITY COLLEGE DISTRICT STATEMENT OF NET POSITION June 30, 2016

| ASSETS Current assets:     Cash and cash equivalents     Investments     Receivables, net     Prepaid expenses     Stores inventories   | \$ 75,582,744<br>2,175<br>18,245,759<br>632,091<br>     |
|---|---|
| Total current assets  | 96,864,954  |
| Noncurrent assets: Restricted cash and cash equivalents OPEB asset Non-depreciable capital assets Depreciable capital assets, net   | 33,417,241<br>58,865<br>36,557,481<br>253,496,206       |
| Total noncurrent assets   | 323,529,793   |
| Total assets  | 420,394,747   |
| DEFERRED OUTFLOWS OF RESOURCES Deferred outflows of resources - pensions Deferred loss from refunding of long-term liabilities  | 14,514,254<br>5,466,971                                 |
| Total deferred outflows of resources  | 19,981,225  |
| Total assets and deferred outflows of resources   | \$ 440,375,972  |
| LIABILITIES Current liabilities:    Accounts payable    Unearned revenue    Due to fiduciary funds    Compensated absences payable    Long-term liabilities - current portion | \$ 24,111,521<br>20,501,777<br>574,140<br>3,350,167<br> |
| Total current liabilities   | 52,112,898  |
| Noncurrent liabilities:<br>Long-term liabilities - noncurrent portion   | 251,762,690   |
| Total liabilities   | 303,875,588   |
| DEFERRED INFLOWS OF RESOURCES Deferred inflows of resources - pensions  | 14,807,000  |
| NET POSITION Net investment in capital assets Restricted for:   | 189,120,829   |
| Capital projects and debt service Educational programs  | 34,836,992<br>2,116,757                                 |
| Self insurance Other activities   | 13,024,097<br>360,646                                   |
| Unrestricted  | (117,765,937)   |
| Total net position  | 121,693,384   |
| Total liabilities, deferred inflows of resources and net position   | \$ 440,375,972  |

### STATE CENTER COMMUNITY COLLEGE DISTRICT STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET POSITION For the Year Ended June 30, 2016

| Operating revenues:   |                |
|---|----------------|
| Operating revenues: Tuition and fees                                | \$ 39,842,225  |
| Less: scholarship discounts and allowances                          | (27,497,385)   |
|   | ,              |
| Net tuition and fees  | 12,344,840     |
| Grants and contracts, non-capital:                                  |                |
| Federal   | 13,638,038     |
| State   | 42,024,067     |
| Local   | 1,751,599      |
| Auxiliary enterprise sales and charges:                             |                |
| Bookstore   | 2,195,304      |
| Cafeteria Other operating local revenues                            | 1,018,892      |
| Other operating local revenues                                      | 1,988,892      |
| Total operating revenues  | 74,961,632     |
| Operating expenses:   | 400.050.075    |
| Salaries  | 128,352,875    |
| Employee benefits Supplies, materials, and other operating expenses | 42,889,033     |
| and services  | 37,597,367     |
| Equipment, maintenance and repairs                                  | 4,011,113      |
| Student aid   | 65,919,602     |
| Depreciation  | 9,957,952      |
| Total operating expenses  | 288,727,942    |
| Loss from operations  | (213,766,310)  |
| Non-operating revenues (expenses):                                  |                |
| State apportionment, non-capital                                    | 112,848,906    |
| Local property taxes  | 47,195,742     |
| State taxes and other revenues                                      | 26,524,450     |
| Pell grants   | 53,430,556     |
| Investment income, net  | 749,720        |
| Interest expense on capital asset-related debt, net                 | (5,071,902)    |
| Other nonoperating revenues (expenses)                              | 25,040         |
| Total non-operating revenues (expenses)                             | 235,702,512    |
| Income before capital revenues                                      | 21,936,202     |
| Capital revenues:   |                |
| State property taxes and revenues                                   | 803,256        |
| Local property taxes and revenues                                   | 777,226        |
|   | <u> </u>       |
| Total capital revenues  | 1,580,482      |
| Change in net position  | 23,516,684     |
| Net position, July 1, 2015  | 98,176,700     |
|   |                |
| Net position, June 30, 2016   | \$ 121,693,384 |

See accompanying notes to financial statements.

### STATE CENTER COMMUNITY COLLEGE DISTRICT STATEMENT OF CASH FLOWS For the Year Ended June 30, 2016

| Cash flows from operating activities: Tuition and fees Grants and contracts Other local revenue Payments of scholarships and grants Payments to suppliers and vendors Payments to and on behalf of employees Auxiliary enterprises sales and charges  Net cash used in operating activities | \$        | 10,872,829<br>56,941,936<br>1,988,892<br>(65,919,602)<br>(35,681,442)<br>(171,719,854)<br>3,107,615<br>(200,409,626) |
|---|-----------|--|
| Cash flows from noncapital financing activities: State appropriations Local property taxes State taxes and other revenues Pell grants Other receipts  |           | 111,617,137<br>47,195,742<br>25,346,950<br>53,430,556<br>546,346   |
| Net cash provided by noncapital financing activities  | _         | 238,136,731  |
| Cash flows from capital and related financing activities: State apportionments for capital purposes Capital grants received Purchase of capital assets Principal paid on capital debt Interest paid on capital debt, net  | -         | 803,256<br>777,226<br>(10,622,887)<br>(3,220,000)<br>(3,975,156)   |
| Net cash used in capital and related financing activities   | _         | (16,237,561)   |
| Cash flows from investing activities: Investment income   | _         | 739,302  |
| Change in cash and cash equivalents   |           | 22,228,846   |
| Cash and cash equivalents, July 1, 2015   | _         | 86,771,139   |
| Cash and cash equivalents, June 30, 2016  | <u>\$</u> | 108,999,985  |

### STATE CENTER COMMUNITY COLLEGE DISTRICT STATEMENT OF CASH FLOWS For the Year Ended June 30, 2016

| Reconciliation of loss from operations to net cash used in operating activities: |           |                  |
|--|-----------|------------------|
| Loss from operations   | \$        | (213,766,310)    |
| Adjustments to reconcile loss from operations to net cash                        | ·         | ( -, -, -, -, -, |
| used in operating activities:  |           |                  |
| Depreciation expense   |           | 9,957,952        |
| Changes in assets and liabilities:   |           |                  |
| Receivables, net   |           | (3,895,806)      |
| Prepaid expenses   |           | (380,227)        |
| Inventories  |           | (94,943)         |
| Deferred outflows of resources - pensions  |           | (4,280,711)      |
| Accounts payable and accrued liabilities   |           | 4,181,647        |
| Unearned revenue   |           | 4,066,007        |
| Other postemployment benefits, long-term disability liability                    |           |                  |
| and compensated absences   |           | (201,235)        |
| Net pension liability  |           | 23,742,000       |
| Deferred inflows of resources - pensions   | _         | (19,738,000)     |
|  | -         |                  |
| Net cash used in operating activities  | <u>\$</u> | (200,409,626)    |
|  |           |                  |
| Supplemental disclosure of non-cash transactions:                                |           |                  |
| Amortization of debt premiums  | \$        | 614,467          |
| Amortization of deferred loss on refunding                                       | \$        | 1,286,115        |
| , and among of dolored loop of forgraning  | Ψ         | 1,230,110        |

### STATE CENTER COMMUNITY COLLEGE DISTRICT STATEMENT OF FIDUCIARY NET POSITION June 30, 2016

|  |    | OPEB Student Irrevocable Trust Trust Funds Fund |    |                        | Student<br>Agency<br><u>Funds</u> |                                |  |
|--|----|---|----|------------------------|-----------------------------------|--------------------------------|--|
| ASSETS Cash and cash equivalents   | \$ | 800   | \$ | 304,716                | \$                                | 574,574                        |  |
| Investments: Mutual funds - equities Mutual funds - fixed income                                 |    | ::=<br>::=                                      |    | 7,706,115<br>5,624,095 |                                   | -                              |  |
| Receivables, net Due from other funds  |    | 1,199<br>303,298                                | _  | 1,026                  | -                                 | 153<br>270,842                 |  |
| Total assets   | \$ | 305,297   | \$ | 13,635,952             | \$                                | 845,569                        |  |
| LIABILITIES Accounts payable Unearned revenue Due to student groups                              | \$ | 5,498<br>11,501                                 | \$ | (a)<br>(a)<br>(b)      | \$                                | 97,154<br>-<br>748,41 <u>5</u> |  |
| Total liabilities  |    | 16,999  |    | :=:                    | \$                                | 845,569                        |  |
| NET POSITION  Total net position restricted for students  Total net position restricted for OPEB | _  | 288,298   |    | 13,635,952             |                                   |                                |  |
| Total net position held in trust   |    | 288,298   | -  | 13,635,952             |                                   |                                |  |
| Total liabilities and net position   | \$ | 305,297   | \$ | 13,635,952             |                                   |                                |  |

### STATE CENTER COMMUNITY COLLEGE DISTRICT STATEMENT OF CHANGE IN FIDUCIARY NET POSITION For the Year Ended June 30, 2016

|   | Student<br>Trust<br><u>Funds</u>       | OPEB<br>Irrevocable<br>Trust<br><u>Fund</u>     |
|---|--|---|
| Additions:  Net investment income (loss), net:  Net depreciation in the fair value of plan investments Dividends and interest Investment expenses  Total net investment income (loss) | \$ -<br>6<br>6                         | \$ (248,722)<br>324,452<br>(88,455)<br>(12,725) |
| Employer contributions Student fees Other operating revenue Other non-operating revenue  Total additions  | 16,898<br>77,319<br>168,624<br>262,847 | 2,157,283                                       |
| Deductions: Healthcare premiums Supplies, materials and other operating costs Equipment, maintenance and repairs Student aid  | -<br>87,204<br>1,203<br>166,830        | 2,144,558<br>1,257,283<br>-<br>-                |
| Total deductions  | 255,237                                | 1,257,283                                       |
| Net increase  | 7,610                                  | 887,275   |
| Net position held in trust:   |  |   |
| Net position, July 1, 2015  | 280,688                                | 12,748,677                                      |
| Net position, June 30, 2016   | \$ 288,298                             | \$ 13,635,952                                   |

### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Reporting Entity: State Center Community College District (the "District") is a political subdivision of the State of California and provides educational services to the local residents of the surrounding area. While the District is a political subdivision of the State, it is not a component unit of the State in accordance with the provisions of Governmental Accounting Standards Board (GASB) Codification Section (Cod. Sec.) 2100.101. The District is classified as a state instrumentality under Internal Revenue Code Section 115.

The decision to include potential component units in the reporting entity was made by applying the criteria set forth in generally accepted accounting principles (GAAP) and GASB Cod. Sec. 2100. The three criteria for requiring a legally separate, tax-exempt organization to be presented as a component unit are the "direct benefit" criterion, the "entitlement/ability to access" criterion, and the "significance" criterion. The District has no component units.

Basis of Accounting: For financial reporting purposes, the District is considered a special-purpose government engaged only in business-type activities as defined by GASB. Under this model, the District's financial statements provide a comprehensive entity-wide perspective of the District's financial position and activities. Accordingly, the District's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned and expenses are recorded when the obligation has been incurred. All significant intra-agency transactions have been eliminated.

Fiduciary funds for which the District acts only as an agent are not included in the business-type activities of the District. These funds are reported in the Statement of Fiduciary Net Position and the Statement of Change in Fiduciary Net Position at the fund financial statement level.

The District records revenues when earned and expenses when a liability is incurred regardless of the timing of the related cash flow. The budgetary and financial accounts of the District are recorded and maintained in accordance with the Chancellor's Office's *Budget and Accounting Manual*.

<u>Cash and Cash Equivalents</u>: For the purposes of the financial statements, cash equivalents are defined as financial instruments with an original maturity of three months or less. Funds invested in the Fresno County Treasury are considered cash equivalents.

<u>Restricted Cash and Cash Equivalents</u>: Cash that is externally restricted to make debt service payments, maintain sinking or reserve funds, or to purchase or construct capital or other noncurrent assets, is classified as noncurrent assets in the statement of net position.

<u>Fair Value of Investments</u>: Fair values of investments in county and state investment pools are determined by the pool sponsor.

Receivables: Receivables consist of tuition and fee charges to students and auxiliary enterprise services provided to students, faculty and staff. Receivables also include amounts due from the federal government, state and local governments, or private sources, in connection with reimbursement of allowable expenditures made pursuant to the District's grants and contracts. The District provides for an allowance for uncollectible accounts as an estimation of amounts that may not be received. The allowance is based upon management's estimates and analysis. The allowance was estimated at \$5,151,605 for the year ended June 30, 2016.

<u>Inventory</u>: Inventory consists of stores supplies, cafeteria food, textbooks and educational supplies. Except for bookstore inventories, which are valued using the retail method, inventories are stated at the lower of cost (first-in, first-out method) or market.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Capital Assets</u>: Capital assets are recorded at cost at the date of acquisition or, if donated, at acquisition value at the date of donation. For equipment, the District's capitalization policy included all furniture, equipment or vehicles with a unit cost of \$5,000 or more and \$49,000 for buildings and improvements. Renovations to buildings, infrastructure, and land improvements that significantly increase the value or extend the useful life of the structure are capitalized. Routine repairs and maintenance are charged to operating expense in the year in which the expense was incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from 5-50 years depending on asset type.

The District capitalizes interest paid on obligations related to the acquisition, construction or rehabilitation of District capital assets. Interest cost and interest capitalized totaled \$5,071,902 and \$69,434, respectively, for the year ended June 30, 2016.

<u>Compensated Absences</u>: Compensated absence costs are accrued when earned by employees. Accumulated unpaid employee vacation benefits are recognized at year end as liabilities of the District.

<u>Accumulated Sick Leave</u>: Sick leave benefits are not recognized as liabilities of the District. The District's policy is to record sick leave as an operating expenditure or expense in the period taken since such benefits do not vest nor is payment probable; however, unused sick leave is added to the creditable service period for calculation of retirement benefits for certain STRS and PERS employees, when the employee retires.

<u>Unearned Revenue</u>: Revenues from Federal, State and local special projects and programs is recognized when qualified expenditures have been incurred. Tuition, fees and other support received but not earned are recorded as unearned revenue until earned.

<u>Deferred Outflows/Inflows of Resources</u>: In addition to assets, the Statement of Net Position includes a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s), and as such will not be recognized as an outflow of resources (expense/expenditures) until then. The District has recognized a deferred loss on refunding reported in the Statement of Net Position. A deferred loss on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shortened life of the refunded or refunding debt. Amortization for the year ended June 30, 2016 totaled \$1,286,115. Additionally, the District has recognized a deferred outflow of resources related to the payments made subsequent to the measurement date for the pensions. Amortization for the year ended June 30, 2016 totaled \$818,000.

In addition to liabilities, the Statement of Net Position reports a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and as such, will not be recognized as an inflow of resources (revenue) until that time. The District has recognized a deferred inflow of resources related to the recognition of the pension liability reported which is in the statement of net position. Amortization for the year ended June 30, 2016 totaled \$6,134,000.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Pensions</u>: For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the State Teachers' Retirement Plan (STRP) and Public Employers Retirement Fund B (PERF B) and additions to/deductions from STRP's and PERF B's fiduciary net position have been determined on the same basis as they are reported by STRP an PERF B. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value. The following is a summary of pension amounts in aggregate:

|                                | <u>CalSTRS</u> <u>CalPERS</u> |               | <u>Total</u>   |
|--------------------------------|-------------------------------|---------------|----------------|
| Deferred outflows of resources | \$ 7,941,453                  | \$ 6,572,801  | \$ 14,514,254  |
| Deferred inflows of resources  | \$ 10,318,000                 | \$ 4,489,000  | \$ 14,807,000  |
| Net pension liability          | \$ 105,048,000                | \$ 43,009,000 | \$ 148,057,000 |
| Pension expense                | \$ 11,867,379                 | \$ 953,411    | \$ 12,820,790  |

Net Position: The District's net position is classified as follows:

Net investment in capital assets: This represents the District's total investment in capital assets, net of associated outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of net investment in capital assets.

