



Legislation Details (With Text)

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Title: Actions pertaining to the purchase of maintenance, support and subscription services for Cisco equipment:
 1. RESOLUTION - Authorizing the execution and delivery of a Master Equipment Lease Purchase Agreement and certain separate lease schedules with respect to the acquisition, purchase, financing and leasing of equipment for the public benefit; and authorizing the execution and delivery of documents required in connection therewith.
 2. Approve an agreement of the Master Equipment Lease Purchase Agreement (MELPA) with Banc of America Public Capital Corp. (BAPCC)
 3. Approve a maintenance agreement for networking equipment with AMS.NET, Inc., in the amount of \$3,311,067.03 purchased through the Merced County FOCUS Agreement (Contract #2021092).

Sponsors: Information Services Department

Indexes:

Code sections:

Attachments: 1. 24-806 Resolution, 2. 24-806 Merced County Focus Agreement, 3. 24-806 Amendment #1 to Contract 2021092

Date	Ver.	Action By	Action	Result
6/20/2024	1	City Council	ADOPTED	Pass

REPORT TO THE CITY COUNCIL

FROM: BRYON HORN, Chief Information Officer
Information Services Department

BY: FRANK D. VAWTER, Assistant Director
Information Services Department

SUBJECT

Actions pertaining to the purchase of maintenance, support and subscription services for Cisco equipment:

1. RESOLUTION - Authorizing the execution and delivery of a Master Equipment Lease Purchase Agreement and certain separate lease schedules with respect to the acquisition, purchase, financing and leasing of equipment for the public benefit; and authorizing the execution and delivery of documents required in connection therewith.
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3. Approve a maintenance agreement for networking equipment with AMS.NET, Inc., in the amount of \$3,311,067.03 purchased through the Merced County FOCUS Agreement (Contract #2021092).

RECOMMENDATION

Staff recommends that Council adopt the resolution approving a Master Equipment Lease Purchase Agreement with Banc of America Public Capital Corp. This agreement is necessary to provide the City with a lease-purchase financing mechanism to purchase equipment, vehicles, and other items. Staff also recommend that Council approve a maintenance agreement for networking equipment with AMS.NET, Inc., in the amount of \$3,311,067.03. In accordance with Administrative Order 3-1, the purchase is utilizing a competitive purchase agreement (Merced County FOCUS Agreement #2021092).

EXECUTIVE SUMMARY

The City of Fresno (City) employs Cisco hardware to provide a variety of technology services. To assure that this hardware is eligible for software upgrades, technical support, subscription services, security updates, and warranty replacement, the Information Services Department (ISD) maintains, via AMS.NET, Cisco's maintenance and support coverage, as well as a variety of subscription services. Absent an active support contract, we will not receive software upgrades, technical support, subscription security updates, and replacement of failed hardware. Absent the subscription services, the benefits of those services will cease, which will impact operations.

BACKGROUND

ISD maintains the maintenance, support, and subscription services contract for the City. These services are sourced from AMS.NET, leveraging the Merced FOCUS agreement.

These services and subscriptions help provide ISD with the tools they need to support the City's technology environment and provide for ongoing operations.

ENVIRONMENTAL FINDINGS

Pursuant to California Environmental Quality Act (CEQA) Guidelines Section 15378, this item is not a project for the purposes of CEQA.

LOCAL PREFERENCE

Local preference was not implemented because this is a cooperative purchase using Merced County's FOCUS Agreement

FISCAL IMPACT

Information Services Department's approved FY25 budget contains appropriations for the first annual lease payment and the remaining payments will be budgeted in subsequent years.

Attachments:

Resolution

Merced County Focus Agreement

Amendment #1 to Contract 2021092