



Legislation Details (With Text)

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**Title:** Approve the Solutions Agreement with Superior LLC (Superion) to renew software hosting, maintenance, and support services annually for five years in an amount not to exceed \$225,000 per year.

**Sponsors:** Information Services Department

**Indexes:**

**Code sections:**

**Attachments:** 1. Renewal 2019 Superior - Solutions Agreement Rev 29APR19\_Signed.pdf

Date	Ver.	Action By	Action	Result
6/13/2019	2	City Council	approved	

**REPORT TO THE CITY COUNCIL**

**June 13, 2019**

**FROM:** BRYON HORN, Chief Information Officer  
Information Services Department

**SUBJECT**

Approve the Solutions Agreement with Superior LLC (Superion) to renew software hosting, maintenance, and support services annually for five years in an amount not to exceed \$225,000 per year.

**RECOMMENDATION**

Staff recommends Council approve the Solutions Agreement with Superior LLC (Superion) to renew software hosting, maintenance, and support services annually for five years in an amount not to exceed \$225,000 per year.

**EXECUTIVE SUMMARY**

The City of Fresno is completing a five year contract term with Superior, which was previously \$269,576 per year to host, maintain and support software running the City’s utility billing system, building permits, code enforcement and planning & zoning modules. With the Development and Resource Management Department’s (DARM) operations having moved to Accela, the Superior system will continue hosting the production utility billing system with read-only archives for building permits, code enforcement and planning & zoning. The annual fee may vary from year to year,

however, staff shall not renew if the annual fee exceeds \$225,000. The average annual increase shall not exceed 4% per year for the next five years.

Having successfully completed the move to Accela, DARM applications for building permits, code enforcement and planning, which were previously hosted by Superion, will now become “read-only” at a reduced fee. Utility billing production software will continue to be hosted and maintained by Superion under this agreement. The total yearly fee will begin at a base amount of \$200,815 per year, the first year being a partial prorated year at \$150,611.24 beginning April 1, 2019. The second year will be discounted further with additional reporting products being dropped from support at the end of 2019 making the second year \$195,895.58. The subsequent years will increase 2.5%, 4% and 4%, respectively.

## **BACKGROUND**

The City has used Superion software on-premise and as a hosted solution continually since 1992. Superion was formerly known as SunGard Public Sector and before that as HTE.

On April 1, 2009, the City entered into an Application Services Provider agreement for a term of five years with SunGard Public Sector for software hosting services for the City’s utility billing, building permits, code enforcement and planning & zoning applications. The yearly cost was \$197,100.

On April 1, 2014, the City amended their 2009 agreement with SunGard Public Sector to extend the terms of the agreement for five years to March 31, 2019 at the rate of \$269,576 annually. Contract renewal was delayed due to extended negotiations to reach mutually acceptable terms.

The City Attorney’s Office has reviewed and approved the agreement as to form.

## **ENVIRONMENTAL FINDINGS**

By definition provided in the California Environmental Quality Act (CEQA) Guidelines Section 15378, this item does not qualify as a “project” as defined by CEQA.

## **LOCAL PREFERENCE**

Local preference was not implemented because this item is a renewal of existing services.

## **FISCAL IMPACT**

The approved FY 2019 budget for Department of Public Utilities and Development and Resource Management Department contains funding for this item. Funding will be appropriated as needed in future budgets.

Attachments:  
Solutions Agreement Superion