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Title: Approve the award of a cooperative purchase agreement to Quinn Company of Fresno, California, for the purchase of one (1) Caterpillar MH3022 wheeled material handler in the amount of \$371,869

Sponsors: Department of Transportation

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Attachments: 1. Acceptance and Award.pdf, 2. CAT Contract.pdf, 3. Combined Ads.pdf, 4. Comment and Review.pdf, 5. Evaluation.pdf, 6. RFP.pdf

Date	Ver.	Action By	Action	Result
12/5/2019	1	City Council	approved	

REPORT TO THE CITY COUNCIL

December 5, 2019

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SUBJECT

Approve the award of a cooperative purchase agreement to Quinn Company of Fresno, California, for the purchase of one (1) Caterpillar MH3022 wheeled material handler in the amount of \$371,869

RECOMMENDATION

Staff recommends Council approve the award of a cooperative purchase agreement to Quinn Company of Fresno, California, for the purchase of one Caterpillar MH3022 wheeled material handler in the amount of \$371,869.

EXECUTIVE SUMMARY

The Department of Public Utilities, Solid Waste Management Division seeks approval to purchase one Caterpillar MH3022 wheeled material handler as additional equipment, for the new bulky item drop off convenience center. The new unit will be used as the primary means of sorting and loading waste dropped off by city of Fresno residents. The material handler will be purchased through a competitively solicited cooperative procurement process administered by Sourcewell, formerly the National Joint Powers Alliance (NJPA).

BACKGROUND

The Department of Public Utilities, Solid Waste Management Division is responsible for sanitation programs such as Operation Clean Up and litter control for over 111,000 residential customers. Multiple teams service a 112-square-mile area recycling discarded lumber, appliances, and various other large objects that would otherwise end up in a landfill. The Solid Waste Management Division annually removes over 29,150 tons of refuse city-wide through these programs.

In an effort to meet changing solid waste permit requirements and to help establish methods for residential customers to dispose of large objects, a new bulky item drop off convenience center will be constructed. The center will allow the public to dispose of materials legally and with little to no cost, reducing illegal dumping throughout the city. This program will provide year-round disposal of bulky items at one location, removing the hazards associated with material piled in the street, as well as concerns regarding storm water contamination. The Solid Waste Management Division anticipates completion of the convenience center in the spring of 2020.

To successfully operate the new facility, a material handling machine will be needed as the central sorting tool. The Caterpillar MH3022 wheeled material handler will separate the piles left by citizens and move the material to roll off bins for transport to processing facilities. This piece of equipment has the ability to grapple and rotate material 360 degrees while raising and lowering the cab, allowing for the highest level of safe and efficient bin loading.

The new Caterpillar MH3022 wheeled material handler will be built to a specification similar to existing industry units, updated with the latest technology to increase fuel efficiency, and continue to meet the Tier 4 final emissions standard. The material handler will feature a newly developed hydraulic system that allows full operation at a lower RPM, increasing fuel efficiency across all aspects of operation. The Department of Transportation, Municipal Fleet Division recommends this purchase based on the needs of the Solid Waste Management Division.

The MH3022 wheeled material handler will be purchased following a competitively solicited cooperative procurement process administered by Sourcewell, formerly NJPA. Sourcewell utilizes a rigorous request for proposal (RFP), which includes development of solicitation document and proposal evaluation criteria, public advertisement, a five- to six-week response period and a pre-proposal conference. Upon closing of the response period, a committee evaluates proposals to determine the responsiveness against the pre-determined RFP evaluation criteria. Multi-year contracts are awarded based on the evaluation scores.

The purchase price for the unit is \$371,869. This price includes the Sourcewell, cooperative purchasing discount applied to City purchases, as well as sales tax at 7.975 percent. The Purchasing Division has approved this contract and recommends Council to approve. The City Attorney has

reviewed and approved to form.

ENVIRONMENTAL FINDING

By the definition provided in the California Environmental Quality Act (CEQA) Guidelines Section 15378, the award of this contract does not qualify as a “project” as defined by CEQA.

LOCAL PREFERENCE

Local preference is not applicable. The City is not issuing a request for quote for this cooperative purchase agreement.

FISCAL IMPACT

No general funds will be used to purchase this item. The funding to cover the purchase cost of the Caterpillar MH3022 wheeled material handler unit has been included in the FY20 adopted budget under the operations of the Solid Waste Management Division. The source of funding for this project is the Solid Waste Operating Fund, generated primarily by the collection of customer user fees.

Attachments:

- Acceptance and Award
- CAT Contract
- Combined Ads
- Comment and Review
- Evaluation
- RFP