



## MEMORANDUM

DATE: March 25, 2021

TO: THOMAS C. ESQUEDA, City Manager  
Office of the City Manager

FROM: PACO BALDERAMA, Chief of Police  
Office of the Chief

SUBJECT: Sole Source Ammunition Purchase- \$282,400

The Fresno Police Department currently has a working budget of \$284,000 for ammunition supply purchases. This budget allows for the purchase of both training and duty ammunition of all police service firearms which include pistol, rifle, shotgun, specialty ammunition, less lethal munitions, specialty batteries, targets, repairs, and gun cleaning supplies. The ammunition is necessary for essential police training, quarterly and trimester trainings and qualifications, perishable skills trainings, Glock Transition Training, and duty use.

For over 30 years, the Fresno Police Department has used Winchester Law Enforcement ammunition. Testing and ongoing evaluation by the Department has shown that Winchester Law Enforcement ammunition has proven superior to other brands and is considered a matter of "officer safety" in which only Winchester Law Enforcement ammunition be used by the Department for both practice and duty ammunition.

Winchester has established a marketing structure for sales of Law Enforcement bulk ammunition. Sales are broken into regions and because of our geographical location (Western Region), we are serviced by Dooley Enterprises, located in Anaheim, Ca. Other dealers for Winchester Law Enforcement ammunition are not allowed to sell to the Fresno area because it is within the territory served by Dooley Enterprises.

The Fresno Police Department continually monitors ammunition, budget, and purchases based upon both usage and projections of scheduled training. Currently, there is some uncertainty within the ammunition distributors who are dealing with supply and demand. Due to unforeseen delays caused by a national shortage, the Fresno Police Department must be strategic when ordering to minimize the potential of running out.

Because of the marketing structure, I am requesting Council approval to sole source with Dooley Enterprise for bulk ammunition purchases as they are the only Law Enforcement

Memorandum - Sole Source Ammunition Purchase

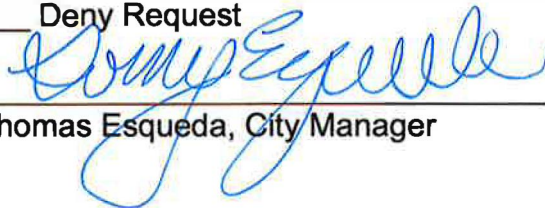
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bulk ammunition supplier that can supply the Fresno Police Department Winchester Law Enforcement ammunition.

X Approve Request

     Deny Request

  
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Thomas Esqueda, City Manager

  
\_\_\_\_\_  
Date

Attachment(s)

Sole Source Memo  
Report to the City Council