

| TO RADRATED TO | | | | COVID Fresno C | ity Proposal B | udget | | | | | |
|--------------------------------------|-----------------------|----------------------------------|---|---|----------------|--------------|--------------|--------------|---|--------------|----------------|
| | | | | Phase 1 | | Phase 2 | | Phase 3 | | | |
| Personnel | Annualized Salary | Annualized Fringe Benefits | 100% FTE over 7 months (Total Salary/ Benefit) | June | July | August | Sept | Oct | November | December | Total |
| Key Personnel - Salary & Benefits | _ | | | | _ | | | | | | |
| Medical Director | \$300,000.00 | \$110,550.00 | \$239,487.50 | \$34,212.50 | \$34,212.50 | \$34,212.50 | \$34,212.50 | \$34,212.50 | \$34,212.50 | \$34,212.50 | \$239,487.50 |
| RN Manager | \$146,800.00 | \$68,262.00 | \$125,452.83 | \$17,921.83 | \$17,921.83 | \$17,921.83 | \$17,921.83 | \$17,921.83 | \$17,921.83 | \$17,921.83 | \$125,452.83 |
| RN #2 | \$114,240.00 | \$53,121.60 | \$97,627.60 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$97,627.60 |
| RN #3 | \$114,240.00 | \$53,121.60 | \$97,627.60 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$97,627.60 |
| RN #4 | \$114,240.00 | \$53,121.60 | \$97,627.60 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$13,946.80 | \$97,627.60 |
| Manager | \$120,000.00 | \$55,800.00 | \$102,550.00 | \$14,650.00 | \$14,650.00 | \$14,650.00 | \$14,650.00 | \$14,650.00 | \$14,650.00 | \$14,650.00 | \$102,550.00 |
| Health Professions Admin - Communi | \$60,000.00 | \$27,900.00 | \$51,275.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$51,275.00 |
| Health Professions Admin - Operation | \$60,000.00 | \$27,900.00 | \$51,275.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$7,325.00 | \$51,275.00 |
| Admin Assistant | \$50,000.00 | \$23,250.00 | \$42,729.17 | \$6,104.17 | \$6,104.17 | \$6,104.17 | \$6,104.17 | \$6,104.17 | \$6,104.17 | \$6,104.17 | \$42,729.17 |
| Medical Assistant #1 | \$42,845.76 | \$19,923.28 | \$36,615.27 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Medical Assistant #2 | \$42,845.76 | \$19,923.28 | \$36,615.27 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Medical Assistant #3 | \$42,845.76 | \$19,923.28 | \$36,615.27 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Medical Assistant #4 | \$42,845.76 | \$19,923.28 | \$36,615.27 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Medical Assistant #5 | \$42,845.76 | \$19,923.28 | \$36,615.27 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Medical Assistant #6 | \$42,845.76 | \$19,923.28 | | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Medical Assistant #7 | \$42,845.76 | \$19,923.28 | | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Medical Assistant #8 | \$42,845.76 | \$19,923.28 | \$36,615.27 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Contact Tracer/Trainer/Educator | \$49,450.00 | \$22,994.25 | \$42,259.15 | \$6,037.02 | \$6,037.02 | \$6,037.02 | \$6,037.02 | \$6,037.02 | \$6,037.02 | \$6,037.02 | \$42,259.15 |
| Social worker #1 | \$62,000.00 | \$28,830.00 | \$52,984.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$52,984.17 |
| Social worker #2 | \$62,000.00 | \$28,830.00 | | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$52,984.17 |
| Social worker #3 | \$62,000.00 | \$28,830.00 | | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$52,984.17 |
| Social worker #4 | \$62,000.00 | \$28,830.00 | | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$7,569.17 | \$52,984.17 |
| Providers/midlevels 3.0-4.0 FTE | \$500,000.00 | \$90,000.00 | \$177,000.00 | \$25,285.71 | \$25,285.71 | \$25,285.71 | \$25,285.71 | \$25,285.71 | \$25,285.71 | \$25,285.71 | \$177,000.00 |
| Resident Moonlighting Coverage | \$90,000.00 | \$18,900.00 | \$217,800.00 | \$31,114.29 | \$31,114.29 | \$31,114.29 | \$31,114.29 | \$31,114.29 | \$31,114.29 | \$31,114.29 | \$217,800.00 |
| Driver/Setup #1 | \$42,845.76 | \$19,923.28 | • | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Driver/Setup #2 | \$42,845.76 | \$19,923.28 | | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Driver/Setup #3 | \$42,845.76 | \$19,923.28 | \$36,615.27 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| Driver/Setup #4 | \$42,845.76 | \$19,923.28 | \$36,615.27 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$5,230.75 | \$36,615.27 |
