

SALES REPRESENTATIVE

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SHIP TO

Steve Jaquez
Fresno Police Dept. - CA
2323 Mariposa Street
Fresno, CA 93721
US

BILL TO

Fresno Police Dept. - CA
2323 Mariposa Street
Fresno, CA 93721
US

TAP Replacement (Contract #00005118)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
11528	FLEX 2 CAMERA, (ONLINE)		502	449.00	0.00	0.00
80108	5 YEAR OFFICER SAFETY PLAN STANDARD FLEX 2 CAMERA		502	0.00	0.00	0.00
80117	FIVE YEAR OFFICER SAFETY PLAN STANDARD FLEX 2 CONTROLLER		502	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER		502	250.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK		502	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		502	0.00	0.00	0.00
11545	COLLAR MOUNT, FLEX 2		502	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2		502	0.00	0.00	0.00
11537	DOCK, FLEX 2, 6-BAY + CORE		87	1,495.00	0.00	0.00
80111	5 YEAR OFFICER SAFETY PLAN STANDARD 6-BAY DOCK AB2		87	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	0.00

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80075	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 1 PAYM		556	1,308.00	1,308.00	727,248.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT		7	180.00	180.00	1,260.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT		4	468.00	468.00	1,872.00
80052	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 1 PAYMENT		556	180.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		70	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		120	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		22,240	0.00	0.00	0.00
Hardware						
11002	BLACK X26P CEW, HANDLE		556	0.00	0.00	0.00
11004	WARRANTY, 4 YEAR, X26P		556	0.00	0.00	0.00
11501	RIGHT-HAND HOLSTER, X26P, BLACKHAWK		556	0.00	0.00	0.00
70116	SPPM, SIGNAL CONNECTED BATTERY PACK, X2/X26P		556	0.00	0.00	0.00
11528	FLEX 2 CAMERA, (ONLINE)		54	449.00	449.00	24,246.00
80108	5 YEAR OFFICER SAFETY PLAN STANDARD FLEX 2 CAMERA		54	0.00	0.00	0.00
80117	FIVE YEAR OFFICER SAFETY PLAN STANDARD FLEX 2 CONTROLLER		54	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER		54	250.00	250.00	13,500.00
11509	BELT CLIP, RAPIDLOCK		54	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		54	0.00	0.00	0.00
11545	COLLAR MOUNT, FLEX 2		54	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2		54	0.00	0.00	0.00
11537	DOCK, FLEX 2, 6-BAY + CORE		6	1,495.00	1,495.00	8,970.00
80111	5 YEAR OFFICER SAFETY PLAN STANDARD 6-BAY DOCK AB2		6	0.00	0.00	0.00
					Subtotal	777,096.00
					Estimated Tax	61,723.64
					Total	838,819.64

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80108	5 YEAR OFFICER SAFETY PLAN STANDARD FLEX 2 CAMERA		18	0.00	0.00	0.00
80117	FIVE YEAR OFFICER SAFETY PLAN STANDARD FLEX 2 CONTROLLER		18	0.00	0.00	0.00
11528	FLEX 2 CAMERA, (ONLINE)		18	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER		18	250.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK		18	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		18	0.00	0.00	0.00
11545	COLLAR MOUNT, FLEX 2		18	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2		18	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80076	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 2 PAYM		556	1,308.00	1,308.00	727,248.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT		7	180.00	180.00	1,260.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT		4	468.00	468.00	1,872.00
80053	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 2 PAYMENT		556	180.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		70	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		120	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		22,240	0.00	0.00	0.00
					Subtotal	730,380.00
					Estimated Tax	57,998.03
					Total	788,378.03

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80077	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 3 PAYM		556	1,308.00	1,308.00	727,248.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT		7	180.00	180.00	1,260.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT		4	468.00	468.00	1,872.00
80054	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 3 PAYMENT		556	180.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		70	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		120	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		22,240	0.00	0.00	0.00
					Subtotal	730,380.00
					Estimated Tax	57,998.03
					Total	788,378.03

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80078	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 4 PAYM		556	1,308.00	1,308.00	727,248.00
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT		7	180.00	180.00	1,260.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT		4	468.00	468.00	1,872.00
80055	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 4 PAYMENT		556	180.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		70	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		120	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		22,240	0.00	0.00	0.00
					Subtotal	730,380.00
					Estimated Tax	57,998.03
					Total	788,378.03

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80079	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 5 PAYM		556	1,308.00	1,308.00	727,248.00
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT		7	180.00	180.00	1,260.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT		4	468.00	468.00	1,872.00
80056	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 5 PAYMENT		556	180.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		70	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		120	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		22,240	0.00	0.00	0.00
					Subtotal	730,380.00
					Estimated Tax	57,998.03
					Total	788,378.03
Grand Total						3,992,331.76

Discounts (USD)

Quote Expiration: 05/15/2020

List Amount	4,684,479.00
Discounts	985,863.00
Total	3,698,616.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
TAP Replacement (Contract #00005118)	0.00
Year 1	838,819.64
Spares	0.00
Year 2	788,378.03
Year 3	788,378.03
Year 4	788,378.03
Year 5	788,378.03
Grand Total	3,992,331.76

Notes

100% discounted body-worn camera and docking station hardware contained in Year 1 reflects a TAP replacement for hardware purchased under existing contract #00005118. All TAP obligations from this contract will be considered fulfilled upon execution of this quote. This refreshed hardware will be covered under the Technology Assurance Plan (TAP) and will be eligible for 2 replacements. This will take place at the 30 and 60 month marks of this new contract.

National IPA Contract No. 151089 is used for pricing and purchasing justification.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Megan Hardisty at mhardisty@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract #: Order Type: RMA #: Address Used: SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	