Restricted net position: Restricted expendable net position includes resources in which the District is legally or contractually obligated to spend in accordance with restrictions imposed by external third parties. Nonspendable restricted net position consists of endowment and similar type funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to the principal. At June 30, 2016, there is no balance of nonexpendable restricted net position.

*Unrestricted net position:* Unrestricted net position represents resources derived from student tuition and fees, State apportionments, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the District, and may be used at the discretion of the governing board to meet current expenses for any purpose.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the District typically applies the expense toward restricted resources, then to unrestricted resources.

<u>State Apportionments</u>: Certain current year apportionments from the state are based on various financial and statistical information of the previous year. Any prior year corrections due to a recalculation will be recorded in the year completed by the state. When known and measurable, these recalculations and corrections are accrued in the year in which FTES are generated.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Classification of Revenue and Expenses</u>: The District has classified its revenues and expenses as either operating or nonoperating revenues and expenses. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenues, as defined by GASB Cod. Sec. Co5.101 including State appropriations, local property taxes, and investment income. Nearly all the District's expenses are from exchange transactions. Revenues and expenses are classified according to the following criteria:

Operating revenues and expenses: Operating revenues and expenses include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship discounts and allowances, (2) sales and services of auxiliary enterprises, and (3) most Federal, State and local grants and contracts and Federal appropriations. All expenses are considered operating expenses except for interest expense on capital related debt and loss on disposal of capital assets.

Nonoperating revenues and expenses: Nonoperating revenues include activities that have the characteristics of nonexchange transactions, such as Pell grants, gifts and contributions, and other revenue sources described in GASB Cod. Sec. Co5.101, such as State appropriations and investment income. Interest expense on capital related debt and the loss on disposal of capital assets is the only nonoperating expense.

Scholarship Discounts and Allowances: Student tuition and fee revenue are reported net of scholarship discounts and allowances in the Statement of Revenues, Expenses and Change in Net Position. Scholarship discounts and allowances represent the difference between stated charges for goods and services provided by the District and the amount that is paid by students and/or third parties making payments on the students' behalf. Certain governmental grants are recorded as operating revenues in the District's financial statements. To the extent that revenues from such programs are used to satisfy tuition and fees and other student charges, the District has recorded a scholarship discount and allowance.

<u>Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Accordingly, actual results may differ from those estimates.

New Accounting Pronouncements: In February, the GASB issued GASB Statement No. 72, Fair Value Measurement and Application. This Statement enhances comparability of financial statements among governments by requiring measurement of certain assets and liabilities at fair value using a consistent and more detailed definition of fair value and accepted valuation techniques. This Statement also enhances fair value application guidance and related disclosures in order to provide information to financial statements users about the impact of fair value measurements on a government's financial position.

### NOTE 2 - CASH, CASH EQUIVALENTS AND INVESTMENTS

Cash, cash equivalents and investments at June 30, 2016, consisted of the following:

|  | <u>District</u> |                         |    | <u>Fiduciary</u>   |  |
|--|-----------------|-------------------------|----|--------------------|--|
| Pooled Funds:<br>Cash in County Treasury   | \$              | 69,184,383              | \$ | 100,547            |  |
| Deposits: Cash on hand and in banks Cash held by Fiscal Agent Investment at Cost | _               | 6,398,361<br>33,417,241 |    | 474,827<br>304,716 |  |
| Total cash and cash equivalents  | -               | 108,999,985             | _  | 880,090            |  |
| Less: restricted cash and cash equivalents Cash held by Fiscal Agent             | :               | 33,417,241              | _  | ) <b>in</b> )      |  |
| Total restricted cash and cash equivalents                                       |                 | 33,417,241              | =  |                    |  |
| Net cash and cash equivalents  | \$              | 75,582,744              | \$ | 880,090            |  |

<u>Cash in County Treasury</u>: In accordance with Education Code Section 41001, the District maintains substantially all of its cash in the Fresno County Treasury. The District is considered to be an involuntary participant in an external investment pool. The fair value of the District's investment in the pool is reported in the financial statements at amounts based upon the District's pro-rata share of the fair value provided by the County Treasurer for the entire portfolio (in relation to the amortized cost of that portfolio). The balance available for withdrawal is based on the accounting records maintained by the County Treasurer, which is recorded on the amortized cost basis.

District investments at June 30, 2016 consisted of the following:

| Mutual funds  | <u>\$</u>    | 2,175                  |
|---|--------------|------------------------|
| Investments held within the OPEB trust fund at June 30, 2016 consisted of the | e following: |                        |
| Mutual funds - equities<br>Mutual funds - fixed income                        | \$           | 7,706,115<br>5,624,095 |
| Total investments   | \$           | 13,330,210             |

<u>Cash with Fiscal Agent</u>: The District's Cash with Fiscal Agent of \$33,417,241 is held by trustees for the improvement of campus facilities. Funds are held in the County Treasury. The balance available for withdrawal is based on the accounting records maintained by the County Treasurer, which is recorded on the amortized cost basis. In addition, fiduciary cash with fiscal agent totaled \$304,716 for future retiree benefit costs

### NOTE 2 - CASH, CASH EQUIVALENTS AND INVESTMENTS (Continued)

<u>Custodial Credit Risk:</u> The District limits custodial credit risk by ensuring uninsured balances are collateralized by the respective financial institution. Cash balances held in banks are insured up to \$250,000 by the Federal Deposit Insurance Corporation (FDIC) and are collateralized by the respective financial institution. At June 30, 2016, the carrying amount of the District and Fiduciary's accounts was \$6,873,188, and the bank balances were \$8,145,761, of which \$7,202,353 was uninsured but collateralized.

<u>Credit Risk</u>: The table below identifies the investment types authorized for the District by the California Government Code Section 53601. This table also identifies certain provisions of the California Government Code that address interest rate risk, credit risk, and concentrations of credit risk.

| Authorized Investment Type           | Maximum<br><u>Maturity</u> | Maximum<br>Percentage<br>of Portfolio | Investment in<br>One Issuer |
|--------------------------------------|----------------------------|---------------------------------------|-----------------------------|
| Local Agency Bonds or Notes          | 5 years                    | None                                  | None                        |
| Registered State Bonds or Notes      | 5 years                    | None                                  | None                        |
| U.S. Treasury Obligations            | 5 years                    | None                                  | None                        |
| U.S. Agency Securities               | 5 years                    | None                                  | None                        |
| Bankers Acceptance                   | 180 days                   | 40%                                   | 30%                         |
| Commercial Paper                     | 270 days                   | 40%                                   | 10%                         |
| Negotiable Certificates of Deposit   | 5 years                    | 30%                                   | None                        |
| Repurchase Agreements                | 1 year                     | None                                  | None                        |
| Reverse Repurchase Agreements        | 92 days                    | 20%                                   | None                        |
| Medium-Term Notes                    | 5 years                    | 30%                                   | None                        |
| Mutual Funds                         | N/A                        | 20%                                   | 10%                         |
| Money Market Mutual Funds            | N/A                        | 20%                                   | 10%                         |
| Collateralized Bank Deposits         | 5 years                    | None                                  | None                        |
| Bank/Time Deposits                   | 5 years                    | None                                  | None                        |
| Mortgage Pass through Securities     | 5 years                    | 20%                                   | None                        |
| County Pooled Investment Funds       | N/A                        | None                                  | None                        |
| Local Agency Investment Funds (LAIF) | N/A                        | None                                  | None                        |
| Joint Power Authority Pools          | N/A                        | None                                  | None                        |

Interest Rate Risk: The District's investment policies do not limit cash and investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. At June 30, 2016, the District had no significant interest rate risk related to cash and investments held.

<u>Concentration of Credit Risk</u>: The District does not place limits on the amount it may invest in any one issuer. At June 30, 2016, the District had no concentration of credit risk.

### **NOTE 3 - FAIR VALUE MEASUREMENTS**

<u>Fair Value of Financial Instruments</u>: The following methods and assumptions were used by the District to estimate the fair value of its financial instruments at June 30, 2016.

<u>Fair Value Hierarchy</u>: Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Assets Recorded at Fair Value: The following table presents information about the District's assets measured at fair value on a recurring basis as of June 30, 2016:

The following table presents information about the OPEB Trust's assets measured at fair value on a recurring basis as of June 30, 2016:

|  | <u>Total</u>              | Level 1                   | Level 2 | Level 3 |
|--|---------------------------|---------------------------|---------|---------|
| Investments:<br>Mutual funds - equities<br>Mutual funds - fixed income | \$ 7,706,115<br>5,624,095 | \$ 7,706,115<br>5,624,095 | \$ -    | \$ -    |
| Total  | \$ 13,330,210             | <u>\$ 13,330,210</u>      | \$ -    | \$ -    |

Mutual funds, valued at closing prices from securities exchanges are classified as Level 1 investments.

During the year ended June 30, 2016, there were no significant transfers in or out of Level 1.

There were no assets or liabilities measured at fair value on a non-recurring basis at June 30, 2016. As of June 30, 2016, the carrying amounts of cash and cash equivalents, receivables and accounts payable approximate fair value because of the relatively short maturities of these financial instruments.

### **NOTE 4 - RECEIVABLES**

Receivables at June 30, 2016 are summarized as follows:

|                                      |    | <u>District</u> |           | <u>Fiduciary</u> |
|--------------------------------------|----|-----------------|-----------|------------------|
| Federal                              | \$ | 3,575,485       | \$        |                  |
| State                                |    | 6,739,025       |           | 3 = 3            |
| Local and other                      | 1  | 13,082,854      | -         | 15,503           |
|                                      |    | 23,397,364      |           | 15,503           |
| Less allowance for doubtful accounts | _  | (5,151,605)     | _         | (13,125)         |
|                                      | \$ | 18,245,759      | <u>\$</u> | 2,378            |

### **NOTE 5 - CAPITAL ASSETS**

Capital asset activity consists of the following:

|                                |    | Balance<br>July 1,<br>2015 |    | Additions<br>and<br><u>Transfers</u> | 14 | <u>Deductions</u> |    | Balance<br>June 30,<br>2016 |
|--------------------------------|----|----------------------------|----|--------------------------------------|----|-------------------|----|-----------------------------|
| Non-depreciable:               |    |                            |    |                                      |    |                   |    |                             |
| Land                           | \$ | 31,646,516                 | \$ | ?₩?                                  | \$ | 540               | \$ | 31,646,516                  |
| Construction in progress       |    | 3,592,191                  |    | 1,318,774                            |    | :=:               |    | 4,910,965                   |
| Depreciable:                   |    |                            |    |                                      |    |                   |    |                             |
| Land improvements              |    | 28,441,485                 |    | 1,109,537                            |    | 9 <b>=</b> 0      |    | 29,551,022                  |
| Buildings and improvements     |    | 301,714,271                |    | 2,546,279                            |    | -                 |    | 304,260,550                 |
| Furniture and equipment        |    | 20,450,230                 |    | 5,482,372                            |    | (1,296,977)       |    | 24,635,625                  |
| Vehicles                       |    | 2,090,059                  | _  | 165,925                              | -  | (145,809)         |    | 2,110,175                   |
| Total                          |    | 387,934,752                |    | 10,622,887                           |    | (1,442,786)       |    | 397,114,853                 |
| Less accumulated depreciation: |    |                            |    |                                      |    |                   |    |                             |
| Land improvements              |    | 7,208,150                  |    | 1,289,863                            |    | _                 |    | 8,498,013                   |
| Buildings and improvements     |    | 79,239,892                 |    | 6,537,466                            |    | 3=0               |    | 85,777,358                  |
| Furniture and equipment        |    | 10,431,098                 |    | 2,034,847                            |    | (1,278,172)       |    | 11,187,773                  |
| Vehicles                       | _  | 1,647,594                  | _  | 95,776                               |    | (145,348)         | _  | 1,598,022                   |
| Total                          |    | 98,526,734                 | _  | 9,957,952                            |    | (1,423,520)       | _  | 107,061,166                 |
| Capital assets, net            | \$ | 289,408,018                | \$ | 664,935                              | \$ | (19,266)          | \$ | 290,053,687                 |

### **NOTE 6 - UNEARNED REVENUE**

Unearned revenue at June 30, 2016 consisted of the following:

|  |           | <u>District</u> |    | <u>Fiduciary</u> |
|--|-----------|-----------------|----|------------------|
| Unearned Federal and State revenue     | \$        | 11,523,463      | \$ |                  |
| Unearned tuition and student fees      |           | 8,413,116       |    | -                |
| Unearned local grant revenue and other | ¥ <u></u> | <u>565,198</u>  | _  | 11,501           |
| Total unearned revenue                 | \$        | 20,501,777      | \$ | 11,501           |

### **NOTE 7 - LONG-TERM LIABILITIES**

General Obligation Bonds: Series 2007A in the amount of \$66,000,000. In March 2015, the District issued General Obligation Refunding Bonds and the proceeds were used to refund a portion of the 2002 General Obligation Bonds, Series 2007A. At June 30, 2016, \$57,795,000 of Series 2007A bonds outstanding are considered defeased. The remaining bonds mature through August 1, 2017, with interest yields ranging from 4.00 to 5.25 percent. At June 30, 2016, the principal outstanding was \$2,445,000.

The annual payments required to amortize the 2002 General Obligation Bonds, Series 2007A outstanding as of June 30, 2016, are as follows:

| Year Ending<br>June 30, | <u>Principal</u>       | <u>Interest</u>         | <u>Total</u>           |
|-------------------------|------------------------|-------------------------|------------------------|
| 2017<br>2018            | 1,125,000<br>1,320,000 | 76,950<br><u>27,225</u> | 1,201,950<br>1,347,225 |
|                         | \$ 2,445,000           | \$ 104,175              | \$ 2,549,175           |

During July 2009, the District issued the 2002 General Obligation Bonds, Series 2009A in the amount of \$10,000,000. In March 2015, the District issued General Obligation Refunding Bonds and the proceeds were used to refund a portion of the 2002 General Obligation Bonds, Series 2009A. At June 30, 2016, \$3,850,000 of Series 2009A bonds outstanding are considered defeased. The remaining bonds mature through August 1, 2019, with interest yields ranging from 3.00 to 5.25 percent. At June 30, 2016, the principal outstanding was \$1,595,000.

The annual payments required to amortize the 2002 General Obligation Bonds, Series 2009A outstanding as of June 30, 2016, are as follows:

| Year Ending <u>June 30,</u> | Principal    | Interest   | <u>Total</u> |
|-----------------------------|--------------|------------|--------------|
| 2017                        | 340,000      | 68,838     | 408,838      |
| 2018                        | 380,000      | 50,837     | 430,837      |
| 2019                        | 415,000      | 30,443     | 445,443      |
| 2020                        | 460,000      | 9,775      | 469,775      |
|                             | \$ 1,595,000 | \$ 159,893 | \$ 1,754,893 |

### NOTE 7 - LONG-TERM LIABILITIES (Continued)

During July 2009, the District issued the 2002 General Obligation Bonds, Series 2009B in the amount of \$10,000,000. The Series 2009B bonds are designated "Build America Bonds" for purposes of the American Recovery and Reinvestment Act of 2009 (the "Recovery Act"). Pursuant to the Recovery Act, the District expects to receive a cash subsidy payment from the U.S. Treasury equal to 35% of the interest payable on the Series 2009B Bonds on or about each interest payment date. The bonds mature beginning on August 1, 2026 through August 1, 2033, with an interest yield of 8.00 percent. At June 30, 2016, the principal outstanding was \$10,000,000.