| IT Support Staff | \$80,000.00 | \$37,200.00 | \$68,366.67 | \$9,766.67 | \$9,766.67 | \$9,766.67 | \$9,766.67 | \$9,766.67 | \$9,766.67 | \$9,766.67 | \$68,366.67 |
| PERSONNEL TOTAL | +55,000.00 | ψ3., <u>2</u> 00.00 | \$2,062,398.05 | \$294,628.29 | \$294,628.29 | \$294,628.29 | \$294,628.29 | \$294,628.29 | \$294,628.29 | \$294,628.29 | \$2,062,398.05 |
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| Capital Expense | | | | | | | | | | | |
| Unit #1 37' | \$300,000.00 | | | \$300,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,000.00 |
| Unit #2 37' | \$300,000.00 | | | \$300,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,000.00 |
| Support Vehicle #1 Supply Van | \$70,000.00 | | | \$70,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$70,000.00 |
| Support Vehicle #2 Supply Van | \$70,000.00 | | | \$70,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$70,000.00 |
| Facilities Equipment | \$40,000.00 | | | \$5,714.29 | \$5,714.29 | \$5,714.29 | \$5,714.29 | \$5,714.29 | \$5,714.29 | \$5,714.29 | \$40,000.00 |
| Lab equipment | \$150,000.00 | | | \$50,000.00 | \$50,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$150,000.00 |
| Communications/Computers | \$75,000.00 | | | \$10,714.29 | \$10,714.29 | \$10,714.29 | \$10,714.29 | \$10,714.29 | \$10,714.29 | \$10,714.29 | \$75,000.00 |
| Total | \$1,005,000.00 | | | \$806,428.57 | \$66,428.57 | \$26,428.57 | \$26,428.57 | \$26,428.57 | \$26,428.57 | | \$1,005,000.00 |
| | | | | | | | | | | | |

| Consumables | | | | | | | | | |
|------------------------------------|----------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| Clinic Supplies/PPE | \$120,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$70,000.00 |
| Testing Numbers - daily | | = | 30 | 40 | 70 | 90 | 120 | 150 | 500 |
| Testing Total - monthly | | = | 900 | 1,200 | 2,100 | 2,700 | 3,600 | 4,500 | 15,000 |
| Testing Costs - Assume \$80/test | \$1,200,000.00 | \$0.00 | \$72,000.00 | \$96,000.00 | \$168,000.00 | \$216,000.00 | \$288,000.00 | \$360,000.00 | \$1,200,000.00 |
| Shipping - testing | \$60,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$35,000.00 |
| Office Supplies | \$10,000.00 | \$833.33 | \$833.33 | \$833.33 | \$833.33 | \$833.33 | \$833.33 | \$833.33 | \$5,833.33 |
| Materials Management/Biohazard Dis | \$12,000.00 | \$0.00 | \$500.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$5,500.00 |
| Fuel | \$45,000.00 | \$3,750.00 | \$3,750.00 | \$3,750.00 | \$3,750.00 | \$3,750.00 | \$3,750.00 | \$3,750.00 | \$26,250.00 |
| Insurance | \$60,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$5,000.00 | \$35,000.00 |
| Maintenance Contract | \$25,000.00 | \$2,083.33 | \$2,083.33 | \$2,083.33 | \$2,083.33 | \$2,083.33 | \$2,083.33 | \$2,083.33 | \$14,583.33 |
| Total | \$1,532,000.00 | \$26,666.67 | \$99,166.67 | \$123,666.67 | \$195,666.67 | \$243,666.67 | \$315,666.67 | \$387,666.67 | \$1,392,166.67 |
| | | | | | | | | | |
| Other Direct Costs | | | | | | | | | |
| Rent/Utilities | \$48,500.00 | \$6,928.57 | \$6,928.57 | \$6,928.57 | \$6,928.57 | \$6,928.57 | \$6,928.57 | \$6,928.57 | \$48,500.00 |
| UCSF Network Costs | \$5,128.20 | \$732.60 | \$732.60 | \$732.60 | \$732.60 | \$732.60 | \$732.60 | \$732.60 | \$5,128.20 |
| GAEL | \$9,443.00 | \$1,349.00 | \$786.92 | \$786.92 | \$786.92 | \$786.92 | \$786.92 | \$786.92 | \$6,070.50 |
| CCDSS | \$25,350.00 | \$2,112.50 | \$2,112.50 | \$2,112.50 | \$2,112.50 | \$2,112.50 | \$2,112.50 | \$2,112.50 | \$14,787.50 |
| HR Fees | \$19,549.00 | \$1,629.08 | \$1,629.08 | \$1,629.08 | \$1,629.08 | \$1,629.08 | \$1,629.08 | \$1,629.08 | \$11,403.58 |
| Total | \$107,970.20 | \$12,751.75 | \$12,189.67 | \$12,189.67 | \$12,189.67 | \$12,189.67 | \$12,189.67 | \$12,189.67 | \$85,889.78 |
| | | | | | | | | | |
| Total Direct Costs | \$2,644,970.20 | \$1,140,475.29 | \$472,413.20 | \$456,913.20 | \$528,913.20 | \$576,913.20 | \$648,913.20 | \$720,913.20 | \$4,545,454.50 |
| UCSF Required Indirect - 10% | | \$114,047.53 | \$47,241.32 | \$45,691.32 | \$52,891.32 | \$57,691.32 | \$64,891.32 | \$72,091.32 | \$454,545.50 |
| Total Cost | \$2,644,969.80 | \$1,254,522.81 | \$519,654.52 | \$502,604.52 | \$581,804.52 | \$634,604.52 | \$713,804.52 | \$793,004.52 | \$5,000,000.00 |