



COMMENT AND REVIEW

To the
REQUEST FOR PROPOSAL (RFP) #112014
Entitled

MOBILE REFUSE COLLECTION VEHICLES WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES

The following advertisement was placed in the Minneapolis, MN *Star Tribune* on October 2, 2014 and October 9, 2014, in Oregon's *Daily Journal of Commerce* on October 3, 2014, in South Carolina's *The State* on October 2, 2014, in Utah's *The Salt Lake Tribune* on October 2, 2014, in *USA Today* on October 2, 2014, and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #112014 MOBILE REFUSE COLLECTION VEHICLES WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES. Details of this RFP are available beginning OCTOBER 2, 2014. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until NOVEMBER 19, 2014 at 4:30 p.m. Central Time at the above address and opened NOVEMBER 20, 2014 at 8:00 a.m. Central Time.

Addendum One (1) was emailed on November 13, 2014 to all those who had requested the RFP.

RFPs were requested from and distributed to:

County of Mecklenburg
Best Equipment Company
City of Red Deer
Downing Sales and Services
GeoLogic Computer Systems
The Heil Company
Crane Carrier Company
Hol-Mac Corp./Pac-Mac
Labrie Enviroquip Group
McNeilus Companies
Pak-Mor, Ltd.
RK Chevrolet
Schaefer Systems International, Inc.

Wastequip, LLC
Bridgeport Truck Manufacturing, Inc.
Cobalt Truck Equipment
East Manufacturing Corp.
GSP Marketing
IVS Inc. Angeltrax
LoadMaster Corp.
Otto Environmental Systems (NC), LLC
R.N.O.W., Inc.
Routeware, Inc.
Scranton Manufacturing Company, Inc./New Way
Superior Trailer Sales Co.

Proposals were opened on November 20, 2014 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479. Proposals were received from the following:

Crane Carrier Company
Labrie Enviroquip Group
McNeilus Companies
Pak-Mor Ltd.
Routeware, Inc.
Scranton Manufacturing Company, Inc./New Way
The Heil Company

Bids were reviewed by the Proposal Evaluation Committee:

Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst
Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst
Tracy Plinske, NJPA Contract Procurement Analyst
Keith Hanson, CPA, NJPA Accounting Manager
Jonathan Yahn, JD, NJPA Contracts and Compliance Manager

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all bid responses met Level-One and Level-Two Responsiveness and were evaluated.

The Heil Company offered a large sales and service force, experience within the industry, and full turnkey mobile refuse collection vehicles with accessories including: front loaders, rear loaders, and side loaders. They also offered rental equipment and alternative fuel solutions, which will serve our members' needs.

McNeilus Companies offered refuse bodies, side, front, and rear loaders. They have experience within the industry and a large sales and service force.

Labrie Enviroquip Group offered a broad spectrum of refuse collection body configurations with an assortment of chassis pairings. Labrie also has a strong presence in Canada to meet our members' needs in those areas.

Scranton Manufacturing Company, Inc./New Way offered a large sales and service force with national coverage. They offered mobile refuse body options with an assortment of chassis.

For these reasons the NJPA Proposal Review Committee recommends award of NJPA Contract #112014 to


Labrie Enviroquip Group	112014-LEG
Scranton Manufacturing Company, Inc./New Way	112014-NWY
McNeilus Companies	112014-MCN
The Heil Company	112014-THC


Ginger Line, CPPB, Senior Contract Procurement Analyst


Date


Gregg Meierhofer, CPPO, Senior Contract Product & Price Analyst


Date



Tracy Plinske, Contract Procurement Analyst



Keith Hanson, CPA, NJPA Accounting Manager



Jonathan Yahn, JD, Contracts and Compliance Manager

12-3-14

Date

12-3-14

Date

12/3/14

Date