The annual payments required to amortize the 2002 General Obligation Bonds, Series 2009B outstanding as of June 30, 2016, are as follows:

| Year Ending <u>June 30,</u> | E   | rincipal  |    | Interest   |    | <u>Total</u> |
|-----------------------------|-----|-----------|----|------------|----|--------------|
| 2017                        | \$  | _         | \$ | 800,000    | \$ | 800,000      |
| 2018                        |     | ¥         |    | 800,000    |    | 800,000      |
| 2019                        |     | -         |    | 800,000    |    | 800,000      |
| 2020                        |     | -         |    | 800,000    |    | 800,000      |
| 2021                        |     | =         |    | 800,000    |    | 800,000      |
| 2022-2026                   |     | ¥         |    | 4,000,000  |    | 4,000,000    |
| 2027-2031                   |     | 5,555,000 |    | 2,954,600  |    | 8,509,600    |
| 2032-2034                   | 8   | 4,445,000 | _  | 549,800    | 2  | 4,994,800    |
|                             | \$1 | 0,000,000 | \$ | 11,504,400 | \$ | 21,504,400   |

During March 2012, the District issued 2012 General Obligation Refunding Bonds in the amount of \$23,880,000. The proceeds were used to advance refund a portion of the outstanding principal amount of the District's election of the 2002 General Obligation Bonds, Series 2003A and 2004A and to pay the costs of issuance associated with the 2012 Refunding Bonds. At June 30, 2016, \$10,222,000 of Series 2003A bonds and \$12,785,000 of Series 2004A bonds outstanding are considered defeased. The bonds mature beginning on August 1, 2012 through August 1, 2028, with interest yields ranging from 2.00 to 5.00 percent. At June 30, 2016, the principal outstanding was \$21,685,000 and unamortized premium was \$3,031,288. Premiums are amortized over the life of the bonds as a component of interest expense on the bonds.

The annual payments required to amortize the 2012 General Obligation Refunding Bonds outstanding as of June 30, 2016, are as follows:

| Year Ending June 30, |           | Principal  |    | Interest  |    | <u>Total</u> |
|----------------------|-----------|------------|----|-----------|----|--------------|
| 2017                 | \$        | 1,340,000  | \$ | 1,001,475 | \$ | 2,341,475    |
| 2018                 |           | 1,380,000  |    | 953,325   |    | 2,333,325    |
| 2019                 |           | 1,440,000  |    | 896,925   |    | 2,336,925    |
| 2020                 |           | 1,495,000  |    | 841,688   |    | 2,336,688    |
| 2021                 |           | 1,550,000  |    | 776,500   |    | 2,326,500    |
| 2022-2026            |           | 8,980,000  |    | 2,610,000 |    | 11,590,000   |
| 2027-2029            | ä <u></u> | 5,500,000  | _  | 389,288   | -  | 5,889,288    |
|                      | \$        | 21,685,000 | \$ | 7,469,201 | \$ | 29,154,201   |

### NOTE 7 - LONG-TERM LIABILITIES (Continued)

During March 2015, the District issued 2015 General Obligation Refunding Bonds in the amount of \$56,955,000. The proceeds were used to advance refund a portion of the outstanding principal amount of the District's election of the 2002 General Obligation Bonds, Series 2007A and 2009A and to pay the costs of issuance associated with the 2015 Refunding Bonds. At June 30, 2016, \$57,795,000 of Series 2007A bonds and \$3,850,000 of Series 2009A bonds outstanding are considered defeased. The bonds mature beginning on August 1, 2015 through August 1, 2031, with interest yields ranging from 2.00 to 5.00 percent. At June 30, 2016, the principal outstanding was \$56,275,000 and unamortized premium was \$11,368,559. Premiums are amortized over the life of the bonds as a component of interest expense on the bonds.

The annual payments required to amortize the 2015 General Obligation Refunding Bonds outstanding as of June 30, 2016, are as follows:

| Year Ending<br>June 30,              |          | Principal  | Interest  |          | <u>Total</u>  |
|--------------------------------------|----------|--|---|----------|---|
| 2017<br>2018<br>2019<br>2020<br>2021 | ;        | 1,275,000<br>1,490,000<br>2,215,000                    | \$<br>2,786,100<br>2,786,100<br>2,786,100<br>2,735,100<br>2,675,500 | \$       | 2,786,100<br>2,786,100<br>4,061,100<br>4,225,100<br>4,890,500 |
| 2022-2026<br>2027-2031<br>2032       | ::<br>:- | 16,225,000<br>27,350,000<br>7,720,000<br>\$ 56,275,000 | \$<br>11,387,000<br>6,555,000<br>386,000<br>32,096,900              | <u> </u> | 27,612,000<br>33,905,000<br>8,106,000<br>88,371,900           |

<u>Long-Term Disability</u>: The District provides a long-term disability program for regular permanent employees as prescribed in the various employee union contracts. Employees with a regular work assignment exceeding twenty hours per week are eligible to receive two-thirds of their monthly salary for a period of time commensurate to their years of service up to 5 years. Employees with more than 5 years of service are eligible for benefits up to the age of sixty-five. The District records a liability of the present value of future payments under the program. At June 30, 2016, 9 employees were eligible to receive payments under the program and the liability totaled \$881,136.

<u>Changes in Long-Term Debt</u>: A schedule of changes in long-term debt for the year ended June 30, 2016 is as follows:

|  |    | Balance<br>July 1, 2015 |    | Additions  | <u> </u> | <u>Deductions</u> | 4  | Balance<br>lune 30, 2016 |    | Amounts<br>Due Within<br>One Year |
|--|----|-------------------------|----|------------|----------|-------------------|----|--------------------------|----|-----------------------------------|
| General Obligation Bonds Premium on General Obligation | \$ | 95,220,000              | \$ | Bi         | \$       | 3,220,000         | \$ | 92,000,000               | \$ | 2,805,000                         |
| Bonds  |    | 15,014,314              |    | =          |          | 614,467           |    | 14,399,847               |    | 645,905                           |
| Net pension  |    |                         |    |            |          | •                 |    |                          |    | ,                                 |
| liability (Notes 9 and 10)                             |    | 124,315,000             |    | 23,742,000 |          | 12                |    | 148,057,000              |    | :=                                |
| Other postemployment                                   |    |                         |    |            |          |                   |    |                          |    |                                   |
| benefits (Note 11)                                     |    | (7,093)                 |    |            |          | 51,772            |    | (58,865)                 |    | 18                                |
| Long-Term Disability                                   |    |                         |    |            |          |                   |    |                          |    |                                   |
| Liability  |    | 994,339                 |    | 5.00       |          | 113,203           |    | 881,136                  |    | 124,388                           |
| Compensated absences                                   | _  | 3,386,427               | _  |            | _        | 36,260            | _  | 3,350,167                | _  | 3,350,167                         |
|  | \$ | 238,922,987             | \$ | 23,742,000 | \$       | 4,035,702         | \$ | 258,629,285              | \$ | 6,925,460                         |

### **NOTE 8 - PROPERTY TAXES**

All property taxes are levied and collected by the Tax Assessors of the Counties of Fresno, Madera, Tulare and Kings and paid upon collection to the various taxing entities including the District. Secured taxes are levied on July 1 and are due in two installments on November 1 and February 1, and become delinquent on December 10 and April 10, respectively. The lien date for secured and unsecured property taxes is March 1 of the preceding fiscal year.

### NOTE 9 - NET PENSION LIABILITY - STATE TEACHERS' RETIREMENT PLANS

General Information about the State Teachers' Retirement Plan

<u>Plan Description</u>: Teaching-certified employees of the District are provided with pensions through the State Teachers' Retirement Plan (STRP) – a cost-sharing multiple-employer defined benefit pension plan administered by the California State Teachers' Retirement System (CalSTRS). The Teachers' Retirement Law (California Education Code Section 22000 et seq.), as enacted and amended by the California Legislature, established this plan and CalSTRS as the administrator. The benefit terms of the plans may be amended through legislation. CalSTRS issues a publicly available financial report that can be obtained at http://www.calstrs.com/comprehensive-annual-financial-report.

Benefits Provided: The STRP Defined Benefit Program has two benefit formulas:

- CalSTRS 2% at 60: Members first hired on or before December 31, 2012, to perform service that could be creditable to CalSTRS.
- CalSTRS 2% at 62: Members first hired on or after January 1, 2013, to perform service that could be creditable to CalSTRS.

The Defined Benefit Program provides retirement benefits based on members' final compensation, age and years of service credit. In addition, the retirement program provides benefits to members upon disability and to survivors/beneficiaries upon the death of eligible members. There are several differences between the two benefit formulas which are noted below.

### CaISTRS 2% at 60

CalSTRS 2% at 60 members are eligible for normal retirement at age 60, with a minimum of five years of credited service. The normal retirement benefit is equal to 2.0 percent of final compensation for each year of credited service. Early retirement options are available at age 55 with five years of credited service or as early as age 50 with 30 years of credited service. The age factor for retirements after age 60 increases with each quarter year of age to 2.4 percent at age 63 or older. Members who have 30 years or more of credited service receive an additional increase of up to 0.2 percent to the age factor, known as the career factor. The maximum benefit with the career factor is 2.4 percent of final compensation.

CalSTRS calculates retirement benefits based on a one-year final compensation for members who retired on or after January 1, 2001, with 25 or more years of credited service, or for classroom teachers with less than 25 years of credited service if the employer elected to pay the additional benefit cost prior to January 1, 2014. One-year final compensation means a member's highest average annual compensation earnable for 12 consecutive months calculated by taking the creditable compensation that a member could earn in a school year while employed on a fulltime basis, for a position in which the person worked. For members with less than 25 years of credited service, final compensation is the highest average annual compensation earnable for any three consecutive years of credited service.

### NOTE 9 - NET PENSION LIABILITY - STATE TEACHERS' RETIREMENT PLANS (Continued)

CaISTRS 2% at 62

CalSTRS 2% at 62 members are eligible for normal retirement at age 62, with a minimum of five years of credited service. The normal retirement benefit is equal to 2.0 percent of final compensation for each year of credited service. An early retirement option is available at age 55. The age factor for retirement after age 62 increases with each quarter year of age to 2.4 percent at age 65 or older.

All CalSTRS 2% at 62 members have their final compensation based on their highest average annual compensation earnable for three consecutive years of credited service.

<u>Contributions</u>: Required member, employer and state contribution rates are set by the California Legislature and Governor and detailed in Teachers' Retirement Law. Contribution rates are expressed as a level percentage of payroll using the entry age normal actuarial cost method.

A summary of statutory contribution rates and other sources of contributions to the Defined Benefit Program are as follows:

Members – Under CalSTRS 2% at 60, the member contribution rate was 9.20 percent of applicable member earnings for fiscal year 2015-16. Under CalSTRS 2% at 62, members contribute 50 percent of the normal cost of their retirement plan, which resulted in a contribution rate of 8.56 percent of applicable member earnings for fiscal year 2015-16.

In general, member contributions cannot increase unless members are provided with some type of "comparable advantage" in exchange for such increases. Under previous law, the Legislature could reduce or eliminate the 2 percent annual increase to retirement benefits. As a result of AB 1469, effective July 1, 2014, the Legislature cannot reduce the 2 percent annual benefit adjustment for members who retire on or after January 1, 2014, and in exchange for this "comparable advantage," the member contribution rates have been increased by an amount that covers a portion of the cost of the 2 percent annual benefit adjustment.

Effective July 1, 2014, with the passage of AB 1469, member contributions for those under the 2% at 60 benefit structure increase from 8.0 percent to a total of 10.25 percent of applicable member earnings, phased in over the next three years. For members under the 2% at 62 benefit structure, contributions will increase from 8.0 percent to 9.205 percent of applicable member earnings, again phased in over three years, if there is no change to normal cost.

Employers – 10.73 percent of applicable member earnings.

In accordance with AB 1469, employer contributions will increase from 8.25 percent to a total of 19.1 percent of applicable member earnings phased in over seven years starting in 2014. The new legislation also gives the board limited authority to adjust employer contribution rates from July 1, 2021 through June 2046 in order to eliminate the remaining unfunded actuarial obligation related to service credited to members prior to July 1, 2014. The board cannot adjust the rate by more than 1 percent in a fiscal year, and the total contribution rate in addition to the 8.25 percent cannot exceed 12 percent.

### NOTE 9 - NET PENSION LIABILITY - STATE TEACHERS' RETIREMENT PLANS (Continued)

The CalSTRS employer contribution rate increases effective for fiscal year 2015-16 through fiscal year 2045-46 are summarized in the table below:

| Effective Date | Prior Rate | <u>Increase</u>             | <u>Total</u>    |
|----------------|------------|-----------------------------|-----------------|
| July 01, 2015  | 8.25%      | 2.48%                       | 10.73%          |
| July 01, 2016  | 8.25%      | 4.33%                       | 12.58%          |
| July 01, 2017  | 8.25%      | 6.18%                       | 14.43%          |
| July 01, 2018  | 8.25%      | 8.03%                       | 16.28%          |
| July 01, 2019  | 8.25%      | 9.88%                       | 18.13%          |
| July 01, 2020  | 8.25%      | 10.85%                      | 19.10%          |
| July 01, 2046  | 8.25%      | Increase from prior rate ce | ases in 2046-47 |

The District contributed \$7,941,453 to the plan for the fiscal year ended June 30, 2016.

State - 7.391 percent of the members' creditable earnings from the fiscal year ending in the prior calendar year.

Additionally, beginning October 1, 1998, a statutory contribution rate of 0.524 percent, adjustable annually in 0.25 percent increments up to a maximum of 1.505 percent, of the creditable earnings from the fiscal year ending in the prior calendar year per Education Code Section 22955(b). This contribution is reduced to zero if there is no unfunded actuarial obligation and no normal cost deficit for benefits in place as of July 1, 1990. Based on the actuarial valuation, as of June 30, 2012 there was no normal cost deficit, but there was an unfunded obligation for benefits in place as of July 1, 1990. As a result, the state was required to make quarterly payments starting October 1, 2013, at an additional contribution rate of 1.024 percent. As of June 30, 2014, the state contributed \$200.7 million of the \$267.6 million total amount for fiscal year 2013-14. As a result of AB 1469, the fourth quarterly payment of \$66.9 million was included in an increased first quarter payment of \$94 million for the 2014-15 fiscal year, which was transferred on July 1, 2014.

In accordance with AB 1469, the portion of the state appropriation under Education Code Section 22955(b) that is in addition to the 2.017 percent has been replaced by section 22955.1(b) in order to fully fund the benefits in effect as of 1990 by 2046. The additional state contribution will increase from 1.437 percent in 2014-15 to 4.311 percent in 2016-17. The increased contributions end as of fiscal year 2046-47.

