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Title: Approve the award of a cooperative purchase agreement to Ruckstell Sales of Fresno, California, for the purchase of seven 520 Peterbilt side-loading refuse trucks in the amount of \$2,584,142.57

Sponsors: Department of Transportation

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Attachments: 1. Heil Agreement.pdf

Date	Ver.	Action By	Action	Result
11/8/2018	1	City Council	approved	Pass

REPORT TO THE CITY COUNCIL

November 8, 2018

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SUBJECT

Approve the award of a cooperative purchase agreement to Ruckstell Sales of Fresno, California, for the purchase of seven 520 Peterbilt side-loading refuse trucks in the amount of \$2,584,142.57

RECOMMENDATION

Staff recommends Council approve the award of a cooperative purchase agreement to Ruckstell Sales of Fresno, California, for the purchase of seven 520 Peterbilt side-loading refuse trucks in the amount of \$2,584,142.57.

EXECUTIVE SUMMARY

The Solid Waste Management Division, under the Department of Public Utilities, wishes to purchase seven 520 Peterbilt side-loading refuse trucks to replace units past their useful life. The seven new units will be used by the Solid Waste Management Division to complete residential routes currently assigned to older trucks in need of replacement. The new trucks will be Heil 30 yard rapid rail bodies on 520 Peterbilt chassis. This combination has proven to be reliable within the fleet and will continue to be the standard as the older and discontinued trucks are removed from service. The Municipal Fleet Division recommends this purchase based on the age and mileage of the trucks identified for replacement. The units would be purchased through a competitively solicited cooperative procurement process administered by Source Well, formally the National Joint Powers Alliance (NJPA).

BACKGROUND

The Solid Waste Management Division is responsible for the collection of municipal solid waste, recyclables, green waste, and operation clean-up for over 111,000 residential customers. The 80 sanitation operators travel nearly 1.1 million miles, make over 17 million stops, and collect over 239,000 tons of material annually. The Solid Waste Management Division also oversees litter control and FresGO customer responses for 112 square miles.

To accomplish this mission, the Solid Waste Management Division operates 87 refuse collection trucks throughout the city. The Fleet Management Division has identified the Heil bodied Peterbilt side-loading refuse truck as the preferred unit to perform collection throughout the city. Both Peterbilt and Heil have been in business for more than 75 years and have local dealerships in Fresno to quickly support the fleet. The City of Fresno has been using Heil bodies in its fleet for 14 years and has experienced success in the functionality and durability of this product. In 2015, the Peterbilt chassis was evaluated against other like products by Solid Waste Management, the Department of Transportation, and representatives of Local 39. The final determination was that the Peterbilt chassis was the superior product; and, since 2015, Peterbilt units have continued to perform well in the fleet.

The side-loading refuse trucks are on an eight-year or 120,000 mile replacement schedule, which has been established by the Fleet Management Division as the optimum replacement time. Currently, seven units have been identified for replacement as they are over this limit by both age and mileage.

The equipment will be purchased utilizing competitively solicited cooperative procurement process administered by Source Well. The purchase price per unit is \$369,163.22. This price includes the Source Well discount applied to City purchases, as well as delivery and sales tax at 7.975 percent. The Purchasing Division has approved this agreement and recommends Council to approve.

ENVIRONMENTAL FINDING

By the definition provided in the California Environmental Quality Act Guidelines Section 15378, the award of this agreement does not qualify as a “project.”

LOCAL PREFERENCE

Local preference is not applicable as the City is not issuing a request for quote for this cooperative purchase agreement.

FISCAL IMPACT

No General Funds will be used to purchase these items. The funding to cover the purchase cost of the seven 520 Peterbilt side-loading refuse trucks has been included in the FY19 Adopted Budget under the operations of the Solid Waste Management Division.

Attachment:

Heil Agreement