

**REPORT FROM EVALUATION COMMITTEE
REQUEST FOR PROPOSAL FOR
HIGHWAY LITTER CONTROL - RFP NO. 9507
(Committee Meeting held on 9/25/19)**

COMMITTEE MEMBERS:

- Diana Rodriguez, Procurement Specialist/Facilitator, City of Fresno Finance Department– Purchasing
- Aaron Aguirre – Public Works Manager
- Andrew Benelli - Public Works Assistant Director
- Jason Miao – Cal Trans, Office Chief
- H. Spees– Housing Office of the City Manager, Director of Strategic Initiatives

BACKGROUND

The goal of this Request for Proposal (RFP) was to solicit proposals to enhance litter and weed abatement activities along the State of California Highway System currently being provided by Caltrans. The Highway Systems included in this proposal are within the City of Fresno's City Limits and include Highways 41, 99, 168 and 180. The service contract will be for a one year contract with an option to renew one additional one-year period, for a total of two years. The operator will be responsible for various areas throughout the City of Fresno highways as per the specifications.

Proposals were submitted by four (4) vendors according to the Request for Proposal September 10, 2019, deadline.

COMMITTEE NOTES

The committee members evaluated the proposers on 1) Cost as shown on the proposal form 2) The ability to meet the stated service requirements, 3) Past performance and experience with the City, 4) Conformance to the terms and conditions of the RFP, 5) Other related information provided by the proposers.

Landscape Maintenance of America dba California Highway Adoption Company – This company currently performs litter control along various highway corridors in California and has 25 years of experience in this field. Their references were with various Cal Trans district areas including Glendale, Los Angeles and the City of Malibu among others. References were called and each reference had very high remarks regarding this company. All of their references were with municipalities that are equal or greater than the Fresno area. They have also attended the Cal Trans safety training. Their cost proposal was ranked as the lowest received.

Joe Grijalva Landscape- This company has 15 years of abatement services with other government agencies and has 24 hour call back service. Their references were contacted with zero call back. Their bid proposal did not show any experience with highway litter control and did not mention any traffic control, organizational chart or other trainings. The committee felt that this company was not suited to meet the needs of this contract. This cost proposal was ranked as the second lowest received.

Olympic Property Services, LLC. – This company has 5 years experience with the removal of illegally dumped waste. Their references were contacted with only one response which was favorable. They are the only local vendor that submitted a proposal. It was noted that their references consisted mainly of event only clean ups or private types of contracts. They are not a licensed contractor. The committee also noticed that their bid proposal was incomplete. This cost proposal was ranked the 3rd lowest received.

Westcapes inc. – This company has 41 years experience in landscape maintenance. Their references included two with the City of Visalia, one with West Hills Community College and one with Cal Trans with the emphasis on landscape maintenance. Their references were contacted with one very unfavorable call back. Out of the 4 references submitted 2 were with the same contact that gave the unfavorable reference. The committee did not feel that this proposer was a right fit for the City of Fresno. This proposal was the highest received.

Summary Recommendation- The committee unanimously agreed after reviewing all of the proposals that the only truly qualified contractor to perform the Highway Litter Control contract was Landscape Maintenance of America dba California Highway Adoption Company. Their references along with their experience and cost proposal was ranked number one. Therefore, the committee recommends that Landscape Maintenance of America dba California Highway Adoption Company be awarded the Highway Litter Control contract.