### NOTE 9 - NET PENSION LIABILITY - STATE TEACHERS' RETIREMENT PLANS (Continued)

The CalSTRS state contribution rates effective for fiscal year 2015-16 and beyond are summarized in the table below:

| Effective Date                                     | Base<br><u>Rate</u> | AB 1469<br>Increase For<br>1990 Benefit<br><u>Structur</u> e | SBMA<br>Funding | Total State<br>Appropriation<br>to DB Program |
|--|---------------------|--|-----------------|---|
| July 01, 2015<br>July 01, 2016<br>July 01, 2017 to | 2.017%<br>2.017%    | 2.874%<br>4.311%   | 2.50%<br>2.50%  | 7.391%<br>8.828%                              |
| June 30, 2046<br>July 01, 2046                     | 2.017%              | 4.311%*  | 2.50%           | 8.828%*                                       |
| and thereafter                                     | 2.017%              | *  | 2.50%           | 4.517%*                                       |

<sup>\*</sup> The new legislation also gives the board limited authority to adjust state contribution rates from July 1, 2017, through June 2046 in order to eliminate the remaining unfunded actuarial obligation associated with the 1990 benefit structure. The board cannot increase the rate by more than 0.50 percent in a fiscal year, and if there is no unfunded actuarial obligation, the contribution rate imposed to pay for the 1990 benefit structure shall be reduced to 0 percent. Rates in effect prior to July 1, 2014, are reinstated if necessary to address any remaining 1990 unfunded actuarial obligation from July 1, 2046, and thereafter.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2016, the District reported a liability for its proportionate share of the net pension liability that reflected a reduction for State pension support provided to the District. The amount recognized by the District as its proportionate share of the net pension liability, the related State support, and the total portion of the net pension liability that was associated with the District were as follows:

| District's proportionate share of the net pension liability State's proportionate share of the net pension liability | \$ 105,048,000 |
|--|----------------|
| associated with the District   | 55,559,000     |
| Total  | \$ 160,607,000 |

The net pension liability was measured as of June 30, 2015, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2014. The District's proportion of the net pension liability was based on the District's share of contributions to the pension plan relative to the contributions of all participating school Districts and the State. At June 30, 2015, the District's proportion was 0.156 percent, which was an increase of 0.004 percent from its proportion measured as of June 30, 2014.

### NOTE 9 - NET PENSION LIABILITY - STATE TEACHERS' RETIREMENT PLANS (Continued)

For the year ended June 30, 2016, the District recognized pension expense of \$11,867,379 and revenue of \$5,436,247 for support provided by the State. At June 30, 2016, the District reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|   |    | Deferred Outflows of Resources |      | erred Inflows<br>Resources |
|---|----|--------------------------------|------|----------------------------|
| Difference between expected and actual experience   | \$ | )) <del>=</del>                | \$   | 1,755,000                  |
| Changes of assumptions  |    | •                              |      | : <del></del>              |
| Net differences between projected and actual earnings on investments  |    | =                              |      | 8,563,000                  |
| Changes in proportion and differences between District contributions and proportionate share of contributions |    | -                              |      |                            |
| Contributions made subsequent to measurement date   | 1  | 7,941,453                      | ¥=== |                            |
| Total   | \$ | 7,941,453                      | \$   | 10,318,000                 |

\$7,941,453 reported as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2017. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| 2017 | \$<br>(3,836,000) |
|------|-------------------|
| 2018 | \$<br>(3,836,000) |
| 2019 | \$<br>(3,836,000) |
| 2020 | \$<br>1,777,000   |
| 2021 | \$<br>(292,000)   |
| 2022 | \$<br>(295,000)   |

Differences between expected and actual experience and changes in assumptions are amortized over a closed period equal to the average remaining service life of plan members, which is 7 years as of June 30, 2015. Deferred outflows and inflows related to differences between projected and actual earnings on plan investments are netted and amortized over a closed 5-year period.

### NOTE 9 - NET PENSION LIABILITY - STATE TEACHERS' RETIREMENT PLANS (Continued)

Actuarial Methods and Assumptions: The total pension liability for the STRP was determined by applying update procedures to a financial reporting actuarial valuation as of June 30, 2014, and rolling forward the total pension liability to June 30, 2015. The financial reporting actuarial valuation as of June 30, 2014, used the following actuarial methods and assumptions, applied to all prior periods included in the measurement:

| Valuation Date                    | June 30, 2014                       |
|-----------------------------------|-------------------------------------|
| Experience Study                  | July 1, 2006, through June 30, 2010 |
| Actuarial Cost Method             | Entry age normal                    |
| Investment Rate of Return         | 7.60%                               |
| Consumer Price Inflation          | 3.00%                               |
| Wage Growth                       | 3.75%                               |
| Post-retirement Benefit Increases | 2.00% simple for DB                 |
|                                   | Not applicable for DBS/CBB          |

CalSTRS uses custom mortality tables to best fit the patterns of mortality among its members. These custom tables are based on RP2000 series tables adjusted to fit CalSTRS experience. RP2000 series tables are an industry standard set of mortality rates published by the Society of Actuaries. See CalSTRS July 1, 2006 – June 30, 2010 experience analysis for more information.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. The best estimate ranges were developed using capital market assumptions from CalSTRS general investment consultant as an input to the process. Based on the model from CalSTRS consulting actuary's investment practice, a best estimate range was determined by assuming the portfolio is re-balanced annually and that annual returns are log normally distributed and independent from year to year to develop expected percentiles for the long-term distribution of annualized returns. The assumed asset allocation by PCA is based on board policy for target asset allocation in effect on February 2, 2012, the date the current experience study was approved by the board. Best estimates of 10-year geometric real rates of return and the assumed asset allocation for each major asset class used as input to develop the actuarial investment rate of return are summarized in the following table:

| Asset Class         | Assumed Asset<br><u>Allocation</u> | Long-Term*<br>Expected Real<br><u>Rate of Return</u> |
|---------------------|------------------------------------|--|
| Global Equity       | 47%                                | 4.50%  |
| Private Equity      | 12%                                | 6.20%  |
| Real Estate         | 15%                                | 4.35%  |
| Inflation Sensitive | 5%                                 | 3.20%  |
| Fixed Income        | 20%                                | 0.20%  |
| Cash / Liquidity    | 1%                                 | 0.00%  |

<sup>\* 10-</sup>year geometric average

### NOTE 9 - NET PENSION LIABILITY - STATE TEACHERS' RETIREMENT PLANS (Continued)

Discount Rate: The discount rate used to measure the total pension liability was 7.60 percent. The projection of cash flows used to determine the discount rate assumed that contributions from plan members and employers will be made at statutory contribution rates in accordance with the rate increase per Assembly Bill 1469. Projected inflows from investment earnings were calculated using the long-term assumed investment rate of return (7.60 percent) and assuming that contributions, benefit payments, and administrative expense occur midyear. Based on those assumptions, the STRP's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term assumed investment rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the District's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate: The following presents the District's proportionate share of the net pension liability calculated using the discount rate of 7.60 percent, as well as what the District's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.60 percent) or 1-percentage-point higher (8.60 percent) than the current rate:

|                                   | 1%                   | Current       | 1%            |
|-----------------------------------|----------------------|---------------|---------------|
|                                   | Decrease             | Discount      | Increase      |
|                                   | <u>(6.60%)</u>       | Rate (7.60%)  | (8.60%)       |
| District's proportionate share of |                      |               |               |
| the net pension liability         | <u>\$158,615,000</u> | \$105,048,000 | \$ 60,530,000 |

Pension Plan Fiduciary Net Position: Detailed information about the pension plan's fiduciary net position is available in the separately issued CalSTRS financial report.

### NOTE 10 - NET PENSION LIABILITY - PUBLIC EMPLOYER'S RETIREMENT FUND B

General Information about the Public Employer's Retirement Fund B

Plan Description: The schools cost-sharing multiple-employer defined benefit pension plan Public Employer's Retirement Fund B (PERF B) is administered by the California Public Employees' Retirement System (CalPERS). Plan membership consists of non-teaching and non-certified employees of public schools (K-12), community college districts, offices of education, charter and private schools (elective) in the State of California.

The Plan was established to provide retirement, death and disability benefits to non-teaching and noncertified employees in schools. The benefit provisions for Plan employees are established by statute. issues a publicly available financial report that https://www.calpers.ca.gov/docs/forms-publications/cafr-2015.pdf.

Benefits Provided: The benefits for the defined benefit plans are based on members' years of service, age, final compensation, and benefit formula. Benefits are provided for disability, death, and survivors of eligible members or beneficiaries. Members become fully vested in their retirement benefits earned to date after five years (10 years for State Second Tier members) of credited service.

### NOTE 10 - NET PENSION LIABILITY - PUBLIC EMPLOYER'S RETIREMENT FUND B (Continued)

<u>Contributions</u>: The benefits for the defined benefit pension plans are funded by contributions from members and employers, and earnings from investments. Member and employer contributions are a percentage of applicable member compensation. Member contribution rates are defined by law and depend on the respective employer's benefit formulas. Employer contribution rates are determined by periodic actuarial valuations or by state statute. Actuarial valuations are based on the benefit formulas and employee groups of each employer. Employer contributions, including lump sum contributions made when agencies first join the PERF, are credited with a market value adjustment in determining contribution rates.

The required contribution rates of most active plan members are based on a percentage of salary in excess of a base compensation amount ranging from zero dollars to \$863 monthly.

Required contribution rates for active plan members and employers as a percentage of payroll for the year ended June 30, 2016 were as follows:

*Members* – The member contribution rate was 6.0 or 7.0 percent of applicable member earnings for fiscal year 2015-16.

Employers – The employer contribution rate was 11.847 percent of applicable member earnings.

The District contributed \$4,114,801 to the plan for the fiscal year ended June 30, 2016.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2016, the District reported a liability of \$43,009,000 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2015, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2014. The District's proportion of the net pension liability was based on the District's share of contributions to the pension plan relative to the contributions of all participating school Districts. At June 30, 2015, the District's proportion was 0.292 percent, which was a decrease of 0.019 percent from its proportion measured as of June 30, 2014.

### NOTE 10 - NET PENSION LIABILITY - PUBLIC EMPLOYER'S RETIREMENT FUND B (Continued)

For the year ended June 30, 2016, the District recognized pension expense of \$953,411. At June 30, 2016, the District reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|   | <br>erred Outflows<br>Resources |               | erred Inflows<br>Resources |
|---|---------------------------------|---------------|----------------------------|
| Difference between expected and actual experience   | \$<br>2,458,000                 | \$            | 달                          |
| Changes of assumptions  | -                               |               | 2,643,000                  |
| Net differences between projected and actual earnings on investments  | 124                             |               | 1,473,000                  |
| Changes in proportion and differences<br>between District contributions and<br>proportionate share of contributions | 6 <b>₹</b> 1                    |               | 373,000                    |
| Contributions made subsequent to measurement date   | 4.114.801                       | i <del></del> |                            |
| Total   | \$<br>6,572,801                 | \$            | 4,489,000                  |

\$4,114,801 reported as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2017. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| 2017 | \$<br>(523,167) |
|------|-----------------|
| 2018 | \$<br>(523,167) |
| 2019 | \$<br>(523,166) |
| 2020 | \$<br>(461.500) |

Differences between expected and actual experience and changes in assumptions are amortized over a closed period equal to the average remaining service life of plan members, which is 4 years as of the June 30, 2015 measurement date. Deferred outflows and inflows related to differences between projected and actual earnings on plan investment are netted and amortized over a closed 5-year period.

Actuarial Methods and Assumptions: The total pension liability for the Plan was determined by applying update procedures to a financial reporting actuarial valuation as of June 30, 2014, and rolling forward the total pension liability to June 30, 2015. The financial reporting actuarial valuation as of June 30, 2014, used the following actuarial methods and assumptions, applied to all prior periods included in the measurement:

| Valuation Date            | June 30, 2014  |
|---------------------------|--|
| Experience Study          | July 1, 2006, through June 30, 2010  |
| Actuarial Cost Method     | Entry age normal   |
| Investment Rate of Return | 7.65%  |
| Consumer Price Inflation  | 2.75%  |
| Wage Growth               | Varies by entry age and service Post-retirement  |
|                           | Benefit Increases Contract COLA up to 2.00%  |
|                           | CONTRACTOR OF THE CONTRACTOR O |

until Purchasing Power Protection Allowance Floor on Purchasing Power applies 2.75% thereafter

### NOTE 10 - NET PENSION LIABILITY - PUBLIC EMPLOYER'S RETIREMENT FUND B (Continued)

The mortality table used was developed based on CalPERS specific data. The table includes 20 years of mortality improvements using Society of Actuaries Scale BB. For more details on this table, please refer to the 2014 experience study report.

All other actuarial assumptions used in the June 30, 2014 valuation were based on the results of an actuarial experience study for the period from 1997 to 2011, including updates to salary increase, mortality and retirement rates. Further details of the Experience Study can be found at CalPERS' website.

The table below reflects long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation.

| Asset Class                 | Long-Term*<br>Assumed Asset<br><u>Allocation</u> | Expected Real<br>Rate of Return |
|-----------------------------|--|---------------------------------|
| Global Equity               | 51%  | 5.25%                           |
| Global Fixed Income         | 19%  | 0.99%                           |
| Inflation Insensitive       | 6%   | 0.45%                           |
| Private Equity              | 10%  | 6.83%                           |
| Real Estate                 | 10%  | 4.50%                           |
| Infrastructure & Forestland | 2%   | 4.50%                           |
| Liquidity                   | 2%   | (0.55)%                         |

<sup>\* 10-</sup>year geometric average

<u>Discount Rate</u>: The discount rate used to measure the total pension liability was 7.65 percent. A projection of the expected benefit payments and contributions was performed to determine if assets would run out. The test revealed the assets would not run out. Therefore the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability for the Plan. The results of the crossover testing for the Plan are presented in a detailed report that can be obtained at CalPERS' website.

The discount rate was 7.50 percent in 2015 and 7.65 percent in 2016.

The long-term expected rate of return on pension plan investments was determined using a buildingblock method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected cash flows of the Plan. Such cash flows were developed assuming that both members and employers will make their required contributions on time and as scheduled in all future years. Using historical returns of all the Plan's asset classes, expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

### NOTE 10 - NET PENSION LIABILITY - PUBLIC EMPLOYER'S RETIREMENT FUND B (Continued)

Sensitivity of the District's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate: The following presents the District's proportionate share of the net pension liability calculated using the discount rate of 7.65 percent, as well as what the District's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.65 percent) or 1-percentage-point higher (8.65 percent) than the current rate:

|   | 1%                   | Current       | 1%            |
|---|----------------------|---------------|---------------|
|   | Decrease             | Discount      | Increase      |
|   | (6.65%)              | Rate (7.65%)  | (8.65%)       |
| District's proportionate share of the net pension liability | <u>\$ 70,001,000</u> | \$ 43,009,000 | \$ 20,564,000 |

<u>Pension Plan Fiduciary Net Position</u>: Detailed information about the pension plan's fiduciary net position is available in the separately issued CalPERS financial report.

### **NOTE 11 - OTHER POSTEMPLOYMENT BENEFITS**

In addition to the pension benefits described in Notes 9 and 10, the District provides medical, dental, and vision insurance coverage, as prescribed in the various employee union contracts, to retirees meeting plan eligibility requirements. Eligible employees retiring from the District may become eligible for these benefits when the requirements are met. The eligibility requirement for employees participating in CalPERS is a minimum age of 50 and a minimum ten years of continuous service with the District. Benefits are paid until age 65 for retirees with 10-14 years of service, are paid till age 70 for retirees with 15-19 years of service and for life if they have 20 or more years of service. The District has an annual cap on their obligations totaling \$2,400 a year for retirees under age 65. Retirees over age 65 are capped at \$1,600 per year, increasing two percent per year from 2000. An amount totaling \$800 per year is paid to retirees in groups CSEA 1979-84. Additional age and service criteria may be required. The eligibility requirement for employees participating in CalSTRS is a minimum age of 55 with ten years of service with the District. Benefits are paid until age 65 for retirees with 10-14 years of service and are paid for the retiree's lifetime if they have 15 or more years of service. The District has an annual cap on their obligations totaling \$2,400 a year for retirees under age 65. Retirees over age 65 are capped at \$1,500 per year, increasing two percent per year from 1987. For the bargaining unit group SCFT 1984 ERIP, the full cost of benefits are paid. An amount totaling \$800 per year is paid to retirees in groups AFT 1981-83 and AFT 1978-80. Additional age and service criteria may be required.

Effective July 1, 2013, newly hired employees are provided a similar post-employment benefit with some reduced benefits. The reduced benefits limit the maximum age benefits are provided to 70, no longer is a lifetime benefit offered. The District contribution amount is not increased on an annual basis. Lastly, surviving spouse benefits are no longer available.

