



Legislation Details (With Text)

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Title: Approval of a First Amendment to the Agreement entered between the City of Fresno and the SMG for a six-month extension.
Sponsors: Office of Mayor & City Manager
Indexes:
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Attachments: 1. SMG First Amendment.pdf

Date	Ver.	Action By	Action	Result
6/13/2019	1	City Council	approved as amended	Pass

REPORT TO THE CITY COUNCIL

June 13, 2018

FROM: WILMA QUAN, City Manager
Mayor and & City Manager's Office

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Mayor and & City Manager's Office

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Mayor and & City Manager's Office

SUBJECT

Approval of a First Amendment to the Agreement entered between the City of Fresno and the SMG for a six-month extension.

RECOMMENDATION

Staff recommends that the City Council approve an extension to the Agreement entered between the City of Fresno and SMG for six months for a contract termination date of December 30, 2019.

EXECUTIVE SUMMARY

The City and SMG entered into an Agreement, effective January 1, 2014, wherein SMG provides City

with management services, including operations and marketing services for the Fresno Convention & Entertainment Center (FCEC). The Agreement provided for an initial term through June 30, 2019. The City released a Request for Qualifications (RFQ) for the management services and is currently working through the negotiations of a future management agreement. As such, staff recommends that the Council approve a six month “as is” extension to allow discussions to continue as well as give Council appropriate time to consider the new proposed contract.

BACKGROUND

The current agreement with the SMG has been in effect since January 1, 2014, since then, SMG has continued to provide the City with management services, including operations and marketing services for the FCEC. On January 15, 2019 the City released the RFP for Management Services for the FCEC. The RFP was open until March 29, 2019 and the City is currently reviewing the submissions and negotiating next steps. As the Agreement is set to expire on June 30, 2019, staff recommends that the City Council approve an extension to the Agreement entered between the City of Fresno and the SMG for six months. The extension will keep all other terms of the contract as is and will allow discussions to continue as well as give Council appropriate time to consider the new proposed contract.

ENVIRONMENTAL FINDINGS

N/A

LOCAL PREFERENCE

N/A

FISCAL IMPACT

Funding has been allocated in the proposed FY20 budget for support of the FCEC, whether for a contract or other arrangement.

Attachment:

SMG First Amendment