

EVALUATION OF BID
PROPOSALS

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FOR: ADOBE ENTERPRISE LICENSES

Bid File No. 9523
Bid Opening:
October 22, 2019

BIDDERS

TOTAL NET BID AMOUNT

- | | |
|--|---|
| 1. Software Information Resource Corp
730 24 th Street NW #3
Washington DC20037 94533 | \$187,174.56 <i>mp</i>
(Non-Responsive)* |
| 2. Burgess Innovation Management
956 Stone Pine Court
Fairfield CA 94533 | \$187,904.00 <i>mp</i> |
| 3. NextRow, Inc.
475 N Martingale Road Suite 570
Schaumburg IL 60173 | \$190,451.80 <i>mp</i> |
| 4. CCT Technologies, Inc.
482 West San Carlos Street
San Jose CA 95110 | \$191,196.00 <i>mp</i> |

*Did not submit a Bid Deposit

Each bidder has agreed to allow the City Ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, November 18, 2019, 5:00 P.M.

The current contract pricing is 19.2% above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

The increase in contract price is due to three factors:

1. The change in the Adobe licensing model to include mobile licensing for Acrobat DC
2. The changes, increase, in pricing of the various software types
3. The increase of quantities of software types licensed, due to user requests.

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BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

ISD and Adobe entered into the ELA in 2016 as a way to assure the deployment of supported, standardized software, and make Adobe Acrobat available Citywide, as part of the standard software load. The site license included in this agreement is far more cost effective than purchasing a copy of the software for each computer and eliminates the risk of negative audit findings related to our use of Adobe Acrobat DC.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$187,904.00

to Burgess Innovations Management as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

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Department Head Approval



Title Chief Information Officer

Date 10/29/2019


- ☒ Approve Dept. Recommendation ☐ Approve Finance/Purchasing Recommendation
☐ Disapprove ☐ Disapprove
☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER


Purchasing Manager 10/30/2019 Date


City Manager or Designee 10/31/19 Date


Finance Director 10/30/19 Date