### NOTE 11 - OTHER POSTEMPLOYMENT BENEFITS (Continued)

The District's annual other postemployment benefit (OPEB) cost (expense) is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Cod. Sec. P50.108-.109. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The following table shows the components of the District's annual OPEB cost for the year, the amount actually contributed, and changes in the District's net OPEB obligation:

| Annual required contribution               | \$        | 2,105,416   |
|--|-----------|-------------|
| Interest on net OPEB asset                 |           | (355)       |
| Adjustment to annual required contribution | _         | 450         |
| Annual OPEB cost                           |           | 2,105,511   |
| Contributions made                         | _         | (2,157,283) |
| Increase in net OPEB asset                 |           | (51,772)    |
| Net OPEB asset - beginning of year         | _         | (7,093)     |
| Net OPEB asset - end of year               | <u>\$</u> | (58,865)    |

The District's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for the year ended June 30, 2016 and preceding two years were as follows:

| Fiscal Year<br><u>Ended</u> | <u>(</u> | Annual<br>DPEB Cost | Percentage<br>of Annual<br>OPEB Cost<br><u>Contributed</u> | N  | et OPEB<br>Asset |
|-----------------------------|----------|---------------------|--|----|------------------|
| June 30, 2014               | \$       | 2,029,665           | 262.1%   | \$ | (59,458)         |
| June 30, 2015               | \$       | 2,106,218           | 97.5%  | \$ | (7,093)          |
| June 30, 2016               | \$       | 2,105,511           | 102.46%  | \$ | (58,865)         |

As of July 1, 2014, the most recent actuarial valuation date, the plan was 43.6 percent funded. The actuarial accrued liability for benefits was \$27.6 million, and the actuarial value of assets was \$12.0 million, resulting in an unfunded actuarial accrued liability (UAAL) of \$15.6 million. As of the last actuarial, the covered payroll (annual payroll of active employees covered by the Plan) was \$85.3 million, and the ratio of the UAAL to the covered payroll was 18 percent. The single-employer defined benefit OPEB plan is currently operated as a pay-as-you-go plan. The District makes discretionary, periodic contributions to the plan through an irrevocable trust. The OPEB trust is included in the District's financial report and separately presented as a fiduciary fund. Separate financial statements are not issued for the trust.

### NOTE 11 - OTHER POSTEMPLOYMENT BENEFITS (Continued)

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, included as Required Supplementary Information following this section, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2014, actuarial valuation, the Unit Credit cost method was used to value the liability. The actuarial assumptions included a 5.0 percent investment rate of return which is the estimated long-term yield on the employer's own investments restricted for the purpose to finance benefit payments and is consistent with what other similarly situated governmental employers are using, and an annual healthcare cost trend rate of 7.5 percent trending down to an ultimate 5.0 percent after ten years. A 2.0 percent morbidity assumption was used to increase expected medical claims. The UAAL is being amortized utilizing the level dollar method on an closed basis. The remaining amortization period at June 30, 2016, was 21 years.

### **NOTE 12 - COMMITMENTS AND CONTINGENCIES**

<u>Contingent Liabilities</u>: The District is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the financial position or results of operations of the District.

The District has received Federal and State funds for specific purposes that are subject to review or audit by the grantor agencies. Although such audits could result in expenditure disallowances under terms of the grants, it is management's opinion that any required reimbursements or future revenue offsets subsequently determined will not have a material effect.

<u>Construction Commitments</u>: As of June 30, 2016, the District has approximately \$5.3 million in outstanding commitments on construction contracts.

### **NOTE 13 - JOINT POWERS AGREEMENTS**

State Center Community College District participates in public entity risk pool joint power agreements (JPAs), with Valley Insurance Program (VIP) and Fresno Area Self-Insured Benefit Organization (FASBO). Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three years. There have been no significant reductions in insurance coverage from coverage in the prior year. The relationship between State Center Community College District and the JPAs is such that the JPAs are not component units of State Center Community College District for financial reporting purposes.

### NOTE 13 - JOINT POWERS AGREEMENTS (Continued)

The JPAs are governed by boards consisting of a representative from each member district. The boards control the operations of the JPAs, including the selection of management and approval of operating budgets, independent of any influence by the member district beyond their representation on the governing board. VIP provides property, liability and workers' compensation insurance and FASBO provides employee medical, dental and vision benefits. State Center Community College District pays a premium commensurate with the level of coverage requested.

Member districts share surpluses and deficits proportionate to their participation in the JPAs. The JPAs are independently accountable for their fiscal matters and maintain their own accounting records. Budgets are not subject to any approval other than that of the governing board.

Condensed financial information of the JPAs for the most recent year available is as follows:

|                        | J  | VIP<br>une 30, 2015 | <u>s</u> | FASBO<br>ept. 30, 2015 |
|------------------------|----|---------------------|----------|------------------------|
| Total assets           | \$ | 21,414,561          | \$       | 5,334,141              |
| Total liabilities      | \$ | 4,872,322           | \$       | 3,726,820              |
| Net position           | \$ | 16,542,239          | \$       | 1,607,321              |
| Total revenues         | \$ | 5,826,193           | \$       | 22,005,541             |
| Total expenses         | \$ | 4,485,858           | \$       | 23,425,862             |
| Change in net position | \$ | 1,340,335           | \$       | (1,420,321)            |

## **NOTE 14 - OPERATING EXPENSES**

The following schedule details the functional classifications of the operating expenses reported in the statement of revenues, expenses and changes in net assets for the year ended June 30, 2016.

| Total  | \$ 87,538,166<br>24,014,318<br>39,578,482<br>15,590,040  | 8,620,269   | 8,845,277<br>63,936,955<br>9,946,972      | \$ 288,727,942 |
|--|--|---|---|----------------|
| Depreciation   | (  |   | 10,980<br>9.946,972                       | \$ 9,957,952   |
| <u>Financial Aid</u>   | \$ 77,811<br>42,220<br>1,844,906   | 17,710  | 63,936,955                                | \$ 65,919,602  |
| Equipment<br>Maintenance<br>and Repairs                        | \$ 662,288<br>1,306,941<br>489,161<br>262,712  | 2,101   | 87,340                                    | \$ 4,011,113   |
| Supplies, Materials, and Other Operating Expenses and Services | \$ 3,447,558<br>1,827,742<br>3,899,268<br>7,736,886<br>9,504,453   | 7,144,771   | 4,036,689                                 | \$ 37,597,367  |
| Employee<br><u>Benefits</u>                                    | \$ 19,396,480<br>4,864,594<br>7,444,763<br>2,375,789<br>7,246,375  | 327,468   | 1,233,564                                 | \$ 42,889,033  |
| Salaries   | \$ 63,954,029<br>15,972,821<br>25,900,384<br>5,214,653   |   | 3,476,704                                 | \$ 128,352,875 |
| <u>Functional Classifications</u>                              | Instruction<br>Academic Support<br>Student Services<br>Operations and Maintenance of Plant<br>Institutional Support Services | Community Services & Economic Development Ancillary | Operations<br>Student Aid<br>Depreciation |                |

REQUIRED SUPPLEMENTARY INFORMATION

### STATE CENTER COMMUNITY COLLEGE DISTRICT SCHEDULE OF OTHER POSTEMPLOYMENT BENEFITS (OPEB) FUNDING PROGRESS

For the Year Ended June 30, 2016

|              |               | Schedule o    | f Funding Progress |              |                |                |
|--------------|---------------|---------------|--------------------|--------------|----------------|----------------|
|              |               |               | Unfunded           |              |                | UAAL as a      |
|              |               | Actuarial     | Actuarial          |              |                | Percentage     |
| Actuarial    | Actuarial     | Accrued       | Accrued            |              |                | of             |
| Valuation    | Value of      | Liability     | Liability          | Funded       | Covered        | Covered        |
| <u>Date</u>  | <u>Assets</u> | (AAL)         | (UAAL)             | <u>Ratio</u> | <u>Payroll</u> | <u>Payroll</u> |
| July 2, 2007 | \$ 5,629,227  | \$ 31,908,838 | \$ 26,279,611      | 17.64%       | \$ 80,961,508  | 32.46%         |
| July 1, 2008 | \$ 5,579,224  | \$ 31,882,317 | \$ 26,303,093      | 17.5%        | \$ 83,646,615  | 31.45%         |
| July 1, 2010 | \$ 6,051,686  | \$ 22,482,531 | \$ 16,430,845      | 26.92%       | \$ 83,936,757  | 19.58%         |
| July 1, 2012 | \$ 6,846,425  | \$ 23,802,089 | \$ 16,955,664      | 28.76%       | \$ 81,229,219  | 20.87%         |
| July 1 2014  | \$ 12 046 274 | \$ 27 620 493 | \$ 15 574 21Q      | 43 61%       | \$ 85 246 695  | 18 27%         |

### Schedule of Employer Contributions

| Fiscal<br>Year<br><u>Ended</u> | Annual<br>Required<br>Contribution (ARC | ) <u>Contr</u> | Percentage<br>of ARC<br><u>Contributed</u> |
|--------------------------------|---|----------------|--|
| June 30, 2009                  | \$ 3,076,964                            | \$ 5,4         | 51,876 177%                                |
| June 30, 2010                  | \$ 3,076,964                            | \$ 1,0         | 26,123 33%                                 |
| June 30, 2011                  | \$ 1,994,296                            | \$ 1,0         | 01,374 50%                                 |
| June 30, 2012                  | \$ 1,994,296                            | \$ 1,0         | 90,660 55%                                 |
| June 30, 2013                  | \$ 2,051,458                            | \$ 1,1         | 98,296 58%                                 |
| June 30, 2014                  | \$ 2,051,458                            | \$ 5,3         | 19,617 259%                                |
| June 30, 2015                  | \$ 2,105,416                            | \$ 2,0         | 53,853 98%                                 |
| June 30, 2016                  | \$ 2,105,416                            | \$ 2,1         | 57,283 102%                                |

### STATE CENTER COMMUNITY COLLEGE DISTRICT SCHEDULE OF THE DISTRICT'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY For the Year Ended June 30, 2016

### State Teacher's Retirement Plan Last 10 Fiscal Years

|   | <u>2015</u>   | <u>2016</u>   |  |
|---|---------------|---------------|--|
| District's proportion of the net pension liability  | 0.152%        | 0.156%        |  |
| District's proportionate share of the net pension liability   | \$ 89,044,000 | \$105,048,000 |  |
| State's proportionate share of the net pension liability associated with the District                       | 53,769,000    | 55,559,000    |  |
| Total net pension liability   | \$142,813,000 | \$160,607,000 |  |
| District's covered-employee payroll   | \$ 67,869,000 | \$ 72,423,000 |  |
| District's proportionate share of the net pension liability as a percentage of its covered-employee payroll | 131.20%       | 145.05%       |  |
| Plan fiduciary net position as a percentage of the total pension liability                                  | 76.52%        | 74.02%        |  |

The amounts presented for each fiscal year were determined as of the year-end that occurred one year prior.

All years prior to 2015 are not available.

### STATE CENTER COMMUNITY COLLEGE DISTRICT SCHEDULE OF THE DISTRICT'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY For the Year Ended June 30, 2016

### Public Employers Retirement Fund B Last 10 Fiscal Years

|   | 2015             | <u>2016</u>      |
|---|------------------|------------------|
| District's proportion of the net pension liability  | 0.311%           | 0.292%           |
| District's proportionate share of the net pension liability   | \$<br>35,271,000 | \$<br>43,009,000 |
| District's covered-employee payroll   | \$<br>32,615,000 | \$<br>32,303,000 |
| District's proportionate share of the net pension liability as a percentage of its covered-employee payroll | 108.14%          | 133.14%          |
| Plan fiduciary net position as a percentage of the total pension liability                                  | 83.38%           | 79.43%           |

The amounts presented for each fiscal year were determined as of the year-end that occurred one year prior.

All years prior to 2015 are not available.

## STATE CENTER COMMUNITY COLLEGE DISTRICT SCHEDULE OF THE DISTRICT'S CONTRIBUTIONS For the Year Ended June 30, 2016

### State Teachers' Retirement Plan Last 10 Fiscal Years

|  |    | <u>2015</u> |    | <u>2016</u> |
|--|----|-------------|----|-------------|
| Contractually required contribution                                  | \$ | 6,431,132   | \$ | 7,941,453   |
| Contributions in relation to the contractually required contribution | \$ | 6,431,132   | \$ | 7,941,453   |
| Contribution deficiency (excess)                                     | \$ | -           | \$ | -           |
| District's covered-employee payroll                                  | \$ | 72,423,000  | \$ | 74,012,000  |
| Contributions as a percentage of covered-employee payroll            |    | 8.88%       | )  | 10.73%      |
| All years prior to 2015 are not available.                           |    |             |    |             |

# STATE CENTER COMMUNITY COLLEGE DISTRICT SCHEDULE OF THE DISTRICT'S CONTRIBUTIONS For the Year Ended June 30, 2016

#### Public Employers Retirement Fund B Last 10 Fiscal Years

|  | 2015             |        | <u>2016</u> |
|--|------------------|--------|-------------|
| Contractually required contribution                                  | \$<br>3,802,411  | \$     | 4,114,801   |
| Contributions in relation to the contractually required contribution | \$<br>3,804,411  | \$     | 4,114,801   |
| Contribution deficiency (excess)                                     | \$<br>-          | \$     | -           |
| District's covered-employee payroll                                  | \$<br>32,303,000 | \$     | 34,733,000  |
| Contributions as a percentage of covered-employee payroll            | 11.77%           | ,<br>o | 11.85%      |
| All years prior to 2015 are not available.                           |                  |        |             |

### STATE CENTER COMMUNITY COLLEGE DISTRICT NOTE TO REQUIRED SUPPLEMENTARY INFORMATION

#### **NOTE 1 - PURPOSE OF SCHEDULE**

#### A - Schedule of Other Postemployment Benefits Funding Progress

The Schedule of Funding Progress presents multi-year trend information which compares, over time, the actuarially accrued liability for benefits with the actuarial value of accumulated plan assets.

#### B - Schedule of the District's Proportionate Share of the Net Pension Liability

The Schedule of the District's Proportionate Share of the Net Pension Liability is presented to illustrate the elements of the District's Net Pension Liability. There is a requirement to show information for 10 years. However, until a full 10-year trend is compiled, governments should present information for those years for which information is available.

#### C - Schedule of the District's Contributions

The Schedule of District Contributions is presented to illustrate the District's required contributions relating to the pensions. There is a requirement to show information for 10 years. However, until a full 10-year trend is compiled, governments should present information for those years for which information is available.

#### D - Changes of Benefit Terms

There are no changes in benefit terms reported in the Required Supplementary Information.

#### E - Changes of Assumptions

The discount rate for Public Employer's Retirement Fund B was 7.50 percent in 2015 and 7.65 in 2016. There are no changes in assumptions reported for the State Teachers' Retirement Plan.

SUPPLEMENTARY INFORMATION

#### STATE CENTER COMMUNITY COLLEGE DISTRICT ORGANIZATION June 30, 2016

State Center Community College District was established on July 1, 1964, and is comprised of 5,580 square miles located in parts of Fresno, Madera, Tulare, and Kings Counties. There were no changes in the boundaries of the District during the current year. The District operates three colleges, Fresno City College, Clovis College, and Reedley College as well as two community college centers, Madera Center and Career Technology Center. The District's three main colleges are each accredited by the Accrediting Commission for Community and Junior College, Western Association of Schools and Junior Colleges.

