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Title: Approve the award of a purchase contract to Fire Apparatus Solutions of Rialto, California, for the purchase of two Smeal heavy fire apparatuses in the amount of \$2,158,724 for the Fresno Fire Department

Sponsors: General Services Department

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Attachments: 1. Board Resolutions.pdf, 2. Comment and Review.pdf, 3. Contract Rev Group.pdf, 4. Evaluation.pdf, 5. Opening Record.pdf, 6. Proof of Publication.pdf, 7. RFP.pdf

Date	Ver.	Action By	Action	Result
8/18/2022	1	City Council	APPROVED AS AMENDED	Pass

REPORT TO THE CITY COUNCIL

FROM: BRIAN BARR, Director
General Services Department

BY: CLIFF TRAUGH, Business Manager
General Services Department, Fleet Management Division

SUBJECT

Approve the award of a purchase contract to Fire Apparatus Solutions of Rialto, California, for the purchase of two Smeal heavy fire apparatuses in the amount of \$2,158,724 for the Fresno Fire Department

RECOMMENDATION

Staff recommends that Council approve the award of a purchase contract to Fire Apparatus Solutions of Rialto, California, for the purchase of two Smeal heavy fire apparatuses in the amount of \$2,158,724.

EXECUTIVE SUMMARY

The Fresno Fire Department seeks to purchase two Smeal heavy apparatuses, to provide fire suppression services throughout the City of Fresno. These new units will be type-one fire engines serving as front line emergency response to fires, accidents, and 911 calls. The units will be purchased as replacements through a competitively solicited cooperative procurement process administered by Sourcewell, formerly the National Joint Powers Alliance (NJPA).

BACKGROUND

The Fresno Fire Department, established in 1877, is one of the oldest fire departments in the United States, and the largest department in the Central Valley. The department operates 20 fire stations and responds to emergency calls with fully staffed fire engines and support vehicles.

Fire engines serve as the primary resource and transportation for teams fighting fires and responding to calls throughout the city. These emergency responses are currently being completed with aging trucks beyond their useful lives. The new units will be Spartan Chassis with Smeal bodies, updated with the latest emissions technology, exceeding the US 2010 emissions standard. This combination has proven to be reliable within the fleet and will continue to be the standard as discontinued apparatuses are removed from service.

The department's apparatus replacement plan is set for eight-year intervals to aid in the scheduling of units transitioning to reserve status as they reach the end of their useful life. The goal of this schedule would be to have units serve as front line emergency response for eight years, then an additional five years as reserve until being decommissioned. This replacement schedule has been established at eight years or 100,000 miles, currently two engines have been identified for replacement. Staff recommends this purchase based on age, mileage, and condition of the units.

The equipment will be purchased utilizing competitively solicited cooperative procurement process administered by Sourcwell, formerly the National Joint Powers Alliance (NJPA). The purchase contract will be awarded to Fire Apparatus Solutions who is the dealer for Smeal and Spartan (subsidiaries of Rev Group, Inc.). Fire Apparatus Solutions is the only dealer in our region able to supply the Smeal body, which has become our preferred specification. The purchase price is \$1,079,362 per unit. This price includes the Sourcwell discount applied to city purchases as well as delivery and sales tax at 8.35%. The Purchasing Division has approved this contract and recommends Council to approve.

ENVIRONMENTAL FINDINGS

By the definition provided in the California Environmental Quality Act (CEQA) Guidelines Section 15378, the award of this contract does not qualify as a project as defined by CEQA.

LOCAL PREFERENCE

Local preference was not implemented, the City is using a cooperative purchase agreement to purchase these items.

FISCAL IMPACT

General funds will be used for the purchase of these items. The two fire apparatuses will be lease financed and paid for over a ten-year term. The first lease payment of \$132,021 will occur once the units are delivered and accepted by the Fire Department in Fiscal Year 2024. The lease payment schedule will be included in the annual budget request for appropriations.

Attachments:

Board Resolutions

Comment & Review

Contract Rev Group
Evaluation
Opening Record
Proof of Publication
RFP