



Legislation Details (With Text)

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Title: Approve the award of a cooperative purchase agreement to Golden State Fire Apparatus, Inc. of Sacramento, California, a Pierce Manufacturing distributor, for the purchase of two Pierce heavy fire apparatuses in the amount of \$2,816,856 for the Fresno Fire Department

Sponsors: General Services Department

Indexes:

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Attachments: 1. 24-591 Cooperative Purchase Agreement.pdf, 2. 24-591 Pierce Contract# 113021-OKC.pdf, 3. 24-591 Original RFP.pdf, 4. 24-591 Proof of Publication.pdf, 5. 24-591 Proposal Evaluation.pdf, 6. 24-591 Comment and Review.pdf

Date	Ver.	Action By	Action	Result
5/23/2024	1	City Council	ADOPTED	Pass

REPORT TO THE CITY COUNCIL

FROM: BRIAN BARR, Director
General Services Department

BY: MIGUEL RAMIREZ, Senior Management Analyst
General Services Department

SUBJECT

Approve the award of a cooperative purchase agreement to Golden State Fire Apparatus, Inc. of Sacramento, California, a Pierce Manufacturing distributor, for the purchase of two Pierce heavy fire apparatuses in the amount of \$2,816,856 for the Fresno Fire Department

RECOMMENDATION

Staff recommends that Council approve the award of a cooperative purchase agreement to Golden State Fire Apparatus, Inc. of Sacramento, California, a Pierce Manufacturing distributor, for the purchase of two Pierce heavy fire apparatuses in the amount of \$2,816,856.

EXECUTIVE SUMMARY

The Fresno Fire Department seeks to purchase two Pierce heavy fire apparatuses, to provide fire suppression services throughout the City of Fresno. These new units will be type-one fire engines serving as front line emergency response to fires, accidents, and 911 calls. The units will be purchased as replacements through a competitively solicited cooperative procurement process administered by Sourcewell.

BACKGROUND

The Fresno Fire Department, established in 1877, is one of the oldest fire departments in the United States, and the

largest department in the Central Valley. The department operates 20 fire stations and responds to emergency calls with fully staffed fire engines and support vehicles.

Fire engines serve as the primary resource and transportation for teams fighting fires and responding to calls throughout the city. These emergency responses are currently being completed with aging trucks beyond their useful lives. The new units will be Pierce Enforcer pumpers, updated with the latest emissions technology, exceeding the US 2010 emissions standard.

The department's apparatus replacement plan is set for eight-year intervals to aid in the scheduling of units transitioning to reserve status as they reach the end of their useful life. The goal of this schedule is for units to serve as front line emergency response for eight years, then an additional five years as reserve until being decommissioned. This replacement schedule has been established at eight years or 100,000 miles, currently two engines have been identified for replacement. Staff recommends this purchase based on age, mileage, and condition of the units.

The equipment will be purchased utilizing a competitively solicited cooperative procurement process administered by Sourcewell. The purchase contract will be awarded to Golden State Fire Apparatus, Inc. who is the dealer for Pierce products. Golden State Fire Apparatus, Inc. is the only dealer in our region able to supply the Pierce Enforcer. The purchase price is \$1,408,428 per unit. This price includes the Sourcewell discount applied to City purchases as well as delivery and sales tax at 8.35%. The Purchasing Division has approved this contract and recommends Council to approve.

The City Attorney has reviewed and approved to form.

ENVIRONMENTAL FINDING

By the definition provided in the California Environmental Quality Act (CEQA) Guidelines Section 15378, the award of this contract does not qualify as a project as defined by CEQA.

LOCAL PREFERENCE

Local preference is not applicable because this is a cooperative purchase.

FISCAL IMPACT

General funds will be used for the purchase of these items. The two fire apparatuses will be financed over a ten-year term through the Master Equipment Lease Purchase Agreement (MELPA) with the first payment expected in fiscal year 2028 once the units are delivered and accepted by the Fire Department. The lease payment schedule will be included in the annual budget request for appropriations.

Attachment:

Cooperative Purchase Agreement
Pierce Contract #113021-OKC
Original RFP
Proof of Publication
Proposal Evaluation
Comment and Review