The Governing Board and District Administration for the fiscal year ended June 30, 2016 were composed of the following members:

#### **BOARD OF TRUSTEES**

| Members              | Office         | Term Expires |
|----------------------|----------------|--------------|
| Richard M. Caglia    | President      | 2016         |
| John Leal            | Vice President | 2016         |
| Bobby Kahn           | Secretary      | 2018         |
| Miguel Arias         | Member         | 2018         |
| Ronald H. Nishinaka  | Member         | 2018         |
| Patrick E. Patterson | Member         | 2016         |
| Eric Payne           | Member         | 2016         |

#### DISTRICT ADMINISTRATION

Dr. Paul Parnell
Chancellor

Ms. Cheryl Sullivan Interim President - Fresno City College

> Dr. Sandra Caldwell President - Reedley College

Ms. Deborah J. Ikeda President- Clovis Community College

Mr. Edwin Eng Vice Chancellor - Finance and Administration

Dr. Barbara Hioco Interim Vice Chancellor - Educational Services and Institutional Effectiveness

> Ms. Diane Clerou Vice Chancellor - Human Resources

| Federal Grantor/ Pass-Through Grantor/ Program or Cluster Title   | Federal<br>CFDA<br><u>Number</u>               | Pass-through<br>Entity<br>Identifying<br><u>Number</u> | Federal<br>Expenditures                              |
|---|--|--|--|
| U.S. Department of Education  |  |  |  |
| Direct Programs: Student Financial Aid Cluster: Federal Supplemental Educational Opportunity Program (FSEOG) Federal Work Study (FWS) Federal Pell Grants (PELL) Financial Aid Admin Allowance Federal Direct Student Loans                               | 84.007<br>84.033<br>84.063<br>84.063<br>84.268 |  | \$ 1,133,480<br>933,735<br>53,430,556<br>162,647<br> |
| Subtotal Financial Aid Cluster  |  |  | <u>57,253,477</u>                                    |
| TRIO Cluster: Student Support Services Upward Bound Upward Bound - Math and Science   | 84.042A<br>84.047A<br>84.047M                  | •  | 1,192,526<br>1,203,013<br>748,516                    |
| Subtotal TRIO Cluster   |  |  | 3,144,055  |
| Higher Education Institutional Aid Program: Higher Education Institutional Aid - Science, Technology, Engineering, Math Improvement Projects Higher Education Institutional Aid, Title V - COOP  Subtotal Higher Education Institutional Aid Program      | 84.031C<br>84.031S                             | <b>=</b> 0<br><b>=</b> 0                               | 1,077,832<br>897,163<br>1,974,995                    |
| Passed through California Department of Rehabilitation: Rehabilitation Services Program College to Career Rehabilitation Services - Workability Subtotal Rehabilitation Services Program  | 84.126A<br>84.126A                             | 29650<br>29296   | 81,911<br>204,963<br>286,874                         |
| Passed through Fresno County Office of Education: Race to the Top   | 84.359A  | 56237  | 21,652   |
| Passed through California Community College Chancellor's Office: Career and Technical Education Program: Central Regional Consortium Grant CTE Transitions Grant Career and Technical Education, Title IC Subtotal Career and Technical Education Program | 84.048A<br>84.048A<br>84.048A                  | 15-150-004<br>15-112-064<br>15-C01-064                 | 200,874<br>79,593<br>1,233,901<br>1,514,368          |
| Total U.S. Department of Education  |  |  | 64.195.421   |

| Federal Grantor/<br>Pass-Through Grantor/<br>Program or Cluster Title  | Federal<br>CFDA<br><u>Number</u> | Pass-through<br>Entity<br>Identifying<br>Number | Federal<br>Expenditures |
|--|----------------------------------|---|-------------------------|
| U.S. Department of Labor   |                                  |   |                         |
| Passed through West Hills Community College District: Trade Adjustment Assistance Community College and Career Training Program        | 17.282                           |   | \$ 224,346              |
| U.S. Department of Health and Human Services   |                                  |   |                         |
| Passed through California Department of Education: Child Care Development Fund Cluster: Child Care Mandatory and Matching Funds of the |                                  |   |                         |
| Child Care and Development Fund  | 93.596                           | CSPP-5082<br>CCTR-5036                          | 232,359                 |
| Child Care and Development Block Grant   | 93.575                           | CSPP-5082<br>CCTR-5036                          | 127,832                 |
| Child Care and Development Block Grant - Training Consortium   | 93.575                           | 15-16-3230<br>15-16-3219<br>15-16-0001          | 27,449                  |
| Child Care and Development Block Grant - Early Child<br>Mentor Program   | 93.575                           | CN150142  | 3,728                   |
| Subtotal Child Care Development Fund Cluster   |                                  |   | 391,368                 |

| Federal Grantor/ Pass-Through Grantor/ Program or Cluster Title   | Federal<br>CFDA<br><u>Number</u> | Pass-through<br>Entity<br>Identifying<br><u>Number</u> | Federal<br>Expenditures |
|---|----------------------------------|--|-------------------------|
| U.S. Department of Health and Human Services (Continued)  |                                  |  |                         |
| Temporary Assistance for Needy Families (TANF) Cluster:  Passed through California Community College Chancellor's Office:  TANF- CalWORKs  Passed through Madera County Dept. of Social Services: | 93.558                           | *  | \$ 225,635              |
| TANF - Vocational Training  | 93.558                           | 10409-C-2015   | 148,291                 |
| Passed through Tulare County Health & Human Services: TANF - Tulare CalWORKs Work Study Program Passed through Fresno County Health & Human Services:   | 93.558                           | PA1375/8182  | 23,719                  |
| TANF - CalWORKs Employment & Temporary Assistance   | 93.558                           | A-15-295   | 394,624                 |
| Subtotal TANF Program   |                                  |  | 792,269                 |
| Passed through Foundation for California Community Colleges: Chafee Foster Care Independence Program - Youth Empowerment Strategies for Success   | 93.674                           | YP-104-15  | 21,994                  |
| Total U.S. Department of Health and Human Services  |                                  |  | 1,205,631               |
| U.S. Department of Agriculture  |                                  |  |                         |
| Passed through California Department of Education: Child and Adult Care Food Program Program: Child and Adult Care Food Program - Child Care Food   |                                  |  |                         |
| Services  | 10.558                           | *  | 42,920                  |
| Child and Adult Care Food Program - Promoting Integrity NOW (PIN)   | 10.558                           | CN150060   | 112,327                 |
| State Administrative Expenses for Child Nutrition - Mandatory Training  | 10.558                           | CN150059   | 460,205                 |
| State Administrative Expenses for Child Nutrition - Healthy & Active Preschoolers   | 10.558                           | CN150077   | 78,538                  |
| Subtotal Child and Adult Care Food Program  |                                  |  | 693,990                 |

| Federal Grantor/ Pass-Through Grantor/ Program or Cluster Title  U.S. Department of Agriculture (Continued)                  | Federal<br>CFDA<br><u>Number</u> | Pass-through<br>Entity<br>Identifying<br><u>Number</u> | Federal<br>Expenditures |
|--|----------------------------------|--|-------------------------|
| Passed through California Department of Food and Agriculture:  |                                  |  |                         |
| California Specialty Crop Program:<br>California Specialty Crop - Business Details   | 10.170                           | SCB13026   | 105.035                 |
| California Specialty Crop - Export Promotion   | 10.170                           | SCB13020<br>SCB14012                                   | 171,752                 |
| Subtotal California Specialty Crop Program   |                                  |  | 276,787                 |
| Passed through Humboldt State University:  |                                  |  |                         |
| HIS Education Pathway Grant  | 10.223                           | 2014-38422-22081                                       | 18,301                  |
| Total U.S. Department of Agriculture   |                                  |  | 989,078                 |
| U.S. Agency of Small Business Administration   |                                  |  |                         |
| Passed through California Community College Chancellor's Office: State Trade and Export Promotion Pilot Grant Program (STEP) | 59.061                           | F15-0074   | 1,660                   |
| U.S. Department of Veteran Affairs   |                                  |  |                         |
| Veterans Information and Assistance - Reporting Fees   | 64.115                           | *  | 7,279                   |
| Research & Development Cluster   |                                  |  |                         |
| U.S. National Science Foundation   |                                  |  |                         |
| Direct Program: Collections in Support of Biological Research  | 47.074                           | 1349397  | 63,836                  |
| U.S. National Aeronautics and Space Administration   |                                  |  |                         |
| Passed through Napa College Rising Data: Flight Project Curriculum for Community College Students                            | 43.008                           | NNX15AV98A   | 6,014                   |
| Total Federal Programs   |                                  |  | \$ 66,693,265           |

<sup>\*</sup> No pass-through number was provided by the pass-through entity.

STATE CENTER COMMUNITY COLLEGE DISTRICT SCHEDULE OF STATE FINANCIAL AWARDS For the Year Ended June 30, 2016

| Total Unearned Revenue/ Accounts Payable Total Expenditures | (281,804) \$ 4,557,313 \$ 4,557,313 | (798,202) 136,332 136,332  | 368,967      | 1,500,712 | 33      | 3,025      | 5,293,951 5, | 975,008 97 | (5,054) 0,946 0,946 (8,054) E0,060   | 7 30,000<br>30,000                |                        | 3.266                                | 32  | 3,690                              | 3,52                 |                           | _                           | 3,431,101 3,                      |                               | (12,119) 2,847,759 2,847,759 | (210,000)                           | 408 887         |                              | 10,275 10,275 | ų.                                 | 153,912 153,912       | 1,510,096 1,                            |                                   | (46,052) 1,773,272 1,773,272         | 0000                       | 33 703 33 703                    |                             | - 371,263 371,263 |  | 608,17              |
|---|-------------------------------------|----------------------------|--------------|-----------|---------|------------|--------------|------------|--------------------------------------|-----------------------------------|------------------------|--------------------------------------|---|------------------------------------|----------------------|---------------------------|-----------------------------|-----------------------------------|-------------------------------|------------------------------|-------------------------------------|-----------------|------------------------------|---------------|------------------------------------|-----------------------|---|-----------------------------------|--------------------------------------|----------------------------|----------------------------------|-----------------------------|-------------------|--|---------------------|
| Program Revenues<br>Accounts Unearne<br>Receivable Accoun   | \$                                  | 96,236                     | 12           | 9         | •       | τ.         | 758          |            | 0 L                                  |                                   |                        | 3,266                                | (0)   | 3,690                              | 7                    |                           | 199,546                     |                                   |                               | ole i                        | 01                                  | 32 711          |                              | 5             | . 01                               | 76,938                | :ı<br><b>⊗</b>                          |                                   | 4.                                   |                            | 0 08,000<br>8 11,755             |                             | 321,221           |  | 1/0,04              |
| Cash  | \$ 4,839,117                        | 7 90, 202<br>40,096        | 750,342      | 1,500,816 | 328,225 | 1,487      | 5,301,991    | 7,1        | 091alli<br>680 287                   | 28,200                            | Ö,                     | į.                                   | ducation Support 356,547                            |                                    | 4,053,764            |                           | 120,000                     | 3,734,611                         |                               | 2,859,878                    | 210,000                             | 376 176         |                              | 10,275        | 67,500                             |                       | 1,6                                     |                                   | 1,819,324                            |                            | 58,000<br>21,000                 |                             | 50,042            |  | 31,730              |
|   | AB104 Adult Education Block Grant   | Ag Summer Camp - Paramount | Basic Skills | BFAP      | CARE    | CARE/AB212 | Cal Grants   | CallWORKS  | California Apprenticeship Initiative | CCC Student Mental Health Program | CCPT Education Pathway | CCPT Fresno Healthcare Collaborative | Cooperating Agencies Foster Youth Education Support | CSEC: Awareness and Identification | CTE Enhancement Fund | Deputy Sector Navigator - | Communication & Information | Disabled Students Services (DSPS) | Economic Opportunity Programs | and Services (EOPS)          | Education Planning Initiative (EPI) | Nursing Program | Equal Employment Opportunity | Fund          | E-Transcript California Mini Grant | Foster Care Education | Full Time Student Success Grant (FTSSG) | IDRC - Soft Skills Training Grant | Instruction Equipment & Library Fund | Middle College High School | Gramp Agriculture Career Academy | Peace Officer Standards and | Training (POST)   | Prop 39 Clean Energy Workforce Program | Hilpioveillent Pund |

STATE CENTER COMMUNITY COLLEGE DISTRICT SCHEDULE OF STATE FINANCIAL AWARDS For the Year Ended June 30, 2016

|                                      |         |                  | Prograi | Program Revenues       |    |                           |                 |           |    | Total                  |
|--------------------------------------|---------|------------------|---------|------------------------|----|---------------------------|-----------------|-----------|----|------------------------|
|                                      | <u></u> | Cash<br>Received | R A     | Accounts<br>Receivable | △  | Deferred<br><u>Income</u> |                 | Total     | 잡  | Program<br>xpenditures |
| PUENTE Project                       | ↔       | 3,052            | 69      | 3.00                   | 69 |                           | <del>(/</del> ) | 3.052     | €9 | 3.052                  |
| Sector Navigator-Agriculture, Water, |         |                  |         |                        |    |                           | •               |           | ٠  |                        |
| & Environment                        |         | 149,000          |         | 348,641                |    | •                         |                 | 497,641   |    | 497,641                |
| Scheduled Maintenance & Repair       |         | 1,819,324        |         | х                      |    | 9                         |                 | 1,819,324 |    | 1,819,324              |
| Song Brown                           |         | 117,522          |         | 131,944                |    | ij                        |                 | 249,466   |    | 249,466                |
| Student Equity Fund                  |         | 5,970,292        |         | а                      | _  | 2,038,690)                |                 | 3,931,602 |    | 3,931,602              |
| Student Success (Credit)             |         | 9,851,135        |         | E                      | _  | (3,977,220)               |                 | 5,873,915 |    | 5,873,915              |
| Student Success (Non-credit)         |         | 36,811           |         | (F)                    |    | (19,569)                  |                 | 17,242    |    | 17,242                 |
| Supplemental Educational             |         |                  |         |                        |    |                           |                 |           |    |                        |
| Support Materials                    |         | 5,459            |         | 3,679                  |    | Š                         |                 | 9,138     |    | 9.138                  |
| Transition Aged Foster Youth Grant   |         | 799              |         | я                      |    | 1                         |                 | 799       |    | 799                    |
| Westhills Ag Academy                 |         | Ü                |         | 269'6                  |    | ĵ.                        |                 | 269'6     |    | 269'6                  |

See accompanying notes to supplementary information.

#### STATE CENTER COMMUNITY COLLEGE DISTRICT SCHEDULE OF WORKLOAD MEASURES FOR STATE GENERAL APPORTIONMENT Annual Attendance as of June 30, 2016

|                 |          | Categories  | Reported<br><u>Data</u> | Audit<br><u>Adjustments</u> | Revised<br><u>Data</u> |
|-----------------|----------|---|-------------------------|-----------------------------|------------------------|
| A.              | Sur      | nmer Intersession (Summer 2015 only)  |                         |                             |                        |
|                 | 1.<br>2. | Noncredit<br>Credit   | 29<br>1,579             | :#:<br>:=:                  | 29<br>1,579            |
| В,              | Sur      | nmer Intersession (Summer 2015) - Prior to<br>July 1, 2013)   |                         |                             |                        |
|                 | 1.<br>2. | Noncredit<br>Credit   | 5<br>1,868              | :=<br>:=:                   | 5<br>1,868             |
| C.              | Prin     | nary Terms (Exclusive of Summer Intersession)   |                         |                             |                        |
|                 | 1.       | Census Procedure Courses  a. Weekly Census Contact Hours  b. Daily Census Contact Hours   | 20,119<br>1,851         |                             | 20,119<br>1,851        |
|                 | 2.       | Actual Hours of Attendance Procedure Courses  |                         |                             |                        |
|                 |          | <ul><li>a. Noncredit</li><li>b. Credit</li></ul>  | 395<br>1,262            | :=<br>:=                    | 395<br>1,262           |
|                 | 3.       | Independent Study/Work Experience   |                         |                             |                        |
|                 |          | <ul> <li>a. Weekly Census Contact Hours</li> <li>b. Daily Census Contact Hours</li> <li>c. Noncredit Independent Study/<br/>Distance Education Courses</li> </ul> | 1,747<br>340            |                             | 1,747<br>340           |
| D.              | Tota     | al FTES   | 29,195                  |                             | 29,195                 |
| Sup             | plem     | ental Information:  |                         |                             |                        |
| E.              | In-S     | service Training Courses (FTES)   | 240                     | 5=5                         | 240                    |
| H <sub>tt</sub> |          | ic Skills Courses and Immigrant<br>ducation   |                         |                             |                        |
|                 | a.<br>b. | Noncredit<br>Credit   | 186<br>1,951            | •                           | 186<br>1,951           |
| <u>CCF</u>      | S 32     | 0 Addendum  |                         |                             |                        |
| CDC             | CP       |   | 158                     | (#)                         | 158                    |
| Cen             | ters F   | TES   |                         |                             |                        |
|                 | a.<br>b. | Noncredit<br>Credit   | 151<br>4,650            | .e.                         | 151<br>4,650           |

See accompanying notes to supplementary information.

