

EVALUATION OF BID PROPOSALS

FOR: CITYWIDE STREETLIGHT LED RETROFIT PHASE 2

Bid File No. 3663
Bid Opening: 8/11/2020

<u>BIDDERS</u>	<u>BID AMOUNT</u>
1. Advanced Lighting Service 4010 W Ashcroft Ave Fresno, CA 93722	\$534,301.00 *Non-responsive
2. Siemens Mobility, Inc. 2250 Business Way Riverside, CA 92501	\$583,767.00
3. Express Energy Services, Inc. 12570 Industry Street Garden Grove, CA 92841	\$585,351.96
4. Star Energy Management, Inc. 6120 Lincoln Blvd Ste G Oroville, CA 95953	\$609,315.51
5. Fluoresco Services, LLC 3484 W Gettysburg Ave Fresno, CA 93722	\$879,410.20
6. St Francis Electric 975 Carden Street San Leandro, CA 94577	\$884,495.00
7. Imperial Electric Service 4980 E University Ave #107 Fresno, CA 93727	\$1,363,885.00

*Bidder did not meet DBE goal and did not provide Good Faith Effort documentation.

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, August 24, 5:00 P.M.

The Engineer's Estimate for this expenditure is \$ 844,000.00. The contract price is 31 % below the Engineer's Estimate. If the overage is greater than 10% or only one bid was received, give explanation: The PG&E Citywide LED conversation replaced approximately 15% of the street lights in the scope of this street light LED conversion projects.

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BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

This project involves replacing existing light fixtures on approximately 2,500 streetlights along major streets throughout the City of Fresno. Fixtures will be retrofitted with energy efficient light emitting diodes (LEDs) to improve the luminosity and energy efficiency of existing streetlights through LED retrofitting. Advanced Lighting Service was the lowest bidder; however, they did not meet the DBE goal/requirements of the project nor did they provide sufficient good faith effort and therefor deemed non-responsive.

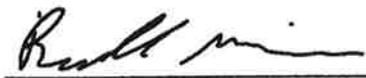
DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 583,767.00
to Siemens Mobility, Inc.
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Title Assistant Director

Date 9/2/2020

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A DBE goal of 9 % was established for this project. The recommended Contractor complied with the DBE requirements pursuant to the bid specifications.

M. Spera 09/03/2020
DBE Program Coordinator Date

- | | | |
|--|---|--------------------|
| <input checked="" type="checkbox"/> Approve Dept. Recommendation | <input checked="" type="checkbox"/> Approve | Finance/Purchasing |
| <input type="checkbox"/> Disapprove | <input type="checkbox"/> Disapprove | |
| <input type="checkbox"/> See Attachment | | |

FINANCE DEPARTMENT

CITY MANAGER

M. Spera 09/03/2020
Purchasing Manager Date

[Signature] 9/8/20
City Manager or Designee Date

Michael Spera 9/3/20
Finance Director Date