



Legislation Details (With Text)

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Title: Approve Agreement with Turning Point of Central California, Inc., in the amount of \$1,480,000, for Triage Center Services
Sponsors: Mayor's Office
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Attachments: 1. Attachment A-HEAP Revised Spending Plan 3-14-19.pdf, 2. Attachement B-Consultant Services Agreement-Turning Point_HEAP.pdf

Date	Ver.	Action By	Action	Result
6/27/2019	1	City Council	adopted	Pass

REPORT TO THE CITY COUNCIL

June 27, 2019

FROM: CITY COUNCIL SUBCOMMITTEE ON HOMELESSNESS
(Councilmembers Luis Chavez, Miguel Arias and Garry Bredefeld)
and
LEE BRAND, Mayor
Office of the Mayor & City Manager

BY: H. SPEES, Director, Strategic Initiatives
Office of the Mayor & City Manager

SUBJECT

Approve Agreement with Turning Point of Central California, Inc., in the amount of \$1,480,000, for Triage Center Services

RECOMMENDATION

Recommend Council approve Agreement for Triage Center Services between the City of Fresno (City) and Turning Point of Central California, Inc., (Contractor) for 37 Beds of Triage Center Services under the Homeless Emergency Aid Program (HEAP) in the amount of \$1,480,000 effective July 1, 2019 through June 30, 2021.

EXECUTIVE SUMMARY

The City of Fresno is seeking to award a contract for Triage Center Services including 37 beds of emergency shelter housing for homeless persons in the City. Three organizations responded to the RFP and were evaluated by a qualified panel. Based on this RFP process, staff recommends Turning Point of Central California, Inc., for a two-year agreement in the amount of \$1,480,000.

BACKGROUND

On March 14, 2019, City Council approved a Revised Spending Plan for City of Fresno's Homeless Emergency Aid Program (HEAP) funds in the amount of \$3,105,519.00 in HEAP Funding awarded by the State of California Coordinating and Financing Council to the City of Fresno December 20, 2018. This spending plan (see Attachment A) includes funding for five (5) homeless services projects including this contract for emergency shelter housing.

Responsibilities of the HEAP Triage Center Services Contractor will include: 1.) Providing 37 beds of Triage Center/Emergency Shelter Housing to a target population of individuals or families experiencing homelessness or who are at imminent risk of homelessness; 2.) Linking homeless individuals and families to housing as soon as possible upon client entry, continuing through the length of the program without preconditions or barriers; 3.) Providing services as part of a continuum of services communitywide; 4.) Providing intensive housing-focused services to set households on the path to attaining permanent housing; 5.) Offering services to those prioritized through the Coordinated Entry System; 6.) Utilizing an existing permanent structure.

This contract was put out to bid as required by the City's procurement process, providing potential contractors the opportunity to present proposals. Three proposals were received. A Selection Committee was created, comprised of representatives from the Fresno Housing Authority/Homeless Services Division, the HERO Homeless Street Outreach Team, Mayor's Office, City Manager's Office, and the City's Finance Department/Purchasing Unit, which met to discuss and review the proposals of both candidates on Friday, May 24, 2019. The committee members evaluated the proposers on the ability to meet the stated service requirements, cost associated with providing services, past performance and experience, conformance to the terms and conditions of the RFP, and other related information provided by proposers. The Committee chose Turning Point of Central California, Inc., as the vendor presenting the best value with the most experienced and qualified team. In addition, Turning Point offers an existing facility that is a former hotel with rooms that can be configured to meet a wide array of client needs with a total facility cost of approximately \$7,500 per month.

City Attorney has reviewed and approved Exhibits A and B (see attached).

ENVIRONMENTAL FINDINGS

This item is not a project as defined by the California Environmental Quality Act.

LOCAL PREFERENCE

Local preference was not implemented because of state funding.

FISCAL IMPACT

There is no increase in net City cost associated with the recommended action. There is no matching contribution requirement for these funds.

Funds will be available for homeless services through June 30, 2021.

Attachments:

Attachment A - Revised Mayor/Council HEAP Spending Plan

Attachment B - Agreement for Consultant Services between City of Fresno and Turning Point of Central California, Inc., to provide 37 Triage Center/Emergency Shelter Beds under the Homeless Emergency Aid Program