# STATE CENTER COMMUNITY COLLEGE DISTRICT RECONCILIATION OF ANNUAL FINANCIAL AND BUDGET REPORT (CCFS-311) WITH AUDITED FINANCIAL STATEMENTS For the Year Ended June 30, 2016

| There were no adjustments pr | roposed to any funds of the Distr | rict.                   |  |
|------------------------------|-----------------------------------|-------------------------|--|
|                              |                                   |                         |  |
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|                              |                                   |                         |  |
| S                            | see accompanying notes to supp    | olementary information. |  |

60.

# STATE CENTER COMMUNITY COLLEGE DISTRICT RECONCILIATION OF GOVERNMENTAL FUNDS TO THE STATEMENT OF NET POSITION June 30, 2016

| General fund Debt service fund Special revenue funds Capital projects funds Self insurance funds Bookstore  Total fund balances - business-type activity funds   | \$ 33,015,139<br>6,645,875<br>360,646<br>28,191,135<br>13,024,097<br>6,627,686<br>\$ 87,864,578 |
|--|---|
| Amounts reported for governmental activities in the statement of net position are different because:   |   |
| Capital assets used for governmental activities are not financial resources and, therefore, are not reported as assets in governmental funds. However, capital assets, net of accumulated depreciation are added to total net assets.  Total District capital assets  \$ 290,053,687    Less bookstore fund capital assets   (76,277)  |   |
|  | 289,977,410   |
| In government funds, deferred outflows and inflows of resources relating to pensions are not reported because they are applicable to future periods. In the statement of net position, deferred outflows and inflows of resources relating to pensions are reported:  Deferred outflows of resources relating to pensions  \$ 14,514,254 Deferred inflows of resources relating to pensions  \$ (14,807,000) | (292,746)   |
| Unmatured interest on long-term liabilities is not recognized until the period in which it matures and is paid. In the government-wide statement of activities, it is recognized in the period that it is incurred.  | (1,993,714)   |
| Long-term liabilities are not due and payable in the current period and, therefore, are not reported as liabilities in the funds. Long-term liabilities at June 30, 2016 consisted of:  General Obligation Bonds  Bond premiums  Other postemployment benefits  Net pension liability  Other long-tem liabilities, less bookstore fund  (92,000,000)  (14,399,847)  (148,057,000)  (4.142,413)               | (258,540,395)   |
| Losses on refundings of debt are categorized as deferred until outflows and are amortized over the shortened life of the refunded or refunding of the debt.  | 5,466,971   |
| Adjustment to student accounts for uncollectible amounts   | (788,720)   |
| Total net position - business-type activities  | \$ 121,693,384  |

See accompanying notes to supplementary information.

STATE CENTER COMMUNITY COLLEGE DISTRICT RECONCILIATION OF ECS 84362 (50 PERCENT LAW) CALCULATION For the Year Ended June 30, 2016

|  |                              |                             | ;<br>;   |                             |                                       |   |                                       |
|--|------------------------------|-----------------------------|--|-----------------------------|---------------------------------------|---|---------------------------------------|
|  |                              | Instr<br>AC 0               | Activity (ECSA) ECS 84362 A Instructional Salary Cost AC 0100-5900 & AC 6110 | Cost<br>6110                |                                       | Activity (ECSB)<br>ECS 84362 B<br>Total CEE<br>AC 0100-6799 |                                       |
| Academic Salaries  | Object/TOP<br>Codes          | Reported<br><u>Data</u>     | Audit<br>Adjustments   | Revised<br>Data             | Reported<br><u>Data</u>               | Audit<br>Adjustments  | Revised<br><u>Data</u>                |
| Instructional salaries:<br>Contract or regular<br>Other  | 1100                         | \$ 41,245,310<br>17,474,188 | и I  | \$ 41,245,310<br>17,474,188 | \$ 41,245,310<br>17,474.188           | υ (   | \$ 41,245,310<br>17,474,188           |
| Total instructional salaries   |                              | 58,719,498                  | E  | 58,719,498                  | 58,719,498                            |   | 58,719,498                            |
| Non-instructional salaries:<br>Contract or regular<br>Other                                      | 1200<br>1400                 | .                           | , (  |                             | 14,776,671 2,448,889                  |   | 14,776,671<br>2,448,88 <u>9</u>       |
| Total non-instructional salaries   |                              | a l                         |  | 3                           | 17,225,560                            |   | 17,225,560                            |
| Total academic salaries  |                              | 58,719,498                  |  | 58,719,498                  | 75,945,058                            |   | 75,945,058                            |
| Classified Salaries  |                              |                             |  |                             |                                       |   |                                       |
| Non-instructional salaries:<br>Regular status<br>Other   | 2100<br>2300                 | ar x                        | 3F1 3F   | 317.3                       | 23,803,722<br>2,268,491               | /av - a   | 23,803,722<br>2,268,491               |
| Total non-instructional salaries   |                              |                             |  |                             | 26,072,213                            |   | 26.072,213                            |
| Instructional aides:<br>Regular status<br>Other  | 2200<br>2400                 | 2,007,079<br>988,048        | 1.3  | 2,007,079<br>988,048        | 2,007,079<br>988,048                  |   | 2,007,079<br>988,048                  |
| Total instructional aides  |                              | 2,995,127                   |  | 2,995,127                   | 2,995,127                             | •   | 2,995,127                             |
| Total classified salaries  |                              | 2,995,127                   |  | 2,995,127                   | 29,067,340                            |   | 29,067,340                            |
| Employee benefits<br>Supplies and materials<br>Other operating expenses<br>Equipment replacement | 3000<br>4000<br>5000<br>6420 | 18,720,289                  | , , , ,  | 18,720,289                  | 34,732,899<br>2,405,536<br>13,911,658 | 3 7 3 7   | 34,732,899<br>2,405,536<br>13,911,658 |
| Total expenditures prior to exclusions   |                              | \$ 80,933,016               | φ.   | \$ 80,933,016               | \$156,062,491                         | θ)  | \$156,062,491                         |

(Continued)

STATE CENTER COMMUNITY COLLEGE DISTRICT RECONCILIATION OF ECS 84362 (50 PERCENT LAW) CALCULATION For the Year Ended June 30, 2016

|  |                      | = ₹           | Activity (ECSA)<br>ECS 84362 A<br>Instructional Salary Cost<br>AC 0100-5900 & AC 6110 | SA)<br>2 A<br>ary Cost<br>AC 6110 |                        |                         | Activity (ECSB)<br>ECS 84362 B<br>Total CEE | SB)<br>E E     |                 |
|--|----------------------|---------------|---|-----------------------------------|------------------------|-------------------------|---|----------------|-----------------|
| Exclusions   | Object/TOP<br>Codes  | Reported Data | Audit<br>Adjustments  | t]                                | Revised<br><u>Data</u> | Reported<br><u>Data</u> | Audit<br>Adjustments                        | t]             | Revised<br>Data |
| Activities to exclude:<br>Instructional staff relitace' hanafite and   |                      |               |   |                                   |                        |                         |   |                |                 |
| retirement incentives  | 2900                 | \$ 796,547    | ⊕<br><del>69</del>  | 69                                | 796,547                | \$ 796,547              | 9   | 49             | 796,547         |
| Student health services above amount collected                         | 6441                 | (0)           | 10)   |                                   | Į.                     |                         | 3   |                |                 |
| Student transportation<br>Noninstructional staff-ratioas' hanafits and | 6491                 | x             | ×   |                                   | ж                      | 36                      | ĵ.  |                | 3               |
| refirement a start concess benefits and                                | 6740                 | 1963          | DE  |                                   | €0                     | 460,737                 | Ñ   |                | 460,737         |
| Objects to exclude: Rents and leases                                   | 2060                 | ä             | Œ   |                                   | a                      | 107,699                 | 9   |                | 107,699         |
| Lottery expenditures   | 4000                 | 9 <b>4</b> 5  | 30  |                                   | 9,00                   | 1 T                     | 900   |                | • 1             |
| Classified salaries  | 2000                 | es T          | 6: 0  |                                   | K) J                   | 6/7'01                  |   |                | 10,275          |
| Employee benefits  | 3000                 | E DE          | : (●  |                                   | / :≭                   | 1,327                   | •   |                | 1,327           |
| Supplies and materials:  | 4000                 |               |   |                                   |                        | C                       |   |                | i.              |
| Books, magazines and periodicals                                       | 4200                 | , ,           | (:)   |                                   | ();  )                 | 200                     | 0   |                | 333             |
| Instructional supplies and materials                                   | 4300                 | ë a           | ж   |                                   | C 3.                   | 32,811                  | ê î   |                | 32,811          |
| Noninstructional supplies and materials                                | 4400                 |               |   | 1                                 |                        | 64,597                  | 9   | 1              | 64,597          |
| Total supplies and materials   |                      | 3             |   | 1                                 |                        | 97,763                  | •   | 1              | 97,763          |
| Other operating expenses and services                                  | 2000                 |               |   | 1                                 |                        | 2,399,968               |   | 1              | 2,399,968       |
| Capital outlay   | 0009                 | 611           | •0:   |                                   | •:                     | •.7                     | ě   |                | į               |
| Library books  | 6300                 | ×             | •   |                                   | ·                      | *                       | ٠   |                | <u>(0)</u>      |
| Equipment:<br>Equipment - additional<br>Equipment - replacement        | 6400<br>6410<br>6420 | 787 - 598     | A p   |                                   | 21 21                  | 9 9                     |   |                | 0.3             |
| Total equipment  |                      | (a.           |   |                                   |                        | æ                       |   |                |                 |
| Total capital outlay   |                      | (1 <b>•</b> ) |   | <br>                              |                        |                         |   | 1              |                 |
| Other outgo  | 2000                 |               |   | <br>                              |                        |                         | •   | l<br>I         |                 |
| Total exclusions   |                      | \$ 796,547    | 69  | €9                                | 796,547                | \$ 3,874,316            | €9  | 69             | 3,874,316       |
| Total for ECS 84362, 50% Law   |                      | \$ 80,136,469 | <br>€9  | €9                                | 80,136,469             | \$ 152,188,175          | €9  | <del>\$9</del> | 152,188,175     |
| Percent of CEE (instructional salary cost /Total CEE)                  |                      | 52.66%        | 9   |                                   | 52.66%                 | 100%                    | •   |                | 100%            |
| 50% of current expense of education                                    |                      |               |   |                                   |                        | \$ 76,074,588           | 69  | 69             | 76,074,588      |

See accompanying notes to supplementary information,

## STATE CENTER COMMUNITY COLLEGE DISTRICT PROP 30 EPA EXPENDITURE REPORT For the Year Ended June 30, 2016

| EPA Proceeds:            | \$ 24,597,426                   |   |                                      |                             |               |
|--------------------------|---------------------------------|---|--------------------------------------|-----------------------------|---------------|
| Activity Classification  | Activity<br>Code<br>(0100-5900) | Salaries and<br>Benefits<br>(1000-3000) | Operating<br>Expenses<br>(4000-5000) | Capital<br>Outlay<br>(6000) | <u>Total</u>  |
| Instructional Activities | :                               | \$ 24,597,426                           | \$                                   | \$ -                        | \$ 24,597,426 |

### STATE CENTER COMMUNITY COLLEGE DISTRICT NOTES TO SUPPLEMENTARY INFORMATION

#### **NOTE 1 - PURPOSE OF SCHEDULES**

#### A - Schedule of Expenditure of Federal Awards

The accompanying Schedule of Expenditure of Federal Awards includes the Federal grant activity of the District and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Expenditures are recognized following, as applicable, either the cost principles in OMB Circular A-21, Cost Principles for Educational Institutions or the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The District has elected not to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

The following schedule provides a reconciliation between revenues reported on the Statement of Revenues, Expenditures and Change in Net Position and the related expenditures reported on the Schedule of Expenditure of Federal Awards.

| Description   | CFDA<br><u>Number</u> | Amount                      |
|---|-----------------------|-----------------------------|
| Federal revenues, Statement of Revenues, Expenditures and Change in Net Position: |                       |                             |
| Operating revenues Non-operating revenues   |                       | \$ 13,638,038<br>53,430,556 |
| Total Federal revenues  |                       | 67,068,594                  |
| Less: Federal reimbursement of interest paid Build America Bonds                  | N/A                   | (375,329)                   |
| Total Federal Expenditures, Schedule of<br>Expenditure of Federal Awards          |                       | \$ 66,693,265               |

#### B - Schedule of State Financial Awards

The accompanying Schedule of Expenditures of State Awards includes State grant activity of the District and is presented on the accrual basis of accounting. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements. The information in this schedule is presented to comply with reporting requirements of the California State Chancellor's Office.

#### C - Schedule of Workload Measures for State General Apportionment

Full-time equivalent students is a measurement of the number of students attending classes of the District. The purpose of attendance accounting from a fiscal standpoint is to provide the basis on which apportionments of State funds are made to community college districts. This schedule provides information regarding the attendance of students based on various methods of accumulating attendance data.

## STATE CENTER COMMUNITY COLLEGE DISTRICT NOTES TO SUPPLEMENTARY INFORMATION

#### NOTE 1 - PURPOSE OF SCHEDULES (Continued)

#### D - Reconciliation of Annual Financial and Budget Report (CCFS-311) with Audited Financial Statements

This schedule discloses any adjustments to fund balance as reported on the CCFS-311 to fund balance used in the audited financial statements.

#### E - Reconciliation of Governmental funds to the Statement of Net Position

This schedule provides the information necessary to reconcile the fund balances to the audited financial statements.

#### F - Reconciliation of ECS 84362 (50 Percent Law) Calculation

This schedule provides the information necessary to reconcile the 50 Percent Law Calculation reported on the CCFS-311 to the audited data.

#### G - Prop 30 EPA Expenditures Report

This schedule provides information about the District's EPA proceeds and summarizes how the EPA proceeds were spent.



#### INDEPENDENT AUDITOR'S REPORT ON STATE COMPLIANCE REQUIREMENTS

Board of Trustees State Center Community College District Fresno, California

#### Report on Compliance with State Laws and Regulations

We have audited the compliance of State Center Community College District with the types of compliance requirements described in Section 400 of the California State Chancellor's Office's California Community College District Audit Manual (CDAM) that are applicable to community colleges in the State of California for the year ended June 30, 2016:

Salaries of Classroom Instructors (50 Percent Law) Apportionment for Instructional Service Agreements/Contracts State General Apportionment Funding System Residency Determination for Credit Courses Students Actively Enrolled Concurrent Enrollment of K-12 Students in Community College Credit Courses Student Success and Support Program (SSSP) Scheduled Maintenance Program Gann Limit Calculation Open Enrollment Student Fees - Health Fees and Use of Health Fee Funds Proposition 39 Clean Energy Intersession Extension Program Disabled Student Programs and Services (DSPS) To Be Arranged Hours (TBA) Proposition 1D State Bond Funded Projects Proposition 30 Education Protection Account Funds

#### Management's Responsibility

Management is responsible for compliance with the requirements of state laws and regulations.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on compliance with state laws and regulations of State Center Community College District. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and the California State Chancellor's Office's California Community College Contracted District Audit Manual (Audit Manual). Those standards and the Audit Manual require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the state laws and regulations listed above occurred. An audit includes examining, on a test basis, evidence about State Center Community College District's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion in compliance with state laws and regulations. However, our audit does not provide a legal determination of State Center Community College District's compliance with those requirements.

#### **Opinion with State Laws and Regulations**

In our opinion, State Center Community College District complied, in all material respects, with the state laws and regulations compliance requirements referred to above for the year ended June 30, 2016. Further, based upon our examination, for items not tested, nothing came to our attention to indicate State Center Community College District had not complied with the state laws and regulations.

#### **Other Matters**

The results of our audit procedures disclosed an instance of noncompliance, which is required to be reported in accordance with the Contracted District Audit Manual and which is described in the accompanying Schedule of Audit Findings and Questioned Costs as item 2016-001. Our opinion with State Laws and Regulations is not modified with respect to this matter.

State Center Community College District's response to the noncompliance finding identified in our audit is described in the accompanying Schedule of Audit Findings and Questioned Costs. State Center Community College District's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on it.

#### Purpose of this Report

This report is intended solely to describe the scope of our testing of compliance and the results of that testing based on requirements of the *Contracted District Audit Manual*. Accordingly, this report is not suitable for any other purpose.

Crowe Horwath LLP

Sacramento, California December 19, 2016



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees State Center Community College District Fresno, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities and fiduciary activities of State Center Community College District as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise State Center Community College District's basic financial statements, and have issued our report thereon dated December 19, 2016.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered State Center Community College District's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of State Center Community College District's internal control. Accordingly, we do not express an opinion on the effectiveness of State Center Community College District's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether State Center Community College District's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Crowe Horwath LLP

Crowe Horwath L

Sacramento, California December 19, 2016



## INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE

Board of Trustees State Center Community College District Fresno, California

#### Report on Compliance for Each Major Federal Program

We have audited State Center Community College District's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of State Center Community College District's major federal programs for the year ended June 30, 2016. State Center Community College District's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of State Center Community College District's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about State Center Community College District's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of State Center Community College District's compliance.

#### Opinion on Each Major Federal Program

In our opinion, State Center Community College District complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2016.

#### Report on Internal Control Over Compliance

Management of State Center Community College District is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered State Center Community College District's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of State Center Community College District's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Crowe Horwath LLP

Sacramento, California December 19, 2016 FINDINGS AND RECOMMENDATIONS

#### SECTION I - SUMMARY OF AUDITOR'S RESULTS

| FINANCIAL STATEMENTS  |                                      |
|---|--------------------------------------|
| Type of auditor's report issued:  | Unmodified                           |
| Internal control over financial reporting: Material weakness(es) identified? Significant deficiency(ies) identified not considered to be material weakness(es)? | YesX No YesX None reported           |
| Noncompliance material to financial statements noted?   | YesX No                              |
| FEDERAL AWARDS  |                                      |
| Internal control over major programs:  Material weakness(es) identified?  Significant deficiency(ies) identified not considered to be material weakness(es)?    | YesX No YesX None reported           |
| Type of auditor's report issued on compliance for major programs:   | Unmodified                           |
| Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?  | YesX No                              |
| Identification of major programs:   |                                      |
| CFDA Number(s)  | Name of Federal Program or Cluster   |
|   | ent Financial Aid Cluster<br>Cluster |
| Dollar threshold used to distinguish between Type A and Type B programs:  | \$ 2,000,798                         |
| Auditee qualified as low-risk auditee?  | X Yes No                             |
| STATE AWARDS  |                                      |
| Type of auditor's report issued on compliance for state programs:   | Unmodified                           |
|   |                                      |
|   |                                      |

#### SECTION II - FINANCIAL STATEMENT FINDINGS

No matters were reported.

#### SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

| 3               |             | <br> |  | <u></u> |
|-----------------|-------------|------|--|---------|
| No matters were | e reported. |      |  |         |
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#### SECTION IV - STATE AWARD FINDINGS AND QUESTIONED COSTS

## 2016-001 STATE COMPLIANCE - SALARIES OF CLASSROOM INSTRUCTORS (50 PERCENT LAW) (421)

#### Criteria

Education Code Section 84362, commonly known as the 50 Percent Law, requires that a minimum of 50 percent of the district's Current Expense of Education (CEE) be expended during each fiscal year for "Salaries of Classroom Instructors." The information utilized in the calculation to determine compliance is expected to be accurate and not include any erroneous information.

The District must expend at least 50% of their total expenditures on Classroom Instructors.

#### Condition

Of the 15 individuals selected for reassigned time testing, one individual selected was paid 100% using instructional funds while their employee personnel form indicated the payment should have been split 80% instructional expense and 20% non-instructional expense. The District's improper inclusion of the additional 20% overstated total instructional salaries within the 50% law calculation.

#### Effect

Extrapolation of the condition of the individual's additional 20% funding further concluded that the District is still in compliance with the 50% minimum, at 52.49% compared to an original calculation of 52.66%.

#### <u>Cause</u>

Adequate procedures are not in place to ensure information used to perform the calculation is accurate.

#### Fiscal Impact

Not determinable.

#### Recommendation

The District should review the input and accuracy of employee information within the 50% calculation to ensure all employees are properly coded to instructional versus non-instructional expense.

#### Corrective Action Plan

The District will implement additional training for office staff on understanding the relationship of faculty loads and reassigned time, and how to review reports and identify discrepancies on labor expenditure reports. Additionally, each semester the campus will prepare a report of staff who has reassigned time. The report will be given to the Deans to verify and the Administrative Services office to audit.

# STATUS OF PRIOR YEAR FINDINGS AND RECOMMENDATIONS

#### STATE CENTER COMMUNITY COLLEGE DISTRICT STATUS OF PRIOR YEAR FINDINGS AND RECOMMENDATIONS Year Ended June 30, 2016

Finding/Recommendation

**Current Status** 

District Explanation
If Not Fully Implemented

#### 2015-001

Condition: Sample selections were made from the detailed listing of students receiving EOPS support and services from the District for the 2014-2015 academic year.

Out of 25 students selected for testing, one student from Fresno City College was not served by the District for EOPS services and should have been excluded from the data submitted to the State for allocation of EOPS funding.

Recommendation: The District should develop and implement procedures to ensure compliance with EOPS recordkeeping requirements.

Implemented.

#### **EXHIBIT C**

#### **INSURANCE REQUIREMENTS**

#### MINIMUM SCOPE OF INSURANCE

Coverage shall be at least as broad as:

- 1. The most current version of Insurance Services Office (ISO) Commercial General Liability Coverage Form CG 00 01, providing liability coverage arising out of your business operations. The Commercial General Liability policy shall be written on an occurrence form and shall provide coverage for "bodily injury," "property damage" and "personal and advertising injury" with coverage for premises and operations (including the use of owned and non-owned equipment), products and completed operations, and contractual liability (including, without limitation, indemnity obligations under the Agreement) with limits of liability not less than those set forth under "Minimum Limits of Insurance."
- 2. The most current version of ISO \*Commercial Auto Coverage Form CA 00 01, providing liability coverage arising out of the ownership, maintenance or use of automobiles in the course of your business operations. The Automobile Policy shall be written on an occurrence form and shall provide coverage for all owned, hired, and non-owned automobiles or other licensed vehicles (Code 1- Any Auto). If personal automobile coverage is used, the City of Fresno (CITY), its officers, officials, employees, agents, and volunteers are to be listed as additional insureds.
- 3. Workers' Compensation insurance as required by the State of California and Employer's Liability Insurance.
- 4. Professional Liability (Errors and Omissions) insurance appropriate to Fresno City College's (COLLEGE) profession.

#### MINIMUM LIMITS OF INSURANCE

COLLEGE, or any party the COLLEGE subcontracts with, shall maintain limits of liability of not less than those set forth below. However, insurance limits available to CITY, its officers, officials, employees, agents, and volunteers as additional insureds, shall be the greater of the minimum limits specified herein or the full limit of any insurance proceeds available to the named insured:

#### 1. COMMERCIAL GENERAL LIABILITY:

- (i) \$1,000,000 per occurrence for bodily injury and property damage;
- (ii) \$1,000,000 per occurrence for personal and advertising injury;
- (iii) \$2,000,000 aggregate for products and completed operations; and,
- (iv) \$2,000,000 general aggregate applying separately to the work performed under the Agreement.

#### 2. **COMMERCIAL AUTOMOBILE LIABILITY**:

\$1,000,000 per accident for bodily injury and property damage.

3. <u>WORKERS' COMPENSATION INSURANCE</u> as required by the State of California with statutory limits.

#### 4. **EMPLOYER'S LIABILITY**:

- (i) \$1,000,000 each accident for bodily injury;
- (ii) \$1,000,000 disease each employee; and,
- (iii) \$1,000,000 disease policy limit.

#### 5. **PROFESSIONAL LIABILITY** (Errors and Omissions):

- (i) \$1,000,000 per claim/occurrence; and,
- (ii) \$2,000,000 policy aggregate.

#### **UMBRELLA OR EXCESS INSURANCE**

In the event COLLEGE purchases an Umbrella or Excess insurance policy(ies) to meet the "Minimum Limits of Insurance," this insurance policy(ies) shall "follow form" and afford no less coverage than the primary insurance policy(ies). In addition, such Umbrella or Excess insurance policy(ies) shall also apply on a primary and non-contributory basis for the benefit of the CITY, its officers, officials, employees, agents, and volunteers.

#### **DEDUCTIBLES AND SELF-INSURED RETENTIONS**

COLLEGE shall be responsible for payment of any deductibles contained in any insurance policy(ies) required herein and COLLEGE shall also be responsible for payment of any self-insured retentions. Any deductibles or self-insured retentions must be declared to on the Certificate of Insurance, and approved by, the CITY's Risk Manager or designee. At the option of the CITY's Risk Manager or designee, either:

- (i) The insurer shall reduce or eliminate such deductibles or self-insured retentions as respects CITY, its officers, officials, employees, agents, and volunteers; or
- (ii) COLLEGE shall provide a financial guarantee, satisfactory to CITY's Risk Manager or designee, guaranteeing payment of losses and related investigations, claim administration and defense expenses. At no time shall CITY be responsible for the payment of any deductibles or selfinsured retentions.

#### OTHER INSURANCE PROVISIONS/ENDORSEMENTS

<u>The General Liability and Automobile Liability insurance policies</u> are to contain, or be endorsed to contain, the following provisions:

1. CITY, its officers, officials, employees, agents, and volunteers are to be covered as additional insureds. COLLEGE shall establish additional insured status for the City and for all ongoing and completed operations by use of ISO Form CG 20 10 11 85 or both CG 20 10 10 01 and CG 20 37 10 01 or by an executed manuscript insurance company endorsement providing additional insured status as broad as that contained in ISO Form CG 20 10 11 85.

- 2. The coverage shall contain no special limitations on the scope of protection afforded to CITY, its officers, officials, employees, agents, and volunteers. Any available insurance proceeds in excess of the specified minimum limits and coverage shall be available to the Additional Insured.
- 3. For any claims relating to this Agreement, COLLEGE's insurance coverage shall be primary insurance with respect to the CITY, its officers, officials, employees, agents, and volunteers. Any insurance or self-insurance maintained by the CITY, its officers, officials, employees, agents, and volunteers shall be excess of COLLEGE's insurance and shall not contribute with it. COLLEGE shall establish primary and non-contributory status by using ISO Form CG 20 01 04 13 or by an executed manuscript insurance company endorsement that provides primary and non-contributory status as broad as that contained in ISO Form CG 20 01 04 13.

<u>The Workers' Compensation insurance policy</u> is to contain, or be endorsed to contain, the following provision: COLLEGE and its insurer shall waive any right of subrogation against CITY, its officers, officials, employees, agents, and volunteers.

If the *Professional Liability (Errors and Omissions) insurance policy* is written on a claims-made form:

- 1. The retroactive date must be shown, and must be before the effective date of the Agreement or the commencement of work by COLLEGE.
- 2. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the Agreement work or termination of the Agreement, whichever occurs first, or, in the alternative, the policy shall be endorsed to provide not less than a five (5) year discovery period.
- 3. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to the effective date of the Agreement or the commencement of work by COLLEGE, COLLEGE must purchase "extended reporting" coverage for a minimum of five (5) years completion of the Agreement work or termination of the Agreement, whichever occurs first.
- 4. A copy of the claims reporting requirements must be submitted to CITY for review.
- 5. These requirements shall survive expiration or termination of the Agreement.

<u>All policies of insurance</u> required herein shall be endorsed to provide that the coverage shall not be cancelled, non-renewed, reduced in coverage or in limits except after thirty (30) calendar days written notice by certified mail, return receipt requested, has been given to CITY. COLLEGE is also responsible for providing written notice to the CITY under the same terms and conditions. Upon issuance by the insurer, broker, or agent of a notice of cancellation, non-renewal, or reduction in coverage or in limits, COLLEGE shall furnish CITY with a new certificate and applicable endorsements for such policy(ies). In the event any policy is due to expire during the work to be performed for CITY, COLLEGE shall provide a new certificate, and applicable endorsements, evidencing renewal of such policy not less than fifteen (15) calendar days prior to the expiration date of the expiring policy.

Should any of the required policies provide that the defense costs are paid within the Limits of Liability, thereby reducing the available limits by any defense costs, then the requirement for the Limits of Liability of these polices will be twice the above stated limits.

The fact that insurance is obtained by COLLEGE shall not be deemed to release or diminish the liability of COLLEGE, including, without limitation, liability under the indemnity provisions of this Agreement. The policy limits do not act as a limitation upon the amount of indemnification to be provided by COLLEGE. Approval or purchase of any insurance contracts or policies shall in no way relieve from liability nor limit the liability of COLLEGE, its principals, officers, agents, employees, persons under the supervision of COLLEGE, vendors, suppliers, invitees, consultant, sub-consultant, subcontractors, or anyone employed directly or indirectly by any of them.

<u>SUBCONTRACTORS</u> - If COLLEGE subcontracts any or all of the services to be performed under this Agreement, COLLEGE shall require, at the discretion of the CITY Risk Manager or designee, subcontractor(s) to enter into a separate Side Agreement with the City to provide required indemnification and insurance protection. Any required Side Agreement(s) and associated insurance documents for the subcontractor must be reviewed and preapproved by CITY Risk Manager or designee. If no Side Agreement is required, COLLEGE will be solely responsible for ensuring that its subcontractors maintain insurance coverage at levels no less than those required by applicable law and is customary in the relevant industry.

#### **VERIFICATION OF COVERAGE**

COLLEGE shall furnish CITY with all certificate(s) and applicable endorsements effecting coverage required hereunder. All certificates and applicable endorsements are to be received and approved by the CITY'S Risk Manager or his/her designee prior to CITY'S execution of the Agreement and before work commences. All non-ISO endorsements amending policy coverage shall be executed by a licensed and authorized agent or broker. Upon request of CITY, COLLEGE shall immediately furnish City with a complete copy of any insurance policy required under this Agreement, including all endorsements, with said copy certified by the underwriter to be a true and correct copy of the original policy. This requirement shall survive expiration or termination of this Agreement.